



St. John's  
Transportation  
Commission

JANUARY 31  
**2025**

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MONTHLY FINANCIAL STATEMENTS

*Issued On: FEBRUARY 20, 2025*

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**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
**STATEMENT OF REVENUE & EXPENDITURES (METROBUS)**  
**JANUARY, 2025**



	JANUARY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,447,340	\$1,447,340	\$0	\$1,447,340	\$1,447,340	\$0
Passenger Revenue	564,384	524,500	39,884	564,384	524,500	39,884
Low Income Pass Revenue	161,403	163,630	(2,227)	161,403	163,630	(2,227)
On Demand Pilot Grant	5,828	0	5,828	5,828	0	5,828
Mt. Pearl Revenue	88,673	89,080	(407)	88,673	89,080	(407)
Paradise Revenue	34,811	35,500	(689)	34,811	35,500	(689)
Transit Advertising Revenue	20,969	12,250	8,719	20,969	12,250	8,719
Other Income	25,200	15,000	10,200	25,200	15,000	10,200
<b>TOTAL REVENUE</b>	<b>\$2,348,608</b>	<b>\$2,287,300</b>	<b>\$61,308</b>	<b>\$2,348,608</b>	<b>\$2,287,300</b>	<b>\$61,308</b>
<b>OPERATIONS</b>						
Operators Salaries	\$626,031	\$615,860	(\$10,171)	\$626,031	\$615,860	(\$10,171)
Salaries Operations	139,561	147,790	8,229	139,561	147,790	8,229
Diesel Fuel	298,838	329,500	30,662	298,838	329,500	30,662
Company Vehicles	2,221	3,040	819	2,221	3,040	819
Licenses	4,600	4,600	0	4,600	4,600	0
Communications Expense	4,616	2,230	(2,386)	4,616	2,230	(2,386)
1 On-Board Security Services	0	12,800	12,800	0	12,800	12,800
Miscellaneous	609	1,100	491	609	1,100	491
Uniforms & Clothing	5,804	5,420	(384)	5,804	5,420	(384)
Advertising Expense	5,032	11,480	6,448	5,032	11,480	6,448
Transit Advertising Expense	8,292	9,270	978	8,292	9,270	978
Promotions Expense	4,540	7,130	2,590	4,540	7,130	2,590
Registration & Membership	14,015	13,330	(685)	14,015	13,330	(685)
Schedules & Transfers	2,305	1,530	(775)	2,305	1,530	(775)
<b>TOTAL OPERATIONS</b>	<b>\$1,116,464</b>	<b>\$1,165,080</b>	<b>\$48,616</b>	<b>\$1,116,464</b>	<b>\$1,165,080</b>	<b>\$48,616</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$220,515	\$246,970	\$26,455	\$220,515	\$246,970	\$26,455
Wash Salaries	31,374	32,160	786	31,374	32,160	786
Shop Tools & Equipment	240	1,750	1,510	240	1,750	1,510
Stock Parts	165,551	128,950	(36,601)	165,551	128,950	(36,601)
Garage Expense	6,351	6,320	(31)	6,351	6,320	(31)
Bus Lubricants	10,850	11,920	1,070	10,850	11,920	1,070
Tire Expense	10,681	20,400	9,719	10,681	20,400	9,719
Body Shop Supplies	317	800	483	317	800	483
Bus Wash	656	100	(556)	656	100	(556)
Building & Yards	26,522	19,030	(7,492)	26,522	19,030	(7,492)
Utilities	39,252	48,600	9,348	39,252	48,600	9,348
Maintenance Vehicles	4,765	4,300	(465)	4,765	4,300	(465)
Bus Stop & Shelters	1,549	4,600	3,051	1,549	4,600	3,051
Janitorial & Sanitation	3,651	3,500	(151)	3,651	3,500	(151)
Farebox Repairs	4,787	1,400	(3,387)	4,787	1,400	(3,387)
<b>TOTAL MAINTENANCE</b>	<b>\$527,061</b>	<b>\$530,800</b>	<b>\$3,739</b>	<b>\$527,061</b>	<b>\$530,800</b>	<b>\$3,739</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JANUARY, 2025



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$92,251	\$92,240	(\$11)	\$92,251	\$92,240	(\$11)
Employer's Payroll Tax	22,385	22,880	495	22,385	22,880	495
Sick Leave	20,000	20,000	0	20,000	20,000	0
Worker's Compensation	23,057	23,570	513	23,057	23,570	513
Employment Insurance	25,479	26,590	1,111	25,479	26,590	1,111
Retiring Allowance Expense	4,000	4,000	0	4,000	4,000	0
Group Insurance	52,288	62,470	10,182	52,288	62,470	10,182
CPP Expense	63,471	65,070	1,599	63,471	65,070	1,599
Pension Expense	125,318	128,070	2,752	125,318	128,070	2,752
Professional Fees	2,000	2,000	0	2,000	2,000	0
Telephone Expense	3,750	2,650	(1,100)	3,750	2,650	(1,100)
2 Computer Expense	25,661	33,860	8,199	25,661	33,860	8,199
Office Supplies Expense	3,853	6,320	2,467	3,853	6,320	2,467
Travel Expense	0	0	0	0	0	0
Training Expense	7,320	5,500	(1,820)	7,320	5,500	(1,820)
Fleet Insurance Expense	40,261	41,500	1,239	40,261	41,500	1,239
General Insurance Expense	6,135	6,100	(35)	6,135	6,100	(35)
Miscellaneous Expense	12,348	7,400	(4,948)	12,348	7,400	(4,948)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$529,577</b>	<b>\$550,220</b>	<b>\$20,643</b>	<b>\$529,577</b>	<b>\$550,220</b>	<b>\$20,643</b>
Total Expenses	\$2,173,102	\$2,246,100	\$72,998	\$2,173,102	\$2,246,100	\$72,998
<b>NET BEFORE DEBT</b>	<b>\$175,506</b>	<b>\$41,200</b>	<b>\$134,306</b>	<b>\$175,506</b>	<b>\$41,200</b>	<b>\$134,306</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	12,200	12,200	\$0	\$12,200	\$12,200
Bank Loan Payment	0	29,000	29,000	0	29,000	29,000
<b>SUB-TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$175,506</b>	<b>\$0</b>	<b>\$175,506</b>	<b>\$175,506</b>	<b>\$0</b>	<b>\$175,506</b>
Capital Out of Revenue	\$3,417,099	\$0	(\$3,417,099)	\$3,417,099	\$0	(\$3,417,099)
LESS: ICIP Funding	2,506,391	0	(2,506,391)	2,506,391	0	(2,506,391)
<b>NET Capital out of Revenue</b>	<b>(\$910,708)</b>	<b>\$0</b>	<b>(\$923,490)</b>	<b>(\$910,708)</b>	<b>\$0</b>	<b>(\$910,708)</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>(\$735,202)</b>	<b>\$0</b>	<b>(\$735,202)</b>	<b>(\$735,202)</b>	<b>\$0</b>	<b>(\$735,202)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
JANUARY, 2025



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$371,260	371,260	\$0	\$371,260	\$371,260	\$0
Passenger Revenue	14,349	12,500	1,849	14,349	12,500	1,849
Low Income Pass Revenue	13,598	11,370	2,228	13,598	11,370	2,228
Mt Pearl & Eastern Health Charges	10,002	7,110	2,892	10,002	7,110	2,892
Government Grant	7,875	7,900	(25)	7,875	7,900	(25)
<b>TOTAL REVENUE</b>	<b>\$417,084</b>	<b>\$410,140</b>	<b>\$6,944</b>	<b>\$417,084</b>	<b>\$410,140</b>	<b>\$6,944</b>
<b>EXPENSES</b>						
Contractor Expense	\$325,225	\$323,680	(\$1,545)	\$325,225	\$323,680	(\$1,545)
Administration Salaries	15,196	15,280	84	15,196	15,280	84
Employer's Payroll Tax	305	310	5	305	310	5
Worker's Compensation	314	310	(4)	314	310	(4)
Employment Insurance	349	500	151	349	500	151
Group Insurance	481	500	19	481	500	19
CPP Expense	868	910	42	868	910	42
3 Pension Expense	865	1,070	205	865	1,070	205
Gasoline Expense	39,550	40,500	950	39,550	40,500	950
Professional Fees	4,078	2,750	(1,328)	4,078	2,750	(1,328)
Telephone Expense	42	60	18	42	60	18
Computer Expense	17,298	17,570	272	17,298	17,570	272
Office Supplies Expense	28	250	222	28	250	222
Promotions Expense	64	200	136	64	200	136
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,625	6,250	(375)	6,625	6,250	(375)
<b>TOTAL EXPENSE</b>	<b>\$411,288</b>	<b>\$410,140</b>	<b>(\$1,148)</b>	<b>\$411,288</b>	<b>\$410,140</b>	<b>(\$1,148)</b>
<b>NET BEFORE DEBT</b>	<b>\$5,796</b>	<b>\$0</b>	<b>\$5,796</b>	<b>\$5,796</b>	<b>\$0</b>	<b>\$5,796</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$5,796</b>	<b>\$0</b>	<b>\$5,796</b>	<b>\$5,796</b>	<b>\$0</b>	<b>\$5,796</b>
<b>CONTRACTOR TRIPS INFORMATION</b>						
BUS TRIPS	8,471	8,313	(158)	8,471	8,313	(158)
TAXI TRIPS (incl. taxi no shows) *	3,577	3,563	(14)	3,577	3,563	(14)
<b>TOTAL TRIPS</b>	<b>12,048</b>	<b>11,876</b>	<b>(172)</b>	<b>12,048</b>	<b>11,876</b>	<b>(172)</b>

\* Taxi Budgeted @ 30% of rides.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM 2019 to 2025



Month	2020		2021		2022		2023		2024		2025	
	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024	Ridership	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%		
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%		
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%		
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%		
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%		
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%		
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%		
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%		
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	<u>228,072</u>	<u>-93.04%</u>	<u>163,498</u>	<u>-28.31%</u>	<u>149,721</u>	<u>-8.43%</u>	<u>358,076</u>	<u>139.16%</u>	<u>413,286</u>	<u>15.42%</u>	<u>423,764</u>	<u>2.54%</u>
Total Year	<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>5,138,789</u>		<u>423,764</u>	
Weekdays	16		20		21		22		22		22	
Saturdays	3		5		4		3		4		4	
Sundays	3		5		5		4		4		4	
No Service	9		1		1		2		1		1	
Stats	0		0		0		0		0		0	
	<b>31</b>		<b>31</b>		<b>31</b>		<b>31</b>		<b>31</b>		<b>31</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)  
 FROM JANUARY 2019 to DECEMBER 2024



Month	2020		2021		2022		2023		2024		2025	
	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024	Ridership	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%		
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%		
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%		
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%		
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%		
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%		
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%		
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%		
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	<u>209,658</u>	<u>-92.63%</u>	<u>146,552</u>	<u>-30.10%</u>	<u>129,588</u>	<u>-11.58%</u>	<u>297,214</u>	<u>129.35%</u>	<u>333,642</u>	<u>12.26%</u>	<u>340,346</u>	<u>2.01%</u>
Total Year	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>4,143,394</u>		<u>340,346</u>	

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	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$27,835	\$27,492	\$343	\$27,835	\$27,492	\$343
City of Mount Pearl Billing	88,673	89,080	(407)	88,673	89,080	(407)
<b>Total Revenue</b>	<b>\$116,509</b>	<b>\$116,572</b>	<b>(\$63)</b>	<b>\$116,509</b>	<b>\$116,572</b>	<b>(\$63)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$57,732	\$58,629	\$897	\$57,732	\$58,629	\$897
Maintenance Expenses	24,160	23,788	(372)	24,160	23,788	(372)
Finance & Admin. Expenses	18,009	18,716	707	18,009	18,716	707
<b>Total Expenses</b>	<b>\$99,901</b>	<b>\$101,133</b>	<b>\$1,232</b>	<b>\$99,901</b>	<b>\$101,133</b>	<b>\$1,232</b>
<b>6 Total Overhead Contribution</b>	<b>\$16,608</b>	<b>\$15,439</b>	<b>\$1,169</b>	<b>\$16,608</b>	<b>\$15,439</b>	<b>\$1,169</b>
Mount Pearl Kilometers	15,131.0	15,131.0	0.0	15,131.0	15,131.0	0.0
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
Riders Per Hour^ - Route 21	31.9					
Riders Per Hour^ - Route 22	24.3					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2025	31.9	24.3				
<b>2016-2025</b>	<b>21.5</b>	<b>17.6</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$3,780	\$3,112	\$668	\$3,780	\$3,112	\$668
Town of Paradise Billing	34,811	35,500	(689)	34,811	35,500	(689)
<b>Total Revenue</b>	<b>\$38,591</b>	<b>\$38,612</b>	<b>(\$21)</b>	<b>\$38,591</b>	<b>\$38,612</b>	<b>(\$21)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$19,122	\$19,419	\$297	\$19,122	\$19,419	\$297
Maintenance Expenses	8,002	7,879	(123)	8,002	7,879	(123)
Finance & Admin. Expenses	5,965	6,199	234	5,965	6,199	234
<b>Total Expenses</b>	<b>\$33,089</b>	<b>\$33,497</b>	<b>\$408</b>	<b>\$33,089</b>	<b>\$33,497</b>	<b>\$408</b>
<b>Total Overhead Contribution</b>	<b>\$5,502</b>	<b>\$5,115</b>	<b>\$387</b>	<b>\$5,502</b>	<b>\$5,115</b>	<b>\$387</b>

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Paradise Kilometers	5,011.8	5,011.8	0.0	5,011.8	5,011.8	0.0
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour\* 14.3

\* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	14.3
<b>2016-2025</b>	<b>9.3</b>

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 JANUARY, 2025



	ACTUAL	JANUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$18,719	\$10,000	\$8,719	\$18,719	\$10,000	\$8,719
<b>Total Revenues</b>	<b>\$18,719</b>	<b>\$10,000</b>	<b>\$8,719</b>	<b>\$18,719</b>	<b>\$10,000</b>	<b>\$8,719</b>
<b>EXPENSES</b>						
Salaries	\$4,152	\$4,150	(\$2)	\$4,152	\$4,150	(\$2)
Sales Commission	2,404	1,920	(484)	2,404	1,920	(484)
Sign Production	(274)	580	854	(274)	580	854
Promotion	0	0	0	0	0	0
Vehicle	933	490	(443)	933	490	(443)
Telephone	42	60	18	42	60	18
Advertising	300	890	590	300	890	590
Sign Installations	0	630	630	0	630	630
8 Entertainment	0	190	190	0	190	190
Advertising Software	735	360	(375)	735	360	(375)
<b>Total Expenses</b>	<b>\$8,292</b>	<b>\$9,270</b>	<b>\$978</b>	<b>\$8,292</b>	<b>\$9,270</b>	<b>\$978</b>
<b>PROFIT / (LOSS)</b>	<b>\$10,427</b>	<b>\$730</b>	<b>\$9,697</b>	<b>\$10,427</b>	<b>\$730</b>	<b>\$9,697</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$2,250	\$2,250	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$12,677</b>	<b>\$2,980</b>	<b>\$9,697</b>	<b>\$12,677</b>	<b>\$2,980</b>	<b>\$9,697</b>

KEY PERFORMANCE INDICATORS

	1 MTH 2025	1 MTH 2024	1 MTH 2023	1 MTH 2022	TOTAL 2025	TOTAL 2024	TOTAL 2023	TOTAL 2022
<b>FULL SYSTEM</b>								
PASSENGERS PER HOUR	31.27	32.10	31.22	14.21	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	22.05	22.39	26.90	18.13	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	34.4%	39.8%	36.2%	28.2%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	32.93	31.01	26.27	28.47	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.72	1.78	1.75	2.82	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	55.10	59.38	52.10	40.99	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	5.13	4.54	5.32	10.82	5.03	6.42	9.23	10.29
<b>ROUTE 28 (Community Bus)</b>								
REVENUE HOURS	160.4	161.5	162.3	153.4	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	1,060	867	974	445	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.61	5.37	6.00	2.90	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	-	-	-	50,000	85,000
PASSENGER REVENUE	1,811	1,652	1,968	978	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	11.29	10.23	12.12	6.37	12.41	10.53	35.17	55.38
<b>ROUTE 29 (On -Demand)</b>								
REVENUE HOURS	315.3	315.3	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	2,105	1,535	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	6.68	4.87	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	8,750	5,000	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	3,322	2,486	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	38.29	23.75	n/a	n/a	22.84	n/a	n/a	n/a

KEY PERFORMANCE INDICATORS	1 MTH	% of	1 MTH	% of	1 MTH	% of	1 MTH	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of
	2025	Paid Trips	2024	Paid Trips	2023	Paid Trips	2022	Paid Trips	2024	Paid Trips	2023	Paid Trips	2022	Paid Trips	2021	Paid Trips
BUS TRIPS (St. John's)	8,471	66.7%	6,949	63.9%	5,631	52.6%	4,099	82.5%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	3,577	28.2%	3,334	30.7%	4,824	45.1%	618	12.4%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
<b>TOTAL TRIPS (St. John's)</b>	<b>12,048</b>		<b>10,283</b>		<b>10,455</b>		<b>4,717</b>		<b>134,538</b>		<b>125,016</b>		<b>110,022</b>		<b>97,224</b>	
NO SHOWS (St. John's)	646	5.1%	593	5.5%	248	2.3%	250	5.0%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>12,694</b>		<b>10,876</b>		<b>10,703</b>		<b>4,967</b>		<b>140,461</b>		<b>132,695</b>		<b>116,045</b>		<b>101,723</b>	
CANCELLATIONS (St. John's)	7,897	62.2%	8,463	77.8%	6,550	61.2%	2,848	57.3%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	2,556	20.1%	2,190	20.1%	2,094	19.6%	1,225	24.7%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.33		28.76		27.86		36.40		29.56		30.79		35.29		32.21	

**REVENUES**

PASSENGER REVENUE		2025	2024	Variance
\$39,884	Cash Revenue	\$78,479	\$83,104	(\$4,625)
	10-Ride Passes	\$150,003	\$136,386	\$13,617
	Monthly Passes	\$329,959	\$346,114	(\$16,155)
	Other (double-rides, Go-Cards, etc)	\$7,506	\$10,839	(\$3,333)
	M-Card fees	\$4,093	\$4,312	(\$219)
	Credits / Discounts / Allocations	(\$3,069)	(\$3,040)	(\$29)
	Commission Paid	(\$2,587)	(\$2,820)	\$232
	<b>Total Revenue</b>	<b>\$564,384</b>	<b>\$574,895</b>	<b>(\$10,511)</b>

- ☆ Cash revenue down 5.6% from last year & cash ridership down 6.1%.
- ☆ 10-Ride pass revenue was up 10% from last year. 10-Ride riders were up 14% & sales were up 10%.
- ☆ Monthly pass revenue was down 4.6% from last year. Monthly riders were down 2.1% & sales were down 4.5%.
- ☆ LIF riders were up 10% from 2024.
- ☆ Ridership of 423,764 was 2.5% higher than 2024 (413,286) but 0.7% lower than budget (426,703).  
 NOTE: There were 22 week days in 2025 and in 2024.
- ☆ Avg fare (incl. LIFT) of \$1.72 compared to \$1.78 last year and \$1.61 budget.
- ☆ Rides per pass ratio was 25.4 (LIFT passes incl.) compared to 26.0 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	9.6%	15.1%	51.2%	24.1%
2024	11.3%	13.9%	50.7%	24.0%
2023	12.6%	14.2%	48.4%	24.8%
2022	16.4%	15.7%	40.8%	27.1%
2021	18.4%	16.3%	34.3%	30.9%
2020	28.3%	17.5%	44.9%	9.2%
2019	25.9%	16.7%	57.5%	0.0%

ON DEMAND PILOT GRANT \$5,828 ☆ 8th month of new 3 year agreement with Memorial University.  
 ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement.  
 This is 85 passes @ 50% discount rate.

TRANSIT ADVERTISING REVENUE \$8,719 ☆ Sales booked for the month were higher than budget.  
 ☆ (See Transit Advertising statement for more information).

OTHER INCOME \$10,200 ☆ Interest earned on bank balance higher than budget.

**OPERATIONS DEPT**

OPERATORS SALARIES (\$10,171) ☆ More operator hours at lower pay scale than budgeted. \$11,669  
 ☆ Vacation weeks higher than budget (15 vs 7). (\$11,030)  
 ☆ Temp pay, OT, stat pay, floater pay, net of docked time higher than budget. (\$6,053)  
 ☆ Weekly overshift higher than budget. (\$5,556)  
**(\$10,970)**

OPERATIONS SALARIES \$8,229 ☆ Additional Supervisor position not yet filled. \$7,680  
 ☆ Small pay rate variance due to timing. \$420  
 ☆ Overtime less than budget. \$147  
**\$8,247**

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JANUARY, 2025



FUEL EXPENSE	☆ Budgeted Usage:	180,750 litres @ \$1.8000 /L	\$325,350
\$30,662	☆ Actual Usage:	176,011 litres @ \$1.6700 /L	(\$293,938)
		<b>sub-total</b>	<b>\$31,412</b>
	☆ On Demand & Community Bus Gasoline lower than budget.**		(\$750)
		<b>Total Variance</b>	<b>\$30,662</b>
	☆ Volume Variance:	(180,750 - 176,011) @ \$1.8000 /L	\$8,530
	☆ Price Variance:	171,336 @ (\$2.2500 - \$1.5404)	\$22,881
		<b>sub-total</b>	<b>\$31,412</b>
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$750)
		<b>Total Variance</b>	<b>\$30,662</b>
	☆ Actual burn was 64.4 L / 100KM vs budget of 65.0 L / 100KM.		
	☆ Actual total KM was 282,308 vs budget of 285,100.		

ON-BOARD SECURITY SERVICES ☆ No on-board security services used in January.  
\$12,800

ADVERTISING EXPENSE ☆ Timing issue with budget vs actual scheduled advertising.  
\$6,448

**MAINTENANCE DEPT**

GARAGE SALARIES	☆ Five positions empty for month.	\$38,430
\$26,455	☆ One apprentice back in school for 4 weeks.	\$5,928
	☆ Several positions at lower pay scale than budget at start of year.	\$3,640
	☆ Overtime, net of docked time, higher than budget.	(\$21,532)
		<b>\$26,466</b>

STOCK PARTS EXPENSE	☆ Expenses much than budget for the month.	
(\$36,601)	☆ Higher costed expenses include:	
	☆ Fuel Injectors - Bus 1417	(\$11,301)
	☆ Overhaul Kit - Bus 1417	(\$5,915)
	☆ Turbo - Bus 1522	(\$6,553)
	☆ Fuel Injectors - Bus 1523	(\$11,301)
	☆ Engine Overhaul Kit - Bus 1207	(\$4,912)
	☆ Engine Overhaul Kit - Bus 0858	(\$7,227)
	☆ Turbo - Bus 0858	(\$4,374)
	☆ Re-manned transmission - Bus 1209	(\$13,331)
		<b>(\$64,913)</b>

TIRE EXPENSE ☆ Timing issue with budget vs actual purchases.  
\$9,719

BUILDING & YARDS EXPENSE ☆ Emergency repairs to Chiller 2 in penthouse.  
(\$7,492) (\$9,431)

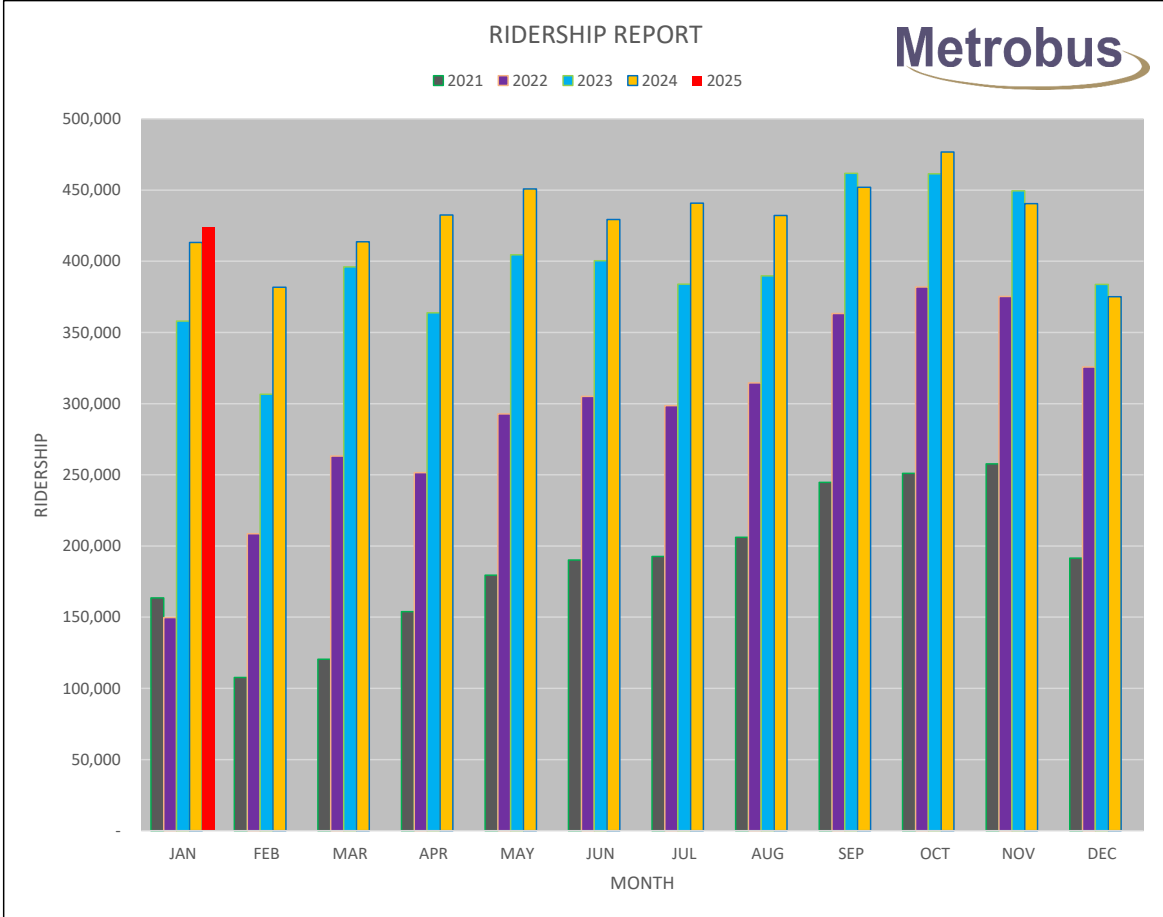
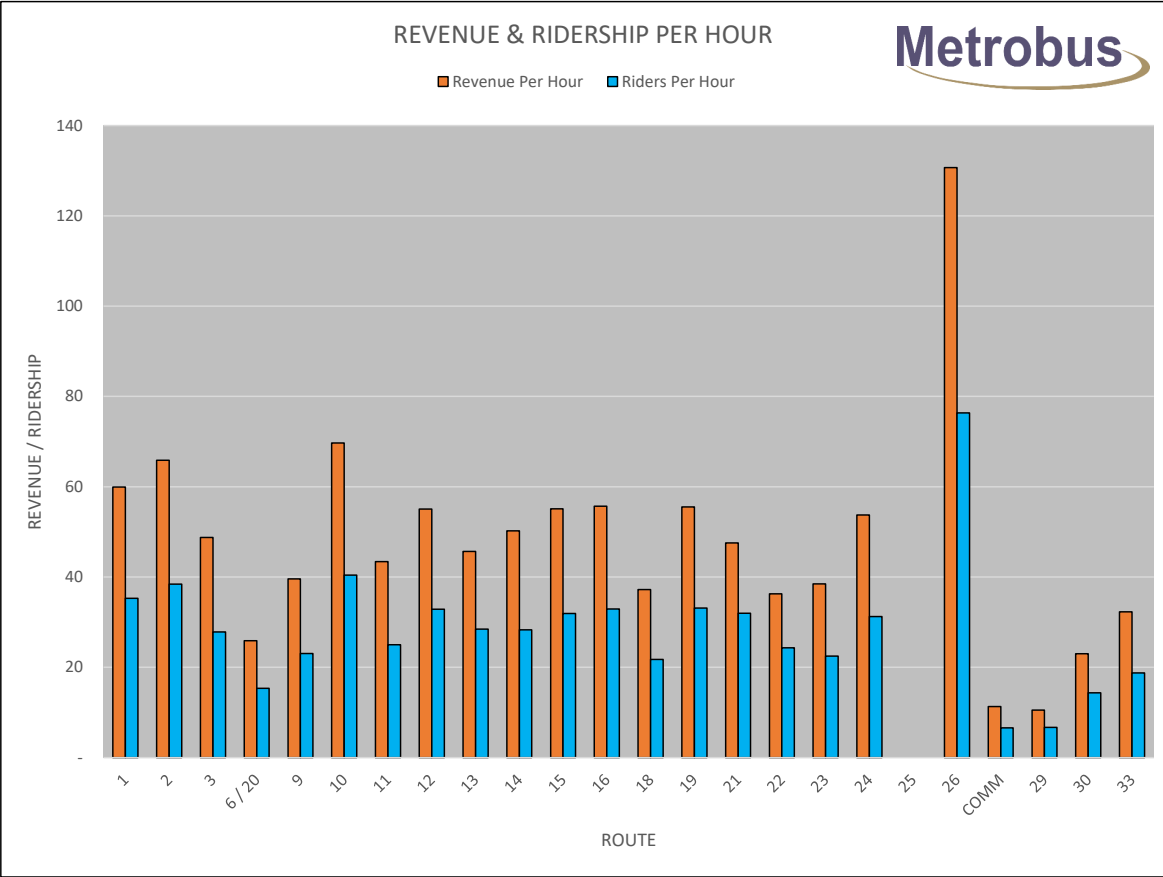
UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$48,600
\$9,348	☆ Messenger Drive electricity	ACTUAL	(\$39,252)
			<u><u>\$9,348</u></u>
	☆ Current billing had 252,900 kWh & 795 kVA & while last year had 393,300 kWh & 1195 kVA		

**FINANCE & HUMAN RESOURCES**

GROUP INSURANCE EXPENSE	☆ Budgeted increase of January 1 but rates held until February 1.		
\$10,182			
COMPUTER EXPENSE	☆ On-Board Stop announcement support not yet started.		\$4,333
\$8,199	☆ Hardware and software expenses less than budget.		\$3,866
			<u><u>\$8,199</u></u>
BANK LOAN PAYMENT & INTEREST	☆ Debt related to 8 Hybrid buses and on-board stop announcement system budgeted but not utilized yet.		
\$41,200			
CAPITAL OUT OF REVENUE	☆ Three 40 ft Hybrid buses.		(\$3,393,989)
(\$3,417,099)	☆ Two Transit Signal Priority Units for extra hybrids.		(\$11,889)
	☆ Smart Card Validators and consoles for extra hybrids.		(\$11,221)
			<u><u>(\$3,417,099)</u></u>
ICIP FUNDING	☆ Funding claim on 3 hybrid buses.		\$2,488,812
\$2,506,391	☆ Accrue claim on 2nd lot of 8 Hybrids for Signal Priority equipment above.		\$8,228
	☆ Accrue claim on Smartcard Equipment upgrade per above expense.		\$9,350
			<u><u>\$2,506,391</u></u>

**GOBUS**

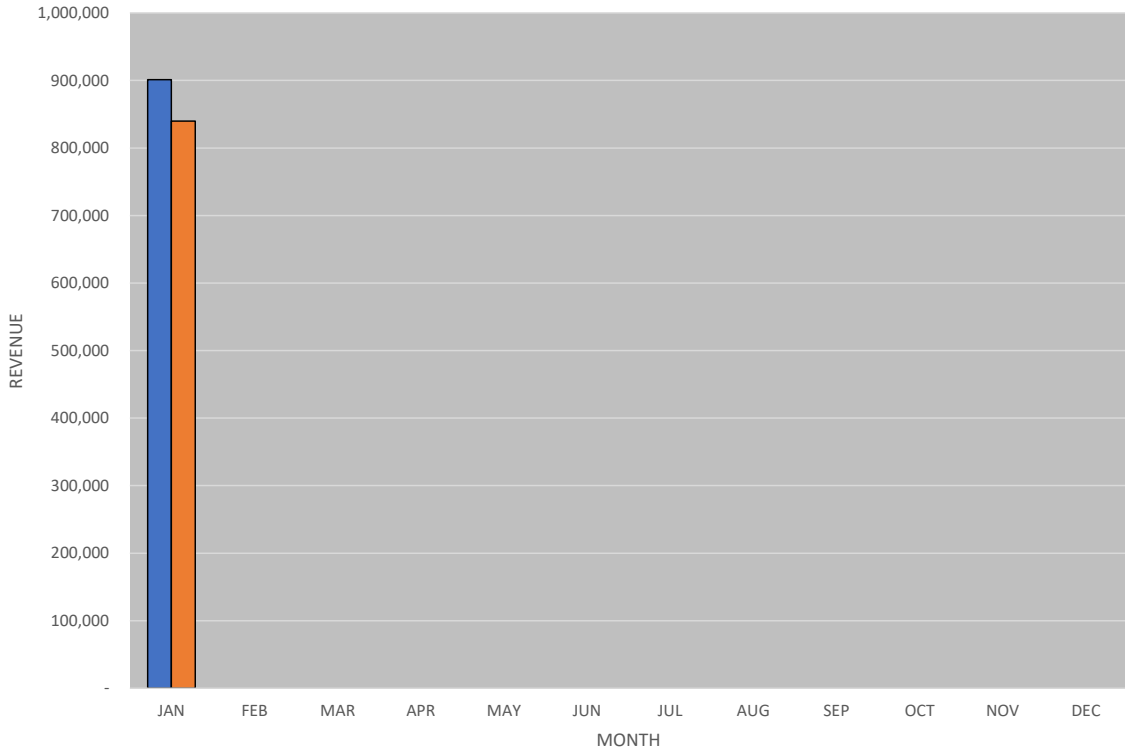
CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	8,313 rides @ \$27.38	\$227,610
(\$1,545)	☆ BUDGET - Ridership Taxi:	3,563 rides @ \$24.50	\$87,227
	☆ BUDGET - No Shows:	646 rides @ \$13.69	\$8,844
			<u><u>\$323,680</u></u>
	☆ ACTUAL - Ridership Bus:	8,471 rides @ \$27.38	(\$231,936)
	☆ ACTUAL - Ridership Taxi: incl. 290 taxi no shows.	3,577 rides @ \$23.78	(\$85,267)
	☆ ACTUAL - No Shows:	586 rides @ \$13.69	(\$8,022)
			<u><u>(\$325,226)</u></u>
			<u><u>(\$1,545)</u></u>



### REVENUE REPORT



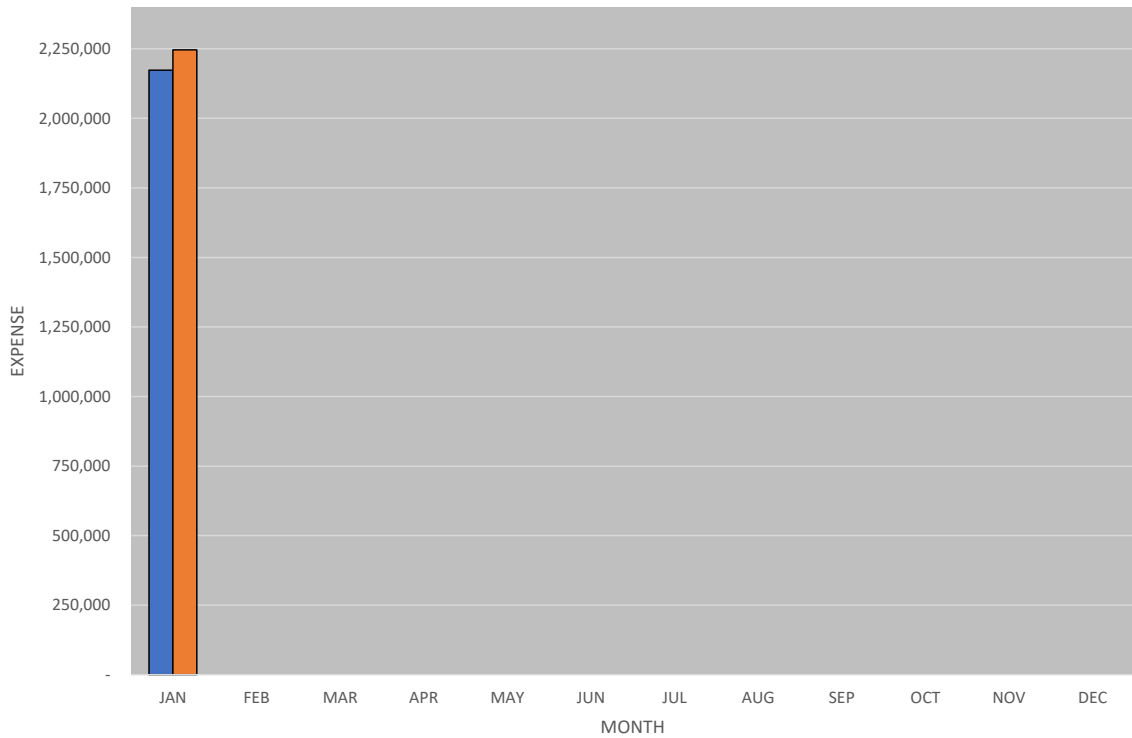
■ ACTUAL ■ BUDGET



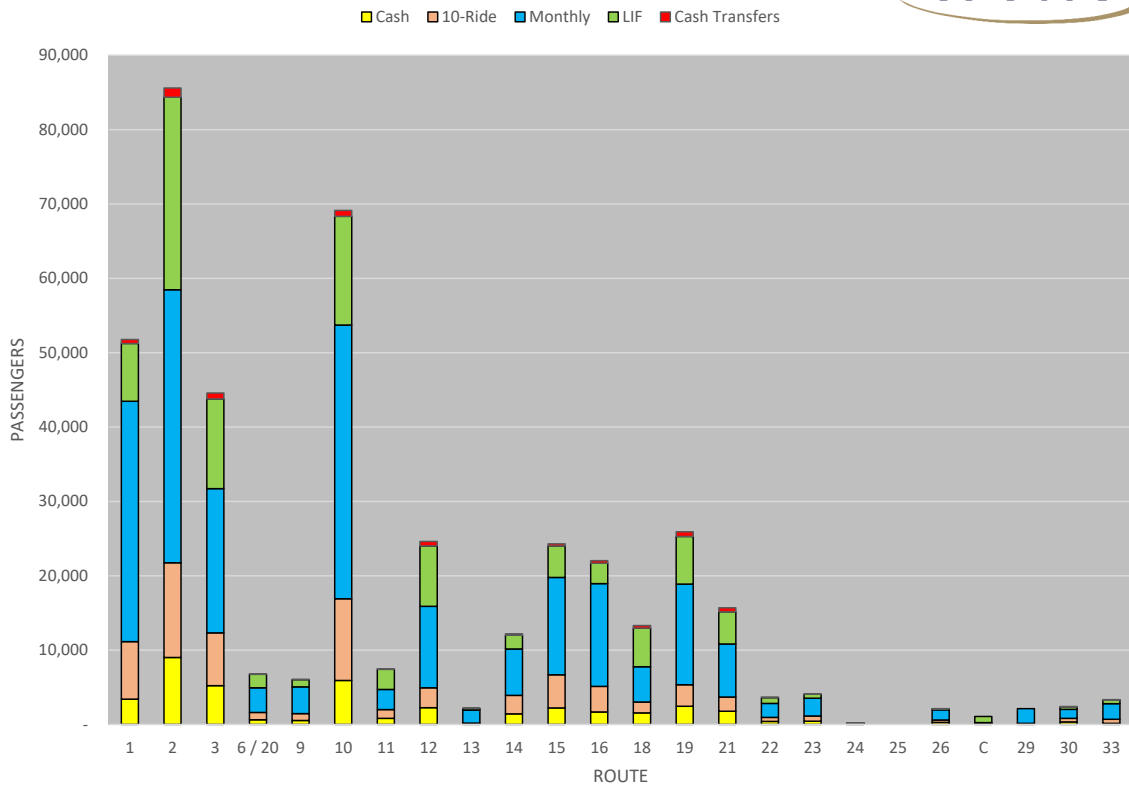
### EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,452.50		\$87,032.97	\$231,997.66	0.38	0.38
2	2,195.58		\$144,584.00	\$350,684.62	0.41	0.41
3	1,573.28		\$76,761.84	\$251,289.00	0.31	0.31
6	439.36		\$11,372.22	\$70,175.90	0.16	0.16
9	260.26		\$10,296.92	\$41,569.51	0.25	0.25
10	1,689.82		\$117,760.80	\$269,903.12	0.44	0.44
11	295.96		\$12,850.20	\$47,271.62	0.27	0.27
12	729.90		\$40,188.91	\$116,581.82	0.34	0.34
13	75.24		\$3,436.17	\$12,017.56	0.29	0.29
14	423.64		\$21,270.60	\$67,665.05	0.31	0.31
15	751.90		\$41,419.94	\$120,095.72	0.34	0.34
16	658.12		\$36,656.04	\$105,116.90	0.35	0.35
18	594.90		\$22,160.27	\$95,019.21	0.23	0.23
19	762.82		\$42,351.42	\$121,839.90	0.35	0.35
21	473.44	\$61,354.32	\$22,511.00	\$75,619.26	0.30	0.30
22	146.74	\$27,319.00	\$5,324.38	\$23,437.75	0.23	0.23
23	180.50		\$6,947.95	\$28,830.00	0.24	0.24
24	5.50		\$295.48	\$878.48	0.34	0.34
26	27.50		\$3,594.64	\$4,392.38	0.82	0.82
28 - Community	160.36		\$1,810.72	\$25,613.18	0.07	0.07
29 - On-Demand	315.26	\$5,858.00	\$3,322.34	\$50,354.27	0.07	0.07
30	164.32	\$34,810.84	\$3,780.02	\$26,245.68	0.14	0.14
33	176.60		\$5,704.50	\$28,207.08	0.20	0.20
<b>TOTAL</b>	<b>13,553.50</b>	<b>\$129,342.16</b>	<b>\$721,433.32</b>	<b>\$2,164,805.68</b>	<b>0.33</b>	<b>0.33</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$159.72

Total Expenses	\$2,173,102
Debt Interest	\$0
Debt Payment	\$0



