



St. John's
Transportation
Commission

FEBRUARY
2025

MONTHLY FINANCIAL STATEMENTS

Issued On: MARCH 21, 2025

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
FEBRUARY, 2025



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,141,840	\$1,141,840	\$0	\$2,582,560	\$2,582,560	\$0
Passenger Revenue	476,579	516,160	(39,581)	1,040,963	1,040,660	303
Low Income Pass Revenue	161,438	163,630	(2,193)	322,841	327,260	(4,420)
On Demand Pilot Grant	5,828	0	5,828	11,656	0	11,656
Mt. Pearl Revenue	81,824	82,280	(456)	170,497	171,360	(863)
Paradise Revenue	32,583	32,800	(217)	67,394	68,300	(906)
Transit Advertising Revenue	25,126	12,250	12,876	46,095	24,500	21,595
Other Income	23,876	15,000	8,876	49,076	30,000	19,076
TOTAL REVENUE	\$1,949,094	\$1,963,960	(\$14,867)	\$4,291,082	\$4,244,640	\$46,442
OPERATIONS						
Operators Salaries	\$493,101	\$495,270	\$2,169	\$1,119,132	\$1,111,130	(\$8,002)
Salaries Operations	111,350	118,860	7,510	250,911	266,650	15,739
Diesel Fuel	272,902	304,140	31,238	571,740	633,640	61,900
Company Vehicles	5,383	3,040	(2,343)	7,604	6,080	(1,524)
Licenses	12,567	12,600	33	17,167	17,200	33
Communications Expense	4,272	2,230	(2,042)	8,888	4,460	(4,428)
1 On-Board Security Services	12,249	10,240	(2,009)	12,249	23,040	10,791
Miscellaneous	1,233	1,100	(133)	1,842	2,200	358
Uniforms & Clothing	5,346	5,420	74	11,150	10,840	(310)
Advertising Expense	1,925	2,880	955	6,957	14,360	7,403
Transit Advertising Expense	7,023	8,920	1,897	15,315	18,190	2,875
Promotions Expense	4,021	7,130	3,109	8,561	14,260	5,699
Registration & Membership	433	1,750	1,317	14,448	15,080	632
Schedules & Transfers	1,125	1,530	405	3,430	3,060	(370)
TOTAL OPERATIONS	\$932,930	\$975,110	\$42,180	\$2,049,394	\$2,140,190	\$90,796
MAINTENANCE						
Garage Salaries	\$183,436	\$197,640	\$14,204	\$403,951	\$444,610	\$40,659
Wash Salaries	26,228	25,800	(428)	57,602	57,960	358
Shop Tools & Equipment	3,080	4,450	1,370	3,320	6,200	2,880
Stock Parts	116,688	99,950	(16,738)	282,239	228,900	(53,339)
Garage Expense	10,363	8,790	(1,573)	16,714	15,110	(1,604)
Bus Lubricants	20,047	25,350	5,303	30,897	37,270	6,373
Tire Expense	12,698	13,700	1,002	23,379	34,100	10,721
Body Shop Supplies	404	800	396	721	1,600	879
Bus Wash	122	1,300	1,178	778	1,400	622
Building & Yards	37,528	19,530	(17,998)	64,050	38,560	(25,490)
Utilities	52,309	45,800	(6,509)	91,561	94,400	2,839
Maintenance Vehicles	5,100	6,800	1,700	9,865	11,100	1,235
Bus Stop & Shelters	3,379	3,000	(379)	4,928	7,600	2,672
Janitorial & Sanitation	3,611	3,500	(111)	7,262	7,000	(262)
Farebox Repairs	376	1,300	924	5,163	2,700	(2,463)
TOTAL MAINTENANCE	\$475,370	\$457,710	(\$17,660)	\$1,002,431	\$988,510	(\$13,921)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
FEBRUARY, 2025



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,235	\$74,240	\$5	\$166,486	\$166,480	(\$6)
Employer's Payroll Tax	18,428	18,400	(28)	40,813	41,280	467
Sick Leave	20,000	20,000	0	40,000	40,000	0
Worker's Compensation	18,481	18,950	469	41,538	42,520	982
Employment Insurance	20,400	21,380	980	45,879	47,970	2,091
Retiring Allowance Expense	4,000	4,000	0	8,000	8,000	0
Group Insurance	67,766	62,470	(5,296)	120,054	118,320	(1,734)
CPP Expense	50,830	51,740	910	114,301	116,810	2,509
Pension Expense	106,329	108,450	2,121	231,647	236,520	4,873
Professional Fees	13,811	2,000	(11,811)	15,811	4,000	(11,811)
Telephone Expense	2,675	2,650	(25)	6,425	5,300	(1,125)
2 Computer Expense	38,134	39,260	1,126	63,795	73,120	9,325
Office Supplies Expense	5,473	7,300	1,827	9,326	13,620	4,294
Travel Expense	0	0	0	0	0	0
Training Expense	7,906	5,400	(2,506)	15,226	10,900	(4,326)
Fleet Insurance Expense	40,506	41,500	994	80,767	83,000	2,233
General Insurance Expense	6,135	6,100	(35)	12,270	12,200	(70)
Miscellaneous Expense	6,345	7,300	955	18,693	14,700	(3,993)
TOTAL FINANCE & ADMIN.	\$501,453	\$491,140	(\$10,313)	\$1,031,030	\$1,034,740	\$3,710
Total Expenses	\$1,909,753	\$1,923,960	\$14,207	\$4,082,855	\$4,163,440	\$80,585
NET BEFORE DEBT	\$39,341	\$40,000	(\$659)	\$208,226	\$81,200	\$127,026
DEBT CHARGES						
Loan Interest Expense	0	11,000	11,000	\$0	\$23,200	\$23,200
Bank Loan Payment	0	29,000	29,000	0	58,000	58,000
SUB-TOTAL SURPLUS/(COST) OF SERVICE	\$39,341	\$0	\$39,341	\$208,226	\$0	\$208,226
Capital Out of Revenue	\$0	\$0	\$0	\$3,417,099	\$0	(\$3,417,099)
LESS: ICIP Funding	(0)	0	0	2,506,391	0	2,506,391
NET Capital out of Revenue	(\$0)	\$0	\$0	(\$910,708)	\$0	(\$910,708)
SURPLUS/(COST) OF SERVICE	\$39,340	\$0	\$39,340	(\$702,482)	\$0	(\$702,482)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
FEBRUARY, 2025



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$364,930	364,930	\$0	\$736,190	\$736,190	\$0
Passenger Revenue	10,881	12,500	(1,619)	25,230	25,000	230
Low Income Pass Revenue	13,563	11,370	2,193	27,161	22,740	4,421
Mt Pearl & Eastern Health Charges	8,529	7,060	1,469	18,531	14,170	4,361
Government Grant	7,875	7,900	(25)	15,750	15,800	(50)
TOTAL REVENUE	\$405,778	\$403,760	\$2,018	\$822,862	\$813,900	\$8,962
EXPENSES						
Contractor Expense	\$288,511	\$324,380	\$35,869	\$613,735	\$648,060	\$34,325
Administration Salaries	12,576	12,220	(356)	27,772	27,500	(272)
Employer's Payroll Tax	254	240	(14)	559	550	(9)
Worker's Compensation	261	250	(11)	575	560	(15)
Employment Insurance	289	400	111	638	900	262
Group Insurance	432	400	(32)	913	900	(13)
CPP Expense	722	730	8	1,590	1,640	50
3 Pension Expense	692	860	168	1,557	1,930	373
Gasoline Expense	38,565	40,500	1,935	78,115	81,000	2,885
Professional Fees	3,280	2,750	(530)	7,358	5,500	(1,858)
Telephone Expense	42	60	18	84	120	36
Computer Expense	13,901	14,270	369	31,199	31,840	641
Office Supplies Expense	0	250	250	28	500	472
Promotions Expense	1,621	200	(1,421)	1,685	400	(1,285)
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	5,265	6,250	985	11,890	12,500	610
TOTAL EXPENSE	\$366,411	\$403,760	\$37,349	\$777,698	\$813,900	\$36,202
NET BEFORE DEBT	\$39,367	\$0	\$39,367	\$45,163	\$0	\$45,163
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
TOTAL SURPLUS/(COST) OF SERVICE	\$39,367	\$0	\$39,367	\$45,163	\$0	\$45,163
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	7,580	8,380	800	16,051	16,693	642
TAXI TRIPS (incl. taxi no shows) *	3,117	3,591	474	6,694	7,154	460
TOTAL TRIPS	10,697	11,971	1,274	22,745	23,847	1,102

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
MONTHLY RIDERSHIP STATISTICS
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%		
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%		
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%		
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%		
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%		
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%		
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%		
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	521,689	-84.08%	271,142	-48.03%	358,265	32.13%	664,651	85.52%	795,014	19.61%	781,006	-1.76%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		781,006	
Weekdays	38		40		41		41		41		42	
Saturdays	7		9		8		7		8		8	
Sundays	6		9		9		8		7		8	
No Service	9		1		1		3		4		1	
Stats	0		0		0		0		0		0	
	60		59		59		59		60		59	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%		
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%		
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%		
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%		
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%		
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%		
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%		
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	474,921	-83.31%	234,116	-50.70%	306,006	30.71%	550,415	79.87%	640,199	16.31%	625,788	-2.25%
Total Year	1,690,116		1,911,827		2,960,704		3,913,613		4,143,394		625,788	

		ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES							
	Passenger Revenue	\$25,523	\$25,120	\$403	\$53,359	\$52,612	\$747
	City of Mount Pearl Billing	81,824	82,280	(456)	170,497	171,360	(863)
	Total Revenue	\$107,347	\$107,400	(53)	\$223,856	\$223,972	(116)
*Less Variable Expenses							
	Operating Expenses	\$48,525	\$49,690	\$1,165	\$106,257	\$108,319	\$2,062
	Maintenance Expenses	20,042	19,781	(261)	44,202	43,569	(633)
	Finance & Admin. Expenses	16,577	16,181	(396)	34,586	34,897	311
	Total Expenses	\$85,144	\$85,652	\$508	\$185,045	\$186,785	\$1,740
6	Total Overhead Contribution	\$22,203	\$21,748	\$455	\$38,811	\$37,187	\$1,624
	Mount Pearl Kilometers	13,941.2	13,941.2	0.0	29,072.2	29,072.2	0.0
	Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
	Riders Per Hour^ - Route 21	30.8					
	Riders Per Hour^ - Route 22	23.1					
	^ Riders per hour average:						
		Route 21	Route 22				
	2016	20.6	16.6				
	2017	19.6	15.7				
	2018	18.7	15.1				
	2019	20.1	17.6				
	2020	13.5	10.6				
	2021	14.9	12.6				
	2022	20.8	18.4				
	2023	29.7	24.4				
	2024	34.1	27.9				
	2025	31.4	23.7				
	2016-2025	21.5	17.6				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,156	\$2,959	\$197	\$6,936	\$6,071	\$865
Town of Paradise Billing	32,583	32,800	(217)	67,394	68,300	(906)
Total Revenue	\$35,740	\$35,759	(\$19)	\$74,330	\$74,371	(\$41)
*Less Variable Expenses						
Operating Expenses	\$16,155	\$16,543	\$388	\$35,277	\$35,962	\$685
Maintenance Expenses	6,673	6,586	(87)	14,675	14,465	(210)
Finance & Admin. Expenses	5,519	5,387	(132)	11,484	11,586	102
Total Expenses	\$28,347	\$28,516	\$169	\$61,436	\$62,013	\$577
Total Overhead Contribution	\$7,393	\$7,243	\$150	\$12,894	\$12,358	\$536

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Paradise Kilometers	4,641.5	4,641.5	(0.0)	9,653.3	9,653.3	0.0
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour* 12.8

* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	13.6
2016-2025	9.3

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
TRANSIT ADVERTISING FINANCIAL STATEMENT
FEBRUARY, 2025



	ACTUAL	FEBRUARY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$22,876	\$10,000	\$12,876	\$41,595	\$20,000	\$21,595
Total Revenues	\$22,876	\$10,000	\$12,876	\$41,595	\$20,000	\$21,595
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$7,474	\$7,470	(\$4)
Sales Commission	1,923	2,400	477	4,327	4,320	(7)
Sign Production	547	580	33	273	1,160	887
Promotion	0	0	0	0	0	0
Vehicle	519	490	(29)	1,452	980	(472)
Telephone	52	60	8	94	120	26
Advertising	300	890	590	600	1,780	1,180
Sign Installations	0	630	630	0	1,260	1,260
8 Entertainment	0	190	190	0	380	380
Advertising Software	360	360	0	1,095	720	(375)
Total Expenses	\$7,023	\$8,920	\$1,897	\$15,315	\$18,190	\$2,875
PROFIT / (LOSS)	\$15,853	\$1,080	\$14,773	\$26,280	\$1,810	\$24,470
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$4,500	\$4,500	\$0
TOTAL PROFIT / (LOSS)	\$18,103	\$3,330	\$14,773	\$30,780	\$6,310	\$24,470

KEY PERFORMANCE INDICATORS

	2 MTH 2025	2 MTH 2024	2 MTH 2023	2 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
FULL SYSTEM								
PASSENGERS PER HOUR	30.53	32.68	28.89	16.30	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	22.35	22.21	25.72	18.73	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	34.5%	35.8%	36.2%	27.5%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	31.91	34.39	31.48	25.83	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.75	1.76	1.90	2.41	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	55.11	58.16	55.33	40.03	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	5.23	4.98	5.71	9.33	4.52	5.03	6.42	9.23
ROUTE 28 (Community Bus)								
REVENUE HOURS	301.7	299.9	298.9	300.3	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	1,985	1,813	1,711	1,163	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.58	6.05	5.72	3.87	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	3,535	3,393	3,457	2,451	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	11.72	11.31	11.57	8.16	10.92	12.41	10.53	35.17
ROUTE 29 (On -Demand)								
REVENUE HOURS	588.6	587.5	n/a	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	3,826	3,009	n/a	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.50	5.12	n/a	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	17,500	10,000	n/a	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	6,137	4,791	n/a	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	40.16	25.17	n/a	n/a	33.32	22.84	n/a	n/a

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KEY PERFORMANCE INDICATORS	2 MTH 2025	% of Paid Trips	2 MTH 2024	% of Paid Trips	2 MTH 2023	% of Paid Trips	2 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	16,051	67.1%	13,099	61.4%	11,075	54.0%	8,660	74.4%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	6,694	28.0%	7,173	33.6%	8,781	42.8%	2,439	21.0%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
TOTAL TRIPS (St. John's)	22,745		20,272		19,856		11,099		134,538		125,016		110,022		97,224	
NO SHOWS (St. John's)	1,159	4.8%	1,047	4.9%	668	3.3%	534	4.6%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
TOTAL PAID TRIPS (St. John's)	23,904		21,319		20,524		11,633		140,461		132,695		116,045		101,723	
CANCELLATIONS (St. John's)	16,308	68.2%	16,962	79.6%	13,959	68.0%	5,356	46.0%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	4,586	19.2%	4,143	19.4%	3,827	18.6%	2,878	24.7%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.38		29.15		28.51		37.14		29.56		30.79		35.29		31.60	

REVENUES

PASSENGER REVENUE	2025	2024	Variance
(\$39,581)			
Cash Revenue	\$61,677	\$73,898	(\$12,221)
10-Ride Passes	\$113,549	\$116,847	(\$3,298)
Monthly Passes	\$295,202	\$305,010	(\$9,808)
Other (double-rides, Go-Cards, etc)	\$7,533	\$6,895	\$638
M-Card fees	\$2,476	\$2,787	(\$312)
Credits / Discounts / Allocations	(\$2,709)	(\$3,409)	\$700
Commission Paid	(\$1,149)	(\$1,319)	\$170
Total Revenue	\$476,579	\$500,709	(\$24,130)

- ☆☆ Cash revenue down 16% from last year & cash ridership down 19%.
- ☆☆ 10-Ride pass revenue was down 2.8% from last year. 10-Ride riders were up 1.5% & sales were down 2.8%.
- ☆☆ Monthly pass revenue was down 3.2% from last year. Monthly riders were down 8.5% & sales were down 3.3%.
- ☆☆ LIF riders were down 0.8% from 2024.
- ☆☆ Ridership of 357,242 was 6.4% lower than 2024 (381,729) and 14% lower than budget (419,900).
- NOTE: There were 20 week days in 2025 vs 19 in 2024 (no service 2 weekdays + 1 Sunday 2024 due to storms).
- ☆☆ Avg fare (Incl. LIFT) of \$1.79 compared to \$1.60 last year and \$1.62 budget.
- ☆☆ Rides per pass ratio was 22.7 (LIFT passes incl.) compared to 25.4 last year.
- ☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	9.3%	14.9%	51.5%	24.4%
2024	10.4%	13.5%	53.3%	22.8%
2023	12.3%	14.7%	48.5%	24.4%
2022	17.7%	18.2%	36.3%	27.8%
2021	17.8%	15.9%	32.3%	34.0%
2020	38.9%	14.2%	46.9%	0.0%
2019	24.0%	16.9%	59.0%	0.0%

- ON DEMAND PILOT GRANT \$5,828
- ☆☆ 9th month of new 3 year agreement with Memorial University.
 - ☆☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.

- TRANSIT ADVERTISING REVENUE \$12,876
- ☆☆ Sales booked for the month were higher than budget.
 - ☆☆ (See Transit Advertising statement for more information).

- OTHER INCOME \$8,876
- ☆☆ Interest earned on bank balance higher than budget.

OPERATIONS DEPT

- OPERATIONS SALARIES \$7,510
- ☆☆ Additional Supervisor position empty for first 3 weeks of month. \$4,605
 - ☆☆ Small rate variances due to timing of step increases. \$1,572
 - ☆☆ Overtime less than budget. \$975
- \$7,152**

FUEL EXPENSE	☆ Budgeted Usage:	166,872 litres @ \$1.8000 /L	\$300,370
\$31,238	☆ Actual Usage:	156,481 litres @ \$1.7127 /L	(\$268,005)
		sub-total	\$32,365
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$1,127)
	Total Variance		\$31,238
	☆ Volume Variance:	(166,872 - 156,481) @ \$1.8000 /L	\$18,704
	☆ Price Variance:	156,481 @ (\$2.2500 - \$1.7127)	\$13,661
		sub-total	\$32,365
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$1,127)
	Total Variance		\$31,238
	☆ Actual burn was 63.1 L / 100KM vs budget of 65.0 L / 100KM.		
	☆ Actual total KM was 257,500 vs budget of 263,130.		

MAINTENANCE DEPT

GARAGE SALARIES	☆ Four positions empty for month.	\$24,650
\$14,204	☆ One apprentice back in school for first 2 weeks of month.	\$3,280
	☆ One utility position empty for first 2 weeks of month.	\$2,480
	☆ Overtime, net of docked time, higher than budget.	(\$16,168)
		\$14,242
STOCK PARTS EXPENSE	☆ Expenses much than budget for the month.	
(\$16,738)	☆ Higher costed expenses include:	
	☆ Fuel Injectors - Bus 1207	(\$11,640)
	☆ Air Compressor - Bus 1417	(\$5,993)
		(\$17,633)
BUILDING & YARDS EXPENSE	☆ Diagnose chiller issue / replace flow switch.	(\$3,690)
(\$17,998)	☆ Diesel gas costs related to heaters needed due to broken wash bay door.	(\$12,930)
	☆ Temporary repairs to wash bay door.	(\$1,126)
		(\$17,746)
UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET \$45,800
(\$6,509)	☆ Messenger Drive electricity	ACTUAL (\$52,309)
		(\$6,509)
	☆ Current billing had 407,700 kWh & 1044 kVA & while last year had 389,700 kWh & 999 kVA	

FINANCE & HUMAN RESOURCES

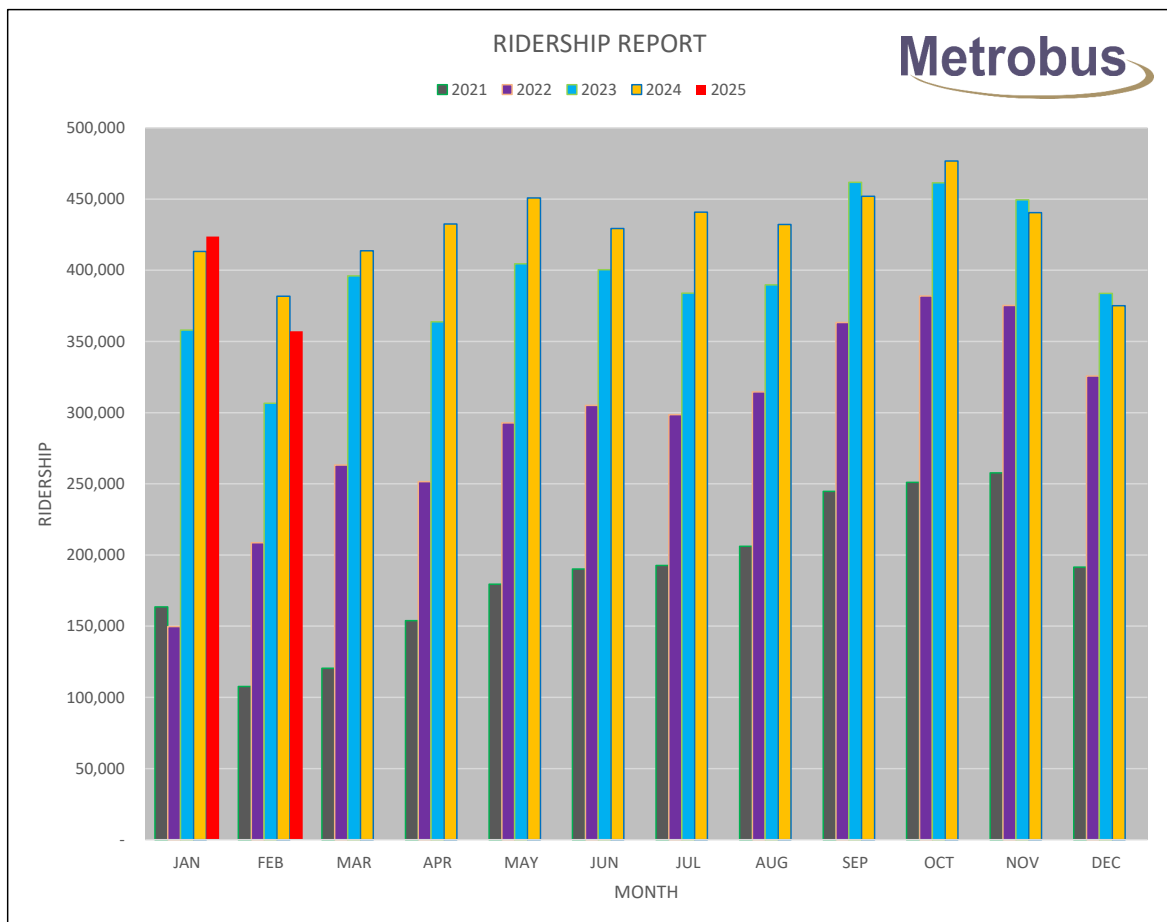
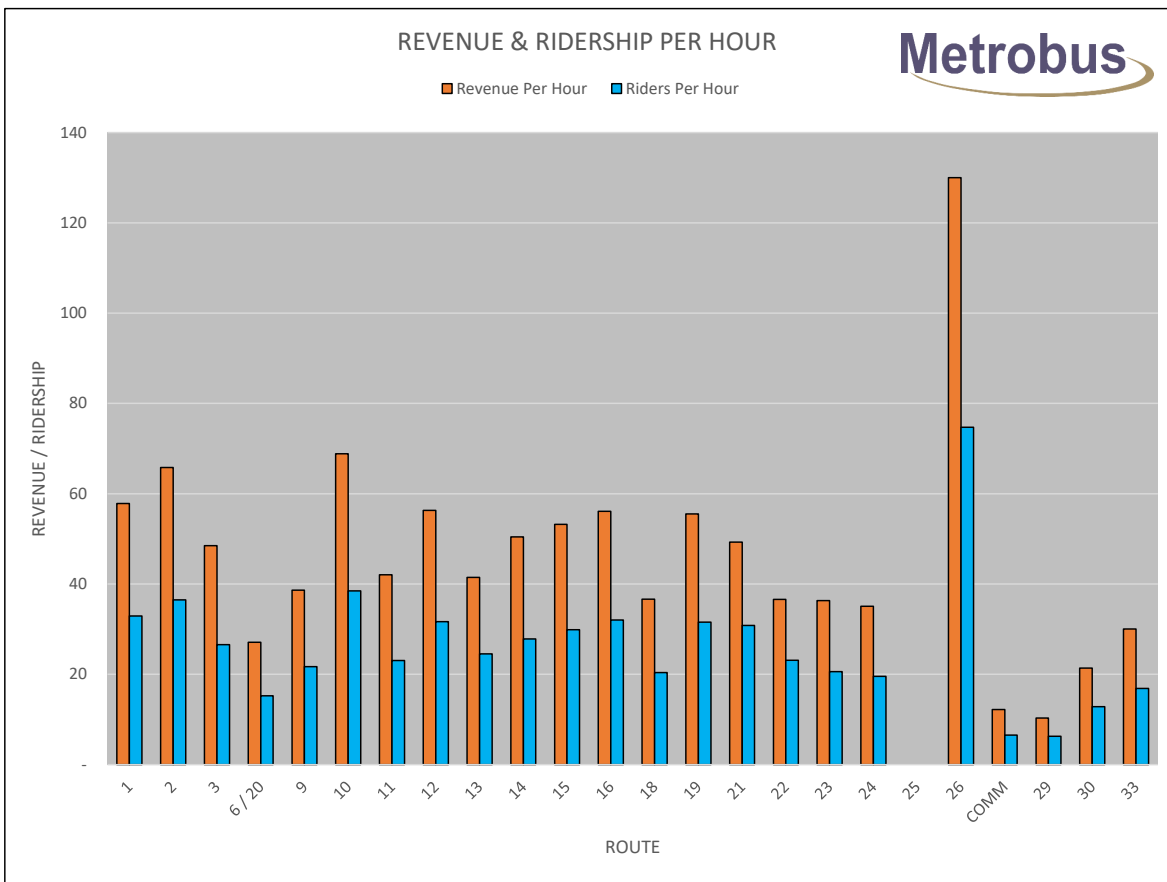
GROUP INSURANCE EXPENSE	☆ Actual renewal was higher than budgeted increase.	
(\$5,296)		
PROFESSIONAL FEES	☆ Building security expenses due to broken wash bay door.	(\$4,836)
(\$11,811)	☆ HR support - consultant costs for screening new operators.	(\$6,975)
		(\$11,811)

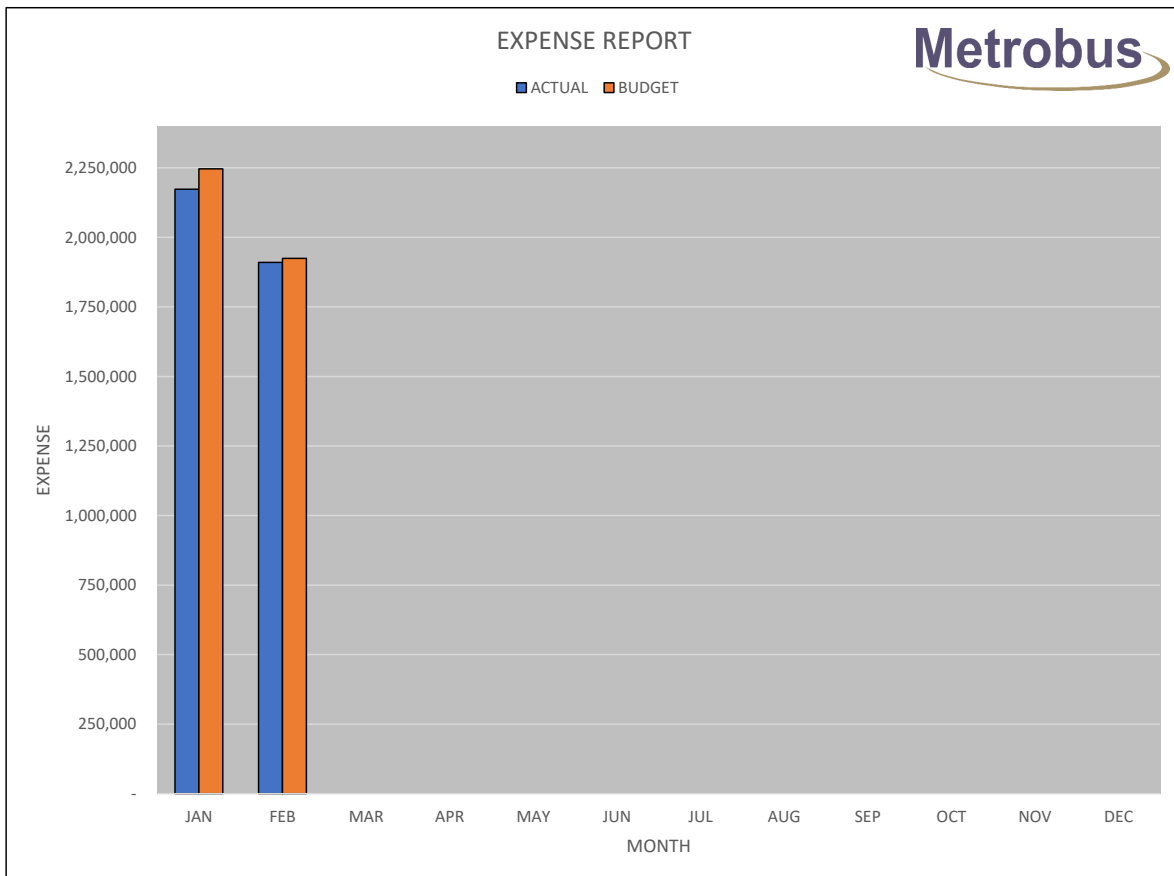
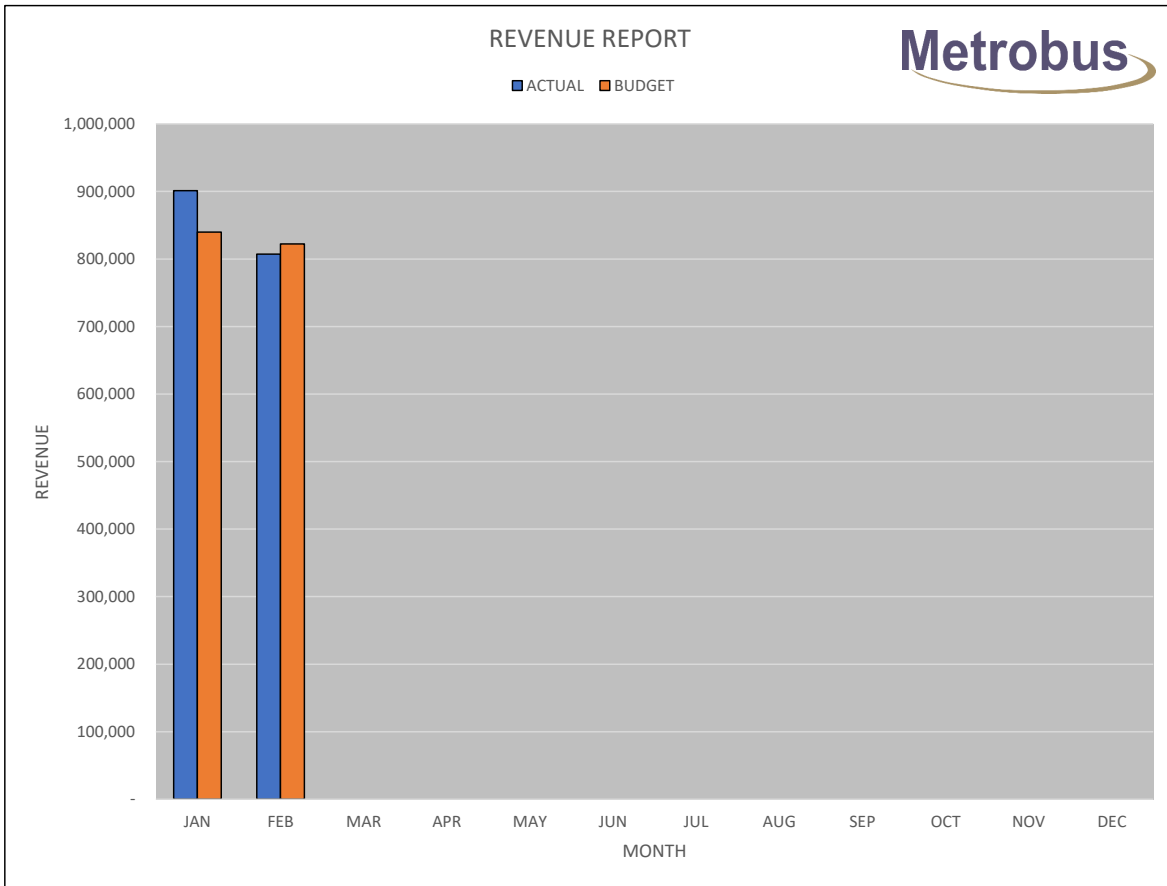


BANK LOAN PAYMENT & INTEREST★ Debt related to 8 Hybrid buses and on-board stop announcement system
 \$40,000 budgeted but not utilized yet.

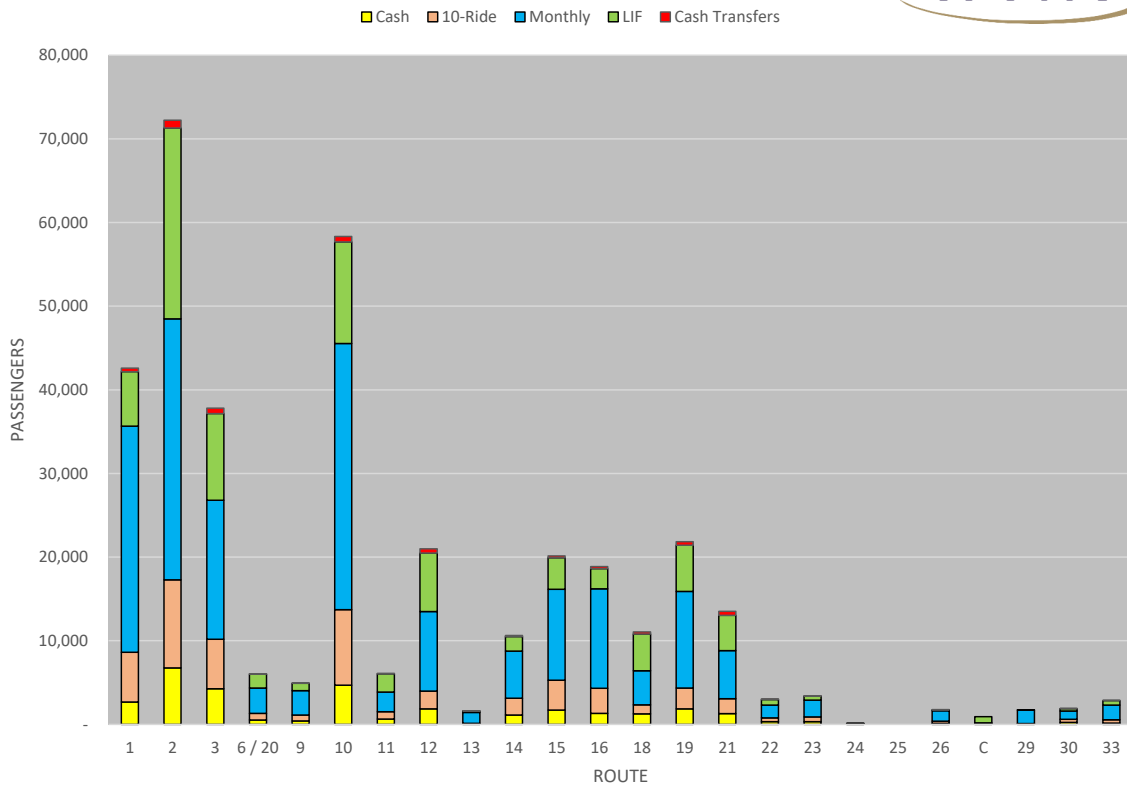
GOBUS

CONTRACTOR EXPENSE	★ BUDGET - Ridership Bus:	8,380 rides @ \$27.38	\$229,444
\$35,869	★ BUDGET - Ridership Taxi:	3,588 rides @ \$24.50	\$87,913
	★ BUDGET - No Shows:	513 rides @ \$13.69	\$7,023
			\$324,380
	★ ACTUAL - Ridership Bus:	7,580 rides @ \$27.38	(\$207,540)
	★ ACTUAL - Ridership Taxi: incl. 211 taxi no shows.	3,117 rides @ \$23.78	(\$74,264)
	★ ACTUAL - No Shows:	489 rides @ \$13.69	(\$6,706)
			(\$288,511)
			\$35,869





TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,281.50		\$74,150.41	\$202,671.79	0.37	0.37
2	1,952.59		\$128,497.28	\$308,806.01	0.42	0.41
3	1,398.12		\$67,836.05	\$221,115.47	0.31	0.31
6	393.86		\$10,667.09	\$62,289.75	0.17	0.17
9	225.77		\$8,719.32	\$35,705.98	0.24	0.25
10	1,498.57		\$103,219.22	\$237,001.84	0.44	0.44
11	261.69		\$11,001.05	\$41,386.80	0.27	0.27
12	646.99		\$36,431.45	\$102,322.76	0.36	0.35
13	64.90		\$2,691.90	\$10,264.06	0.26	0.28
14	376.64		\$19,000.49	\$59,566.37	0.32	0.32
15	665.91		\$35,451.56	\$105,315.00	0.34	0.34
16	581.13		\$32,598.57	\$91,906.87	0.35	0.35
18	530.41		\$19,428.57	\$83,885.40	0.23	0.23
19	678.65		\$37,669.14	\$107,329.85	0.35	0.35
21	422.78	\$56,826.18	\$20,845.26	\$66,863.50	0.31	0.30
22	127.90	\$24,997.64	\$4,678.16	\$20,227.64	0.23	0.23
23	164.75		\$5,987.61	\$26,055.54	0.23	0.24
24	4.75		\$166.66	\$751.22	0.22	0.28
26	23.50		\$3,055.78	\$3,716.57	0.82	0.82
28 - Community	141.28		\$1,723.70	\$22,343.71	0.08	0.07
29 - On-Demand	273.35	\$5,858.00	\$2,814.89	\$43,230.85	0.07	0.07
30	147.48	\$32,583.35	\$3,156.20	\$23,324.26	0.14	0.14
33	168.77		\$5,066.51	\$26,691.31	0.19	0.20
	12,031.29	\$120,265.17	\$634,856.87	\$1,902,772.58	0.33	0.34

Cost / revenue hour (includes regular debt payments & special pension):

\$158.15

Total Expenses	\$1,909,753
Debt Interest	\$0
Debt Payment	\$0

