



St. John's  
Transportation  
Commission

March 31

2020

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MONTHLY FINANCIAL STATEMENTS

Issued: APRIL 24, 2020

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

MARCH, 2020



	MARCH			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$1,096,400	\$1,096,400	\$0	\$3,506,530	\$3,262,720	\$243,810
Passenger Revenue	387,088	515,650	(128,562)	1,255,785	1,546,720	(290,935)
Mt. Pearl Revenue	93,915	88,630	5,285	249,627	259,540	(9,913)
Paradise Revenue	23,967	23,660	307	64,510	70,200	(5,690)
Charter Revenue	0	0	0	0	0	0
Transit Advertising Revenue	14,350	12,250	2,100	38,603	36,750	1,853
Community Bus Revenue	5,703	8,330	(2,627)	24,380	24,990	(610)
Other Income	7,851	10,000	(2,149)	37,908	30,000	7,908
<b>TOTAL REVENUE</b>	<b>\$1,629,274</b>	<b>\$1,754,920</b>	<b>(\$125,646)</b>	<b>\$5,177,343</b>	<b>\$5,230,920</b>	<b>(\$53,577)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$455,834	\$464,360	\$8,526	\$1,390,026	\$1,393,110	\$3,084
Salaries Operations	108,338	104,900	(3,438)	337,861	336,870	(991)
Diesel Fuel	143,849	186,700	42,851	434,120	533,970	99,850
Company Vehicles	3,179	3,130	(49)	8,935	9,550	615
Licenses	4,900	5,550	650	21,440	21,950	510
Communications Expense	2,259	2,230	(29)	6,540	6,690	150
Miscellaneous	2,020	1,100	(920)	3,169	2,300	(869)
Uniforms & Clothing	6,229	5,990	(239)	18,246	17,970	(276)
Advertising Expense	9,326	10,030	704	31,440	33,690	2,250
Bus Charter Expense	0	100	100	472	100	(372)
Transit Advertising Expense	7,639	7,530	(109)	22,030	23,570	1,540
Community Bus Expense	9,147	8,650	(497)	25,887	25,290	(597)
Promotions Expense	13,121	5,980	(7,141)	16,267	13,940	(2,327)
Registration & Membership	1,047	390	(657)	13,684	12,570	(1,114)
Schedules & Transfers	1,057	1,600	543	3,030	4,800	1,770
<b>TOTAL OPERATIONS</b>	<b>\$767,945</b>	<b>\$808,240</b>	<b>\$40,295</b>	<b>\$2,333,147</b>	<b>\$2,436,370</b>	<b>\$103,223</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$177,612	\$193,320	\$15,708	\$556,260	\$583,430	\$27,170
Wash Salaries	35,672	26,520	(9,152)	89,509	82,210	(7,299)
Shop Tools & Equipment	6,076	2,620	(3,456)	12,363	7,120	(5,243)
Stock Parts	79,807	79,050	(757)	155,629	170,290	14,661
Garage Expense	17,721	9,490	(8,231)	30,647	22,710	(7,937)
Bus Lubricants	14,221	14,550	329	29,637	31,060	1,423
Tire Expense	7,544	6,280	(1,264)	30,467	30,550	83
Body Shop Supplies	0	0	0	355	2,680	2,325
Bus Wash	9,945	890	(9,055)	10,940	2,670	(8,270)
Building & Yards	7,025	7,750	725	38,780	36,550	(2,230)
Utilities	45,619	54,000	8,381	145,475	147,300	1,825

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)

MARCH, 2020



	MARCH			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	2,246	2,950	704	15,213	10,850	(4,363)
Bus Stop & Shelters	1,945	2,850	905	6,380	8,450	2,070
Janitorial & Sanitation	4,556	3,550	(1,006)	12,145	10,650	(1,495)
Farebox Repairs	850	1,400	550	850	4,100	3,250
<b>TOTAL MAINTENANCE</b>	<b>\$410,839</b>	<b>\$405,220</b>	<b>(\$5,619)</b>	<b>\$1,134,650</b>	<b>\$1,150,620</b>	<b>\$15,970</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$70,759	\$70,410	(\$349)	\$229,618	\$228,280	(\$1,338)
Employer's Payroll Tax	16,758	17,290	532	52,784	52,800	16
Sick Leave	19,000	19,000	0	57,000	57,000	0
Worker's Compensation	11,898	12,280	382	37,432	37,500	68
Employment Insurance	18,329	19,650	1,321	57,344	59,990	2,646
Group Insurance	52,924	54,600	1,676	154,859	159,510	4,651
CPP Expense	40,719	41,390	671	127,231	126,610	(621)
Pension Expense	105,477	107,590	2,113	335,038	342,630	7,592
Audit & Legal Fees	10,476	10,000	(476)	16,476	16,000	(476)
Telephone Expense	2,830	3,210	380	7,730	9,030	1,300
Computer Expense	27,338	20,590	(6,748)	58,086	52,680	(5,406)
Office Supplies Expense	5,036	6,140	1,104	16,336	21,240	4,904
Travel Expense	0	0	0	0	0	0
Training Expense	519	1,000	481	2,627	4,400	1,773
Fleet Insurance Expense	26,828	28,920	2,092	80,608	86,760	6,152
General Insurance Expense	3,105	3,200	95	9,315	9,600	285
Miscellaneous Expense	3,474	3,360	(114)	11,025	12,680	1,655
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$415,470</b>	<b>\$418,630</b>	<b>\$2,489</b>	<b>\$1,253,509</b>	<b>\$1,276,710</b>	<b>\$23,201</b>
Total Expenses	\$1,594,254	\$1,632,090	\$37,836	\$4,721,306	\$4,863,700	\$142,394
<b>NET BEFORE DEBT</b>	<b>\$35,020</b>	<b>\$122,830</b>	<b>(\$87,810)</b>	<b>\$456,037</b>	<b>\$367,220</b>	<b>\$88,817</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	12,123	15,330	3,207	\$37,688	\$44,720	\$7,032
Bank Loan Payment	97,000	107,500	10,500	291,000	322,500	31,500
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>(\$74,103)</b>	<b>\$0</b>	<b>(\$74,103)</b>	<b>\$127,349</b>	<b>\$0</b>	<b>\$127,349</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
 MARCH, 2020



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUE</b>						
SJMC Subsidy	\$413,550	\$413,550	\$0	\$1,170,960	\$1,160,040	\$10,920
Passenger Revenue	12,605	23,000	(10,395)	50,156	73,000	(22,844)
Mount Pearl Admin	4,850	4,890	(40)	15,240	17,180	(1,940)
Government Grant	7,875	7,900	(25)	23,625	23,700	(75)
<b>TOTAL REVENUE</b>	<b>\$438,880</b>	<b>\$449,340</b>	<b>(\$10,460)</b>	<b>\$1,259,981</b>	<b>\$1,273,920</b>	<b>(\$13,939)</b>
<b>EXPENSES</b>						
MVT Subsidy	\$222,111	\$411,220	\$189,109	\$847,646	\$1,156,800	\$309,154
Administration Salaries	9,693	10,140	447	32,292	32,820	528
Employer's Payroll Tax	195	200	5	649	650	1
Worker's Compensation	138	140	2	460	460	0
Employment Insurance	214	230	16	714	740	26
Group Insurance	286	180	(106)	930	580	(350)
CPP Expense	483	530	47	1,613	1,720	107
Pension Expense	650	610	(40)	2,113	1,970	(143)
Promotions Expense	254	310	56	404	930	526
Telephone Expense	251	360	109	756	1,080	324
Professional Fees	1,700	2,000	300	4,182	4,760	578
Computer Expense	2,842	2,300	(542)	10,630	8,100	(2,530)
Office Supplies Expense	9	250	241	1,507	750	(757)
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	3,261	3,650	389	9,184	10,950	1,766
<b>TOTAL EXPENSE</b>	<b>\$242,087</b>	<b>\$432,120</b>	<b>\$190,033</b>	<b>\$913,080</b>	<b>\$1,222,310</b>	<b>\$309,230</b>
<b>NET BEFORE DEBT</b>	<b>\$196,793</b>	<b>\$17,220</b>	<b>\$179,573</b>	<b>\$346,901</b>	<b>\$51,610</b>	<b>\$295,291</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	1,119	1,220	101	\$3,533	\$3,610	\$77
Bank Loan Payment	16,000	16,000	0	48,000	48,000	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$179,674</b>	<b>\$0</b>	<b>\$179,674</b>	<b>\$295,368</b>	<b>\$0</b>	<b>\$295,368</b>

**ST. JOHN'S TRANSPORTATION COMMISSION**  
 MONTHLY RIDERSHIP STATISTICS  
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%		
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%		
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%		
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%		
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%		
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%		
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%		
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%		
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%		
Year-to-date	756,347	226.57%	761,064	0.62%	728,569	-4.27%	735,081	0.89%	800,468	8.90%	722,507	-9.74%
Total Year	3,002,310	1.27%	2,965,177	-1.24%	2,880,115	-2.87%	2,999,802	4.16%	3,277,811	9.27%	722,507	
Weekdays	62		62		64		62		62		57	
Saturdays	13		13		12		13		13		13	
Sundays	13		13		12		12		13		11	
SOE	0		0		0		0		0		8	
Stats	2		3		2		3		2		2	
	<b>90</b>		<b>91</b>		<b>90</b>		<b>90</b>		<b>90</b>		<b>91</b>	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%		
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%		
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%		
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%		
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%		
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%		
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%		
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%		
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%		
Year-to-date	<u>668,922</u>	<u>239.54%</u>	<u>669,548</u>	<u>0.09%</u>	<u>645,970</u>	<u>-3.52%</u>	<u>642,051</u>	<u>-0.61%</u>	<u>695,093</u>	<u>8.26%</u>	<u>646,283</u>	<u>-7.02%</u>
Total Year	<u>2,654,800</u>	<u>2.93%</u>	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>646,283</u>	

ST. JOHN'S TRANSPORTATION COMMISSION  
MOUNT PEARL SUMMARY REPORT  
MARCH, 2020



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$15,312	\$20,604	(\$5,292)	\$40,209	\$59,372	(\$19,163)
City of Mount Pearl Billing	93,915	88,630	5,285	249,627	259,540	(9,913)
<b>Total Revenue</b>	<b>\$109,227</b>	<b>\$109,234</b>	<b>(\$7)</b>	<b>\$289,836</b>	<b>\$318,912</b>	<b>(\$29,076)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$42,573	\$44,378	\$1,805	\$131,090	\$134,289	\$3,199
Maintenance Expenses	20,297	19,128	(1,169)	53,726	53,904	178
Finance & Admin. Expenses	15,671	15,683	12	48,859	48,633	(226)
<b>Total Expenses</b>	<b>\$78,541</b>	<b>\$79,189</b>	<b>\$648</b>	<b>\$233,675</b>	<b>\$236,826</b>	<b>\$3,151</b>
<b>Total Overhead Contribution</b>	<b>\$30,686</b>	<b>\$30,045</b>	<b>\$641</b>	<b>\$56,161</b>	<b>\$82,086</b>	<b>(\$25,925)</b>
Mount Pearl Kilometers	15,340.9	15,340.9	0.0	40,707.3	44,789.2	(4,081.9)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	14.3					
Riders Per Hour^ - Route 22	11.7					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	19.1	14.7				
<b>2015-2020</b>	<b>19.9</b>	<b>16.0</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$903	\$1,212	(\$309)	\$2,448	\$3,451	(\$1,003)
Town of Paradise Billing	23,967	23,660	307	64,510	70,200	(5,690)
<b>Total Revenue</b>	<b>\$24,870</b>	<b>\$24,872</b>	<b>(\$2)</b>	<b>\$66,958</b>	<b>\$73,651</b>	<b>(\$6,693)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$9,693	\$10,104	\$411	\$30,285	\$30,011	(\$274)
Maintenance Expenses	4,622	4,355	(267)	12,398	12,444	46
Finance & Admin. Expenses	3,568	3,571	3	11,288	11,234	(54)
<b>Total Expenses</b>	<b>\$17,883</b>	<b>\$18,030</b>	<b>\$147</b>	<b>\$53,971</b>	<b>\$53,689</b>	<b>(\$282)</b>
<b>Total Overhead Contribution</b>	<b>\$6,987</b>	<b>\$6,842</b>	<b>\$145</b>	<b>\$12,987</b>	<b>\$19,962</b>	<b>(\$6,975)</b>
Paradise Kilometers	3,493.0	3,492.8	0.2	9,404.2	10,344.0	(939.8)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	4.7					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.4					
2020	6.8					
<b>2016-2020</b>	<b>7.2</b>					

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
 CHARTER FINANCIAL STATEMENTS  
 MARCH, 2020



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Charter Revenue	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total Revenue</b>			<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>EXPENSES</b>						
Operators Salary Expense	\$0	\$0	\$0	\$377	\$0	(\$377)
Operation's Salaries Expense	0	0	0	0	0	0
Diesel Fuel Expense	0	0	0	63	0	(63)
Maintenance Expenses *	0	0	0	32	0	(32)
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
<b>Total Expenses</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$472</b>	<b>\$0</b>	<b>(\$472)</b>
<b>PROFIT / (LOSS)</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$472)</b>	<b>\$0</b>	<b>(\$472)</b>

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\* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION  
 TRANSIT ADVERTISING FINANCIAL STATEMENT  
 MARCH, 2020



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$12,100	\$10,000	\$2,100	\$31,853	\$30,000	\$1,853
<b>Total Revenues</b>	<b>\$12,100</b>	<b>\$10,000</b>	<b>\$2,100</b>	<b>\$31,853</b>	<b>\$30,000</b>	<b>\$1,853</b>
<b>EXPENSES</b>						
Salaries	\$3,913	\$3,910	(\$3)	\$12,717	\$12,710	(\$7)
Sales Commission	1,322	1,110	(212)	3,522	3,330	(192)
Sign Production	248	580	332	(4)	1,740	1,744
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	1,455	1,110	(345)
Telephone	37	80	43	153	240	87
Advertising	275	300	25	1,430	900	(530)
Sign Installations	999	630	(369)	1,677	1,890	213
Entertainment	0	190	190	0	570	570
Advertising Software	360	360	0	1,080	1,080	0
<b>Total Expenses</b>	<b>\$7,639</b>	<b>\$7,530</b>	<b>(\$109)</b>	<b>\$22,030</b>	<b>\$23,570</b>	<b>\$1,540</b>
<b>PROFIT / (LOSS)</b>	<b>\$4,461</b>	<b>\$2,470</b>	<b>\$1,991</b>	<b>\$9,823</b>	<b>\$6,430</b>	<b>\$3,393</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$6,750	\$6,750	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$6,711</b>	<b>\$4,720</b>	<b>\$1,991</b>	<b>\$16,573</b>	<b>\$13,180</b>	<b>\$3,393</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
COMMUNITY BUS FINANCIAL STATEMENT  
MARCH, 2020



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>Community Bus</b>						
Fares	\$1,223	\$0	\$1,223	\$3,130	\$0	\$3,130
Government Grant	4,480	8,330	(3,850)	21,250	24,990	(3,740)
<b>Total Revenues</b>	<b>\$5,703</b>	<b>\$8,330</b>	<b>(\$2,627)</b>	<b>\$24,380</b>	<b>\$24,990</b>	<b>(\$610)</b>
<b>EXPENSES</b>						
Operators Salaries	\$5,716	\$5,720	\$4	\$16,889	\$16,640	(\$249)
Operations Salaries	0	0	0	0	0	0
Benefits	625	580	(45)	1,846	1,680	(166)
Diesel / Gas	843	1,120	277	2,841	3,380	539
Maintenance Expenses	270	1,130	860	1,990	3,290	1,300
Other	1,693	100	(1,593)	2,321	300	(2,021)
<b>Total Expenses</b>	<b>\$9,147</b>	<b>\$8,650</b>	<b>(\$497)</b>	<b>\$25,887</b>	<b>\$25,290</b>	<b>(\$597)</b>
Capital Debt Payment	\$1,800	\$1,800	\$0	\$5,400	\$5,400	\$0
<b>PROFIT / (LOSS)</b>	<b>(\$5,244)</b>	<b>(\$2,120)</b>	<b>(\$3,124)</b>	<b>(\$6,907)</b>	<b>(\$5,700)</b>	<b>(\$1,207)</b>
West # 1 (Mon) X 5	168			410		
East # 1 (Tue) X 5	79			220		
West # 2 (Wed) X 4	104			345		
East # 2 (Thu) X 4	134			402		
Bidgoods (Fri) X 4	100			357		
	<b>585</b>			<b>1,734</b>		
Riders Per Hour*	3.7					
* Riders per hour average:						
2014	2.3					
2015	4.2					
2016	5.5					
2017	5.9					
2018	5.7					
2019	5.5					
2020	4.2					
<b>2014-2020</b>	<b>5.1</b>					
				<b>Total Other</b>	<b>\$2,321</b>	

^ Other costs consist of non-regular maintenance expenses & promo items

Check engine codes service @ Hickmans	192
Tires	369
DEF resevoir	342
Module kit	468
Sensor	322
Element	170
Filters	256
Other	202

ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2020



KEY PERFORMANCE INDICATORS	3 MTHS	3 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	<u>2020</u>	<u>2019</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
PASSENGERS PER HOUR	23.03	23.56	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	13.83	14.62	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	27.6%	31.9%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	28.79	26.02	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	1.75	1.92	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	41.57	46.09	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	6.99	6.59	6.44	6.97	6.99	6.95	6.78

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ST. JOHN'S TRANSPORTATION COMMISSION  
KEY PERFORMANCE INDICATORS  
MARCH, 2020



KEY PERFORMANCE INDICATORS	3 MTHS	% of	3 MTHS	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of
	<u>2020</u>	Paid Trips	<u>2019</u>	Paid Trips	<u>2018</u>	Paid Trips	<u>2018</u>	Paid Trips	<u>2017</u>	Paid Trips	<u>2016</u>	Paid Trips	<u>2015</u>	Paid Trips
BUS TRIPS	17,963	60.7%	23,722	58.4%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	10,127	34.2%	15,030	37.0%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
<b>TOTAL TRIPS</b>	<b>28,090</b>		<b>38,752</b>		<b>156,097</b>		<b>141,840</b>		<b>121,878</b>		<b>108,411</b>		<b>98,282</b>	
NO SHOWS	1,522	5.1%	1,862	4.6%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
<b>TOTAL PAID TRIPS</b>	<b>29,612</b>		<b>40,614</b>		<b>162,082</b>		<b>148,672</b>		<b>129,352</b>		<b>116,816</b>		<b>105,340</b>	
CANCELLATIONS	25,722	86.9%	16,461	40.5%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	3,230	10.9%	4,282	10.5%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

**REVENUES**

PASSENGER REVENUE		<b>2020</b>	<b>2019</b>	<b>Variance</b>
(\$128,562)	Cash Revenue	\$99,799	\$150,880	(\$51,082)
	10-Ride Passes	\$67,055	\$100,737	(\$33,682)
	Monthly Passes	\$213,499	\$257,350	(\$43,851)
	Other (double-rides, Go-Cards, etc)	\$6,010	\$8,894	(\$2,884)
	M-Card fees	\$3,775	\$4,696	(\$921)
	Credits / Discounts / Allocations	(\$1,665)	(\$3,900)	\$2,235
	Commission Paid	(\$1,385)	(\$2,133)	\$748
	<b>Total Revenue</b>	<b>\$387,088</b>	<b>\$516,524</b>	<b>(\$129,436)</b>

- ☆ **Government of NL declared a pulic health emergency related to COVID-19 on March 18, 2020.**
- ☆ Cash revenue down 33.9% from 2019 and cash ridership down 32.3%.
- ☆ 10-Ride pass revenue was down 33.4% from 2019. 10-Ride riders were down 30.2% while sales were down 34.1%
- ☆ Monthly pass revenue was down 17.0% from 2019. Monthly riders were down 28.0% while sales were down 16.9%
- ☆ Ridership of 2003,818 was 29.4% lower than 2019 (284,308) and 30.5% lower than budget (288,779).  
 NOTE: There were 22 week days in 2020 while 21 last year.
- ☆ From March 18-31 ridership was just 44,245, a decrease of 67% from 131,774 in the same period in 2019.
- ☆ Avg fare of \$1.98 compared to \$1.82 in 2019 and \$1.79 budget.
- ☆ Rides per pass ratio was 41.7 compared to 48.1 in 2019. This is attributable to the ridership drop after the 18th.
- ☆ Cash % has gone back up in 2020. This is due to the free rides period after the SOE being captured with the GFI system and the drop in m-card usage after the 18th of March.

	Cash	10R	Mth
2020	33.7%	14.9%	51.4%
2019	23.8%	16.8%	59.3%
2018	25.6%	16.9%	57.5%
2017	28.4%	17.0%	54.6%
2016	30.7%	15.7%	53.6%

MOUNT PEARL REVENUE ☆ Actual ridership revenues less than budget due to COVID-19, thus higher subsidy required.  
 \$5,285 (See Mount Pearl statement for more information).

TRANSIT ADVERTISING REVENUE ☆ Sales bookings for March were higher than budgeted.  
 \$2,100 (See Transit Advertising statement for more information).

COMMUNITY BUS REVENUE ☆ Government grant for 2020 reduced to \$85,000 from \$100,000 in prior years.  
 (\$2,627) (See Community Bus statement for more information).

OTHER INCOME ☆ Miscellaneous receipts and revnues lower than budget.  
 (\$2,149)

**OPERATIONS DEPT**

OPERATORS SALARIES	☆ Temp hours at lower pay scales higher than budget (2780 hrs vs 1920).	\$24,222
\$8,526	☆ Vacation weeks less than budget (11 vs 18).	\$9,094
	☆ Temp time, OT, sick pay, stat pay, (net of docked time) higher than budget.	(\$24,265)
		<b>\$9,051</b>

OPERATIONS SALARIES	☆ Temporary supervisors not budgeted.	(\$4,615)
(\$3,438)	☆ Overtime& stat pay less than budget.	\$1,633
	☆ Part time ISR pay hours than budget.	(\$345)
		<b>(\$3,327)</b>

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

MARCH, 2020



DIESEL FUEL EXPENSE \$42,851	<ul style="list-style-type: none"> <li>☆ Budgeted Usage: 160,950 litres @ \$1.1600 /L</li> <li>☆ Actual Usage: 155,698 litres @ \$0.9239 /L</li> </ul>	\$186,700 (\$143,849) <hr/> <b>\$42,851</b>
	<ul style="list-style-type: none"> <li>☆ Volume Variance: (160,950 - 155,698) @ \$1.16 /L</li> <li>☆ Price Variance: 155,698 @ (\$1.16 - \$0.9239)</li> </ul>	\$6,090 \$36,760 <hr/> <b>\$42,851</b>
	<ul style="list-style-type: none"> <li>☆ Actual burn was 60.3 L / 100KM vs budget of 60.9 L / 100KM.</li> <li>☆ Actual total KM was 259,523 vs budget of 262,555.</li> </ul>	
PROMOTIONS EXPENSE (\$7,141)	<ul style="list-style-type: none"> <li>☆ Metrobus ads produced to fill blank ad space on buses.</li> </ul>	(\$6,883)

**MAINTENANCE DEPT**

GARAGE SALARIES \$15,708	<ul style="list-style-type: none"> <li>☆ Positional overlap used 2 weeks for Planning supervisor overlap.</li> <li>☆ Mechanic position filled by 4th year apprentice at lower rate.</li> <li>☆ Mechanic short for last two weeks - moved to Planning Supervisor.</li> <li>☆ Apprentice at 70% wage rate.</li> <li>☆ OT &amp; stat pay less than budget.</li> </ul>	\$4,630 \$621 \$3,102 \$5,735 \$1,750 <hr/> <b>\$15,838</b>
WASH SALARIES (\$9,152)	<ul style="list-style-type: none"> <li>☆ Four hires to increase bus cleanings - COVID-19.</li> <li>☆ Overtime &amp; stat pay higher than budget.</li> </ul>	(\$8,076) (\$538) <hr/> <b>(\$8,614)</b>
SHOP TOOLS & EQUIPMENT \$3,456	<ul style="list-style-type: none"> <li>☆ Four 20 ton trailer stands not budgeted - required for Vicinity buses.</li> </ul>	\$4,568
GARAGE EXPENSE (\$8,231)	<ul style="list-style-type: none"> <li>☆ COVID-19 items not budgeted - sanitizer, wipes, spray bottles, etc.</li> </ul>	(\$13,016)
BUS WASH EXPENSE (\$9,055)	<ul style="list-style-type: none"> <li>☆ COVID-19 items not budgeted - supplies for new wash crew - gloves, disposable coveralls, Bacoban.</li> </ul>	(\$9,441)
UTILITIES EXPENSE \$8,381	<ul style="list-style-type: none"> <li>☆ Messenger Drive electricity BUDGET</li> <li>☆ Messenger Drive electricity ACCRUAL Feb 18-29</li> <li>☆ Messenger Drive electricity ACTUAL to JAN 16th</li> <li>☆ Messenger Drive electricity ACCRUAL Jan 17-31</li> <li>☆ Messenger Drive water BUDGET</li> <li>☆ Messenger Drive water ACTUAL</li> </ul>	\$52,500 \$19,142 (\$42,763) (\$20,636) \$1,500 (\$1,362) <hr/> <b>\$8,381</b>
	<ul style="list-style-type: none"> <li>☆ March billing had 382,800 kWh &amp; 1098 kVA &amp; while last year had 549,900 kWh &amp; 1445 kVA.</li> </ul>	

**FINANCE & HUMAN RESOURCES**

PENSION EXPENSE \$2,113	<ul style="list-style-type: none"> <li>☆ DC contributions higher than budget; more than offset by DB contributions being lower than budget.</li> </ul>	
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ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

MARCH, 2020

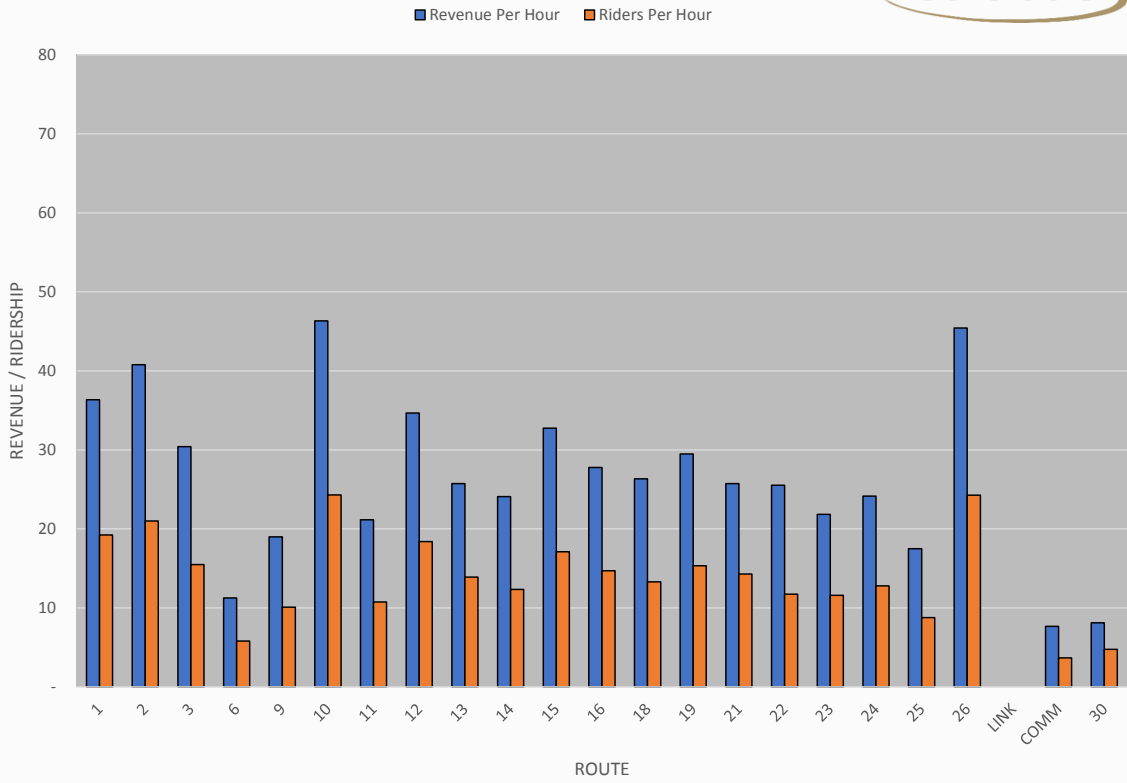


COMPUTER EXPENSE (\$6,748)	☆ Printer bought to print and auto load passes for the LIFT program.	(\$8,082)
FLEET INSURANCE \$2,092	☆ Renewal in November 2019 had less of an increase in rates than forecasted in budget for 2020.	
LOAN INTEREST EXPENSE \$3,207	☆ Lower total debt balance & lower interest rate than budget (2.34% vs3.10%).	
BANK LOAN PAYMENT \$10,500	☆ New debt payments for transit signal priority and PTIF2 projects not started. Also no debt payments needed on camera system or 2014 loader as these debts were paid off in December 2019.	

**GOBUS**

PASSENGER REVENUE - ACCESSIBLE SERVICES (\$10,395)	☆ Pass sales lower than budget mainly due to emergency health declaration - COVID-19.																												
MVT SUBSIDY EXPENSE \$189,109	<table border="0"> <tr> <td>☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td>13,100 rides @ \$2.50</td> <td style="text-align: right;">\$32,750</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>13,800 rides @ \$27.06</td> <td style="text-align: right;">\$373,466</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>400 rides @ \$12.51</td> <td style="text-align: right;">\$5,004</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>\$411,220</u></td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>6,414 rides @ \$2.50</td> <td style="text-align: right;">(\$16,722)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>7,364 rides @ \$27.06</td> <td style="text-align: right;">(\$199,809)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>446 rides @ \$12.51</td> <td style="text-align: right;">(\$5,579)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u>(\$222,111)</u></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;"><u><u>\$189,109</u></u></td> </tr> </table>	☆ BUDGET - Credit to MVT for GO-Card usage:	13,100 rides @ \$2.50	\$32,750	☆ BUDGET - Ridership Subsidy:	13,800 rides @ \$27.06	\$373,466	☆ BUDGET - No Show Subsidy:	400 rides @ \$12.51	\$5,004			<u>\$411,220</u>	☆ ACTUAL - Credit to MVT for GO-Card usage:	6,414 rides @ \$2.50	(\$16,722)	☆ ACTUAL - Ridership Subsidy:	7,364 rides @ \$27.06	(\$199,809)	☆ ACTUAL - No Show Subsidy:	446 rides @ \$12.51	(\$5,579)			<u>(\$222,111)</u>			<u><u>\$189,109</u></u>	
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### REVENUE & RIDERSHIP PER HOUR



### RIDERSHIP REPORT

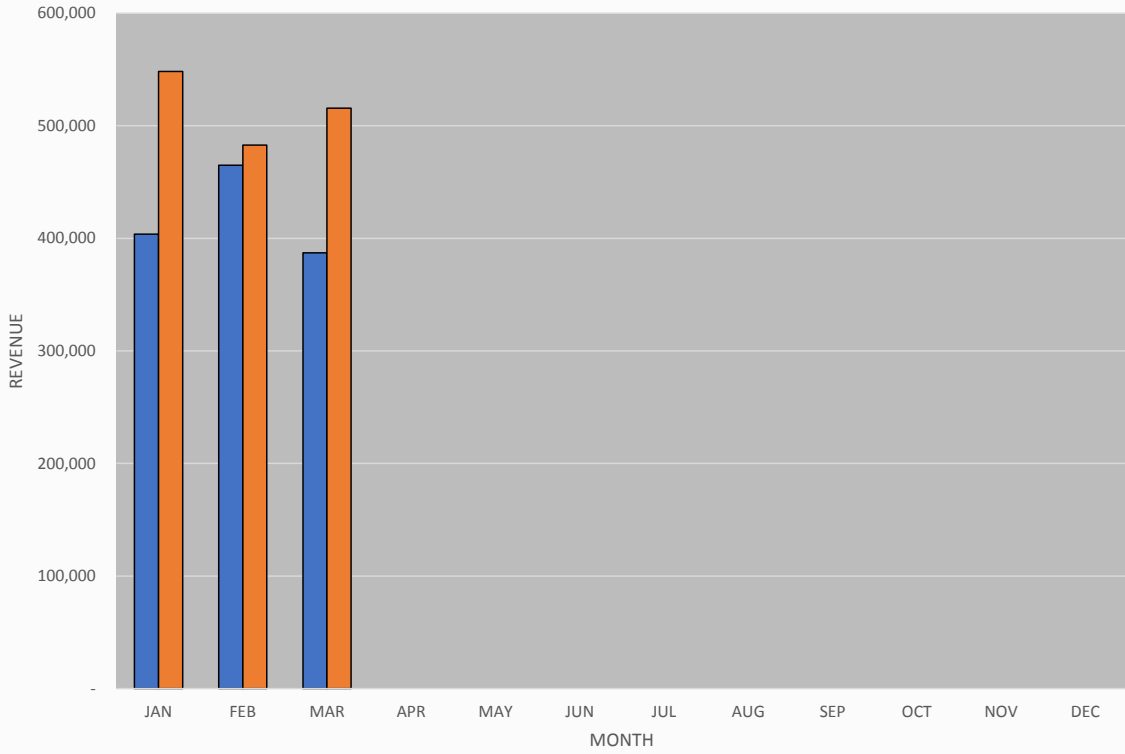




REVENUE REPORT



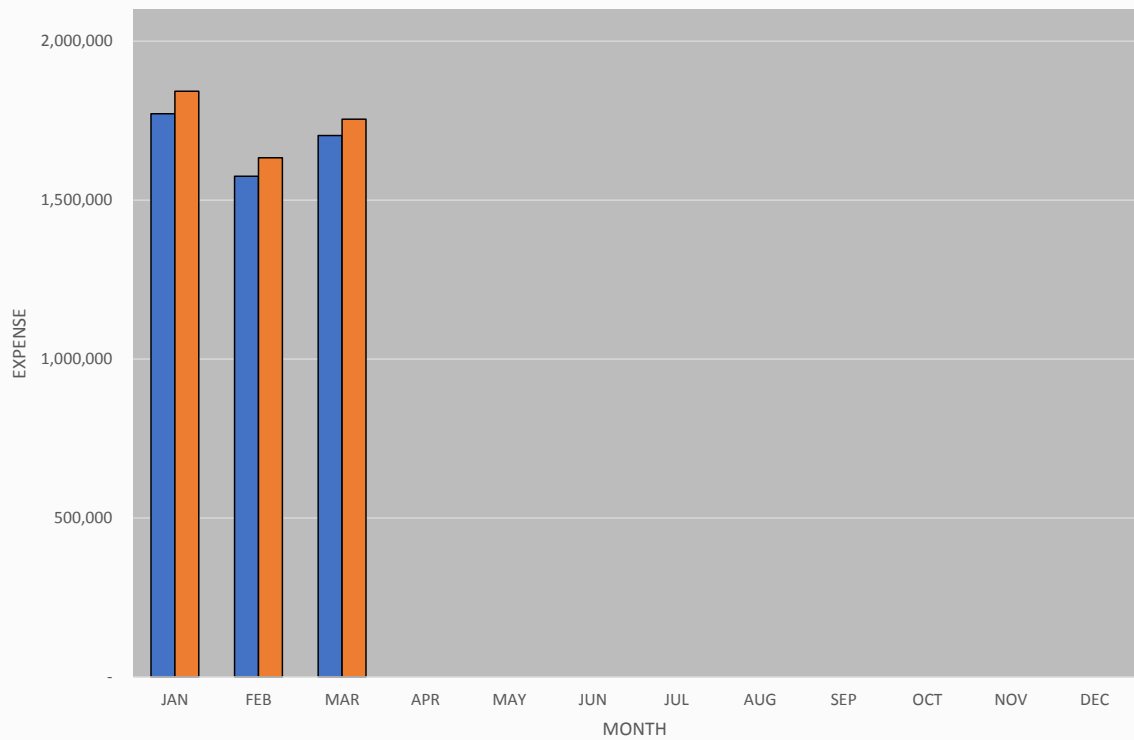
■ ACTUAL ■ BUDGET



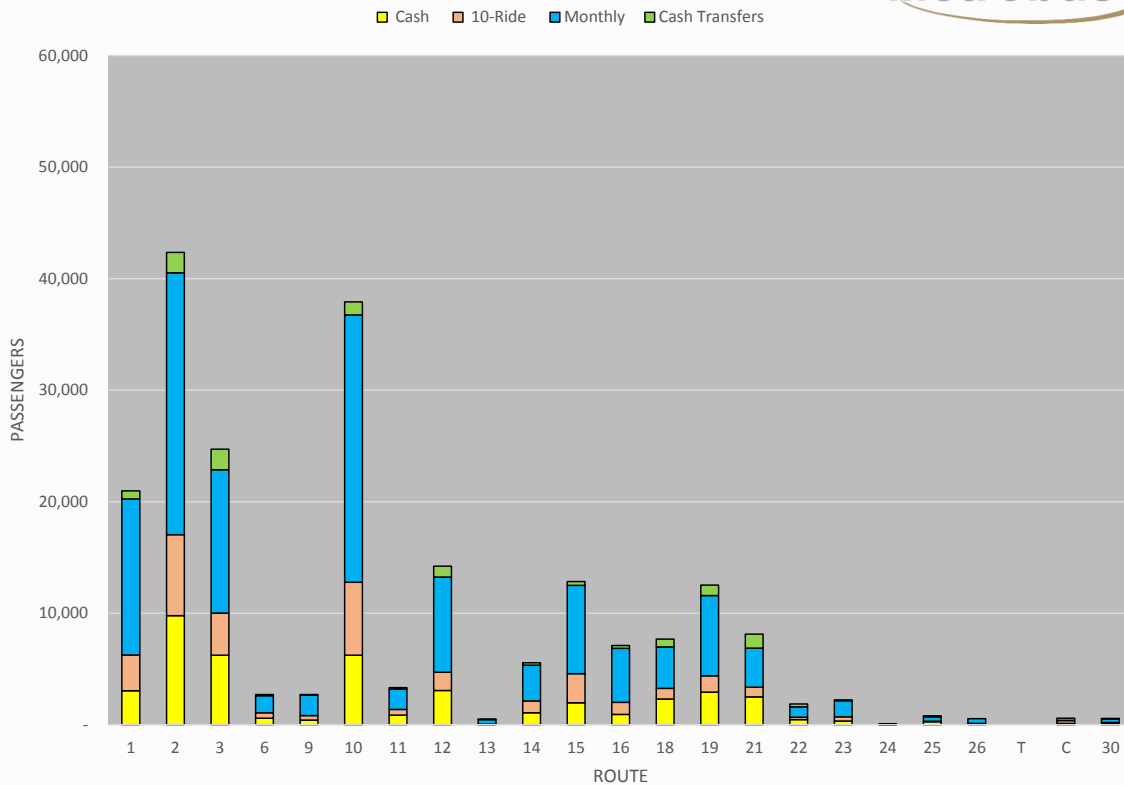
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,052.39		\$38,243.56	\$151,932.49	0.25	0.31
2	1,931.13		\$78,721.97	\$278,795.31	0.28	0.29
3	1,475.32		\$44,876.04	\$212,990.47	0.21	0.21
6	449.00		\$5,059.88	\$64,821.68	0.08	0.12
9	262.24		\$4,981.08	\$37,859.33	0.13	0.16
10	1,513.01		\$70,093.60	\$218,431.74	0.32	0.36
11	297.94		\$6,301.83	\$43,013.30	0.15	0.16
12	720.55		\$24,968.88	\$104,025.08	0.24	0.25
13	32.55		\$837.21	\$4,699.21	0.18	0.22
14	432.85		\$10,424.12	\$62,490.12	0.17	0.19
15	731.55		\$23,962.90	\$105,613.14	0.23	0.27
16	464.84		\$12,914.14	\$67,108.49	0.19	0.22
18	525.07		\$13,830.97	\$75,803.83	0.18	0.19
19	755.87		\$22,285.48	\$109,124.20	0.20	0.22
21	481.68	\$68,652.05	\$12,389.21	\$69,539.66	0.18	0.16
22	137.34	\$25,263.26	\$3,505.07	\$19,827.64	0.18	0.14
23	186.00		\$4,060.25	\$26,852.63	0.15	0.17
24	4.95		\$119.52	\$714.63	0.17	0.16
25	81.80		\$1,431.84	\$11,809.38	0.12	0.13
26	22.50		\$1,021.72	\$3,248.30	0.31	0.31
27	0.00		\$0.00	\$0.00		
28	159.43	\$4,480.00	\$1,222.97	\$10,947.00	0.11	0.10
30	111.26	\$23,966.77	\$903.39	\$16,062.49	0.06	0.04
	<b>11,829.27</b>	<b>\$122,362.08</b>	<b>\$382,155.65</b>	<b>\$1,695,710.13</b>	<b>0.23</b>	<b>0.25</b>

Cost / revenue hour (includes regular debt payments & special pension): \$144.37

Total Expenses	\$1,594,254
Debt Interest	\$12,123
Debt Payment	\$97,000

