



St. John's
Transportation
Commission

MARCH
2025

MONTHLY FINANCIAL STATEMENTS

Issued On: APRIL 17, 2025

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MARCH, 2025



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,116,587	\$1,116,587	\$0	\$3,699,147	\$3,699,147	\$0
Passenger Revenue	530,937	581,280	(50,343)	1,571,900	1,621,940	(50,040)
Low Income Pass Revenue	161,403	163,630	(2,227)	484,244	490,890	(6,647)
On Demand Pilot Grant	5,828	0	5,828	17,484	0	17,484
Mt. Pearl Revenue	88,920	89,280	(360)	259,417	260,640	(1,223)
Paradise Revenue	35,443	35,550	(107)	102,837	103,850	(1,013)
Transit Advertising Revenue	27,668	12,250	15,418	73,763	36,750	37,013
Other Income	22,947	15,000	7,947	72,023	45,000	27,023
TOTAL REVENUE	\$1,989,733	\$2,013,577	(\$23,844)	\$6,280,815	\$6,258,217	\$22,598
OPERATIONS						
Operators Salaries	\$518,656	\$545,130	\$26,474	\$1,637,788	\$1,656,260	\$18,472
Salaries Operations	122,282	126,820	4,538	373,193	393,470	20,277
Diesel Fuel	281,221	329,520	48,299	852,961	963,160	110,199
Company Vehicles	2,114	3,040	926	9,718	9,120	(598)
Licenses	5,380	5,100	(280)	22,547	22,300	(247)
Communications Expense	6,195	2,230	(3,965)	15,083	6,690	(8,393)
1 On-Board Security Services	12,249	10,240	(2,009)	24,498	33,280	8,782
Miscellaneous	262	1,100	838	2,104	3,300	1,196
Uniforms & Clothing	5,595	5,420	(175)	16,745	16,260	(485)
Advertising Expense	958	2,880	1,922	7,915	17,240	9,325
Transit Advertising Expense	6,907	8,440	1,533	23,950	26,630	2,680
Promotions Expense	4,459	7,130	2,671	13,020	21,390	8,370
Registration & Membership	433	600	167	14,881	15,680	799
Schedules & Transfers	1,285	1,530	245	4,715	4,590	(125)
TOTAL OPERATIONS	\$967,996	\$1,049,180	\$81,184	\$3,019,118	\$3,189,370	\$170,252
MAINTENANCE						
Garage Salaries	\$198,757	\$204,190	\$5,433	\$602,708	\$648,800	\$46,092
Wash Salaries	27,206	27,280	74	84,808	85,240	432
Shop Tools & Equipment	232	2,650	2,418	3,552	8,850	5,298
Stock Parts	138,994	102,950	(36,044)	421,233	331,850	(89,383)
Garage Expense	10,856	6,390	(4,466)	27,570	21,500	(6,070)
Bus Lubricants	11,026	11,270	244	41,923	48,540	6,617
Tire Expense	8,740	10,000	1,260	32,119	44,100	11,981
Body Shop Supplies	0	2,300	2,300	721	3,900	3,179
Bus Wash	656	100	(556)	1,434	1,500	66
Building & Yards	30,186	14,330	(15,856)	94,236	52,890	(41,346)
Utilities	41,174	48,400	7,226	132,735	142,800	10,065
Maintenance Vehicles	2,652	4,100	1,448	12,517	15,200	2,683
Bus Stop & Shelters	1,536	4,400	2,864	6,464	12,000	5,536
Janitorial & Sanitation	3,410	3,500	90	10,672	10,500	(172)
Farebox Repairs	655	1,400	745	5,818	4,100	(1,718)
TOTAL MAINTENANCE	\$476,080	\$443,260	(\$32,820)	\$1,478,511	\$1,431,770	(\$46,741)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
MARCH, 2025



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,185	\$74,240	\$55	\$240,671	\$240,720	\$49
Employer's Payroll Tax	18,586	19,710	1,124	59,399	60,990	1,591
Sick Leave	20,000	20,000	0	60,000	60,000	0
Worker's Compensation	19,143	20,300	1,157	60,681	62,820	2,139
Employment Insurance	21,139	22,900	1,761	67,018	70,870	3,852
Retiring Allowance Expense	4,000	4,000	0	12,000	12,000	0
Group Insurance	66,589	62,470	(4,119)	186,643	180,790	(5,853)
CPP Expense	52,749	55,640	2,891	167,050	172,450	5,400
Pension Expense	106,980	108,450	1,470	338,627	344,970	6,343
Professional Fees	6,836	2,000	(4,836)	22,647	6,000	(16,647)
Telephone Expense	2,565	2,950	385	8,990	8,250	(740)
2 Computer Expense	22,781	25,927	3,146	86,576	99,047	12,471
Office Supplies Expense	3,677	5,400	1,723	13,003	19,020	6,017
Travel Expense	0	0	0	0	0	0
Training Expense	13,000	3,600	(9,400)	28,226	14,500	(13,726)
Fleet Insurance Expense	40,751	41,500	749	121,518	124,500	2,982
General Insurance Expense	6,135	6,100	(35)	18,405	18,300	(105)
Miscellaneous Expense	7,354	4,950	(2,404)	26,047	19,650	(6,397)
TOTAL FINANCE & ADMIN.	\$486,470	\$480,137	(\$6,333)	\$1,517,500	\$1,514,877	(\$2,623)
Total Expenses	\$1,930,546	\$1,972,577	\$42,031	\$6,015,129	\$6,136,017	\$120,888
NET BEFORE DEBT	\$59,187	\$41,000	\$18,187	\$265,685	\$122,200	\$143,485
DEBT CHARGES						
Loan Interest Expense	0	12,000	12,000	\$0	\$35,200	\$35,200
Bank Loan Payment	0	29,000	29,000	0	87,000	87,000
SUB-TOTAL SURPLUS/(COST) OF SERVICE	\$59,187	\$0	\$59,187	\$265,685	\$0	\$265,685
Capital Out of Revenue	\$2,335,261	\$0	(\$2,335,261)	\$5,752,360	\$0	(\$5,752,360)
LESS: ICIP Funding	1,712,936	0	(1,712,936)	4,219,327	0	4,219,327
NET Capital out of Revenue	(\$622,325)	\$0	(\$4,048,197)	(\$1,533,033)	\$0	(\$1,533,033)
SURPLUS/(COST) OF SERVICE	(\$563,138)	\$0	(\$563,138)	(\$1,267,348)	\$0	(\$1,267,348)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
MARCH, 2025



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$397,080	\$397,080	\$0	\$1,133,270	\$1,133,270	\$0
Passenger Revenue	12,838	12,500	338	38,068	37,500	568
Low Income Pass Revenue	13,598	11,370	2,228	40,759	34,110	6,649
Mt Pearl & Eastern Health Charges	7,506	6,690	816	26,037	20,860	5,177
Government Grant	7,875	7,900	(25)	23,625	23,700	(75)
TOTAL REVENUE	\$438,897	\$435,540	\$3,357	\$1,261,759	\$1,249,440	\$12,319
EXPENSES						
Contractor Expense	\$363,751	\$355,900	(\$7,851)	\$977,486	\$1,003,960	\$26,474
Administration Salaries	13,446	12,440	(1,006)	41,218	39,940	(1,278)
Employer's Payroll Tax	271	250	(21)	830	800	(30)
Worker's Compensation	279	260	(19)	854	820	(34)
Employment Insurance	309	400	91	947	1,300	353
Group Insurance	432	400	(32)	1,345	1,300	(45)
CPP Expense	774	740	(34)	2,364	2,380	16
3 Pension Expense	692	870	178	2,249	2,800	551
Gasoline Expense	39,342	40,500	1,158	117,457	121,500	4,043
Professional Fees	3,457	2,750	(707)	10,815	8,250	(2,565)
Telephone Expense	42	60	18	126	180	54
Computer Expense	14,702	14,270	(432)	45,901	46,110	209
Office Supplies Expense	2	250	248	30	750	720
Promotions Expense	54	200	146	1,739	600	(1,139)
Travel Expense	0	0	0	0	0	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	8,757	6,250	(2,507)	20,647	18,750	(1,897)
TOTAL EXPENSE	\$446,310	\$435,540	(\$10,770)	\$1,224,008	\$1,249,440	\$25,432
NET BEFORE DEBT	(\$7,413)	\$0	(\$7,413)	\$37,750	\$0	\$37,750
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
TOTAL SURPLUS/(COST) OF SERVICE	(\$7,413)	\$0	(\$7,413)	\$37,750	\$0	\$37,750
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	9,554	9,177	(377)	25,605	25,870	265
TAXI TRIPS (incl. taxi no shows) *	3,757	3,930	173	10,451	11,084	633
TOTAL TRIPS	13,311	13,107	(204)	36,056	36,954	898

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
MONTHLY RIDERSHIP STATISTICS
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%	433,022	4.69%
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%		
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%		
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%		
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%		
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%		
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%		
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	722,507	-77.96%	391,545	-45.81%	621,476	58.72%	1,060,760	70.68%	1,208,653	13.94%	1,214,028	0.44%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		1,214,028	
Weekdays	60		63		64		64		60		63	
Saturdays	11		13		12		11		12		13	
Sundays	11		13		13		12		12		13	
No Service	9		1		1		3		6		1	
Stats	0		0		0		0		1		0	
	91		90		90		90		91		90	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%	347,051	3.71%
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%		
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%		
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%		
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%		
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%		
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%		
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	646,283	-77.29%	333,204	-48.44%	527,464	58.30%	878,768	66.60%	974,842	10.93%	972,839	-0.21%
Total Year	1,690,116		1,911,827		2,960,704		3,913,613		4,143,394		972,839	

		ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES							
	Passenger Revenue	\$26,940	\$26,641	\$299	\$80,299	\$79,253	\$1,046
	City of Mount Pearl Billing	88,920	89,280	(360)	259,417	260,640	(1,223)
	Total Revenue	\$115,860	\$115,921	(\$61)	\$339,716	\$339,893	(\$177)
*Less Variable Expenses							
	Operating Expenses	\$49,194	\$53,513	\$4,319	\$155,451	\$161,832	\$6,381
	Maintenance Expenses	20,895	19,197	(1,698)	65,097	62,766	(2,331)
	Finance & Admin. Expenses	16,277	16,551	274	50,863	51,448	585
	Total Expenses	\$86,366	\$89,261	\$2,895	\$271,411	\$276,046	\$4,635
6	Total Overhead Contribution	\$29,494	\$26,660	\$2,834	\$68,305	\$63,847	\$4,458
	Mount Pearl Kilometers	15,046.8	15,046.8	0.0	44,119.0	44,118.9	0.1
	Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
	Riders Per Hour^ - Route 21	32.1					
	Riders Per Hour^ - Route 22	27.4					
	^ Riders per hour average:						
		Route 21	Route 22				
	2016	20.6	16.6				
	2017	19.6	15.7				
	2018	18.7	15.1				
	2019	20.1	17.6				
	2020	13.5	10.6				
	2021	14.9	12.6				
	2022	20.8	18.4				
	2023	29.7	24.4				
	2024	34.1	27.9				
	2025	31.6	25.0				
	2016-2025	21.5	17.6				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,530	\$3,443	\$87	\$10,466	\$9,514	\$952
Town of Paradise Billing	35,443	35,550	(107)	102,837	103,850	(1,013)
Total Revenue	\$38,973	\$38,993	(\$20)	\$113,303	\$113,364	(\$61)
*Less Variable Expenses						
Operating Expenses	\$16,548	\$18,001	\$1,453	\$51,825	\$53,963	\$2,138
Maintenance Expenses	7,029	6,457	(572)	21,704	20,922	(782)
Finance & Admin. Expenses	5,475	5,567	92	16,959	17,153	194
Total Expenses	\$29,052	\$30,025	\$973	\$90,488	\$92,038	\$1,550
Total Overhead Contribution	\$9,921	\$8,968	\$953	\$22,815	\$21,326	\$1,489

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Paradise Kilometers	5,061.4	5,061.4	(0.0)	14,714.7	14,714.7	0.0
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour* 14.1

* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	13.8
2016-2025	9.4

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
TRANSIT ADVERTISING FINANCIAL STATEMENT
MARCH, 2025



	ACTUAL	MARCH BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$25,418	\$10,000	\$15,418	\$67,013	\$30,000	\$37,013
Total Revenues	\$25,418	\$10,000	\$15,418	\$67,013	\$30,000	\$37,013
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$10,796	\$10,790	(\$6)
Sales Commission	1,923	1,920	(3)	6,250	6,240	(10)
Sign Production	66	580	514	2,067	1,740	(327)
Promotion	0	0	0	0	0	0
Vehicle	519	490	(29)	1,971	1,470	(501)
Telephone	42	60	18	136	180	44
Advertising	300	890	590	900	2,670	1,770
Sign Installations	0	630	630	0	1,890	1,890
8 Entertainment	0	190	190	0	570	570
Advertising Software	735	360	(375)	1,830	1,080	(750)
Total Expenses	\$6,907	\$8,440	\$1,533	\$23,950	\$26,630	\$2,680
				\$0		
PROFIT / (LOSS)	\$18,511	\$1,560	\$16,951	\$43,063	\$3,370	\$39,693
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$6,750	\$6,750	\$0
TOTAL PROFIT / (LOSS)	\$20,761	\$3,810	\$16,951	\$49,813	\$10,120	\$39,693

KEY PERFORMANCE INDICATORS

	3 MTH 2025	3 MTH 2024	3 MTH 2023	3 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
FULL SYSTEM								
PASSENGERS PER HOUR	31.02	33.25	29.67	17.84	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	21.80	22.07	24.48	20.23	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	35.3%	36.8%	35.2%	26.6%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.98	33.28	31.08	27.92	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.69	1.74	1.82	2.19	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	54.28	58.60	54.71	39.84	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	4.96	4.82	5.57	8.75	4.52	5.03	6.42	9.23
ROUTE 28 (Community Bus)								
REVENUE HOURS	455.5	439.4	467.2	468.9	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	3,039	2,844	2,865	2,012	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.67	6.47	6.13	4.29	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	5,174	5,366	5,794	4,202	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	11.36	12.21	12.40	8.96	10.92	12.41	10.53	35.17
ROUTE 29 (On -Demand)								
REVENUE HOURS	889.5	859.8	n/a	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	5,828	4,509	n/a	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.55	5.24	n/a	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	26,250	15,000	n/a	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	9,067	7,016	n/a	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	39.70	25.61	n/a	n/a	33.32	22.84	n/a	n/a

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KEY PERFORMANCE INDICATORS	3 MTH 2025	% of Paid Trips	3 MTH 2024	% of Paid Trips	3 MTH 2023	% of Paid Trips	3 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	25,605	68.0%	19,659	60.8%	17,300	52.4%	13,868	66.2%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	10,451	27.7%	11,197	34.6%	13,761	41.6%	6,115	29.2%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
TOTAL TRIPS (St. John's)	36,056		30,856		31,061		19,983		134,538		125,016		110,022		97,224	
NO SHOWS (St. John's)	1,622	4.3%	1,463	4.5%	1,980	6.0%	950	4.5%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
TOTAL PAID TRIPS (St. John's)	37,678		32,319		33,041		20,933		140,461		132,695		116,045		101,723	
CANCELLATIONS (St. John's)	24,208	64.2%	22,275	68.9%	21,619	65.4%	8,833	42.2%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	7,564	20.1%	6,319	19.6%	6,254	18.9%	5,100	24.4%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.38		28.93		28.60		36.44		29.56		30.79		35.29		31.60	

REVENUES

PASSENGER REVENUE	2025	2024	Variance
(\$50,343)			
Cash Revenue	\$74,950	\$82,350	(\$7,400)
10-Ride Passes	\$141,890	\$135,273	\$6,617
Monthly Passes	\$302,184	\$309,709	(\$7,525)
Other (double-rides, Go-Cards, etc)	\$13,679	\$8,031	\$5,649
M-Card fees	\$2,390	\$3,603	(\$1,213)
Credits / Discounts / Allocations	(\$2,922)	(\$2,495)	(\$427)
Commission Paid	(\$1,234)	(\$1,379)	\$145
Total Revenue	\$530,937	\$535,092	(\$4,155)

- ☆ Cash revenue down 9% from last year & cash ridership down 8.5%.
- ☆ 10-Ride pass revenue was up 4.9% from last year. 10-Ride riders were up 10.6% & sales were up 4.9%.
- ☆ Monthly pass revenue was down 2.4% from last year. Monthly riders were up 0.9% & sales were down 2.5%.
- ☆ LIF riders were up 15% from 2024.
- ☆ Ridership of 433,022 was 4.7% higher than 2024 (413,639) but 5% lower than budget (454,460).
NOTE: There were 21 week days in 2025 vs 19 in 2024 (no service 2 weekdays last year due to storms) .
- ☆ Avg fare (Incl. LIFT) of \$1.60 compared to \$1.74 last year and \$1.64 budget.
- ☆ Rides per pass ratio was 26.6 (LIFT passes incl.) compared to 27.2 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	9.2%	14.8%	51.1%	24.9%
2024	10.4%	13.7%	53.0%	23.0%
2023	12.1%	14.7%	48.7%	24.4%
2022	16.7%	18.1%	37.5%	27.7%
2021	17.7%	16.0%	33.9%	32.4%
2020	33.7%	14.9%	51.4%	0.0%
2019	23.8%	16.8%	59.3%	0.0%

- ON DEMAND PILOT GRANT \$5,828
- ☆ 10th month of 3 year agreement with Memorial University.
 - ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement.
This is 85 passes @ 50% discount rate.

- TRANSIT ADVERTISING REVENUE \$15,418
- ☆ Sales booked for the month were higher than budget.
 - ☆ (See Transit Advertising statement for more information).

- OTHER INCOME \$7,947
- ☆ Interest earned on bank balance higher than budget. \$4,990
 - ☆ RNC invoice for buses used during protest days in March (\$2,950). \$2,957

OPERATIONS DEPT

- OPERATORS SALARIES \$26,474
- ☆ More operator hours at lower pay scale than budgeted. \$9,453
 - ☆ Vacation weeks lower than budget (13 vs 18). \$6,894
 - ☆ Temp pay, OT, stat pay, floater pay, net of docked time higher than budget. \$14,680
 - ☆ Weekly overshift higher than budget. (\$4,364)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

MARCH, 2025



FUEL EXPENSE	☆ Budgeted Usage:	180,867 litres @ \$1.8000 /L	\$325,561
\$48,298	☆ Actual Usage:	169,850 litres @ \$1.6181 /L	(\$274,835)
		sub-total	\$50,725
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$2,428)
	Total Variance		\$48,298
	☆ Volume Variance:	(180,867 - 169,850) @ \$1.8000 /L	\$19,831
	☆ Price Variance:	169,850 @ (\$2.2500 - \$1.6181)	\$30,895
		sub-total	\$50,725
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$2,428)
	Total Variance		\$48,298
	☆ Actual burn was 61.8 L / 100KM vs budget of 65.0 L / 100KM.		
	☆ Actual total KM was 285,810 vs budget of 284,980.		

MAINTENANCE DEPT

GARAGE SALARIES	☆ Added Stock Handler position empty for month.	\$5,560
\$5,433	☆ Mechanic position empty for first 3 weeks of month.	\$4,935
	☆ One apprentice back in school for month.	\$6,580
	☆ One apprentice back in school for first week of month.	\$1,485
	☆ One utility position empty for month.	\$5,440
	☆ Overtime, net of docked time, higher than budget.	(\$18,587)
		\$5,413

STOCK PARTS EXPENSE	☆ Expenses much than budget for the month.	
(\$36,044)	☆ Higher costed expenses include:	
	☆ Fuel Injectors - Bus 0965	(\$9,281)
	☆ Turbo - Bus 1066	(\$6,555)
	☆ Engine O/H Kit - Bus 0754	(\$6,082)
	☆ Cylinder Head / Piston Kit - Bus 0753	(\$6,914)
	☆ Turbo - Bus 1201	(\$6,039)
	☆ DOC - Bus 0962	(\$2,458)
	☆ Tire Rims (10)	(\$2,859)
		(\$40,188)

BUILDING & YARDS EXPENSE	☆ Repair leaking Glycol valves & purchase Glycol.	(\$9,270)
(\$15,856)	☆ Heater rental & diesel gas needed due to broken wash bay door.	(\$5,711)
		(\$14,981)

UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$48,400
\$7,226	☆ Messenger Drive electricity	ACTUAL	(\$41,174)
			\$7,226

☆ Current billing had 301,800 kWh & 895 kVA & while last year had 352,200 kWh & 1,018 kVA

FINANCE & HUMAN RESOURCES

PROFESSIONAL FEES	☆ Building security expenses due to broken wash bay door.	(\$4,836)
(\$4,836)		

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

MARCH, 2025



TRAINING EXPENSE	☆☆ Honorariums higher than budget for Operator Training Program.	(\$10,000)
(\$9,400)		

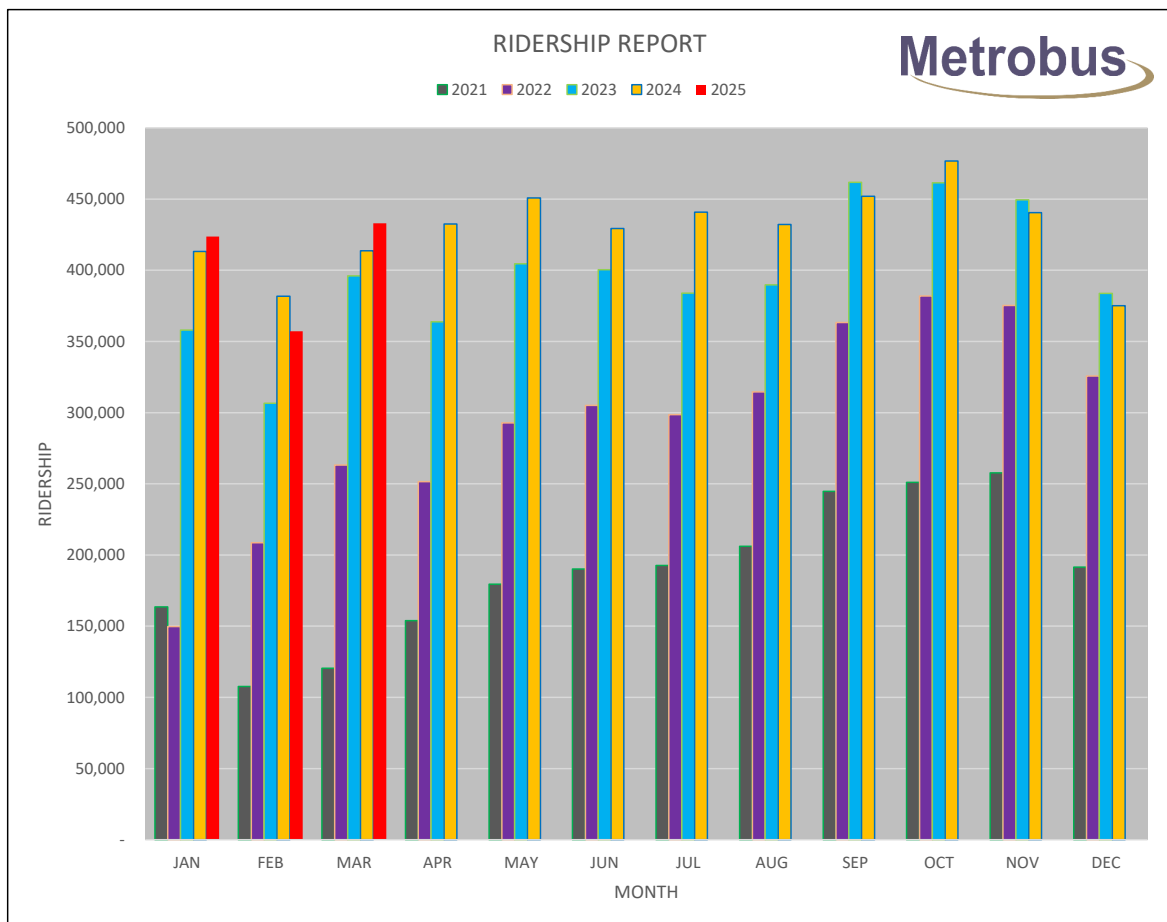
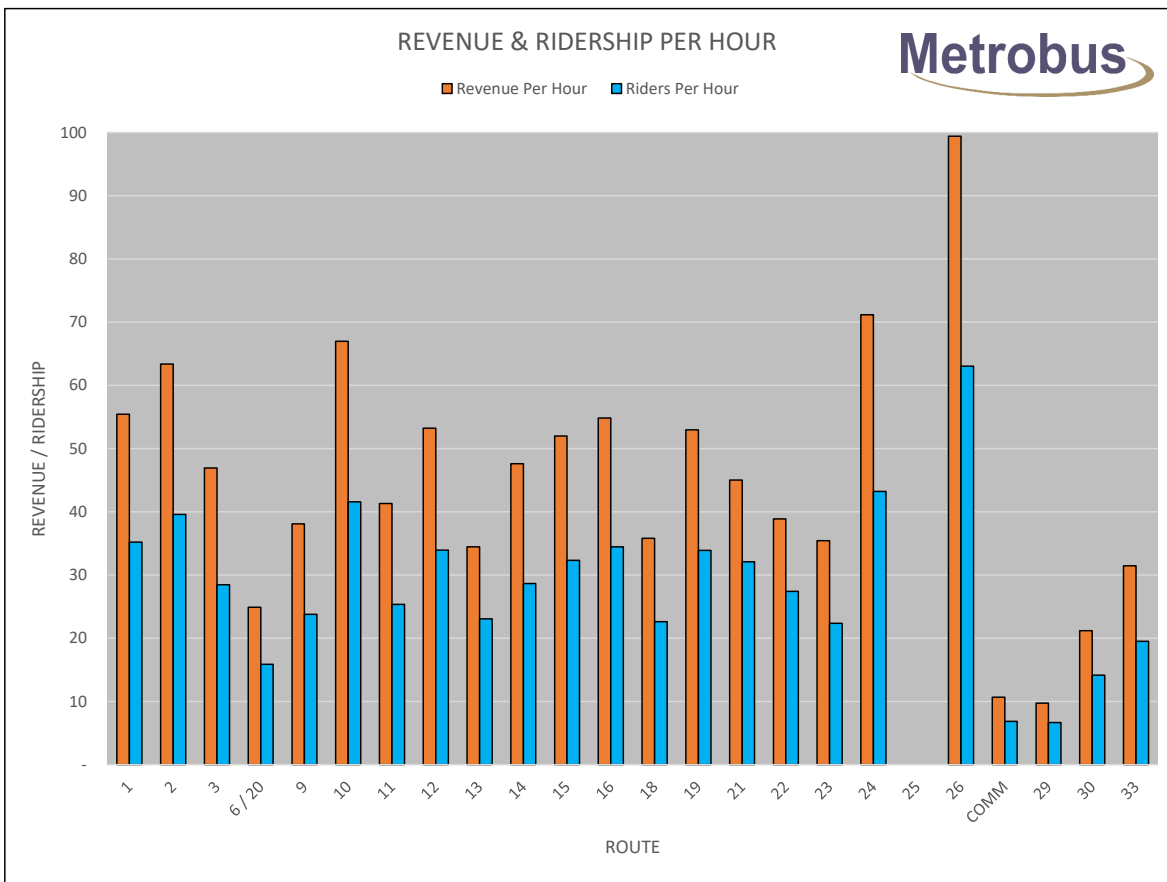
BANK LOAN PAYMENT & INTEREST	☆☆ Debt related to 8 Hybrid buses and on-board stop announcement system	
\$41,000	budgeted but not utilized yet.	

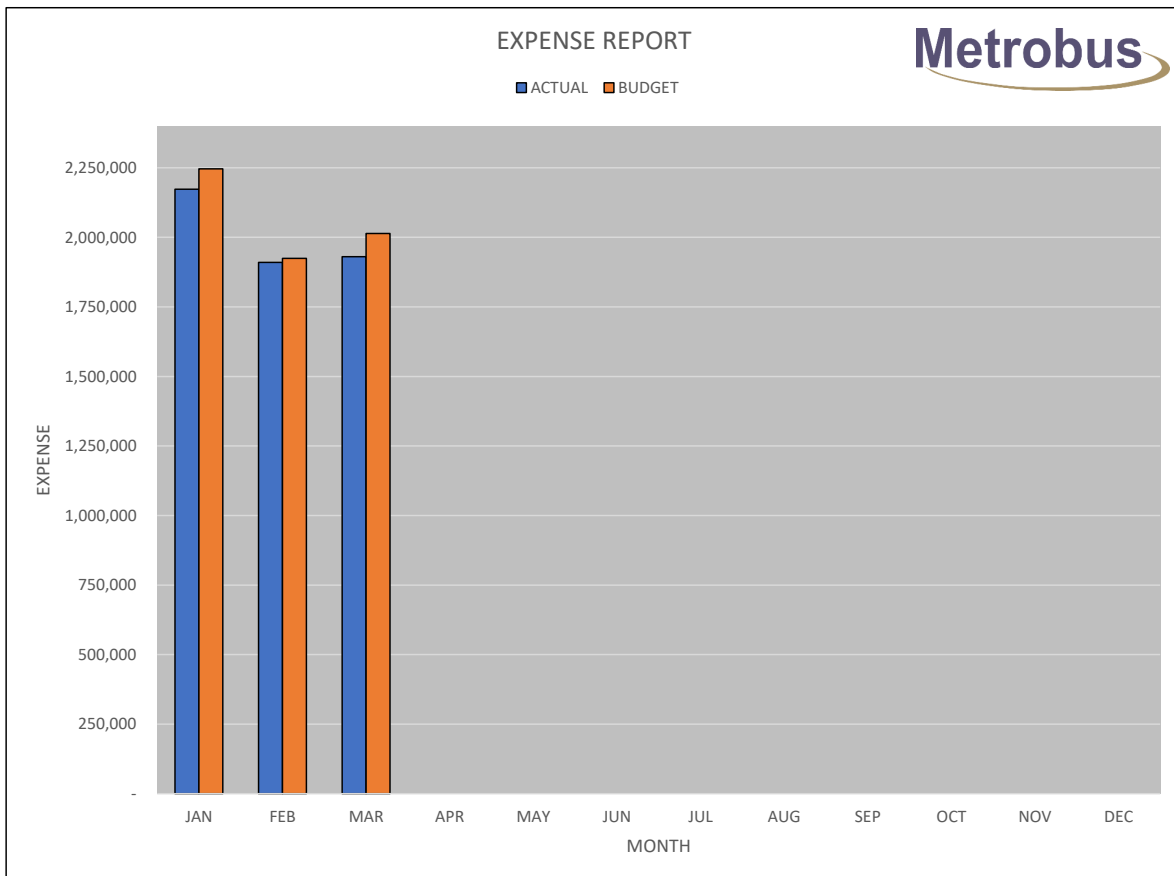
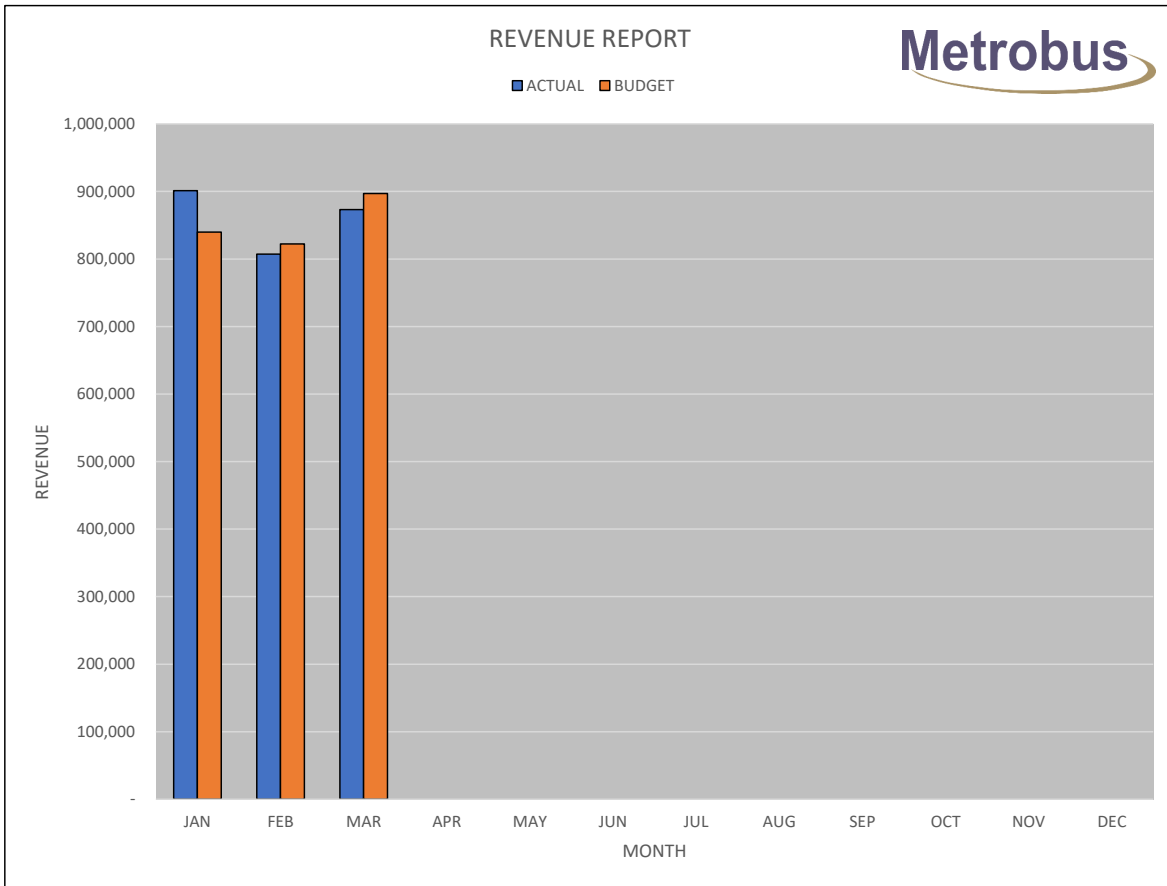
CAPITAL OUT OF REVENUE	☆ Two 40 ft Hybrid buses.	(\$2,262,660)
(\$2,335,261)	☆ Camera systems - hybrids.	(\$29,903)
	☆ CNIB - Progress payment RE: Blindsquare.	(\$42,698)
		(\$2,335,261)

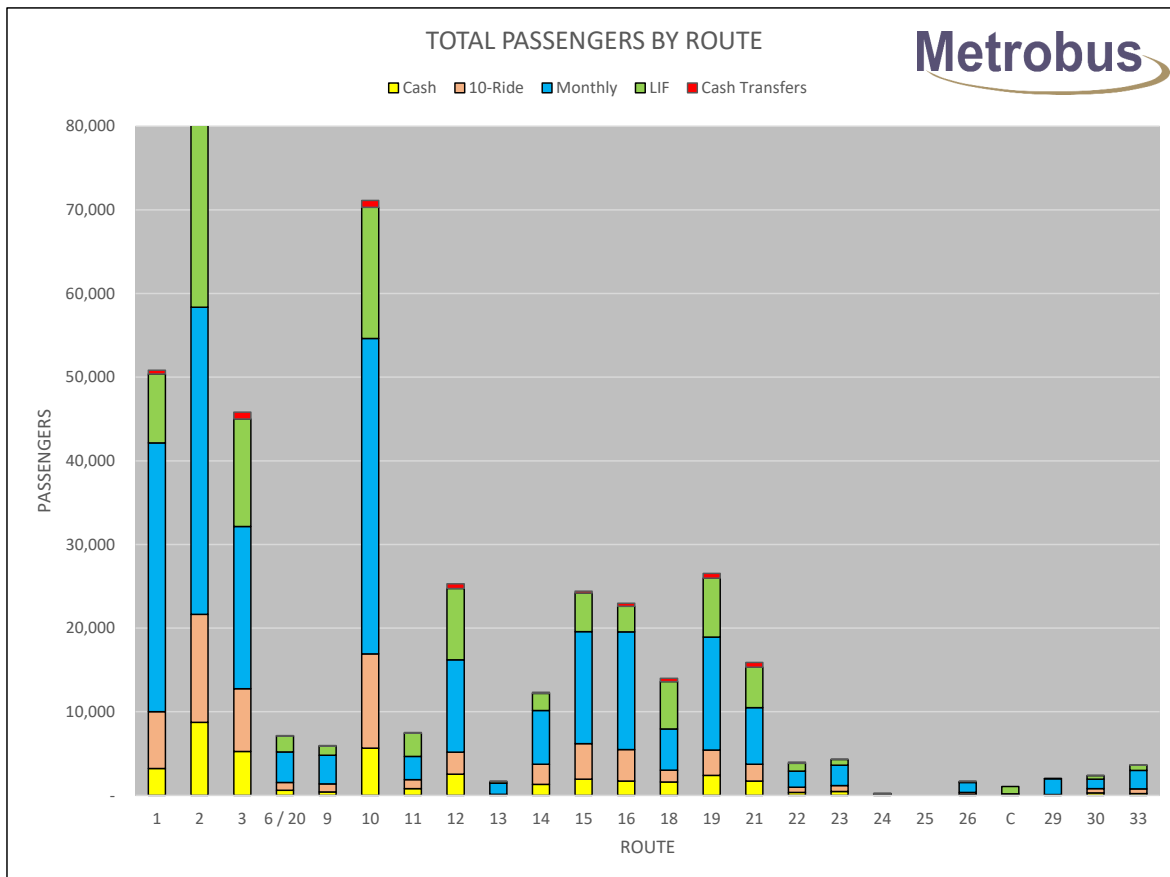
ICIP FUNDING	☆ Funding claim - 2 hybrid buses.	\$1,659,208
\$1,712,936	☆ Funding claim - Camera systems - hybrids.	\$22,417
	☆ Funding claim - CNIB - Progress payment RE: Blindsquare.	\$31,311
		\$1,712,936

GOBUS

CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	9,180 rides @ \$27.38	\$251,348
(\$7,851)	☆ BUDGET - Ridership Taxi:	3,930 rides @ \$24.50	\$96,269
	☆ BUDGET - No Shows:	605 rides @ \$13.69	\$8,282
			\$355,900
	☆ ACTUAL - Ridership Bus:	9,554 rides @ \$27.38	(\$261,589)
	☆ ACTUAL - Ridership Taxi: incl. 211 taxi no shows.	3,757 rides @ \$25.52	(\$95,824)
	☆ ACTUAL - No Shows:	463 rides @ \$13.69	(\$6,338)
			(\$363,751)
			(\$7,851)







ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,430.50		\$79,295.61	\$203,082.36	0.39	0.38
2	2,209.33		\$139,988.36	\$313,649.74	0.45	0.42
3	1,581.28		\$74,216.98	\$224,488.00	0.33	0.31
6	448.45		\$11,173.42	\$63,664.65	0.18	0.17
9	248.43		\$9,462.64	\$35,268.61	0.27	0.25
10	1,691.40		\$113,254.68	\$240,121.29	0.47	0.45
11	293.38		\$12,115.27	\$41,649.99	0.29	0.28
12	728.23		\$38,750.36	\$103,383.90	0.37	0.36
13	71.82		\$2,475.25	\$10,196.00	0.24	0.26
14	425.55		\$20,253.75	\$60,413.63	0.34	0.32
15	749.23		\$38,947.78	\$106,365.19	0.37	0.35
16	656.38		\$35,990.09	\$93,183.64	0.39	0.36
18	601.73		\$21,536.95	\$85,425.20	0.25	0.24
19	766.65		\$40,604.19	\$108,838.23	0.37	0.36
21	477.53	\$63,204.23	\$21,496.54	\$67,793.02	0.32	0.31
22	140.07	\$25,715.90	\$5,443.69	\$19,885.18	0.27	0.24
23	191.50		\$6,782.93	\$27,186.49	0.25	0.24
24	5.25		\$373.63	\$745.32	0.50	0.35
26	26.25		\$2,609.48	\$3,726.61	0.70	0.78
28 - Community	153.86		\$1,639.03	\$21,842.89	0.08	0.07
29 - On-Demand	300.93	\$5,828.00	\$2,929.53	\$42,721.83	0.07	0.07
30	166.40	\$35,443.25	\$3,529.53	\$23,623.14	0.15	0.14
33	185.43		\$5,834.55	\$26,324.76	0.22	0.20
	13,549.58	\$130,191.38	\$688,704.22	\$1,923,579.67	0.36	0.34

Cost / revenue hour (includes regular debt payments & special pension):

\$141.96

Total Expenses	\$1,930,546
Debt Interest	\$0
Debt Payment	\$0

