

# St. John's Transportation Commission

April 30

2024

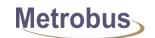
# MONTHLY FINANCIAL STATEMENTS

Issued: MAY 16, 2024

**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.



		APRIL			YEAR TO DATE	
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,140,430	\$1,140,430	\$0	\$4,920,070	\$4,920,070	\$0
Passenger Revenue	538,993	498,190	40,803	2,149,689	1,862,560	287,129
Low Income Pass Revenue	149,440	147,030	2,410	636,973	648,420	(11,447)
On Demand Pilot Grant	5,000	0	5,000	20,000	0	20,000
Mt. Pearl Revenue	87,931	91,890	(3,959)	330,820	370,030	(39,210)
Paradise Revenue	35,097	26,920	8,177	122,325	105,940	16,385
Charter Revenue	1,947	700	1,247	4,154	700	3,454
Transit Advertising Revenue	15,319	17,250	(1,931)	47,199	54,000	(6,801)
Other Income	34,283	12,000	22,283	131,791	48,000	83,791
TOTAL REVENUE	\$2,008,440	\$1,934,410	\$74,030	\$8,363,021	\$8,009,720	\$353,301
OPERATIONS						
Operators Salaries	\$504,442	\$507,220	\$2,778	\$2,100,490	\$2,092,430	(\$8,060)
Salaries Operations	110,578	118,010	7,432	463,437	492,380	28,943
Diesel Fuel	291,293	381,680	90,387	1,093,649	1,523,170	429,521
Company Vehicles	2,849	3,430	581	9,226	13,720	4,494
Licenses	5,680	4,600	(1,080)	27,498	26,900	(598)
Communications Expense	1,929	2,230	301	8,170	8,920	750
1 Miscellaneous	1,922	670	(1,252)	6,711	2,970	(3,741)
Uniforms & Clothing	5,717	5,420	(297)	21,804	21,680	(124)
Advertising Expense	3,746	7,880	4,134	25,536	32,120	6,584
Bus Charter Expense	2,223	520	(1,703)	4,606	620	(3,986)
Transit Advertising Expense	6,515	8,070	1,555	25,976	31,590	5,614
Promotions Expense	6,919	7,130	211	25,344	28,520	3,176
Registration & Membership	532	1,640	1,108	16,120	19,230	3,110
Schedules & Transfers	1,825	1,530	(295)	6,951	6,120	(831)
TOTAL OPERATIONS	\$946,170	\$1,050,030	\$103,860	\$3,835,518	\$4,300,370	\$464,852
MAINTENANCE						
Garage Salaries	\$188,510	\$195,600	\$7,090	\$837,574	\$795,390	(\$42,184)
Wash Salaries	26,110	27,610	1,500	109,753	111,470	1,717
Shop Tools & Equipment	3,726	2,650	(1,076)	10,342	11,200	858
Stock Parts	85,392	90,450	5,058	457,241	387,800	(69,441)
Garage Expense	5,076	6,390	1,314	31,135	27,890	(3,245)
Bus Lubricants	11,256	6,400	(4,856)	51,605	54,940	3,335
Tire Expense	11,657	11,800	143	48,290	54,700	6,410
Body Shop Supplies	471	800	329	1,264	4,700	3,436
Bus Wash	0	1,470	1,470	1,472	2,970	1,498
Building & Yards	9,281	9,130	(151)	52,700	53,620	920
Utilities	27,949	38,500	10,551	170,955	173,800	2,845
Maintenance Vehicles	3,394	5,800	2,406	19,211	21,000	1,789
Bus Stop & Shelters	3,373	2,250	(1,123)	9,057	14,250	5,193
Janitorial & Sanitation	4,051	3,500	(551)	14,864	14,000	(864)



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Farebox Repairs	0	1,300	1,300	1,360	5,400	4,040
TOTAL MAINTENANCE	\$380,246	\$403,650	\$23,404	\$1,816,823	\$1,733,130	(\$83,693)
		_	_			
FINANCE & ADMINISTRATION	Φ <b>7</b> 0 044	<b>#70.000</b>	(0004)	<b>#</b> 000 <b>7</b> 00	<b>#</b> 000 050	Ø450
Administration Salaries	\$73,211	\$72,820	(\$391)	\$308,798	\$308,950	\$152
Employer's Payroll Tax	18,143	18,570	427	76,565	76,590	25
Sick Leave	19,000	19,000	0	76,000	76,000	0
Worker's Compensation	17,962	18,380	418	75,736	75,820	84
Employment Insurance	20,907	21,580	673	88,176	89,000	824
Retiring Allowance Expense	4,000	4,000	0	16,000	16,000	0
Group Insurance	60,593	59,170	(1,423)	233,218	230,770	(2,448)
CPP Expense	51,511	52,250	739	217,222	215,860	(1,362)
Pension Expense	102,969	105,350	2,381	440,818	440,240	(578)
Audit & Legal Fees	10,343	10,000	(343)	55,203	55,600	397
Telephone Expense	2,499	2,600	101	9,211	10,700	1,489
2 Computer Expense	26,538	29,290	2,752	100,315	111,450	11,135
Office Supplies Expense	4,359	5,770	1,411	21,319	24,940	3,621
Travel Expense	0	0	0	0	0	0
Training Expense	1,172	3,600	2, <i>4</i> 28	14,593	16,200	1,607
Fleet Insurance Expense	39,978	41,500	1,522	159,912	166,000	6,088
General Insurance Expense	5,828	6,100	272	23,312	24,400	1,088
Miscellaneous Expense	7,469	4,850	(2,619)	30,129	24,500	(5,629)
Capital Out of Revenue	3,119	0	(3,119)	28,598	0	(28,598)
TOTAL FINANCE & ADMIN.	\$469,601	\$474,830	\$5,229	\$1,975,125	\$1,963,020	(\$12,105)
Total Expenses	\$1,796,017	\$1,928,510	\$132,493	\$7,627,466	\$7,996,520	\$369,054
NET BEFORE DEBT	\$212,423	\$5,900	\$206,523	\$735,555	\$13,200	\$722,355
DEBT CHARGES						
Loan Interest Expense	0	1,900	1,900	\$0	\$3,200	\$3,200
Bank Loan Payment	0	4,000	4,000	0	10,000	10,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$212,423	\$0	\$212,423	\$735,555	\$0	\$735,555
LESS: ICIP Funding received	\$0	\$0	\$0	\$0	\$0	\$0
SURPLUS/(COST) OF SERVICE	\$212,423	\$0	\$212,423	\$735,555	\$0	\$735,555

## ST. JOHN'S TRANSPORTATION COMMISSION STATEMENT OF REVENUE & EXPENDITURES (GOBUS) APRIL, 2024



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE	VARIANCE
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$399,690	399,690	\$0	\$1,574,050	\$1,574,050	\$0
Passenger Revenue	11,442	12,500	(1,058)	43,491	50,000	(6,509)
Low Income Pass Revenue	11,560	10,470	1,090	49,028	44.580	4,448
Mt Pearl & Eastern Health Charges	8,088	7,070	1,018	28,926	28,340	586
Government Grant	7,875	7,900	(25)	31,500	31,600	(100)
TOTAL REVENUE	\$438,655	\$437,630	\$1,025	\$1,726,995	\$1,728,570	(\$1,575)
EVENOCE		_				
EXPENSES  Contractor Function	\$307,130	<b>#252.200</b>	¢45.000	£4.440.704	¢4 204 270	¢0.70.606
Contractor Expense Administration Salaries		\$352,360 10,620	\$45,230	\$1,110,734	\$1,384,370	\$273,636
	12,297 247	210	(1,677)	50,660	44,540 890	(6, 120)
Employer's Payroll Tax Worker's Compensation	24 <i>1</i> 244	210	(37)	1,018 1,006	880 880	(128) (126)
•	286	350	( <mark>34)</mark> 64	1,006		272
Employment Insurance	383	210	(173)	1,176	1,450 790	
Group Insurance CPP Expense	383 702	630	\ /	2,890	2,640	(837)
3 Pension Expense	702 669	740	<del>(72)</del> 71	2,890 2,804	2,640 3,110	(250) 306
Gasoline Expense	35,849	45,900	10.051	2,604 124,697	183,600	58,903
Professional Fees	3,280	2,280	(1,000)	9,751	9,120	(631)
Telephone Expense	3,260 42	360	318	168	1,440	1.272
Computer Expense	14,018	15,550	1,532	58,347	65,200	6,853
Office Supplies Expense	323	250	(73)	670	1,000	330
Promotions Expense	323 133	310	(73) 177	465	1,000	775
Travel Expense	0	0	0	405	1,240	0
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,478	6,250	(228)	22,731	25,000	2,269
TOTAL EXPENSE	\$382,081	\$436,230	\$54,149	\$1,388,746	\$1,725,270	\$336,524
NET BEFORE DEBT	\$56,574	\$1,400	\$55,174	\$338,249	\$3,300	\$334,949
NET BEFORE DEBT	\$30,574	\$1,400	\$55,174	<b>\$330,249</b>	\$3,300	<b></b> \$334,949
DEBT CHARGES						
Loan Interest Expense	\$0	\$400	\$400	\$0	\$1,300	\$1,300
Bank Loan Payment	0	1,000	1,000	0	2,000	2,000
TOTAL SURPLUS/(COST) OF SERVICE	\$56,574	\$0	\$56,574	\$338,249	\$0	\$338,249
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	7,849	9,310	1,461	27,508	36,540	9,032
TAXI TRIPS (incl. taxi no shows) *	3.871	3.990	119	15.068	15.660	592
TOTAL TRIPS	11,720	13,300	1,580	42,576	52.200	9.624

<sup>\*</sup> Taxi Budgeted @ 30% of rides.

## ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY RIDERSHIP STATISTICS
FROM JANUARY 2019 to DECEMBER 2024



	Month		Percentage change 2018/2019		Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023		Percentage change 2023/2024
	January	271,038	7.15%	228,072	-15.85%	** 163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
	February	245,122	8.04%	293,617	19.78%	** 107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
	March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
	April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
	May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%		
,	June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%		
4	July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%		
	August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%		
	September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%		
	October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
	November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
	December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
	Year-to-date	1,054,136		785,375	-25.50%	545,471	-30.55%	873,030	60.05%	1,424,596	63.18%	1,641,234	15.21%
	Total Year	3,277,811		1,937,805		2,258,870	:	3,530,379	:	4,759,833	:	1,641,234	:
	Weekdays	84		81		84		84		83		83	
	Saturdays	17		15		17		17		17		17	
	Sundays	17		15		17		17		17		16	
	No Service	1		9		1		1		2		4	
	Stats	1 <b>120</b>		1 <b>121</b>		1 <b>120</b>		1 <b>120</b>		1 <b>120</b>		1 <b>121</b>	

<sup>\*\*</sup> Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

# ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA) FROM JANUARY 2019 to DECEMBER 2024



	Month		Percentage change 2018/2019		Percentage change 2019/2020		Percentage change 2020/2021		Percentage change 2021/2022		Percentage change 2022/2023	2024	Percentage change 2023/2024
	January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
	February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
	March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
	April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
	May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%		
5	June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%		
5	July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%		
	August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%		
	September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%		
	October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
	November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
	December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
	Year-to-date	914,914		700,142	-23.47%	461,910	-34.03%	739,951	60.19%	1,179,541	59.41%	1,320,155	11.92%
	Total Year	2,845,618		1,690,116		1,911,827		2,960,704		3,913,613	:	1,320,155	:

# ST. JOHN'S TRANSPORTATION COMMISSION MOUNT PEARL SUMMARY REPORT

APRIL, 2024



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$28,426	\$24,527	\$3,899	\$108,577	\$85,753	\$22,824
City of Mount Pearl Billing	87,931	91,890	(3,959)	330,820	370,030	(39,210)
Total Revenue	\$116,357	\$116,417	(\$60)	\$439,397	\$455,783	(\$16,386)
*Less Variable Expenses						
Operating Expenses	\$51,548	\$55,754	\$4,206	\$208,878	\$226,310	\$17,432
Maintenance Expenses	18,387	18,669	282	86,568	78,344	(8,224)
Finance & Admin. Expenses	16,542	16,330	(212)	68,837	66,348	(2,489)
Total Expenses	\$86,477	\$90,753	\$4,276	\$364,283	\$371,002	\$6,719
6 Total Overhead Contribution	\$29,880	\$25,664	\$4,216	\$75,114	\$84,781	(\$9,667)
6 Total Overhead Contribution  Mount Pearl Kilometers	<b>\$29,880</b> 15,131.0	<b>\$25,664</b> 15,131.0	<b>\$4,216</b> 0.0	<b>\$75,114</b> 57,138.7	\$84,781 59,249.9	(\$9,667) (2,111.2)
Mount Pearl Kilometers	15,131.0	15,131.0		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer	15,131.0 \$7.69	15,131.0		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21	15,131.0 \$7.69 33.7	15,131.0		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:	15,131.0 \$7.69 33.7 26.8	15,131.0 \$7.69 Route 22		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016	15,131.0 \$7.69 33.7 26.8 <b>Route 21</b> 20.6	15,131.0 \$7.69 Route 22 16.6		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016 2017	15,131.0 \$7.69 33.7 26.8 Route 21 20.6 19.6	15,131.0 \$7.69 Route 22 16.6 15.7		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016 2017 2018	15,131.0 \$7.69 33.7 26.8 Route 21 20.6 19.6 18.7	15,131.0 \$7.69 Route 22 16.6 15.7 15.1		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016 2017 2018 2019	15,131.0 \$7.69 33.7 26.8 Route 21 20.6 19.6 18.7 20.1	15,131.0 \$7.69 Route 22 16.6 15.7 15.1 17.6		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016 2017 2018 2019 2020	15,131.0 \$7.69 33.7 26.8 Route 21 20.6 19.6 18.7 20.1 13.5	15,131.0 \$7.69 Route 22 16.6 15.7 15.1 17.6 10.6		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016 2017 2018 2019	15,131.0 \$7.69 33.7 26.8 Route 21 20.6 19.6 18.7 20.1	15,131.0 \$7.69 Route 22 16.6 15.7 15.1 17.6		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016 2017 2018 2019 2020 2021	15,131.0 \$7.69 33.7 26.8 Route 21 20.6 19.6 18.7 20.1 13.5 14.9	15,131.0 \$7.69 Route 22 16.6 15.7 15.1 17.6 10.6 12.6		57,138.7	59,249.9	
Mount Pearl Kilometers  Cost per Kilometer  Riders Per Hour^ - Route 21 Riders Per Hour^ - Route 22  ^ Riders per hour average:  2016 2017 2018 2019 2020 2021 2022	15,131.0 \$7.69 33.7 26.8 Route 21 20.6 19.6 18.7 20.1 13.5 14.9 20.8	15,131.0 \$7.69 Route 22 16.6 15.7 15.1 17.6 10.6 12.6 18.4		57,138.7	59,249.9	

<sup>\*</sup>Based on actual/budget kilometers and cost per kilometer

# ST. JOHN'S TRANSPORTATION COMMISSION PARADISE SUMMARY REPORT

APRIL, 2024



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,444	\$2,085	\$1,359	\$12,437	\$7,839	\$4,598
Town of Paradise Billing	35,097	26,920	8,177	122,324	105,940	16,384
Total Revenue	\$38,541	\$29,005	\$9,536	\$134,762	\$113,779	\$20,983
*Less Variable Expenses						
Operating Expenses	\$17,074	\$13,893	(\$3,181)	\$64,420	\$56,492	(\$7,928)
Maintenance Expenses	6,090	4,652	(1,438)	26,580	19,554	(7,026)
Finance & Admin. Expenses	5,479	4,069	(1,410)	21,176	16,561	(4,615)
Total Expenses	\$28,643	\$22,614	(\$6,029)	\$112,176	\$92,607	(\$19,569)
Total Overhead Contribution	\$9,898	\$6,391	\$3,507	\$22,586	\$21,172	\$1,414
Total Overhead Contribution 7 Paradise Kilometers	<b>\$9,898</b> 5,011.8	<b>\$6,391</b> 3,770.5	<b>\$3,507</b> 1,241.3	<b>\$22,586</b> 17,524.2	<b>\$21,172</b> 14,789.6	<b>\$1,414</b> 2,734.6
7						
7 Paradise Kilometers	5,011.8	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer	5,011.8 \$7.69	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec)	5,011.8 \$7.69 13.9 7.2	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec) 2017	5,011.8 \$7.69 13.9 7.2 7.7	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec) 2017 2018	5,011.8 \$7.69 13.9 7.2 7.7 7.2	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec) 2017	5,011.8 \$7.69 13.9 7.2 7.7	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec) 2017 2018 2019	5,011.8 \$7.69 13.9 7.2 7.7 7.2 6.9	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec) 2017 2018 2019 2020 2021 2022	5,011.8 \$7.69 13.9 7.2 7.7 7.2 6.9 4.0 5.0 9.3	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec) 2017 2018 2019 2020 2021 2022 2023	5,011.8 \$7.69 13.9 7.2 7.7 7.2 6.9 4.0 5.0 9.3 15.0	3,770.5		17,524.2	14,789.6	
Paradise Kilometers  Cost per Kilometer  Riders Per Hour*  * Riders per hour average: 2016 (Jun-Dec) 2017 2018 2019 2020 2021 2022	5,011.8 \$7.69 13.9 7.2 7.7 7.2 6.9 4.0 5.0 9.3	3,770.5		17,524.2	14,789.6	

<sup>\*</sup>Based on actual/budget kilometers and cost per kilometer

# ST. JOHN'S TRANSPORTATION COMMISSION CHARTER FINANCIAL STATEMENTS

APRIL, 2024

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	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$1,947	\$700	\$1,247	\$4,154	\$700	\$3,454
Total Revenue	\$1,947	\$700	\$1,247	\$4,154	\$700	\$3,454
EXPENSES						
Operators Salary Expense	\$1,947	\$230	(\$1,717)	\$4,017	\$230	(\$3,787)
Operation's Salaries Expense	100	100	0	200	100	(100)
Diesel Fuel Expense	176	70	(106)	389	70	(319)
Maintenance Expenses *	0	120	120	0	120	120
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	0	0
Administration Expense	0	0	0	0	0	0
Total Expenses	\$2,223	\$520	(\$1,703)	\$4,606	\$520	(\$4,086)
PROFIT / (LOSS)	(\$276)	\$180	(\$456)	(\$452)	\$180	(\$632)

<sup>\*</sup> Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

# ST. JOHN'S TRANSPORTATION COMMISSION TRANSIT ADVERTISING FINANCIAL STATEMENT APRIL, 2024



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$13,069	\$10,000	\$3,069	\$38,199	\$40,000	(\$1,801)
Total Revenues	\$13,069	\$10,000	\$3,069	\$38,199	\$40,000	(\$1,801)
EXPENSES						
Salaries	\$3,257	\$3,260	\$3	\$13,840	\$13,850	\$10
Sales Commission	1,419	1,610	191	4,270	4,940	670
Sign Production	137	580	443	982	2,320	1,338
Promotion	0	0	0	0	0	0
Vehicle	521	490	(31)	1,976	1,960	(16)
Telephone	42	60	18	168	240	72
Advertising	300	890	590	1,200	3,560	2,360
Sign Installations	479	630	151	2,100	2,520	420
9 Entertainment	0	190	190	0	760	760
Advertising Software	360	360	0	1,440	1,440	0
Total Expenses	\$6,515	\$8,070	\$1,555	\$25,976	\$31,590	\$5,614
PROFIT / (LOSS)	\$6,554	\$1,930	\$4,624	\$12,223	\$8,410	\$3,813
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$9,000	\$9,000	\$0
TOTAL PROFIT / (LOSS)	\$8,804	\$4,180	\$4,624	\$21,223	\$17,410	\$3,813

### ST. JOHN'S TRANSPORTATION COMMISSION KEY PERFORMANCE INDICATORS

APRIL, 2024

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KEY PERFORMANCE INDICATORS									
	4 MTH	4 MTH	4 MTH	4 MTH	4 MTH	TOTAL	TOTAL	TOTAL	TOTAL
<u>-</u>	2024	2023	2022	2021	2020	2023	2022	2021	2020
FULL SYSTEM									
PASSENGERS PER HOUR	33.16	30.04	18.67	12.77	19.18	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	22.10	23.42	21.08	13.27	12.77	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	37.4%	35.7%	26.9%	22.8%	24.0%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	31.08	30.40	27.61	29.04	30.66	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.70	1.79	2.09	2.51	1.89	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	57.26	54.76	39.97	32.93	37.22	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.65	5.41	8.25	11.93	8.65	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	600.4	607.1	615.3	612.8	569.4	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	3,905	3,699	2,727	2,023	2,042	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.50	6.09	4.43	3.30	3.59	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	16,800	28,400	-	-	50,000	85,000
PASSENGER REVENUE	7,057	7,481	5,648	4,092	3,812	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	11.75	12.32	9.18	34.09	56.57	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	1,175.1	n/a	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	6,239	n/a	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.31	n/a	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	20,000	n/a	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	9,590	n/a	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	25.18	n/a	n/a	n/a	n/a	22.84	n/a	n/a	n/a

ST. JOHN'S TRANSPORTATION COMMISSION KEY PERFORMANCE INDICATORS

APRIL, 2024

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KEY PERFORMANCE INDICATORS	4 MTH 2024	% of Paid Trips	4 MTH 2023	% of Paid Trips	4 MTH 2022	% of Paid Trips	4 MTH 2021	% of Paid Trips	4 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	27,508	61.7%	23,154	52.3%	19,106	63.2%	17,591	68.4%	18,660	59.3%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	15,068	33.8%	18,499	41.8%	9,731	32.2%	7,026	27.3%	11,206	35.6%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
TOTAL TRIPS (St. John's)	42,576		41,653		28,837		24,617		29,866		125,016		110,022		99,086		81,719	
NO SHOWS (St. John's)	1,973	4.4%	2,601	5.9%	1,415	4.7%	1,087	4.2%	1,583	5.0%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	44,549		44,254		30,252		25,704		31,449		132,695		116,045		103,585		85,235	
CANCELLATIONS (St. John's)	33,562	75.3%	28,765	65.0%	13,436	44.4%	15,775	61.4%	32,100	102.1%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	8,840	19.8%	8,686	19.6%	7,281	24.1%	4,337	16.9%	3,552	11.3%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	29.03		28.43		36.19		32.79		31.72		30.79		35.29		31.60		31.91	



### **REVENUES**

PASSENGER REVE	ENUE	2024	2023	Variance
\$40,803	Cash Revenue	\$87,021	\$91,250	(\$4,229)
	10-Ride Passes	\$134,249	\$129,159	\$5,090
	Monthly Passes	\$309,866	\$245,590	\$64,276
	Other (double-rides, Go-Cards, etc)	\$6,877	\$7,033	(\$156)
	M-Card fees	\$3,577	\$3,442	\$135
	Credits / Discounts / Allocations	(\$961)	(\$1,687)	\$726
	Commission Paid	(\$1,636)	(\$1,890)	\$255
	Total Revenue	\$538,993	\$472,896	\$66,097

- Cash revenue down 4% from 2023 and cash ridership was down 1%. (U12 Child rides up 11% 7,127 vs 6,465).
- 10-Ride pass revenue was up 4% from last year. 10-Ride riders were up 7% & sales were up 4%.
- Monthly pass revenue was up 26% from last year. Monthly riders were up 32% & sales were up 26%.
- LIF riders were up 12% from 2023.
- Ridership of 432,581 was 19% higher than 2023 (363,836) and 8% higher than budget (398,690).

  NOTE: There were 22 week days in 2024 vs 19 in 2023.
- Avg fare (Incl. LIFT) of \$1.59 compared to \$1.72 last year and \$1.62 budget.
- Rides per pass ratio was 28.2 (LIFT passes incl.) compared to 26.1 last year.
- Revenue source percentages with historical comparison:

Cash	10R	Mth	LIFT
10.5%	13.7%	52.4%	23.3%
12.4%	14.9%	47.9%	24.8%
17.0%	18.1%	37.1%	27.9%
18.0%	16.4%	32.4%	33.2%
33.2%	15.1%	51.6%	0.0%
24.4%	16.9%	58.6%	0.0%
26.8%	16.8%	56.3%	0.0%

LOW INCOME PASS REVENUE
\$2,410

7,353 active cards at end of month - 105,414 rides this month (24% of total rides).

ON DEMAND PILOT GRANT \$5,000

Eight month recognizing \$5,000 for 8 months - funds received from Memorial University.

PARADISE REVENUE

Ridership revenues higher than budget , resulting in lower direct billing.

\$8,177 \times \text{Higher KM Billed than budget due increase in service hours as requested from the town. (See Paradise statement for more information).

OTHER INCOME \$22,283

Interest earned on bank balance higher than budget.

Reimursement of damages from three not-at-fault accidents.

\$16,425 \$5,128 **\$21,553** 

## **OPERATIONS DEPT**

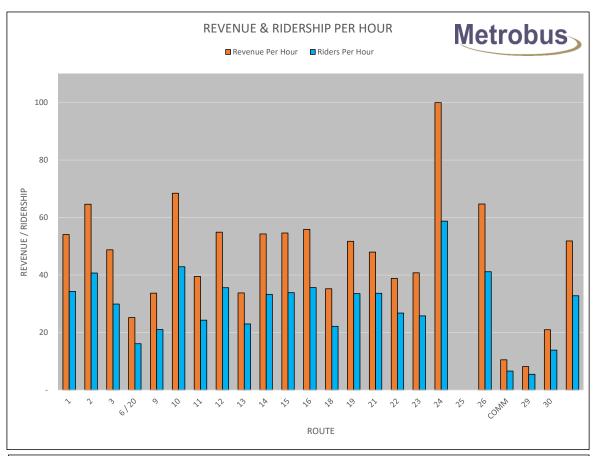
OPERATIONS SALARIES Additional Supervisor position not yet filled. \$5,650 \$7,432 Overtime & stat pay less than budget. \$1,611 \$7,261

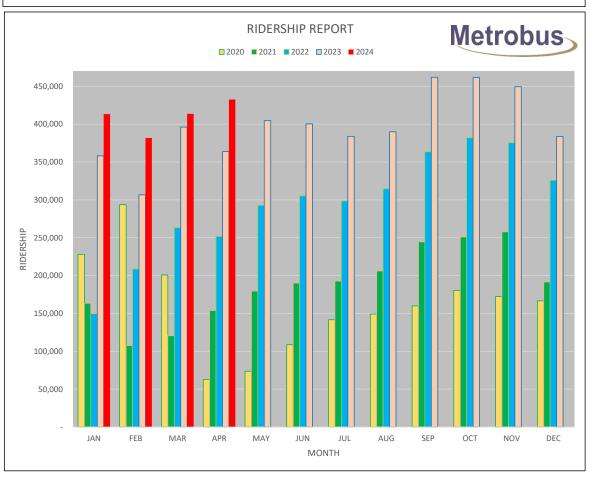
# ST. JOHN'S TRANSPORTATION COMMISSION BUDGET VARIANCES (CONTINUED...)

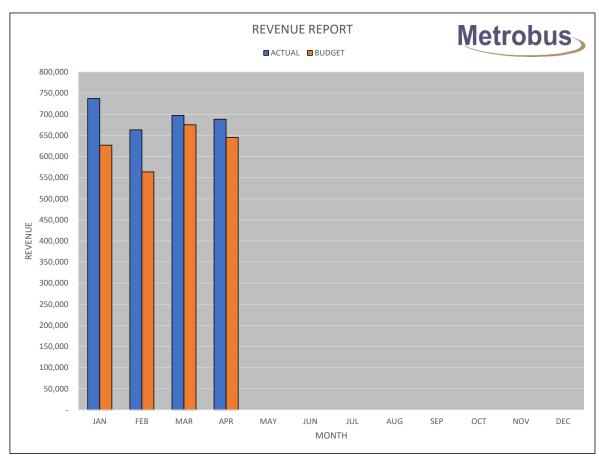
APRIL, 2024

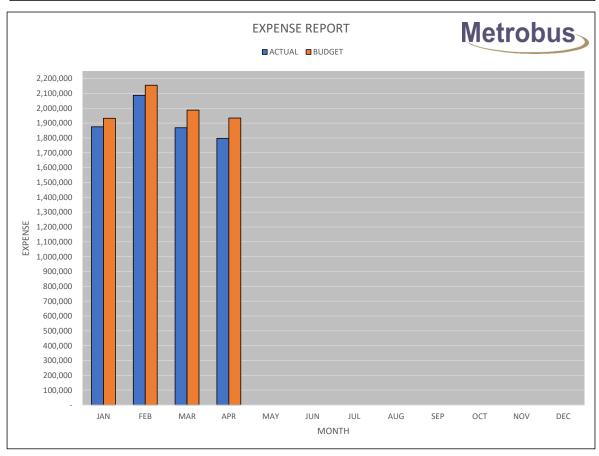


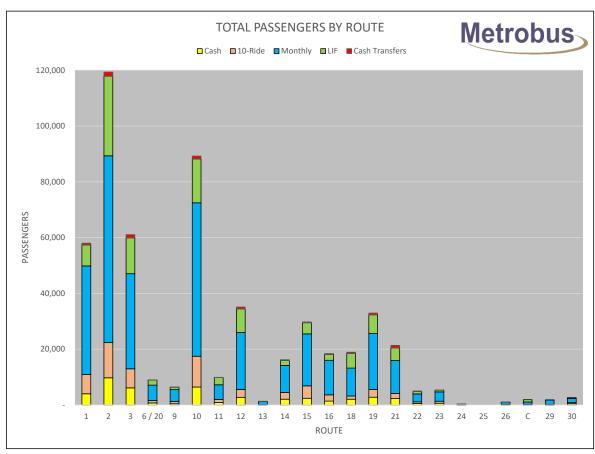
FUEL EXPENSE \$90,211	Budgeted Usage:	166,782 litres @ \$2.25 173,952 litres @ \$1.65	520 /L	\$375,260 (\$287,369)
	On Demand Bus	Gasoline @ Depot less than be	sub-total udget Total Variance	\$87,891 \$2,320 \$90,211
	☆ Volume Variance     ☆ Price Variance:	: (166,782 - 173,952) @ 173,952 @ (\$2.2500 -	\$1.6520)	(\$16,133) \$104,023
	On Demand Bus	Gasoline @ Depot less than be	sub-total udget Total Variance	\$87,891 \$2,320 \$90,211
		66.2 L / 100KM vs budget of 62 as 269,914 vs budget of 276,4		
MAINTENANCE DEPT				
GARAGE SALARIES \$7,090	One utility position Several positions	osition empty for month. n empty for month. at lower scale. docked time, higher than budge	et	\$6,460 \$5,330 \$2,905 (\$7,581) <b>\$7,114</b>
STOCK PARTS EXPENSE \$5,058	Expenses less that	an budget for the month. Still	18% over budget through 4 mon	ths.
UTILITIES EXPENSE \$10,551	Messenger Drive & Messenger Drive &		BUDGET ACTUAL	\$38,500 (\$27,949) <b>\$10,551</b>
	☆ Current billing had	I 303,000 kWh & 1,015 kVA &	while last year had 361,800 kWl	n & 853 kVA
GOBUS				
CONTRACTOR EXPENSE \$45,230	<ul><li></li></ul>	hip Taxi:	9,310 rides @ \$26.71 3,990 rides @ \$23.99 600 rides @ \$13.35	\$248,670 \$95,680 \$8,010 <b>\$352,360</b>
	ACTUAL - Ridersh ACTUAL - Ridersh ACTUAL - No Sho	nip Taxi: incl. taxi no shows.	7,849 rides @ \$26.71 3,871 rides @ \$23.43 510 rides @ \$13.35	(\$209,647) (\$90,675) (\$6,809) (\$307,130) \$45,230
GASOLINE EXPENSE \$10,051	Budgeted Usage: Actual Usage:	27,000 litres @ \$1.700 25,725 litres @ \$1.393		\$45,900 (\$35,849) <b>\$10,051</b>
	Volume Variance:	(27,000 - 22,725) @ \$ 25,725 @ (\$1.7000 - \$		\$2,168 \$7,884 <b>\$10,051</b>











					RC RATIOS	
ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	MONTHLY	YTD
1	1,452.50		\$78,584.61	\$197,497.88	0.40	0.40
2	2,195.58		\$141,974.08	\$298,535.21	0.48	0.44
3	1,573.28		\$76,765.67	\$213,920.45	0.36	0.32
6	439.36		\$11,077.13	\$59,740.22	0.19	0.17
9	260.26		\$8,768.73	\$35,387.81	0.25	0.27
10	1,689.82		\$115,727.84	\$229,766.52	0.50	0.50
11	295.96		\$11,693.63	\$40,241.98	0.29	0.27
12	729.90		\$40,092.95	\$99,245.23	0.40	0.38
13	51.30		\$1,734.01	\$6,975.31	0.25	0.27
14	423.64		\$22,998.98	\$57,602.75	0.40	0.36
15	751.90		\$41,094.37	\$102,236.59	0.40	0.41
16	449.12		\$25,114.11	\$61,067.30	0.41	0.41
18	594.90		\$20,951.04	\$80,889.15	0.26	0.24
19	762.82		\$39,465.34	\$103,721.40	0.38	0.35
21	473.44	\$61,033.63	\$22,722.77	\$64,374.11	0.35	0.32
22	146.74	\$26,897.75	\$5,703.24	\$19,952.38	0.29	0.26
23	180.50		\$7,360.22	\$24,542.77	0.30	0.28
24	3.75		\$375.00	\$509.89	0.74	0.74
26	22.81		\$1,476.14	\$3,101.50	0.48	0.52
28	161.03		\$1,690.71	\$21,895.41	80.0	0.08
29	315.26	\$5,000.00	\$2,574.00	\$42,866.22	0.06	0.05
30	164.32	\$35,096.59	\$3,444.15	\$22,342.75	0.15	0.14
	13,138.19	\$128,027.97	\$681,388.71	\$1,786,412.83	0.38	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$135.97

Total Expenses	\$1,797,964
Debt Interest	\$0
Debt Payment	\$0

