



St. John's
Transportation
Commission

APRIL
2025

MONTHLY FINANCIAL STATEMENTS

Issued On: MAY 21, 2025

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
APRIL, 2025



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,160,383	\$1,160,383	\$0	\$4,859,530	\$4,859,530	\$0
Passenger Revenue	496,121	554,010	(57,889)	2,068,021	2,175,950	(107,929)
Low Income Pass Revenue	148,410	150,530	(2,120)	632,654	641,420	(8,767)
On Demand Pilot Grant	5,828	0	5,828	23,312	0	23,312
Mt. Pearl Revenue	87,777	84,970	2,807	347,194	345,610	1,584
Paradise Revenue	33,315	33,870	(555)	136,152	137,720	(1,568)
Transit Advertising Revenue	18,814	17,250	1,564	92,577	54,000	38,577
Other Income	17,604	15,000	2,604	89,627	60,000	29,627
TOTAL REVENUE	\$1,968,252	\$2,016,013	(\$47,761)	\$8,249,067	\$8,274,230	(\$25,164)
OPERATIONS						
Operators Salaries	\$537,314	\$548,970	\$11,656	\$2,175,102	\$2,205,230	\$30,128
Salaries Operations	130,406	123,830	(6,576)	503,599	517,300	13,701
Diesel Fuel	226,289	321,140	94,851	1,079,250	1,284,300	205,050
Company Vehicles	2,318	3,040	722	12,036	12,160	124
Licenses	5,290	4,600	(690)	27,837	26,900	(937)
Communications Expense	5,556	2,230	(3,326)	20,639	8,920	(11,719)
1 On-Board Security Services	16,992	10,240	(6,752)	45,380	43,520	(1,860)
Miscellaneous	678	1,170	492	2,782	4,470	1,688
Uniforms & Clothing	5,555	5,420	(135)	22,300	21,680	(620)
Advertising Expense	1,487	2,880	1,393	9,402	20,120	10,718
Transit Advertising Expense	6,859	8,440	1,581	30,809	35,070	4,261
Promotions Expense	4,614	7,130	2,516	17,634	28,520	10,886
Registration & Membership	642	1,710	1,068	15,523	17,390	1,867
Schedules & Transfers	1,809	1,530	(279)	6,524	6,120	(404)
TOTAL OPERATIONS	\$945,809	\$1,042,330	\$96,521	\$3,968,817	\$4,231,700	\$262,883
MAINTENANCE						
Garage Salaries	\$206,122	\$212,330	\$6,208	\$808,830	\$861,130	\$52,300
Wash Salaries	26,167	28,160	1,993	110,975	113,400	2,425
Shop Tools & Equipment	4,055	3,300	(755)	7,607	12,150	4,543
Stock Parts	118,464	99,950	(18,514)	539,697	431,800	(107,897)
Garage Expense	10,809	6,390	(4,419)	38,379	27,890	(10,489)
Bus Lubricants	11,484	6,400	(5,084)	53,407	54,940	1,533
Tire Expense	113	3,000	2,887	32,232	47,100	14,868
Body Shop Supplies	820	800	(20)	1,541	4,700	3,159
Bus Wash	259	1,470	1,211	1,693	2,970	1,277
Building & Yards	10,616	13,330	2,714	104,852	66,220	(38,632)
Utilities	38,183	39,800	1,617	170,918	182,600	11,682
Maintenance Vehicles	2,255	5,800	3,545	14,772	21,000	6,228
Bus Stop & Shelters	1,478	2,250	772	7,942	14,250	6,308
Janitorial & Sanitation	2,898	3,500	602	13,570	14,000	430
Farebox Repairs	64	1,300	1,236	5,882	5,400	(482)
TOTAL MAINTENANCE	\$433,787	\$427,780	(\$6,007)	\$1,912,298	\$1,859,550	(\$52,748)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
APRIL, 2025



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,060	\$74,240	\$180	\$314,731	\$314,960	\$229
Employer's Payroll Tax	19,507	19,910	403	78,906	80,900	1,994
Sick Leave	20,000	20,000	0	80,000	80,000	0
Worker's Compensation	20,092	20,510	418	80,773	83,330	2,557
Employment Insurance	22,200	23,140	940	89,218	94,010	4,792
Retiring Allowance Expense	4,000	4,000	0	16,000	16,000	0
Group Insurance	66,377	62,470	(3,907)	253,020	243,260	(9,760)
CPP Expense	55,393	56,230	837	222,443	228,680	6,237
Pension Expense	110,077	108,450	(1,627)	466,485	453,420	(13,065)
Professional Fees	25,327	28,000	2,673	47,974	34,000	(13,974)
Telephone Expense	2,636	2,650	14	11,626	10,900	(726)
2 Computer Expense	20,379	27,633	7,254	95,957	126,680	30,723
Office Supplies Expense	5,605	5,720	115	18,608	24,740	6,132
Travel Expense	1,901	0	(1,901)	1,901	0	(1,901)
Training Expense	1,657	600	(1,057)	29,883	15,100	(14,783)
Fleet Insurance Expense	40,506	41,500	994	162,024	166,000	3,976
General Insurance Expense	6,135	6,100	(35)	24,540	24,400	(140)
Miscellaneous Expense	7,234	4,850	(2,384)	33,281	24,500	(8,781)
TOTAL FINANCE & ADMIN.	\$503,086	\$506,003	\$2,917	\$2,027,369	\$2,020,880	(\$6,489)
Total Expenses	\$1,882,682	\$1,976,113	\$93,431	\$7,908,484	\$8,112,130	\$203,646
NET BEFORE DEBT	\$85,570	\$39,900	\$45,670	\$340,582	\$162,100	\$178,482
DEBT CHARGES						
Loan Interest Expense	0	10,900	10,900	\$0	\$46,100	\$46,100
Bank Loan Payment	0	29,000	29,000	0	116,000	116,000
SUB-TOTAL SURPLUS/(COST) OF SERVICE	\$85,570	\$0	\$85,570	\$340,582	\$0	\$340,582
Capital Out of Revenue	\$843,582		(\$843,582)	\$6,595,942	\$0	(\$6,595,942)
LESS: ICIP Funding	554,949	0	(554,949)	4,774,276	0	4,774,276
NET Capital out of Revenue	(\$288,633)	\$0	(\$1,398,531)	(\$1,821,666)	\$0	(\$1,821,666)
SURPLUS/(COST) OF SERVICE	(\$203,063)	\$0	(\$203,063)	(\$1,481,084)	\$0	(\$1,481,084)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
APRIL, 2025



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$384,760	\$384,760	\$0	\$1,518,030	\$1,518,030	\$0
Passenger Revenue	10,806	12,500	(1,694)	48,874	50,000	(1,126)
Low Income Pass Revenue	12,590	10,470	2,120	53,349	44,580	8,769
Mt Pearl & Eastern Health Charges	8,149	6,800	1,349	34,186	27,660	6,526
Government Grant	7,875	7,900	(25)	31,500	31,600	(100)
TOTAL REVENUE	\$424,180	\$422,430	\$1,750	\$1,685,939	\$1,671,870	\$14,069
EXPENSES						
Contractor Expense	\$343,042	\$342,790	(\$252)	\$1,320,528	\$1,346,750	\$26,222
Administration Salaries	12,748	12,440	(308)	53,966	52,380	(1,586)
Employer's Payroll Tax	257	250	(7)	1,087	1,050	(37)
Worker's Compensation	265	260	(5)	1,119	1,080	(39)
Employment Insurance	293	400	107	1,240	1,700	460
Group Insurance	434	400	(34)	1,779	1,700	(79)
CPP Expense	733	740	7	3,097	3,120	23
3 Pension Expense	773	870	97	3,022	3,670	648
Gasoline Expense	38,395	40,500	2,105	155,852	162,000	6,148
Professional Fees	2,305	2,750	445	13,120	11,000	(2,120)
Telephone Expense	42	60	18	168	240	72
Computer Expense	14,814	14,270	(544)	60,715	60,380	(335)
Office Supplies Expense	0	250	250	30	1,000	970
Promotions Expense	60	200	140	1,799	800	(999)
Travel Expense	0	0	0	0	0	0
Training Expense	1,643	0	(1,643)	1,643	0	(1,643)
Miscellaneous Expense	8,072	6,250	(1,822)	28,719	25,000	(3,719)
TOTAL EXPENSE	\$423,876	\$422,430	(\$1,446)	\$1,647,884	\$1,671,870	\$23,986
NET BEFORE DEBT	\$304	\$0	\$304	\$38,054	\$0	\$38,054
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
TOTAL SURPLUS/(COST) OF SERVICE	\$304	\$0	\$304	\$38,054	\$0	\$38,054
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	9,073	8,845	(228)	34,678	34,715	37
TAXI TRIPS (incl. taxi no shows) *	3,404	3,788	384	13,855	14,872	1,017
TOTAL TRIPS	12,477	12,633	156	48,533	49,587	1,054

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
MONTHLY RIDERSHIP STATISTICS
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%	433,022	4.69%
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%	403,251	-6.78%
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%		
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%		
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%		
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%		
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%		
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	785,375	-76.04%	545,471	-30.55%	873,030	60.05%	1,424,596	63.18%	1,641,234	15.21%	1,617,279	-1.46%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		1,617,279	
Weekdays	79		84		84		83		82		84	
Saturdays	16		17		17		17		16		17	
Sundays	16		17		17		17		16		17	
No Service	9		1		1		2		6		1	
Stats	1		1		1		1		1		1	
	121		120		120		120		121		120	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%	347,051	3.71%
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%	321,205	-6.98%
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%		
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%		
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%		
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%		
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%		
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	646,283	-77.29%	333,204	-48.44%	527,464	58.30%	878,768	66.60%	974,842	10.93%	972,839	-0.21%
Total Year	1,690,116		1,911,827		2,960,704		3,913,613		4,143,394		1,294,044	

	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$25,569	\$28,427	(\$2,858)	\$105,868	\$107,680	(\$1,812)
City of Mount Pearl Billing	87,777	84,970	2,807	347,195	345,610	1,585
Total Revenue	\$113,346	\$113,397	(\$51)	\$453,063	\$453,290	(\$227)
*Less Variable Expenses						
Operating Expenses	\$48,069	\$53,280	\$5,211	\$203,520	\$215,112	\$11,592
Maintenance Expenses	19,829	18,987	(842)	84,926	81,753	(3,173)
Finance & Admin. Expenses	16,841	16,676	(165)	67,704	68,124	420
Total Expenses	\$84,739	\$88,943	\$4,204	\$356,150	\$364,989	\$8,839
6 Total Overhead Contribution	\$28,607	\$24,454	\$4,153	\$96,913	\$88,301	\$8,612
Mount Pearl Kilometers	14,720.3	14,720.3	0.0	58,839.3	58,839.2	0.1
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
Riders Per Hour^ - Route 21	30.8	27.3				
Riders Per Hour^ - Route 22						
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2025	31.5	25.6				
2016-2025	21.5	17.6				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,850	\$3,312	\$538	\$14,316	\$12,826	\$1,490
Town of Paradise Billing	33,315	33,870	(555)	136,152	137,720	(1,568)
Total Revenue	\$37,165	\$37,182	(\$17)	\$150,468	\$150,546	(\$78)
*Less Variable Expenses						
Operating Expenses	\$15,761	\$17,470	\$1,709	\$67,586	\$71,433	\$3,847
Maintenance Expenses	6,502	6,226	(276)	28,206	27,148	(1,058)
Finance & Admin. Expenses	5,522	5,468	(54)	22,481	22,621	140
Total Expenses	\$27,785	\$29,164	\$1,379	\$118,273	\$121,202	\$2,929
Total Overhead Contribution	\$9,380	\$8,018	\$1,362	\$32,195	\$29,344	\$2,851

7

Paradise Kilometers	4,826.6	4,826.6	0.0	19,541.3	19,541.3	0.0
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour* 15.5

* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	14.2
2016-2025	9.5

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
TRANSIT ADVERTISING FINANCIAL STATEMENT
APRIL, 2025



	ACTUAL	APRIL BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$16,564	\$15,000	\$1,564	\$83,577	\$45,000	\$38,577
Total Revenues	\$16,564	\$15,000	\$1,564	\$83,577	\$45,000	\$38,577
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$14,118	\$14,110	(\$8)
Sales Commission	1,923	1,920	(3)	8,173	8,160	(13)
Sign Production	18	580	562	2,085	2,320	235
Promotion	0	0	0	0	0	0
Vehicle	519	490	(29)	2,490	1,960	(530)
Telephone	42	60	18	178	240	62
Advertising	300	890	590	1,200	3,560	2,360
Sign Installations	0	630	630	0	2,520	2,520
8 Entertainment	0	190	190	0	760	760
Advertising Software	735	360	(375)	2,565	1,440	(1,125)
Total Expenses	\$6,859	\$8,440	\$1,581	\$30,809	\$35,070	\$4,261
PROFIT / (LOSS)	\$9,705	\$6,560	\$3,145	\$52,768	\$9,930	\$42,838
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$9,000	\$9,000	\$0
TOTAL PROFIT / (LOSS)	\$11,955	\$8,810	\$3,145	\$61,768	\$18,930	\$42,838

KEY PERFORMANCE INDICATORS

	4 MTH 2025	4 MTH 2024	4 MTH 2023	4 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
FULL SYSTEM								
PASSENGERS PER HOUR	30.89	33.16	30.04	18.67	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	20.61	22.10	23.42	21.08	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	35.3%	37.4%	35.7%	26.9%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.31	31.08	30.40	27.61	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.67	1.70	1.79	2.09	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	53.35	57.26	54.76	39.97	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	4.89	4.65	5.41	8.25	4.52	5.03	6.42	9.23
ROUTE 28 (Community Bus)								
REVENUE HOURS	610.2	600.4	607.1	615.3	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	4,071	3,905	3,699	2,727	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.67	6.50	6.09	4.43	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	6,694	7,057	7,481	5,648	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	10.97	11.75	12.32	9.18	10.92	12.41	10.53	35.17
ROUTE 29 (On -Demand)								
REVENUE HOURS	1,190.4	1,175.1	n/a	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	7,897	6,239	n/a	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.63	5.31	n/a	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	35,000	20,000	n/a	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	12,239	9,590	n/a	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	39.68	25.18	n/a	n/a	33.32	22.84	n/a	n/a

9

KEY PERFORMANCE INDICATORS	4 MTH 2025	% of Paid Trips	4 MTH 2024	% of Paid Trips	4 MTH 2023	% of Paid Trips	4 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	34,678	68.5%	27,508	61.7%	23,154	52.3%	19,106	63.2%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	13,855	27.4%	15,068	33.8%	18,499	41.8%	9,731	32.2%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
TOTAL TRIPS (St. John's)	48,533		42,576		41,653		28,837		134,538		125,016		110,022		97,224	
NO SHOWS (St. John's)	2,077	4.1%	1,973	4.4%	2,601	5.9%	1,415	4.7%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
TOTAL PAID TRIPS (St. John's)	50,610		44,549		44,254		30,252		140,461		132,695		116,045		101,723	
CANCELLATIONS (St. John's)	32,577	64.4%	33,562	75.3%	28,765	65.0%	13,436	44.4%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	10,593	20.9%	8,840	19.8%	8,686	19.6%	7,281	24.1%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.49		29.03		28.43		36.19		29.56		30.79		35.29		31.60	

REVENUES

PASSENGER REVENUE	2025	2024	Variance
(\$57,889)			
Cash Revenue	\$72,209	\$87,021	(\$14,812)
10-Ride Passes	\$137,070	\$134,249	\$2,821
Monthly Passes	\$277,913	\$309,866	(\$31,953)
Other (double-rides, Go-Cards, etc)	\$10,624	\$6,877	\$3,747
M-Card fees	\$2,591	\$3,577	(\$986)
Credits / Discounts / Allocations	(\$2,922)	(\$961)	(\$1,961)
Commission Paid	(\$1,363)	(\$1,636)	\$272
Total Revenue	\$496,121	\$538,993	(\$42,872)

- ☆☆ Cash revenue down 17% from last year & cash ridership down 18.5%.
- ☆☆ 10-Ride pass revenue was up 2.1% from last year. 10-Ride riders were up 2.3% & sales were up 2.2%.
- ☆☆ Monthly pass revenue was down 10.3% from last year. Monthly riders were down 12.3% & sales were down 9.8%.
- ☆☆ LIF riders were up 4.8% from 2024.
- ☆☆ Ridership of 403,251 was 6.8% lower than 2024 (432,581) and 10% lower than budget (450,708).
- NOTE: There were 21 week days in 2025 vs 22 in 2024 (Good Friday in March last year) .
- ☆☆ Avg fare (Incl. LIFT) of \$1.60 compared to \$1.66 last year and \$1.56 budget.
- ☆☆ Rides per pass ratio was 25.0 (LIFT passes incl.) compared to 28.2 last year.
- ☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	9.3%	14.9%	50.3%	25.5%
2024	10.5%	13.7%	52.4%	23.3%
2023	12.4%	14.9%	47.9%	24.8%
2022	17.0%	18.1%	37.1%	27.9%
2021	18.0%	16.4%	32.4%	33.2%
2020	33.2%	15.1%	51.6%	0.0%
2019	24.4%	16.9%	58.6%	0.0%

- ON DEMAND PILOT GRANT \$5,828
- ☆☆ 12th month of 3 year agreement with Memorial University.
 - ☆☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.

OPERATIONS DEPT

OPERATORS SALARIES	☆☆ More operator hours at lower pay scale than budgeted.	\$12,648
\$11,656	☆☆ Temp pay, OT, stat pay, floater pay, net of docked time less than budget.	\$5,515
	☆☆ Weekly overshift higher than budget.	(\$4,497)
		\$13,666
OPERATIONS SALARIES	☆☆ Temporary supervisor costs not budgeted.	(\$4,387)
(\$6,576)	☆☆ Overtime & stat pay higher than budget.	(\$1,705)
		(\$6,092)
FUEL EXPENSE	☆☆ Budgeted Usage: 176,210 litres @ \$1.8000 /L	\$317,178
\$94,851	☆☆ Actual Usage: 163,945 litres @ \$1.3553 /L	(\$222,195)
		sub-total \$94,983
	☆☆ On Demand & Community Bus Gasoline higher than budget.**	(\$132)
	Total Variance	\$94,851

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

APRIL, 2025



FUEL EXPENSE (Cont'd)	☆ Volume Variance:	(176,210 - 163,945) @ \$1.8000 /L	\$22,077
\$94,851	☆ Price Variance:	169,850 @ (\$1.8000 - \$1.3553)	\$72,906
		sub-total	\$94,983
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$132)
	Total Variance		\$94,851
	☆ Actual burn was 60.9 L / 100KM vs budget of 65.0 L / 100KM.		
	☆ Actual total KM was 277,650 vs budget of 277,800.		

ON-BOARD SECURITY SERVICES
(\$6,752)

☆ BUDGET - On-board security	320.00 hours @ \$32.00	\$10,240
		\$10,240
☆ ACTUAL - On-board security guard	356.25 hours @ \$29.20	(\$10,403)
☆ ACTUAL - On-board security patrol vehicle	180.50 hours @ \$36.50	(\$6,589)
		(\$16,992)
		(\$6,752)

MAINTENANCE DEPT

GARAGE SALARIES	☆ Added Stock Handler position empty for first week of month.	\$1,650
\$6,208	☆ Mechanic position empty for month.	\$6,580
	☆ Several positions at lower scale.	\$2,921
	☆ One mechanic position empty for portion of month.	\$2,380
	☆ Overtime, net of docked time, higher than budget.	(\$7,323)
		\$6,208

STOCK PARTS EXPENSE
(\$18,514)

☆ Expenses higher than budget for the month.		
☆ Higher costed expenses include:		
☆ Engine parts - Bus 1522		(\$16,604)
☆ Controller V300 - Bus 2444		(\$5,442)
☆ Rebuilt Axle - Bus 1201		(\$11,758)
		(\$33,804)

BUS LUBRICANTS
(\$5,084)

☆ Timing of purchases vs budgeted month.	
--	--

FINANCE & HUMAN RESOURCES

COMPUTER EXPENSE	☆ Stop announcement system not yet in place.	\$4,333
\$7,254	☆ Other miscellaneous items less than budget - timing.	\$2,921
		\$7,254

BANK LOAN PAYMENT & INTEREST	☆ Debt related to 8 Hybrid buses and on-board stop announcement system budgeted but not utilized yet.	
\$39,900		

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

APRIL, 2025

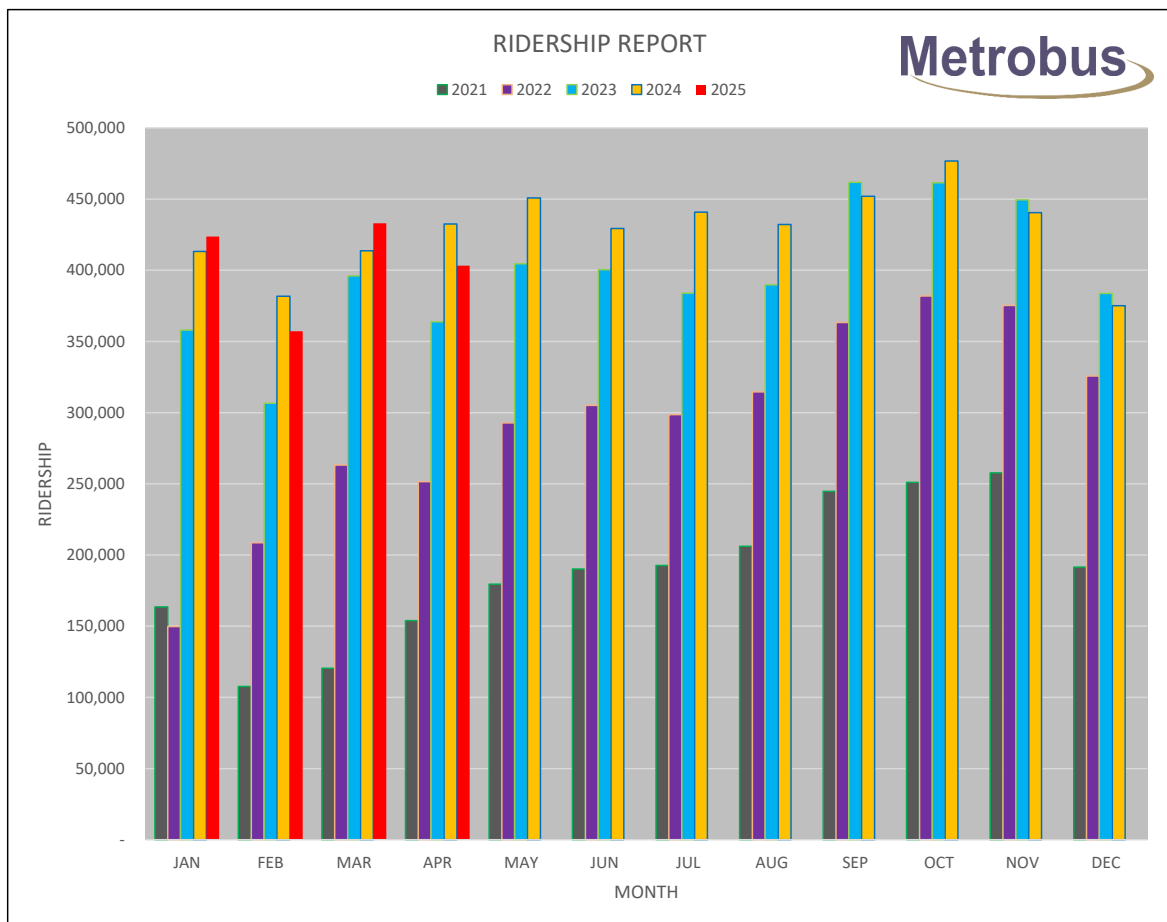
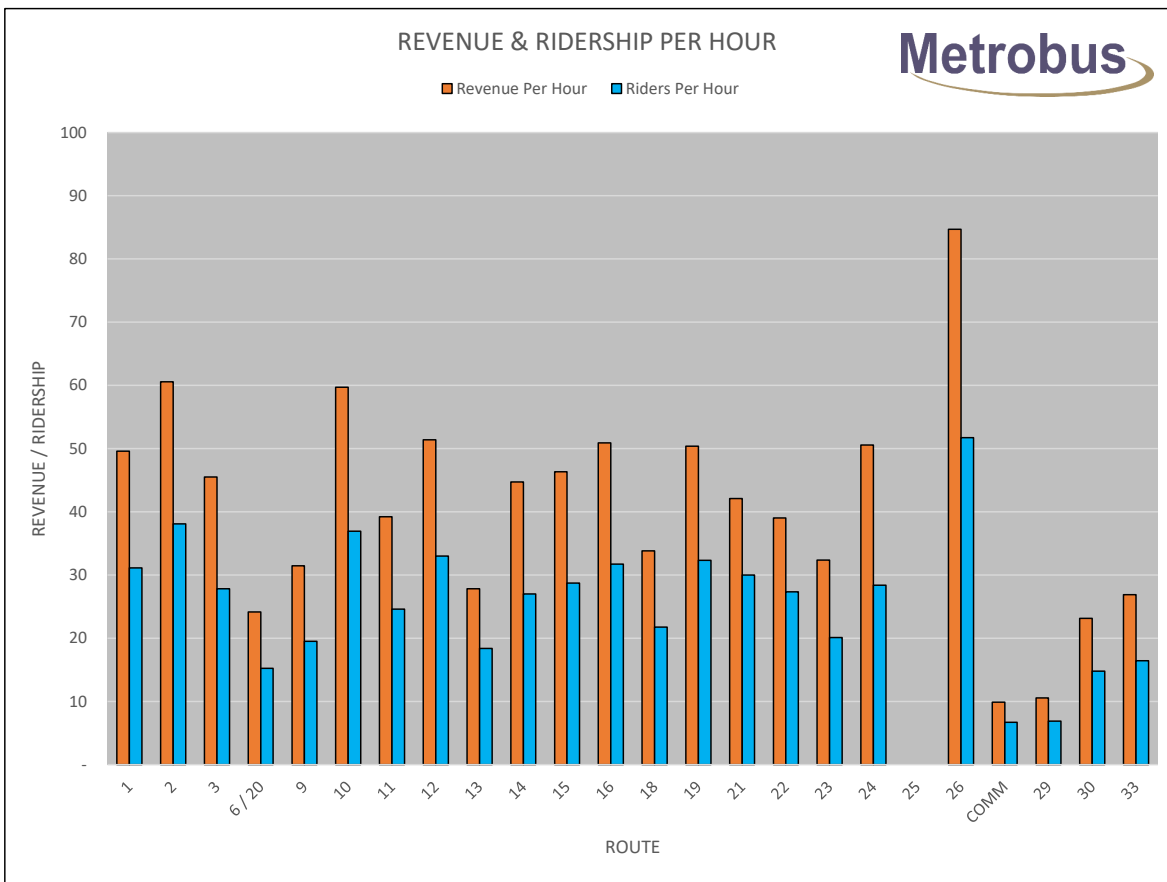


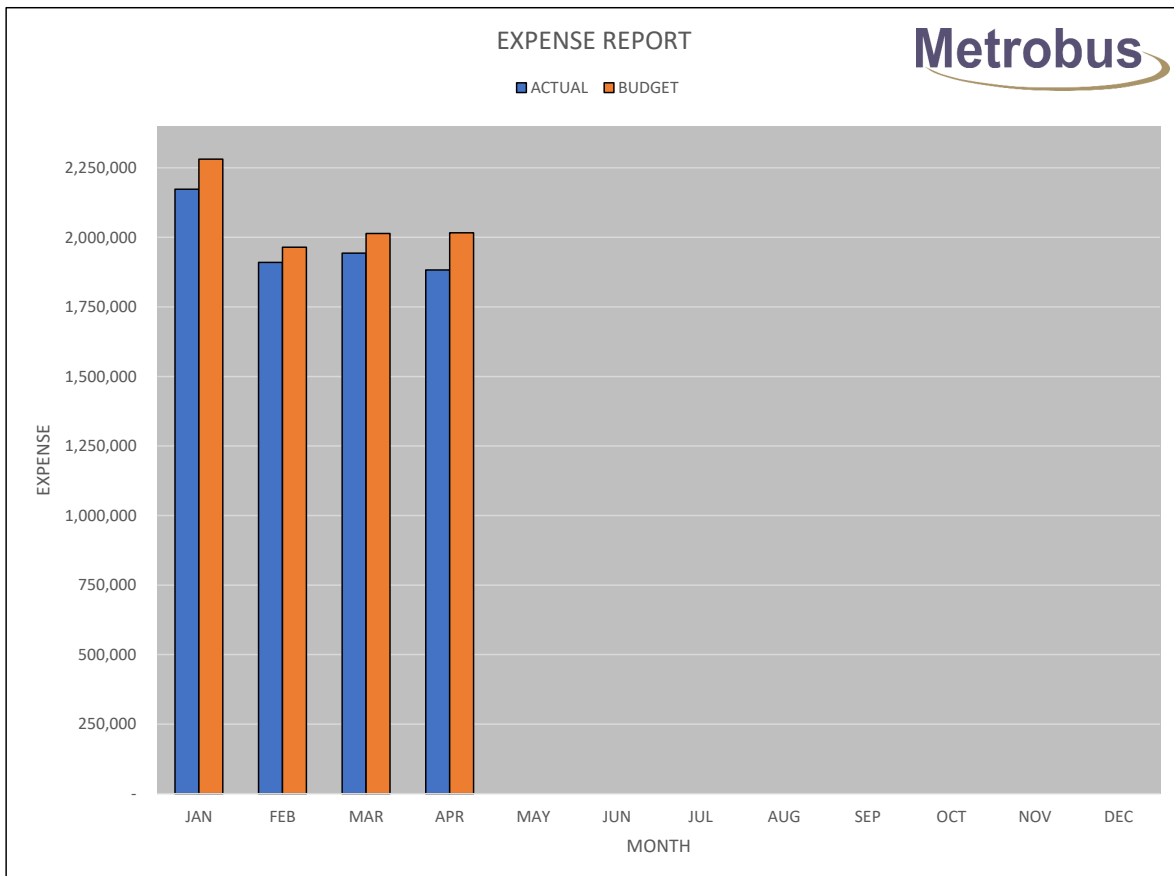
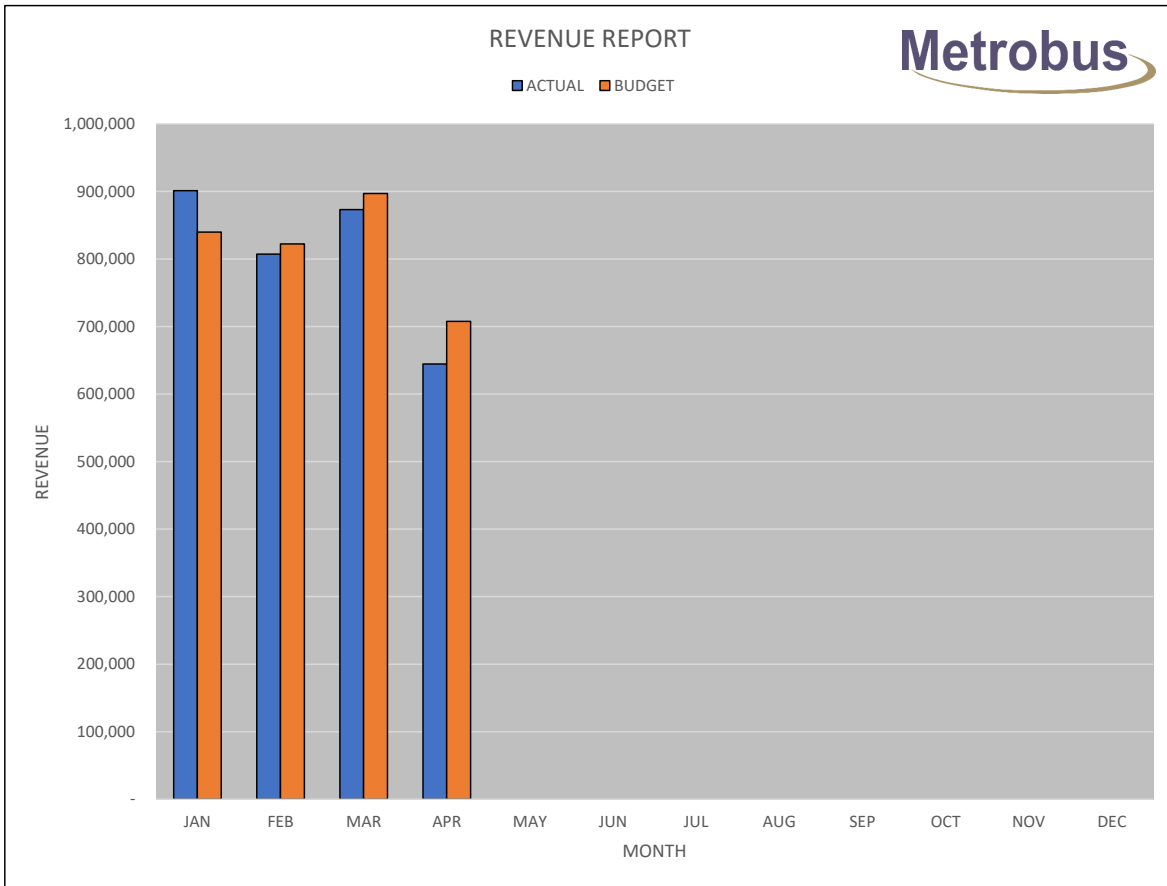
CAPITAL OUT OF REVENUE (\$843,582)	☆ Hybrids Project (2025) - Transit Signal Priority units (8)	(\$47,554)
	☆ Hybrids Project (2025) - Tooling - brake toolkits	(\$8,484)
	☆ Farebox Upgrade Project - spare cashroom vault upgrade	(\$12,655)
	☆ OnDemand vehicles Project - 3 Crestline bus deliveries	(\$774,889)
		(\$843,582)

ICIP FUNDING \$554,949	☆ Hybrids Project (2025) - TSP units / Tooling	\$42,092
	☆ Farebox Upgrade Project - spare cashroom vault upgrade	\$10,545
	☆ OnDemand vehicles Project - 3 Crestline bus deliveries	\$502,312
		\$554,949

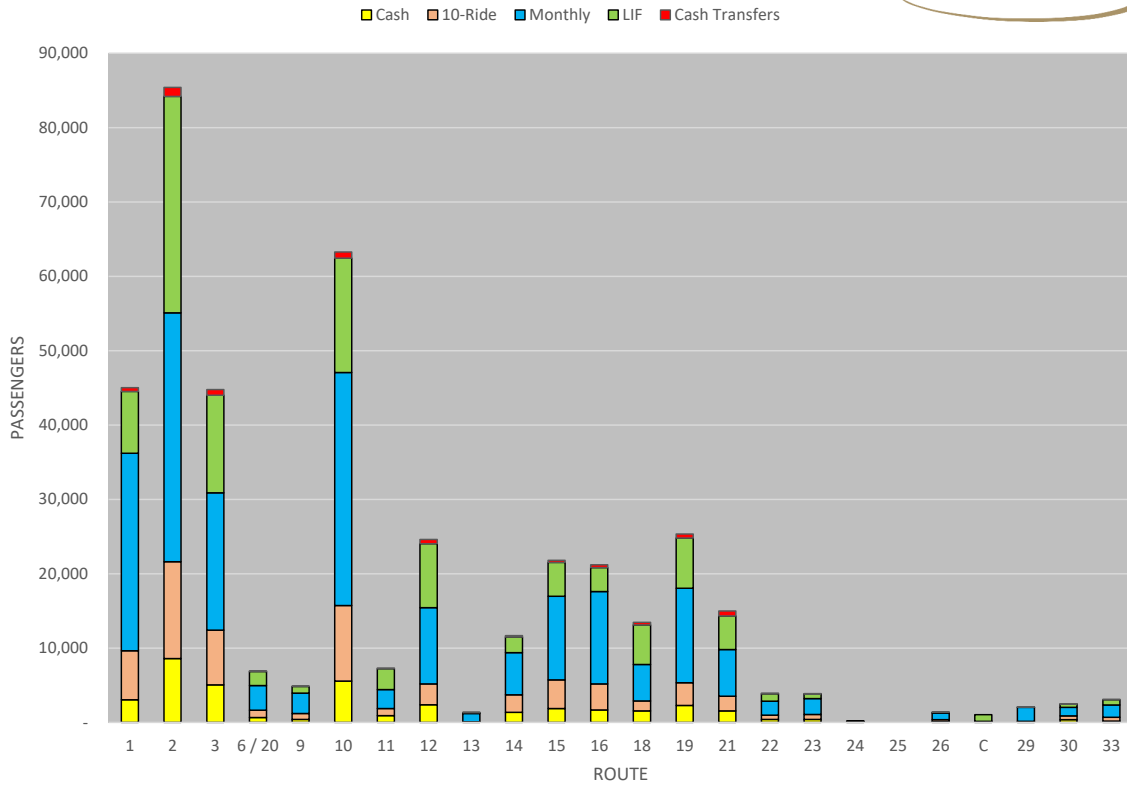
GOBUS

CONTRACTOR EXPENSE (\$252)	☆ BUDGET - Ridership Bus:	8,845 rides @ \$27.38	\$242,176
	☆ BUDGET - Ridership Taxi:	3,788 rides @ \$24.50	\$92,811
	☆ BUDGET - No Shows:	570 rides @ \$13.69	\$7,803
			\$342,790
	☆ ACTUAL - Ridership Bus:	9,073 rides @ \$27.38	(\$248,419)
	☆ ACTUAL - Ridership Taxi: incl. 185 taxi no shows.	3,404 rides @ \$25.98	(\$88,395)
	☆ ACTUAL - No Shows:	455 rides @ \$13.69	(\$6,229)
			(\$343,043)
			(\$252)





TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,405.08		\$70,930.43	\$199,328.86	0.36	0.37
2	2,152.08		\$133,787.67	\$305,300.53	0.44	0.43
3	1,538.20		\$71,992.26	\$218,213.67	0.33	0.32
6	434.03		\$10,832.54	\$61,572.80	0.18	0.17
9	248.43		\$7,814.45	\$35,243.03	0.22	0.25
10	1,649.40		\$101,009.95	\$233,988.83	0.43	0.44
11	284.18		\$11,503.68	\$40,314.63	0.29	0.28
12	713.40		\$37,433.24	\$101,205.06	0.37	0.36
13	61.56		\$1,997.31	\$8,733.09	0.23	0.26
14	415.22		\$19,027.58	\$58,904.35	0.32	0.32
15	734.40		\$34,703.13	\$104,184.19	0.33	0.35
16	641.21		\$33,412.01	\$90,963.97	0.37	0.36
18	585.15		\$20,358.57	\$83,011.13	0.25	0.24
19	745.90		\$38,636.72	\$105,815.61	0.37	0.36
21	463.61	\$62,084.10	\$20,102.62	\$65,769.11	0.31	0.31
22	140.07	\$25,693.32	\$5,466.27	\$19,870.75	0.28	0.25
23	182.83		\$6,199.95	\$25,936.81	0.24	0.24
24	4.50		\$265.42	\$638.38	0.42	0.37
26	24.24		\$2,223.17	\$3,438.76	0.65	0.75
28 - Community	154.62		\$1,519.88	\$21,934.86	0.07	0.07
29 - On-Demand	300.93	\$5,828.00	\$3,171.97	\$42,690.83	0.07	0.07
30	158.32	\$33,315.00	\$3,849.82	\$22,459.75	0.17	0.15
33	185.43		\$4,983.07	\$26,305.66	0.19	0.20
	13,222.79	\$126,920.42	\$641,221.71	\$1,875,824.66	0.34	0.34

Cost / revenue hour (includes regular debt payments & special pension):

\$141.86

Total Expenses	\$1,882,682
Debt Interest	\$0
Debt Payment	\$0

