



St. John's
Transportation
Commission

June 30

2020

MONTHLY FINANCIAL STATEMENTS

Issued: JULY 17, 2020

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JUNE, 2020



	JUNE			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,048,100	\$1,048,100	\$0	\$6,872,640	\$6,628,830	\$243,810
Passenger Revenue	254,954	463,830	(208,876)	1,919,020	2,943,370	(1,024,350)
Mt. Pearl Revenue	97,172	85,730	11,442	543,303	512,680	30,623
Paradise Revenue	24,341	23,680	661	136,193	139,600	(3,407)
Charter Revenue	0	7,000	(7,000)	0	14,700	(14,700)
Transit Advertising Revenue	8,075	22,250	(14,175)	54,920	93,500	(38,580)
Community Bus Revenue	8,464	8,330	134	48,400	49,980	(1,580)
Other Income	6,039	10,000	(3,961)	62,368	60,000	2,368
TOTAL REVENUE	\$1,447,145	\$1,668,920	(\$221,775)	\$9,636,844	\$10,442,660	(\$805,816)
OPERATIONS						
Operators Salaries	\$397,890	\$467,130	\$69,240	\$2,695,209	\$2,865,790	\$170,581
Salaries Operations	103,214	104,700	1,486	688,674	676,350	(12,324)
Diesel Fuel	94,854	169,750	74,896	699,712	1,045,220	345,508
Company Vehicles	2,685	3,030	345	17,971	18,900	929
Licenses	4,900	4,900	0	36,140	36,650	510
Communications Expense	1,929	2,230	301	14,736	13,380	(1,356)
Miscellaneous	1,183	1,100	(83)	6,189	4,670	(1,519)
Uniforms & Clothing	5,864	6,290	426	36,049	36,540	491
Advertising Expense	8,897	9,580	683	56,569	61,280	4,711
Bus Charter Expense	0	3,930	3,930	472	8,680	8,208
Transit Advertising Expense	5,928	8,530	2,602	40,991	49,140	8,149
THE LINK Expense	0	4,440	4,440	0	4,440	4,440
Community Bus Expense	10,423	8,600	(1,823)	53,857	50,370	(3,487)
Promotions Expense	1,967	5,980	4,013	20,145	31,880	11,735
Registration & Membership	318	240	(78)	14,595	18,750	4,155
Schedules & Transfers	1,038	2,000	962	5,885	10,000	4,115
TOTAL OPERATIONS	\$641,090	\$802,430	\$161,340	\$4,387,194	\$4,932,040	\$544,846
MAINTENANCE						
Garage Salaries	\$174,119	\$185,380	\$11,261	\$1,143,639	\$1,193,810	\$50,171
Wash Salaries	37,257	26,530	(10,727)	212,707	167,210	(45,497)
Shop Tools & Equipment	1,346	1,150	(196)	16,312	10,570	(5,742)
Stock Parts	60,317	60,700	383	307,745	320,540	12,795
Garage Expense	6,540	6,280	(260)	52,405	44,780	(7,625)
Bus Lubricants	8,380	10,020	1,640	48,704	52,990	4,286
Tire Expense	13,628	11,870	(1,758)	55,650	55,390	(260)
Body Shop Supplies	(18)	840	858	275	5,840	5,565
Bus Wash	1,141	1,230	89	18,721	6,360	(12,361)
Building & Yards	5,452	6,850	1,398	60,133	61,140	1,007
Utilities	19,699	23,500	3,801	230,130	241,700	11,570

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JUNE, 2020



	JUNE			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Maintenance Vehicles	1,397	2,950	1,553	21,323	21,700	377
Bus Stop & Shelters	1,625	2,250	625	11,839	15,300	3,461
Janitorial & Sanitation	4,061	3,550	(511)	21,553	21,300	(253)
Farebox Repairs	767	1,300	533	1,764	8,100	6,336
TOTAL MAINTENANCE	\$335,711	\$344,400	\$8,689	\$2,202,900	\$2,226,730	\$23,830
FINANCE & ADMINISTRATION						
Administration Salaries	\$70,409	\$70,410	\$1	\$458,230	\$456,560	(\$1,670)
Employer's Payroll Tax	15,979	17,200	1,221	105,946	107,890	1,944
Sick Leave	19,000	19,000	0	114,000	114,000	0
Worker's Compensation	11,134	12,210	1,076	74,758	76,610	1,852
Employment Insurance	16,226	17,550	1,324	112,534	120,580	8,046
Group Insurance	44,066	54,600	10,534	291,189	319,020	27,831
CPP Expense	36,345	41,140	4,795	249,947	259,190	9,243
Pension Expense	102,312	105,740	3,428	666,676	683,990	17,314
Audit & Legal Fees	2,000	2,000	0	22,630	24,000	1,370
Telephone Expense	2,610	3,210	600	15,106	18,060	2,954
Computer Expense	19,175	17,840	(1,335)	119,894	104,650	(15,244)
Office Supplies Expense	3,532	3,940	408	27,572	37,980	10,408
Travel Expense	0	0	0	0	9,380	9,380
Training Expense	0	0	0	2,627	4,400	1,773
Fleet Insurance Expense	26,828	28,920	2,092	161,092	173,520	12,428
General Insurance Expense	3,105	3,200	95	18,630	19,200	570
Miscellaneous Expense	2,129	3,610	1,481	17,068	23,260	6,192
Capital Out of Revenue	0	0	0	0	0	0
TOTAL FINANCE & ADMIN.	\$374,850	\$400,570	\$25,720	\$2,457,899	\$2,552,290	\$94,391
Total Expenses	\$1,351,651	\$1,547,400	\$195,749	\$9,047,993	\$9,711,060	\$663,067
NET BEFORE DEBT	\$95,494	\$121,520	(\$26,026)	\$588,851	\$731,600	(\$142,749)
DEBT CHARGES						
Loan Interest Expense	5,922	14,020	8,098	\$59,177	\$87,600	\$28,423
Bank Loan Payment	98,000	107,500	9,500	583,000	644,000	61,000
TOTAL SURPLUS/(COST) OF SERVICE	(\$8,428)	\$0	(\$8,428)	(\$53,326)	\$0	(\$53,326)

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 JUNE, 2020



	JUNE			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$348,060	\$348,060	\$0	\$2,314,100	\$2,303,180	\$10,920
Passenger Revenue	10,963	23,000	(12,037)	72,506	143,000	(70,494)
Mount Pearl Admin	5,500	6,930	(1,430)	33,370	36,440	(3,070)
Government Grant	7,875	7,900	(25)	47,250	47,400	(150)
TOTAL REVENUE	\$372,398	\$385,890	(\$13,492)	\$2,467,226	\$2,530,020	(\$62,794)
EXPENSES						
MVT Subsidy	\$112,811	\$341,160	\$228,349	\$1,079,696	\$2,259,210	\$1,179,514
Administration Salaries	9,973	10,140	167	64,074	65,780	1,706
Employer's Payroll Tax	200	200	0	1,287	1,300	13
Worker's Compensation	142	140	(2)	913	920	7
Employment Insurance	221	230	9	1,417	1,490	73
Group Insurance	286	200	(86)	1,860	1,230	(630)
CPP Expense	498	530	32	3,198	3,450	252
Pension Expense	650	610	(40)	4,226	3,950	(276)
Promotions Expense	84	310	226	543	1,860	1,317
Telephone Expense	272	360	88	1,589	2,160	571
Professional Fees	2,885	3,860	975	7,494	9,480	1,986
Computer Expense	6,735	6,700	(35)	50,992	49,400	(1,592)
Office Supplies Expense	2	250	248	1,633	1,500	(133)
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	2,812	3,650	838	14,981	21,900	6,919
TOTAL EXPENSE	\$137,571	\$368,340	\$230,769	\$1,233,903	\$2,426,130	\$1,192,227
NET BEFORE DEBT	\$234,827	\$17,550	\$217,277	\$1,233,323	\$103,890	\$1,129,433
DEBT CHARGES						
Loan Interest Expense	518	1,050	532	\$5,456	\$6,890	\$1,434
Bank Loan Payment	17,000	16,500	(500)	97,000	97,000	0
TOTAL SURPLUS/(COST) OF SERVICE	\$217,309	\$0	\$217,309	\$1,130,867	\$0	\$1,130,867

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	Ridership	Percentage change 2014/2015	Ridership	Percentage change 2015/2016	Ridership	Percentage change 2016/2017	Ridership	Percentage change 2017/2018	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020
January	258,346	11.55%	249,788	-3.31%	245,991	-1.52%	252,948	2.83%	271,038	7.15%	228,072	-15.85% **
February	234,673	2.72%	246,727	5.14%	212,883	-13.72%	226,887	6.58%	245,122	8.04%	293,617	19.78% **
March	263,328	3.42%	264,549	0.46%	269,695	1.95%	255,246	-5.36%	284,308	11.39%	200,818	-29.37%
April	240,169	5.72%	238,238	-0.80%	217,414	-8.74%	234,164	7.70%	253,668	8.33%	62,868	-75.22%
May	242,510	1.99%	236,557	-2.45%	239,758	1.35%	234,195	-2.32%	262,952	12.28%	73,659	-71.99%
June	243,836	4.42%	237,772	-2.49%	230,028	-3.26%	231,941	0.83%	252,025	8.66%	108,719	-56.86%
July	232,824	-2.24%	223,924	-3.82%	217,931	-2.68%	237,102	8.80%	256,666	8.25%		
August	236,134	2.32%	234,994	-0.48%	228,138	-2.92%	247,044	8.29%	265,350	7.41%		
September	273,145	-5.03%	276,487	1.22%	268,151	-3.01%	281,581	5.01%	315,538	12.06%		
October	286,252	-3.07%	276,778	-3.31%	275,603	-0.42%	299,274	8.59%	326,677	9.16%		
November	267,124	-0.47%	271,693	1.71%	269,013	-0.99%	283,236	5.29%	301,765	6.54%		
December	223,969	-3.15%	207,670	-7.28%	205,510	-1.04%	216,184	5.19%	242,702	12.27%		
Year-to-date	1,482,862	540.27%	1,473,631	-0.62%	1,415,769	-3.93%	1,435,381	1.39%	1,569,113	9.32%	967,753	-38.32%
Total Year	3,002,310	1.27%	2,965,177	-1.24%	2,880,115	-2.87%	2,999,802	4.16%	3,277,811	9.27%	967,753	
Weekdays	124		124		125		124		123		118	
Saturdays	26		26		25		26		26		26	
Sundays	26		26		25		25		26		24	
SOE	0		0		0		0		0		8	
Stats	5		6		6		6		6		6	
	181		182		181		181		181		182	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM JANUARY 2015 to DECEMBER 2020



Month	2015		2016		2017		2018		2019		2020	
	2015	Percentage change 2014/2015	2016	Percentage change 2015/2016	2017	Percentage change 2016/2017	2018	Percentage change 2017/2018	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020
January	229,186	16.33%	220,583	-3.75%	218,385	-1.00%	222,408	1.84%	236,644	6.40%	209,658	-11.40%
February	207,090	7.88%	216,374	4.48%	187,771	-13.22%	196,837	4.83%	211,826	7.61%	265,263	25.23%
March	232,646	9.06%	232,591	-0.02%	239,814	3.11%	222,806	-7.09%	246,623	10.69%	171,362	-30.52%
April	211,471	11.34%	209,045	-1.15%	192,439	-7.94%	205,728	6.91%	219,821	6.85%	53,859	-75.50%
May	213,542	5.11%	207,959	-2.61%	211,286	1.60%	203,580	-3.65%	226,291	11.16%	63,239	-72.05%
June	215,080	4.54%	209,327	-2.67%	204,044	-2.52%	202,872	-0.57%	218,751	7.83%	95,352	-56.41%
July	206,202	-1.83%	198,377	-3.79%	193,925	-2.24%	209,506	8.03%	223,562	6.71%		
August	211,517	2.93%	210,112	-0.66%	204,278	-2.78%	219,859	7.63%	233,520	6.21%		
September	241,494	-5.49%	245,427	1.63%	237,683	-3.16%	248,466	4.54%	275,090	10.72%		
October	252,873	-3.52%	244,424	-3.34%	241,775	-1.08%	261,538	8.17%	282,342	7.95%		
November	235,679	-1.37%	239,114	1.46%	236,279	-1.19%	247,460	4.73%	260,755	5.37%		
December	198,020	-3.90%	185,159	-6.49%	181,057	-2.22%	189,948	4.91%	210,393	10.76%		
Year-to-date	<u>1,309,015</u>	<u>564.45%</u>	<u>1,295,879</u>	<u>-1.00%</u>	<u>1,253,739</u>	<u>-3.25%</u>	<u>1,254,231</u>	<u>0.04%</u>	<u>1,359,956</u>	<u>8.43%</u>	<u>858,733</u>	<u>-36.86%</u>
Total Year	<u>2,654,800</u>	<u>2.93%</u>	<u>2,618,492</u>	<u>-1.37%</u>	<u>2,548,736</u>	<u>-2.66%</u>	<u>2,631,008</u>	<u>3.23%</u>	<u>2,845,618</u>	<u>8.16%</u>	<u>858,733</u>	

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JUNE, 2020



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$10,664	\$22,117	(\$11,453)	\$64,006	\$123,723	(\$59,717)
City of Mount Pearl Billing	97,172	85,730	11,442	543,303	512,680	30,623
Total Revenue	\$107,836	\$107,847	(\$11)	\$607,309	\$636,403	(\$29,094)
*Less Variable Expenses						
Operating Expenses	\$42,507	\$44,380	\$1,873	\$267,216	\$271,419	\$4,203
Maintenance Expenses	21,132	17,834	(3,298)	118,920	107,453	(11,467)
Finance & Admin. Expenses	17,140	15,725	(1,415)	104,015	97,703	(6,312)
Total Expenses	\$80,779	\$77,939	(\$2,840)	\$490,151	\$476,575	(\$13,576)
Total Overhead Contribution	\$27,057	\$29,908	(\$2,851)	\$117,158	\$159,828	(\$42,670)
Mount Pearl Kilometers	15,145.5	15,145.5	(0.0)	85,296.1	89,378.1	(4,082.0)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour^ - Route 21	9.7					
Riders Per Hour^ - Route 22	7.8					
^ Riders per hour average:						
	Route 21	Route 22				
2015	20.5	17.5				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	12.9	10.1				
2015-2020	19.3	15.6				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JUNE, 2020



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$529	\$1,192	(\$663)	\$3,463	\$6,742	(\$3,279)
Town of Paradise Billing	24,341	23,680	661	136,193	139,600	(3,407)
Total Revenue	\$24,870	\$24,872	(\$2)	\$139,656	\$146,342	(\$6,686)
*Less Variable Expenses						
Operating Expenses	\$9,803	\$10,235	\$432	\$61,441	\$61,401	(\$40)
Maintenance Expenses	4,874	4,113	(761)	27,322	24,703	(2,619)
Finance & Admin. Expenses	3,953	3,626	(327)	23,913	22,466	(1,447)
Total Expenses	\$18,630	\$17,974	(\$656)	\$112,676	\$108,570	(\$4,106)
Total Overhead Contribution	\$6,240	\$6,898	(\$658)	\$26,980	\$37,772	(\$10,792)
Paradise Kilometers	3,492.8	3,492.8	0.0	19,614.3	20,553.7	(939.4)
Cost per Kilometer	\$7.12	\$7.12		\$7.12	\$7.12	
Riders Per Hour*	2.6					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.1					
2016-2020	6.9					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$0	\$7,000	(\$7,000)	\$0	\$14,700	(\$14,700)
Total Revenue	\$0	\$7,000	(\$7,000)	\$0	\$14,700	(\$14,700)
EXPENSES						
Operators Salary Expense	\$0	\$2,190	\$2,190	\$377	\$4,600	\$4,223
Operation's Salaries Expense	0	300	300	0	600	600
Diesel Fuel Expense	0	350	350	63	740	677
Maintenance Expenses *	0	1,090	1,090	32	2,290	2,258
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$0	\$3,930	\$3,930	\$472	\$8,580	\$8,108
PROFIT / (LOSS)	\$0	\$3,070	(\$3,070)	(\$472)	\$6,120	(\$6,592)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JUNE, 2020



	ACTUAL	JUNE BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$5,825	\$20,000	(\$14,175)	\$41,420	\$80,000	(\$38,580)
Total Revenues	\$5,825	\$20,000	(\$14,175)	\$41,420	\$80,000	(\$38,580)
EXPENSES						
Salaries	\$3,912	\$3,910	(\$2)	\$25,432	\$25,420	(\$12)
Sales Commission	520	2,110	1,590	4,816	8,660	3,844
Sign Production	0	580	580	(4)	3,480	3,484
Promotion	0	0	0	0	0	0
Vehicle	485	370	(115)	2,910	2,220	(690)
Telephone	37	80	43	264	480	216
Advertising	275	300	25	2,255	1,800	(455)
Sign Installations	339	630	291	3,159	3,780	621
Entertainment	0	190	190	0	1,140	1,140
Advertising Software	360	360	0	2,160	2,160	0
Total Expenses	\$5,928	\$8,530	\$2,602	\$40,992	\$49,140	\$8,148
PROFIT / (LOSS)	(\$103)	\$11,470	(\$11,573)	\$428	\$30,860	(\$30,432)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$13,500	\$13,500	\$0
TOTAL PROFIT / (LOSS)	\$2,147	\$13,720	(\$11,573)	\$13,928	\$44,360	(\$30,432)

ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JUNE, 2020



KEY PERFORMANCE INDICATORS	6 MTHS	6 MTHS	TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
	<u>2020</u>	<u>2019</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
PASSENGERS PER HOUR	16.03	23.00	24.21	22.08	21.47	22.12	22.80
ENERGY EFFIC. (Diesel / Rev Hours)	11.59	14.51	14.36	14.49	12.12	11.07	12.97
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	21.8%	30.8%	32.7%	31.2%	33%	30%	32%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.47	26.98	26.68	25.59	25.06	25.88	24.32
AVERAGE FARE	1.98	1.89	1.87	1.92	1.95	1.76	1.79
OPERATING REVENUE / HOUR	32.69	44.35	46.40	43.80	43.47	40.87	42.92
TOTAL COST PER RIDER	10.01	6.72	6.44	6.97	6.99	6.95	6.78

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ST. JOHN'S TRANSPORTATION COMMISSION
KEY PERFORMANCE INDICATORS
JUNE, 2020



KEY PERFORMANCE INDICATORS	6 MTHS	% of	6 MTHS	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of	TOTAL	% of
	<u>2020</u>	Paid Trips	<u>2019</u>	Paid Trips	<u>2019</u>	Paid Trips	<u>2018</u>	Paid Trips	<u>2017</u>	Paid Trips	<u>2016</u>	Paid Trips	<u>2015</u>	Paid Trips
BUS TRIPS	22,434	59.5%	48,413	59.3%	98,012	60.5%	89,970	60.5%	72,581	56.1%	78,520	67.2%	78,711	74.7%
TAXI TRIPS	13,513	35.8%	29,932	36.7%	58,085	35.8%	51,870	34.9%	49,297	38.1%	29,891	25.6%	19,571	18.6%
TOTAL TRIPS	35,947		78,345		156,097		141,840		121,878		108,411		98,282	
NO SHOWS	1,776	4.7%	3,274	4.0%	5,985	3.7%	6,832	4.6%	7,474	5.8%	8,405	7.2%	7,058	6.7%
TOTAL PAID TRIPS	37,723		81,619		162,082		148,672		129,352		116,816		105,340	
CANCELLATIONS	47,051	124.7%	33,524	41.1%	70,239	43.3%	57,627	38.8%	24,825	19.2%	12,935	11.1%	12,730	12.1%
GOBUS rides on METROBUS	5,122	13.6%	10,719	13.1%	23,976	14.8%	19,346	13.0%	14,264	11.0%	8,741	7.5%	4,807	4.6%

REVENUES

PASSENGER REVENUE		2020	2019	Variance
(\$208,876)	Cash Revenue	\$74,848	\$160,042	(\$85,194)
	10-Ride Passes	\$54,518	\$90,000	(\$35,482)
	Monthly Passes	\$123,164	\$201,509	(\$78,345)
	Other (double-rides, Go-Cards, etc)	\$3,418	\$8,372	(\$4,955)
	M-Card fees	\$2,066	\$4,638	(\$2,572)
	Credits / Discounts / Allocations	(\$1,839)	(\$6,850)	\$5,011
	Commission Paid	(\$1,221)	(\$2,281)	\$1,060
	Total Revenue	\$254,954	\$455,431	(\$200,477)

☆ **Government of NL declared a public health emergency related to COVID-19 on March 18, 2020.**

☆ Cash revenue down 53.2% from 2019 and cash ridership down 52.5%.

☆ 10-Ride pass revenue was down 39.4% from 2019. 10-Ride riders were down 45% while sales were down 39.9%.

☆ Monthly pass revenue was down 38.9% from 2019. Monthly riders were down 62.7% while sales were down 41%.

☆ Ridership of 108,719 was 56.9% lower than 2019 (252,025) and 58.4% lower than budget (261,642).

NOTE: There were 21 week days in 2020 while 19 last year.

☆ Avg fare of \$2.35 compared to \$1.81 in 2019 and \$1.81 budget.

☆ **Rides per pass ratio was 32.0 compared to 50.6 in 2019.**

☆ Cash % has gone back up in 2020. This is due to the free rides period after the SOE being captured with the GFI system and the drop in m-card usage after the 18th of March.

	Cash	10R	Mth
2020	32.6%	16.3%	51.1%
2019	25.4%	17.1%	57.5%
2018	28.0%	17.0%	55.0%
2017	30.1%	17.4%	52.5%
2016	32.1%	16.2%	51.8%

MOUNT PEARL REVENUE \$11,442 ☆ Actual ridership revenues less than budget due to COVID-19, thus higher subsidy required. (See Mount Pearl statement for more information).

CHARTER REVENUE (\$7,000) ☆ No charters in the month. (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE (\$14,175) ☆ Sales bookings for May were much lower than budgeted. (See Transit Advertising statement for more information).

OTHER INCOME (\$3,961) ☆ Miscellaneous receipts and revenues lower than budget.

OPERATIONS DEPT

OPERATORS SALARIES \$69,240	☆ Lower pay scale paid time less than budget.	\$6,434
	☆ Vacation weeks less than budget (15 vs 30).	\$18,838
	☆ Overtime, stat pay, temp pay, paid sick leave, net of docked time less than budget.	\$19,166
	☆ Paid shifts were 71 actual vs 75 budget for 3 weeks and 65 actual vs 69 budget for last week.	\$20,787
	☆ No weekly overshift vs 21 weekly hours budgeted.	\$2,730
		\$67,956

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JUNE, 2020



DIESEL FUEL EXPENSE \$74,896	<ul style="list-style-type: none"> ☆ Budgeted Usage: 146,336 litres @ \$1.1600 /L ☆ Actual Usage: 119,810 litres @ \$0.7917 /L 	<p>\$169,750 (\$94,854) \$74,896</p>
	<ul style="list-style-type: none"> ☆ Volume Variance: (146,336 - 119,810) @ \$1.16 /L ☆ Price Variance: 119,810 @ (\$1.16 - \$0.7917) 	<p>\$30,770 \$44,126 \$74,896</p>

☆ Actual burn was 56.0 L / 100KM vs budget of 57.0 L / 100KM.
 ☆ Actual total KM was 216,548 vs budget of 257,581.

BUS CHARTER EXPENSE \$3,930 ☆ No charters in the month.
 (See Charter statement for more information).

TRANSIT ADVERTISING EXPENSE \$2,602 ☆ Lower sales meant lower commissions on sales.
 (See Transit Advertising statement for more information).

THE LINK EXPENSE \$4,440 ☆ No Link in 2020.

PROMOTIONS EXPENSE \$4,013 ☆ Air Miles awarded much lower than budget.

MAINTENANCE DEPT

GARAGE SALARIES \$11,261	<ul style="list-style-type: none"> ☆ Mechanic short for month - moved to Planning Supervisor. ☆ Mechanic unpaid week due to WCC. ☆ Apprentice at 70% wage rate. ☆ OT & stat pay less than budget. 	<p>\$6,205 \$1,551 \$1,857 \$675 \$10,288</p>
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WASH SALARIES (\$10,727) ☆ Three hires to increase bus cleanings - COVID-19. (\$10,675)

UTILITIES EXPENSE \$3,801	<ul style="list-style-type: none"> ☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Messenger Drive electricity ☆ Messenger Drive water ☆ Messenger Drive water 	<p>BUDGET \$22,000 ACCRUAL May 16-31 \$16,666 ACTUAL to Jun 16 (\$24,680) ACCRUAL Jun 17-30 (\$10,350) BUDGET \$1,500 ACTUAL (\$1,335) \$3,801</p>
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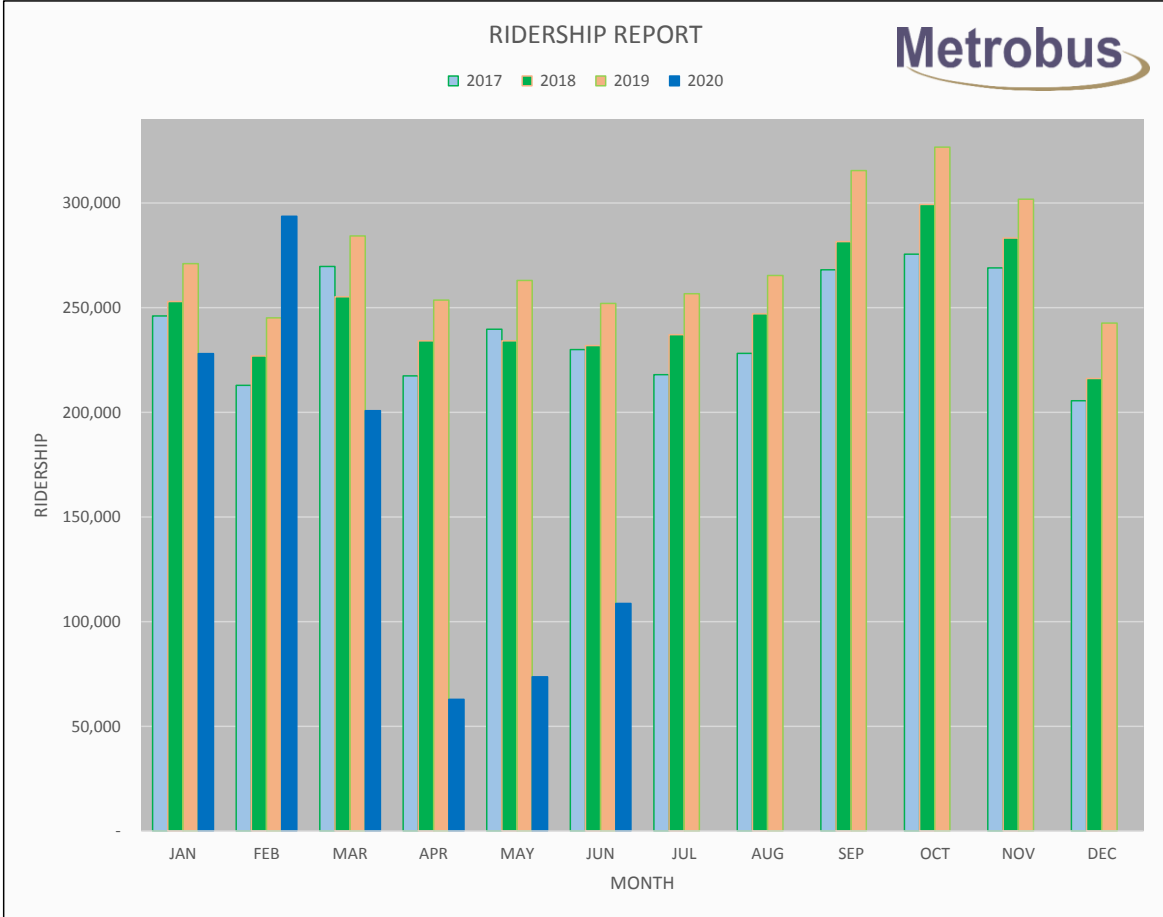
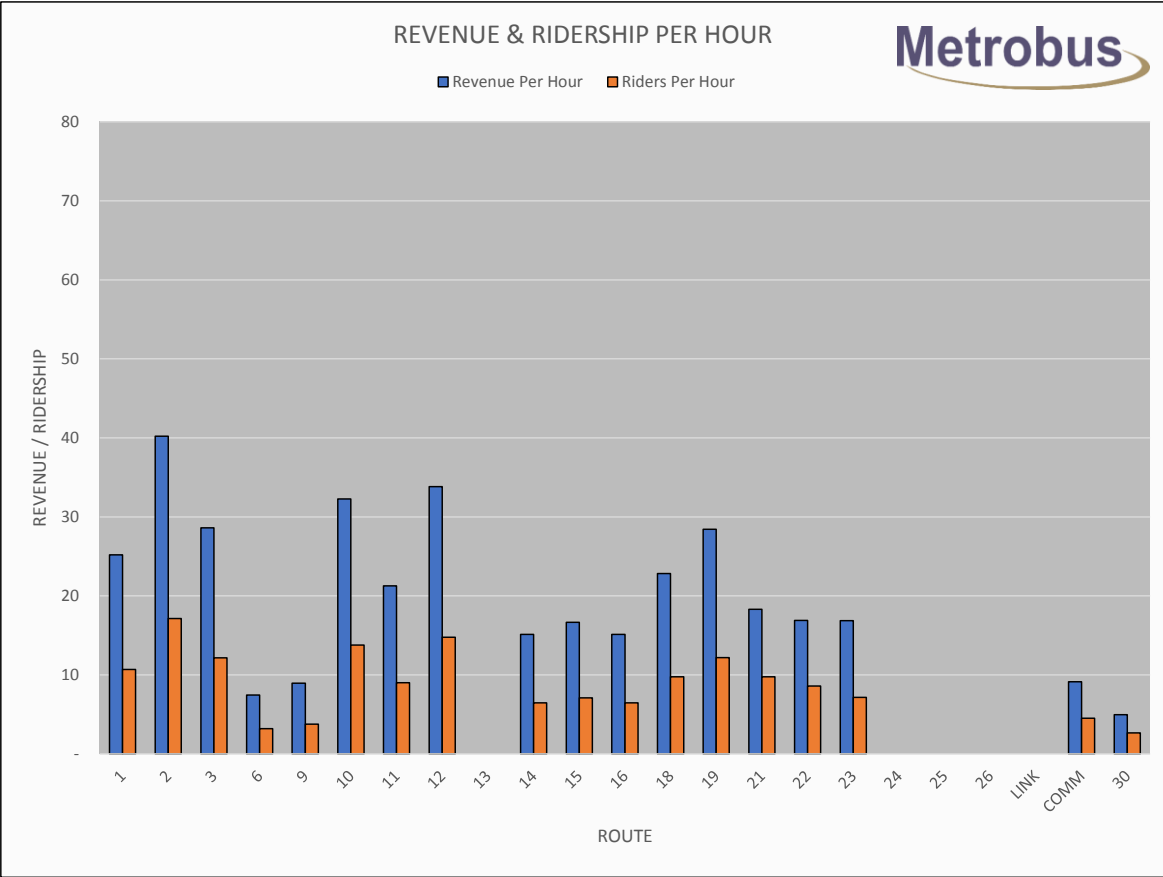
☆ June billing had 214,500 kWh & 925 kVA & while last year had 253,500 kWh & 761 kVA.

FINANCE & HUMAN RESOURCES

GROUP INSURANCE \$10,534	☆ Desjardins gave dental premium credits for May for 70% of total paid.	\$9,166
CPP EXPENSE \$4,795	☆ Lower payroll expenses for the month led to decreased CPP contributions.	
PENSION EXPENSE \$3,428	☆ DC contributions higher than budget; more than offset by DB contributions being lower than budget.	
FLEET INSURANCE \$2,092	☆ Renewal in November 2019 had less of an increase in rates than forecasted in budget for 2020.	
LOAN INTEREST EXPENSE \$8,098	☆ Lower total debt balance & lower interest rate than budget (1.52% vs 3.10%).	
BANK LOAN PAYMENT \$9,500	☆ New debt payments for PTIF2 projects not started and none required for Transit Signal Priority. ☆ No debt payments needed on camera system or 2014 loader - paid off in December 2019.	

GOBUS

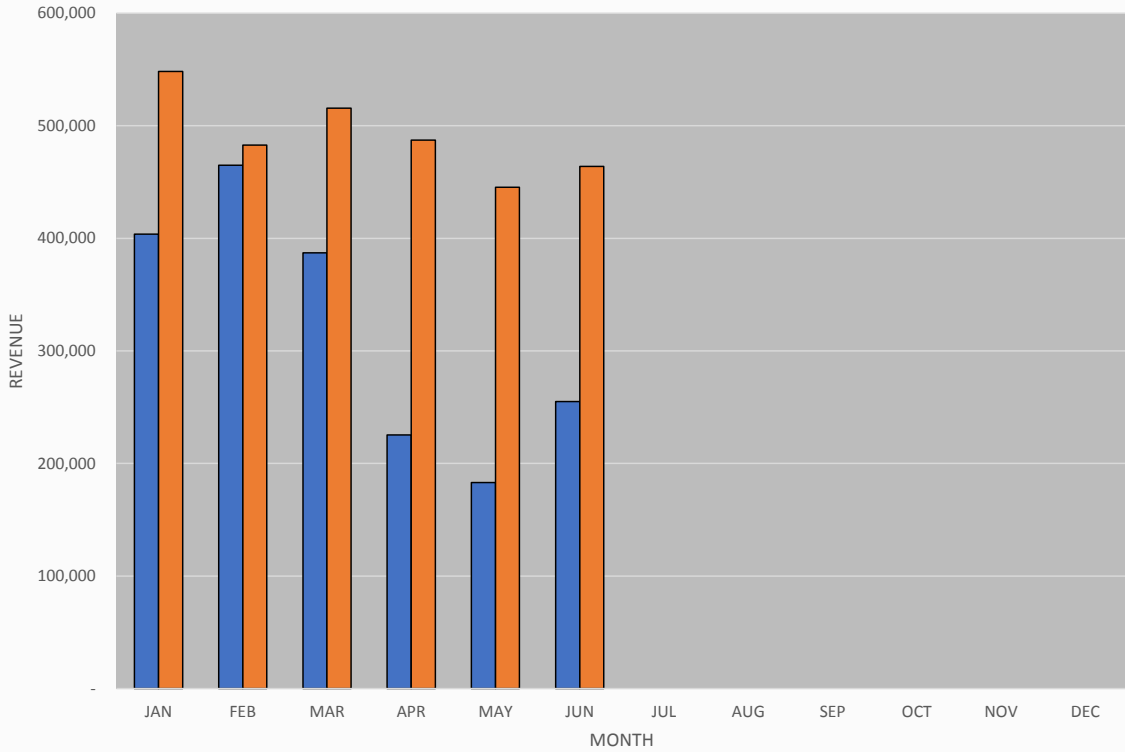
PASSENGER REVENUE - ACCESSIBLE SERVICES (\$12,037)	☆ Pass sales lower than budget due to emergency health declaration - COVID-19.																												
MVT SUBSIDY EXPENSE \$228,349	<table border="0" style="width: 100%;"> <tr> <td style="width: 5%;">☆ BUDGET - Credit to MVT for GO-Card usage:</td> <td style="width: 60%;">10,730 rides @ \$2.50</td> <td style="width: 35%; text-align: right;">\$26,825</td> </tr> <tr> <td>☆ BUDGET - Ridership Subsidy:</td> <td>11,430 rides @ \$27.06</td> <td style="text-align: right;">\$309,331</td> </tr> <tr> <td>☆ BUDGET - No Show Subsidy:</td> <td>400 rides @ \$12.51</td> <td style="text-align: right;">\$5,004</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">\$341,160</td> </tr> <tr> <td>☆ ACTUAL - Credit to MVT for GO-Card usage:</td> <td>2,947 rides @ \$2.50</td> <td style="text-align: right;">(\$7,368)</td> </tr> <tr> <td>☆ ACTUAL - Ridership Subsidy:</td> <td>3,809 rides @ \$27.06</td> <td style="text-align: right;">(\$103,918)</td> </tr> <tr> <td>☆ ACTUAL - No Show Subsidy:</td> <td>122 rides @ \$12.51</td> <td style="text-align: right;">(\$1,526)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 1px solid black;">(\$112,811)</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right; border-top: 3px double black;">\$228,349</td> </tr> </table>	☆ BUDGET - Credit to MVT for GO-Card usage:	10,730 rides @ \$2.50	\$26,825	☆ BUDGET - Ridership Subsidy:	11,430 rides @ \$27.06	\$309,331	☆ BUDGET - No Show Subsidy:	400 rides @ \$12.51	\$5,004			\$341,160	☆ ACTUAL - Credit to MVT for GO-Card usage:	2,947 rides @ \$2.50	(\$7,368)	☆ ACTUAL - Ridership Subsidy:	3,809 rides @ \$27.06	(\$103,918)	☆ ACTUAL - No Show Subsidy:	122 rides @ \$12.51	(\$1,526)			(\$112,811)			\$228,349	
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REVENUE REPORT



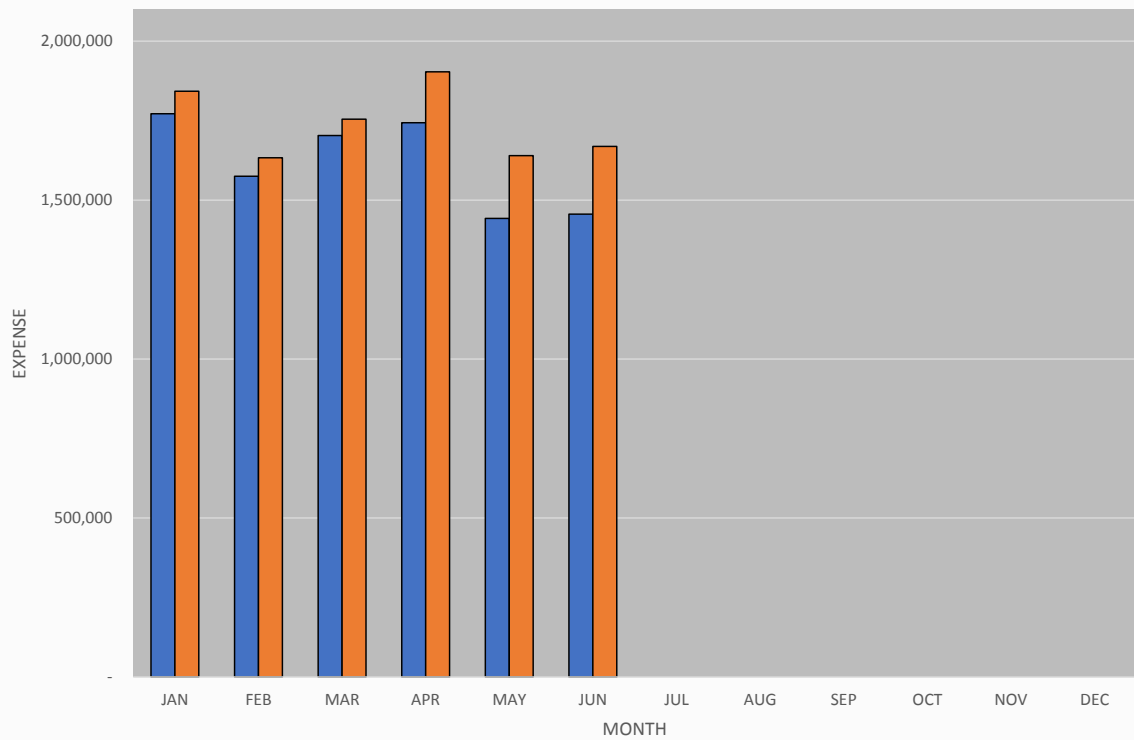
■ ACTUAL ■ BUDGET



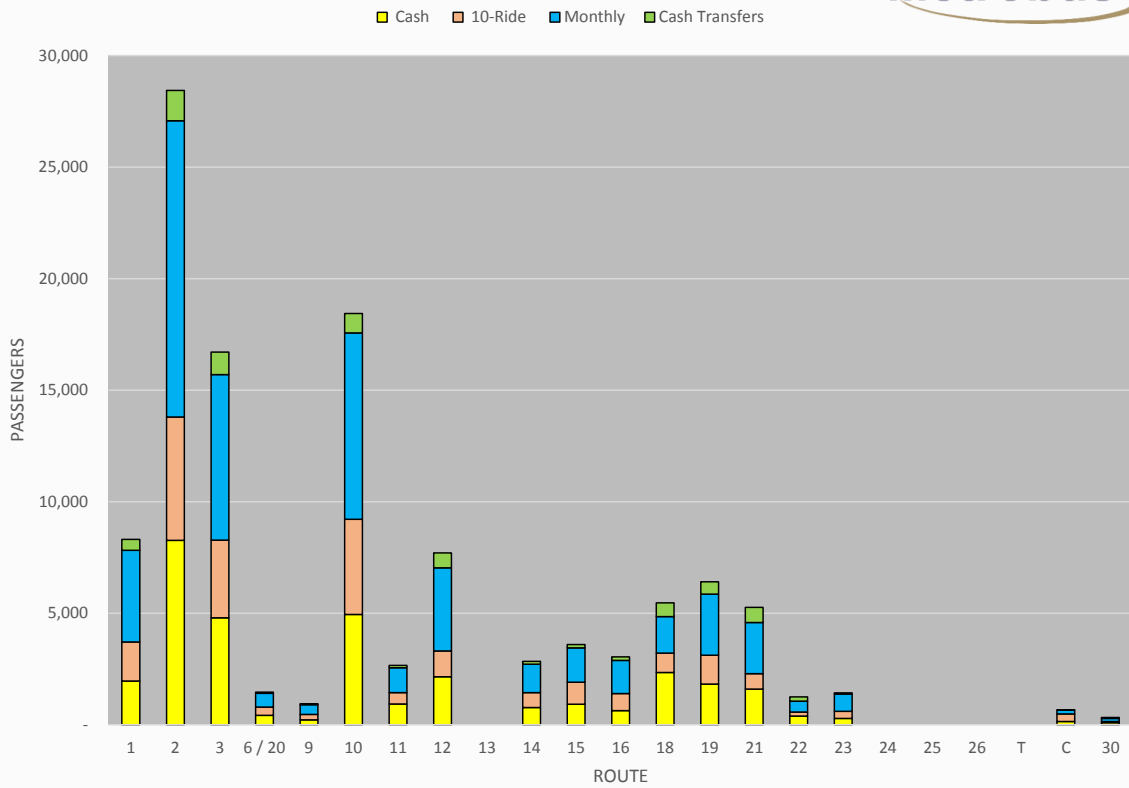
EXPENSE REPORT



■ ACTUAL ■ BUDGET



TOTAL PASSENGERS BY ROUTE

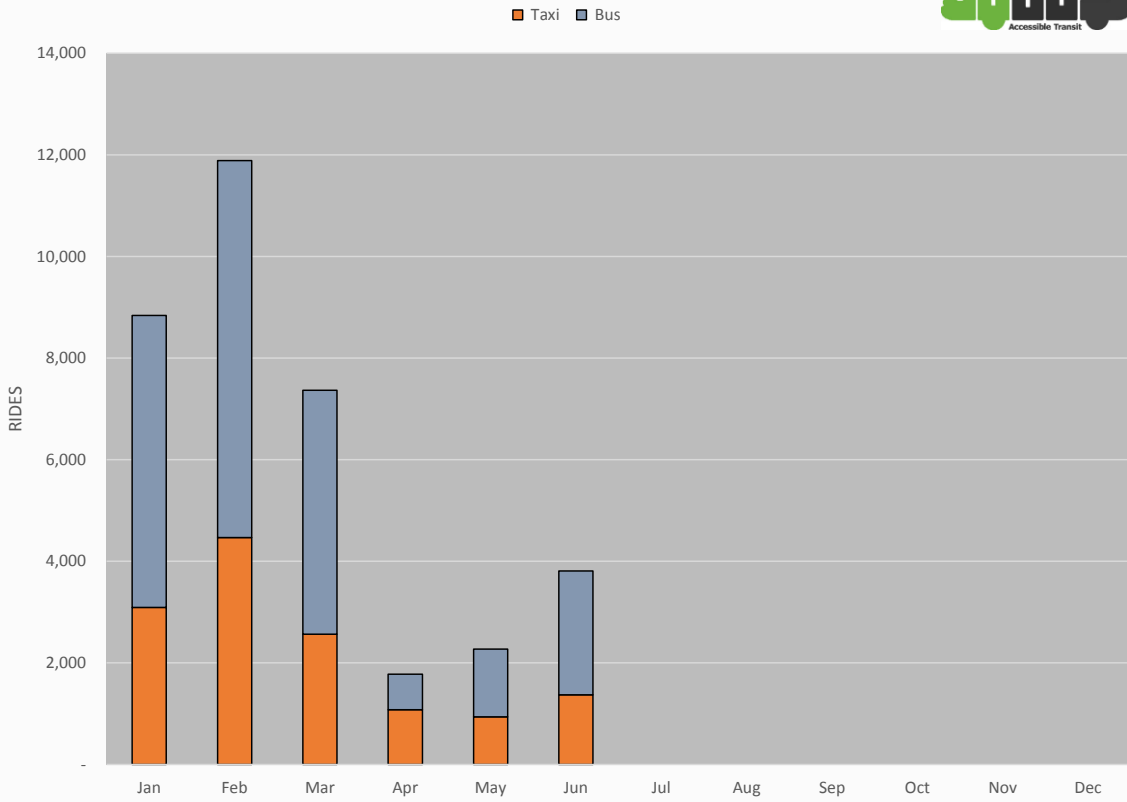


ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	750.40		\$18,430.00	\$112,451.94	0.16	0.23
2	1,584.32		\$63,523.61	\$237,419.86	0.27	0.26
3	1,291.60		\$36,906.70	\$193,554.01	0.19	0.18
6	437.00		\$3,276.84	\$65,487.07	0.05	0.07
9	262.24		\$2,130.43	\$39,298.24	0.05	0.10
10	1,279.86		\$41,129.68	\$191,794.70	0.21	0.27
11	298.26		\$6,038.69	\$44,696.05	0.14	0.13
12	470.32		\$16,103.84	\$70,480.27	0.23	0.22
13						0.22
14	424.68		\$6,341.11	\$63,640.85	0.10	0.13
15	481.32		\$8,087.41	\$72,128.69	0.11	0.19
16	445.92		\$6,753.57	\$66,823.79	0.10	0.15
18	493.32		\$11,349.42	\$73,926.96	0.15	0.16
19	474.00		\$13,657.86	\$71,031.74	0.19	0.19
21	473.68	\$71,069.94	\$8,580.08	\$70,983.79	0.12	0.12
22	135.74	\$26,101.79	\$2,084.15	\$20,341.45	0.10	0.10
23	178.00		\$3,256.10	\$26,674.37	0.12	0.13
24						0.16
25						0.13
26						0.31
27						
28	159.43	\$7,150.00	\$1,313.60	\$12,223.00	0.11	0.09
30	111.26	\$24,341.44	\$528.72	\$16,672.98	0.03	0.03
	9,751.35	\$128,663.17	\$249,491.80	\$1,449,629.76	0.17	0.20

Cost / revenue hour (includes regular debt payments & special pension): \$149.85

Total Expenses	\$1,351,650
Debt Interest	\$5,922
Debt Payment	\$98,000

BUS RIDES / TAXI RIDES



GOBUS RIDERS USING METROBUS

