



St. John's
Transportation
Commission

July 31

2024

MONTHLY FINANCIAL STATEMENTS

Issued: AUGUST 22, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 JULY, 2024



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,126,990	\$1,126,990	\$0	\$8,575,070	\$8,575,070	\$0
Passenger Revenue	525,910	497,090	28,820	3,717,077	3,400,200	316,877
Low Income Pass Revenue	152,508	153,810	(1,302)	1,088,168	1,096,290	(8,122)
On Demand Pilot Grant	8,750	0	8,750	46,250	0	46,250
Mt. Pearl Revenue	86,134	92,140	(6,006)	587,752	639,610	(51,858)
Paradise Revenue	34,408	26,690	7,718	225,368	185,350	40,018
Charter Revenue	8,318	7,000	1,318	15,912	21,700	(5,788)
Transit Advertising Revenue	13,131	27,250	(14,119)	92,680	120,750	(28,070)
Other Income	25,730	12,000	13,730	232,823	84,000	148,823
TOTAL REVENUE	\$1,981,879	\$1,942,970	\$38,909	\$14,581,100	\$14,122,970	\$458,130
OPERATIONS						
Operators Salaries	\$530,482	\$554,510	\$24,028	\$3,758,306	\$3,777,080	\$18,774
Salaries Operations	113,682	119,050	5,368	828,438	874,610	46,172
Diesel Fuel	266,462	333,770	67,308	1,899,510	2,582,060	682,550
Company Vehicles	856	3,430	2,574	14,658	24,010	9,352
Licenses	5,120	5,100	(20)	42,338	41,700	(638)
Communications Expense	2,723	2,230	(493)	15,065	15,610	545
Miscellaneous	1,822	670	(1,152)	10,147	5,340	(4,807)
Uniforms & Clothing	5,195	5,720	525	37,715	38,840	1,125
Advertising Expense	18,567	12,460	(6,107)	77,792	75,840	(1,952)
Bus Charter Expense	5,851	4,510	(1,341)	13,677	14,370	693
Transit Advertising Expense	5,743	9,130	3,387	47,794	58,230	10,436
Promotions Expense	6,542	7,130	588	43,172	49,910	6,738
Registration & Membership	1,111	1,930	819	18,097	23,120	5,023
Schedules & Transfers	1,493	1,530	37	13,566	11,110	(2,456)
TOTAL OPERATIONS	\$965,649	\$1,061,170	\$95,521	\$6,820,275	\$7,591,830	\$771,555
MAINTENANCE						
Garage Salaries	\$190,193	\$190,920	\$727	\$1,398,327	\$1,414,740	\$16,413
Wash Salaries	24,773	26,330	1,557	184,771	198,080	13,309
Shop Tools & Equipment	911	1,450	539	12,790	15,700	2,910
Stock Parts	114,026	90,450	(23,576)	767,127	685,150	(81,977)
Garage Expense	12,167	6,390	(5,777)	67,238	50,260	(16,978)
Bus Lubricants	9,706	11,920	2,214	94,614	97,880	3,266
Tire Expense	13,127	10,000	(3,127)	80,938	87,000	6,062
Body Shop Supplies	831	800	(31)	2,600	8,100	5,500
Bus Wash	1,545	270	(1,275)	3,911	4,980	1,069
Building & Yards	17,022	11,230	(5,792)	107,165	93,710	(13,455)
Utilities	9,987	16,400	6,413	223,969	242,500	18,531
Maintenance Vehicles	2,986	3,300	314	31,088	33,400	2,312
Bus Stop & Shelters	8,236	4,650	(3,586)	28,421	25,500	(2,921)
Janitorial & Sanitation	4,690	3,500	(1,190)	26,343	25,600	(743)
Farebox Repairs	0	1,400	1,400	1,489	9,500	8,011

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
JULY, 2024



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Capital Out of Revenue	0	0	0	26,023	0	(26,023)
TOTAL MAINTENANCE	\$410,200	\$379,010	(\$31,190)	\$3,056,814	\$2,992,100	(\$64,714)
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,160	\$74,130	(\$30)	\$547,650	\$547,850	\$200
Employer's Payroll Tax	21,865	21,620	(245)	138,198	139,470	1,272
Sick Leave	19,000	19,000	0	133,000	133,000	0
Worker's Compensation	20,395	21,400	1,005	135,076	138,070	2,994
Employment Insurance	22,558	21,120	(1,438)	155,590	156,070	480
Retiring Allowance Expense	4,000	4,000	0	28,000	28,000	0
Group Insurance	56,470	59,170	2,700	405,089	402,370	(2,719)
CPP Expense	56,947	57,320	373	385,354	389,930	4,576
Pension Expense	102,495	105,350	2,855	763,640	775,130	11,490
Professional Fees	28,483	2,000	(26,483)	122,060	89,000	(33,060)
Telephone Expense	2,481	2,600	119	17,260	18,800	1,540
2 Computer Expense	28,286	32,560	4,274	176,803	196,610	19,807
Office Supplies Expense	2,454	6,970	4,516	32,845	43,810	10,965
Travel Expense	0	0	0	4,570	9,380	4,810
Training Expense	5,996	3,600	(2,396)	36,041	33,200	(2,841)
Fleet Insurance Expense	39,978	41,500	1,522	279,846	290,500	10,654
General Insurance Expense	5,828	6,100	272	40,796	42,700	1,904
Miscellaneous Expense	9,306	4,950	(4,356)	62,929	44,150	(18,779)
Capital Out of Revenue	178,579	0	(178,579)	655,899	0	(655,899)
TOTAL FINANCE & ADMIN.	\$679,281	\$483,390	(\$195,891)	\$4,120,646	\$3,478,040	(\$642,606)
Total Expenses	\$2,055,130	\$1,923,570	(\$131,560)	\$13,997,735	\$14,061,970	\$64,235
NET BEFORE DEBT	(\$73,251)	\$19,400	(\$92,651)	\$583,365	\$61,000	\$522,365
DEBT CHARGES						
Loan Interest Expense	0	4,400	4,400	\$0	\$14,000	\$14,000
Bank Loan Payment	0	15,000	15,000	0	47,000	47,000
NET TOTAL SURPLUS/(COST) OF SERVICE	(\$73,251)	\$0	(\$73,251)	\$583,365	\$0	\$583,365
LESS: ICIP Funding	\$148,406	\$0	\$148,406	\$519,330	\$0	\$519,330
SURPLUS/(COST) OF SERVICE	\$75,155	\$0	\$75,155	\$1,102,695	\$0	\$1,102,695

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
JULY, 2024



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$382,420	382,420	\$0	\$2,751,950	\$2,751,950	\$0
Passenger Revenue	11,478	12,500	(1,022)	77,356	87,500	(10,144)
Low Income Pass Revenue	11,992	10,690	1,302	84,333	76,210	8,123
Mt Pearl & Eastern Health Charges	8,576	7,250	1,326	53,638	50,680	2,958
Government Grant	7,875	7,900	(25)	55,125	55,300	(175)
TOTAL REVENUE	\$422,341	\$420,760	\$1,581	\$3,022,402	\$3,021,640	\$762
EXPENSES						
Contractor Expense	\$309,977	\$333,890	\$23,913	\$2,013,959	\$2,412,740	\$398,781
Administration Salaries	12,707	10,830	(1,877)	89,974	79,470	(10,504)
Employer's Payroll Tax	255	220	(35)	1,807	1,600	(207)
Worker's Compensation	253	210	(43)	1,788	1,560	(228)
Employment Insurance	295	350	55	2,091	2,580	489
Group Insurance	385	210	(175)	2,877	1,470	(1,407)
CPP Expense	727	640	(87)	5,135	4,710	(425)
3 Pension Expense	692	760	68	5,036	5,560	524
Gasoline Expense	47,035	45,900	(1,135)	248,236	321,300	73,064
Professional Fees	2,748	2,280	(468)	18,261	15,960	(2,301)
Telephone Expense	42	360	318	289	2,520	2,231
Computer Expense	13,389	15,600	2,211	99,878	111,900	12,022
Office Supplies Expense	2	250	248	676	1,750	1,074
Promotions Expense	148	310	162	886	2,170	1,284
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	8,112	6,250	(1,862)	45,388	43,750	(1,638)
TOTAL EXPENSE	\$396,767	\$418,060	\$21,293	\$2,536,281	\$3,011,540	\$475,259
NET BEFORE DEBT	\$25,574	\$2,700	\$22,874	\$486,122	\$10,100	\$476,022
DEBT CHARGES						
Loan Interest Expense	\$0	\$700	\$700	\$0	\$3,100	\$3,100
Bank Loan Payment	0	2,000	2,000	0	7,000	7,000
TOTAL SURPLUS/(COST) OF SERVICE	\$25,574	\$0	\$25,574	\$486,122	\$0	\$486,122
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	8,539	8,890	351	51,417	63,910	12,493
TAXI TRIPS (incl. taxi no shows) *	2,952	3,810	858	25,184	27,390	2,206
TOTAL TRIPS	11,491	12,700	1,209	76,601	91,300	14,699

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%		
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%		
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>1,825,779</u>		<u>1,109,423</u>	<u>-39.24%</u>	<u>1,107,795</u>	<u>-0.15%</u>	<u>1,769,512</u>	<u>59.73%</u>	<u>2,613,447</u>	<u>47.69%</u>	<u>2,962,311</u>	<u>13.35%</u>
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>2,962,311</u>	
Weekdays	148		145		147		147		148		147	
Saturdays	30		28		31		30		29		30	
Sundays	30		28		30		31		30		29	
No Service	1		9		1		1		2		4	
Stats	3		3		3		3		3		3	
	212		213		212		212		212		213	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%		
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%		
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>1,583,518</u>		<u>983,249</u>	<u>-37.91%</u>	<u>930,833</u>	<u>-5.33%</u>	<u>1,489,899</u>	<u>60.06%</u>	<u>2,155,658</u>	<u>44.68%</u>	<u>2,384,178</u>	<u>10.60%</u>
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>2,384,178</u>	

5

ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
JULY, 2024



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$31,639	\$24,278	\$7,361	\$198,327	\$160,210	\$38,117
City of Mount Pearl Billing	86,134	92,140	(6,006)	587,753	639,610	(51,857)
Total Revenue	\$117,774	\$116,418	\$1,356	\$786,080	\$799,820	(\$13,740)
*Less Variable Expenses						
Operating Expenses	\$56,176	\$60,497	\$4,321	\$374,625	\$405,630	\$31,005
Maintenance Expenses	22,366	20,080	(2,286)	147,519	141,071	(6,448)
Finance & Admin. Expenses	18,584	18,373	(211)	122,175	119,812	(2,363)
Total Expenses	\$97,126	\$98,950	\$1,824	\$644,319	\$666,513	\$22,194
6 Total Overhead Contribution	\$20,648	\$17,468	\$3,180	\$141,761	\$133,307	\$8,454
Mount Pearl Kilometers	15,315.2	15,131.0	184.2	102,221.0	103,963.8	(1,742.8)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	38.1					
Riders Per Hour^ - Route 22	30.3					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.2	28.3				
2016-2024	20.9	17.1				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 JULY, 2024



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$4,133	\$2,316	\$1,817	\$23,975	\$14,324	\$9,651
Town of Paradise Billing	34,408	26,690	7,718	225,367	185,350	40,017
Total Revenue	\$38,541	\$29,006	\$9,535	\$249,342	\$199,674	\$49,668
*Less Variable Expenses						
Operating Expenses	\$18,383	\$15,075	(\$3,308)	\$119,175	\$101,263	(\$17,912)
Maintenance Expenses	7,319	5,004	(2,315)	46,710	35,216	(11,494)
Finance & Admin. Expenses	6,082	4,578	(1,504)	38,798	29,909	(8,889)
Total Expenses	\$31,784	\$24,657	(\$7,127)	\$204,683	\$166,388	(\$38,295)
Total Overhead Contribution	\$6,757	\$4,349	\$2,408	\$44,659	\$33,286	\$11,373
7						
Paradise Kilometers	5,011.8	3,770.5	1,241.3	32,424.1	25,954.0	6,470.1
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	17.9					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	15.2					
2016-2024	8.6					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$8,318	\$7,000	\$1,318	\$15,912	\$21,700	(\$5,788)
Total Revenue	\$8,318	\$7,000	\$1,318	\$15,912	\$21,700	(\$5,788)
EXPENSES						
Operators Salary Expense	\$3,329	\$2,330	(\$999)	\$9,004	\$7,170	(\$1,834)
Operation's Salaries Expense	300	300	0	1,000	1,000	0
Diesel Fuel Expense	1,015	710	(305)	1,865	2,220	355
Maintenance Expenses *	1,207	1,170	(37)	1,808	3,630	1,822
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$5,851	\$4,510	(\$1,341)	\$13,677	\$14,370	\$693
PROFIT / (LOSS)	\$2,467	\$2,490	(\$23)	\$2,235	\$7,330	(\$5,095)

8

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 JULY, 2024



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$10,881	\$25,000	(\$14,119)	\$76,930	\$105,000	(\$28,070)
Total Revenues	\$10,881	\$25,000	(\$14,119)	\$76,930	\$105,000	(\$28,070)
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$24,554	\$24,560	\$6
Sales Commission	1,201	2,610	1,409	8,482	11,270	2,788
Sign Production	23	580	557	3,063	4,060	997
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	3,431	3,430	(1)
Telephone	52	60	8	324	420	96
Advertising	300	890	590	2,350	6,230	3,880
Sign Installations	0	630	630	3,070	4,410	1,340
9 Entertainment	0	190	190	0	1,330	1,330
Advertising Software	360	360	0	2,520	2,520	0
Total Expenses	\$5,743	\$9,130	\$3,387	\$47,794	\$58,230	\$10,436
PROFIT / (LOSS)	\$5,138	\$15,870	(\$10,732)	\$29,136	\$46,770	(\$17,634)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$15,750	\$15,750	\$0
TOTAL PROFIT / (LOSS)	\$7,388	\$18,120	(\$10,732)	\$44,886	\$62,520	(\$17,634)

KEY PERFORMANCE INDICATORS

	7 MTH 2024	7 MTH 2023	7 MTH 2022	7 MTH 2021	7 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	34.10	31.35	21.66	14.81	15.78	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	21.87	21.23	23.44	13.58	11.43	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	37.0%	35.6%	27.5%	23.8%	21.4%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	29.93	30.14	28.61	29.41	30.83	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.62	1.69	1.90	2.25	2.00	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	56.39	54.10	42.32	34.50	32.43	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.50	5.13	7.40	10.40	10.29	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	1,069.1	1,087.2	1,076.7	1,073.9	1,031.2	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	6,915	6,896	5,257	4,048	3,840	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.47	6.34	4.88	3.77	3.72	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	29,800	49,850	-	-	50,000	85,000
PASSENGER REVENUE	11,762	13,945	10,797	8,115	7,481	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	11.00	12.83	10.03	35.31	55.60	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	2,092.1	n/a	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	11,146	n/a	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.33	n/a	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	46,250	n/a	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	14,056	n/a	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	28.83	n/a	n/a	n/a	n/a	22.84	n/a	n/a	n/a

10

KEY PERFORMANCE INDICATORS	7 MTH 2024	% of Paid Trips	7 MTH 2023	% of Paid Trips	7 MTH 2022	% of Paid Trips	7 MTH 2021	% of Paid Trips	7 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	51,417	64.2%	42,202	#DIV/0!	37,278	#DIV/0!	35,855	#DIV/0!	26,316	59.7%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	25,184	31.4%	31,343	#DIV/0!	20,633	#DIV/0!	15,100	#DIV/0!	15,776	35.8%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
TOTAL TRIPS (St. John's)	76,601		73,545		57,911		50,955		42,092		125,016		110,022		99,086		81,719	
NO SHOWS (St. John's)	3,549	4.4%	4,288	#DIV/0!	2,967	#DIV/0!	2,087	#DIV/0!	1,975	4.5%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	80,150		77,833		60,878		53,042		44,067		132,695		116,045		103,585		85,235	
CANCELLATIONS (St. John's)	58,191	72.6%	52,322	#DIV/0!	28,345	#DIV/0!	26,164	#DIV/0!	53,468	121.3%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	17,657	22.0%	16,972	#DIV/0!	14,813	#DIV/0!	9,940	#DIV/0!	6,489	14.7%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	29.58		28.53		35.93		32.09		32.89		30.79		35.29		31.60		31.91	

REVENUES

		<u>2024</u>	<u>2023</u>	<u>Variance</u>
PASSENGER REVENUE				
\$28,820	Cash Revenue	\$101,043	\$108,109	(\$7,067)
	10-Ride Passes	\$133,821	\$124,439	\$9,382
	Monthly Passes	\$277,220	\$225,048	\$52,172
	Other (double-rides, Go-Cards, etc)	\$12,454	\$9,791	\$2,663
	M-Card fees	\$3,492	\$3,227	\$265
	Credits / Discounts / Allocations	(\$649)	(\$2,164)	\$1,516
	Commission Paid	(\$1,470)	(\$1,378)	(\$93)
	Total Revenue	\$525,910	\$467,072	\$58,838

- ☆ Cash revenue down 6% from 2023 and cash ridership was up 2.8%. (U12 Child rides up 23% - 13,810 vs 10,467).
- ☆ 10-Ride pass revenue was up 7.5% from last year. 10-Ride riders were up 8% & sales were up 7.2%.
- ☆ Monthly pass revenue was up 23% from last year. Monthly riders were up 25% & sales were up 23%.
- ☆ LIF riders were up 7.8% from 2023.
- ☆ Ridership of 440,892 was 15% higher than 2023 (383,892) and 10% higher than budget (399,802).
 NOTE: There were 22 week days in 2024 vs 21 in 2023.
- ☆ Avg fare (incl. LIFT) of \$1.54 compared to \$1.61 last year and \$1.63 budget.
- ☆ Rides per pass ratio was 28.5 (LIFT passes incl.) compared to 27.0 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	11.4%	13.7%	50.9%	24.0%
2023	12.6%	14.7%	46.8%	25.9%
2022	17.4%	16.8%	37.9%	27.9%
2021	18.6%	16.4%	31.4%	33.7%
2020	32.3%	17.0%	50.7%	0.0%
2019	25.9%	17.0%	57.0%	0.0%
2018	28.8%	17.0%	54.2%	0.0%

- ON DEMAND PILOT GRANT \$8,750 ☆ Third month of new 3 year agreement with Memorial University.
- MOUNT PEARL REVENUE (\$6,006) ☆ Ridership revenues higher than budget (particularly LIF), resulting in lower direct billing. (See Mount Pearl statement for more information).
- PARADISE REVENUE \$7,718 ☆ Ridership revenues higher than budget , resulting in lower direct billing.
 ☆ Higher KM Billed than budget due increase in service hours as requested from the town. (See Paradise statement for more information).
- TRANSIT ADVERTISING REVENUE (\$14,119) ☆ Sales booked for the month were less than budget. (See Transit Advertising statement for more information).
- OTHER INCOME \$13,730 ☆ Interest earned on bank balance higher than budget. \$14,016

OPERATIONS DEPT

OPERATIONS SALARIES	☆	More operator hours at lower pay scale than budgeted.	\$10,027
\$24,028	☆	Vacation weeks less than budget (63 vs 68).	(\$6,894)
	☆	Temp pay, overtime, stat pay, net of docked time less than budget.	\$23,082
	☆	Weekly overshift higher than budget.	(\$1,604)
			\$24,611

OPERATIONS SALARIES	☆	Additional Supervisor position not yet filled.	\$5,830
\$5,368			

FUEL EXPENSE	☆	Budgeted Usage: 145,583 litres @ \$2.2500 /L	\$327,562
\$67,308	☆	Actual Usage: 161,686 litres @ \$1.6215 /L	(\$262,173)
		sub-total	\$65,389
	☆	On Demand Bus Gasoline @ Depot less than budget.	\$1,919
		Total Variance	\$67,308

	☆	Volume Variance: (145,583 - 161,686) @ \$2.2500 /L	(\$36,232)
	☆	Price Variance: 161,686 @ (\$2.2500 - \$1.5899)	\$101,621
		sub-total	\$65,389
	☆	On Demand Bus Gasoline @ Depot less than budget.	\$1,919
		Total Variance	\$67,308

☆ Actual burn was 66.9 L / 100KM vs budget of 60.0 L / 100KM.
 ☆ Actual total KM was 250,300 vs budget of 254,460.

ADVERTISING EXPENSE	☆	Increases in advertising for new operators.	
(\$6,107)			

MAINTENANCE DEPT

STOCK PARTS EXPENSE	☆	Expenses less than budget for the month. Now 12% over budget through 7 months.	
(\$23,576)	☆	Higher costed expenses include:	
	☆	ECM Bus 1204	(\$3,575)
	☆	Turbo Bus 1066	(\$6,060)
	☆	Operator keypads (3)	(\$2,455)
	☆	Brake calipers (5)	(\$5,865)
	☆	EGR cooler Bus 0861	(\$1,920)
			(\$19,875)

GARAGE EXPENSE	☆	Contractual foreman support costs not budgeted.	(\$2,004)
(\$5,777)	☆	Towing costs for buses back to depot (7).	(\$3,092)
			(\$5,096)

BUILDING & YARDS	☆	Clean out sediment holding tank.	(\$6,357)
(\$5,792)			

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

JULY, 2024



UTILITIES EXPENSE	☆ Messenger Drive electricity	BUDGET	\$16,400
\$6,413	☆ Messenger Drive electricity	ACTUAL	(\$9,987)
			<u><u>\$6,413</u></u>

☆ *Current billing had 88,500 kWh & 516 kVA & while last year had 135,000 kWh & 665 kVA*

FINANCE & HUMAN RESOURCES

PROFESSIONAL FEES	☆ Legal costs associated with Arbitration.		(\$22,316)
(\$26,483)	☆ Call centre support expenses.		(\$4,167)
			<u><u>(\$26,483)</u></u>

CAPITAL OUT OF REVENUE	☆ Milestone payment - equipment delivery m-Card system upgrade.		(\$178,094)
(\$178,579)			

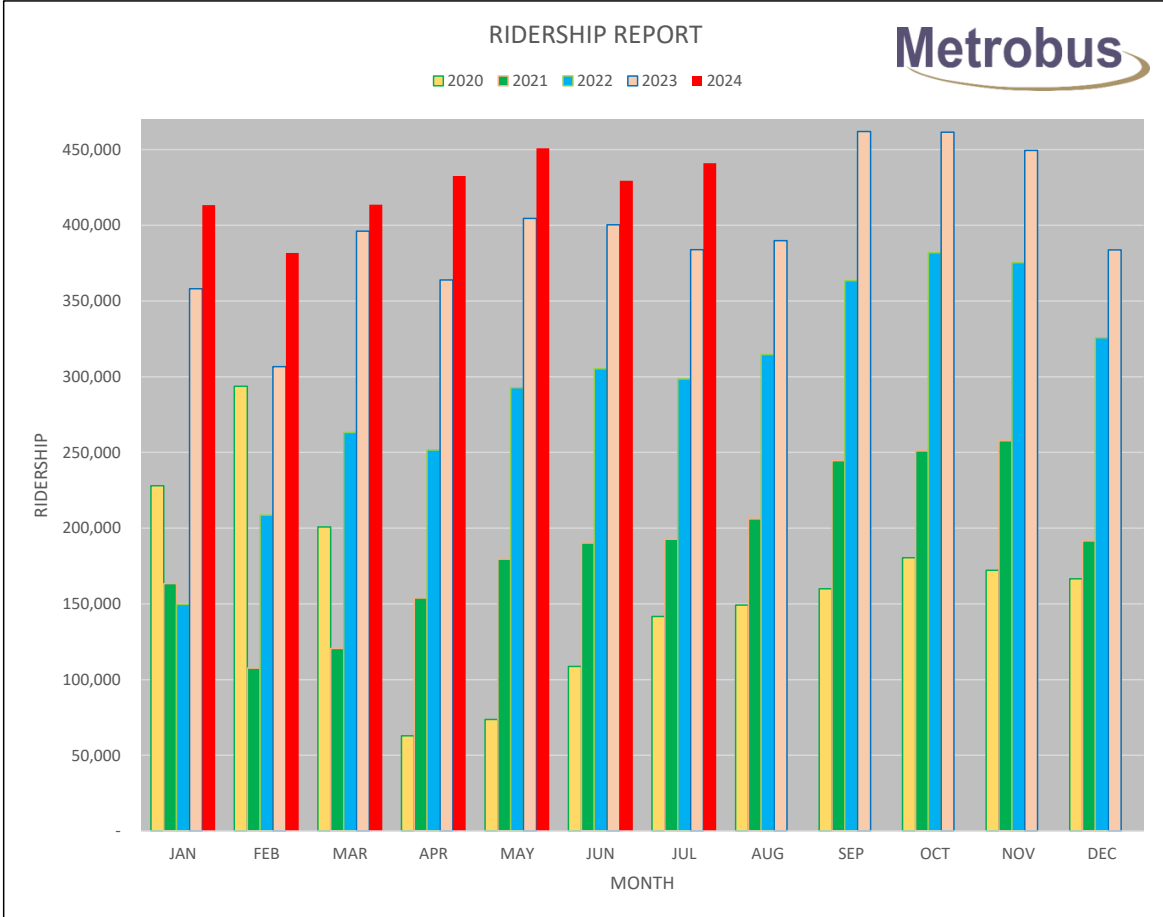
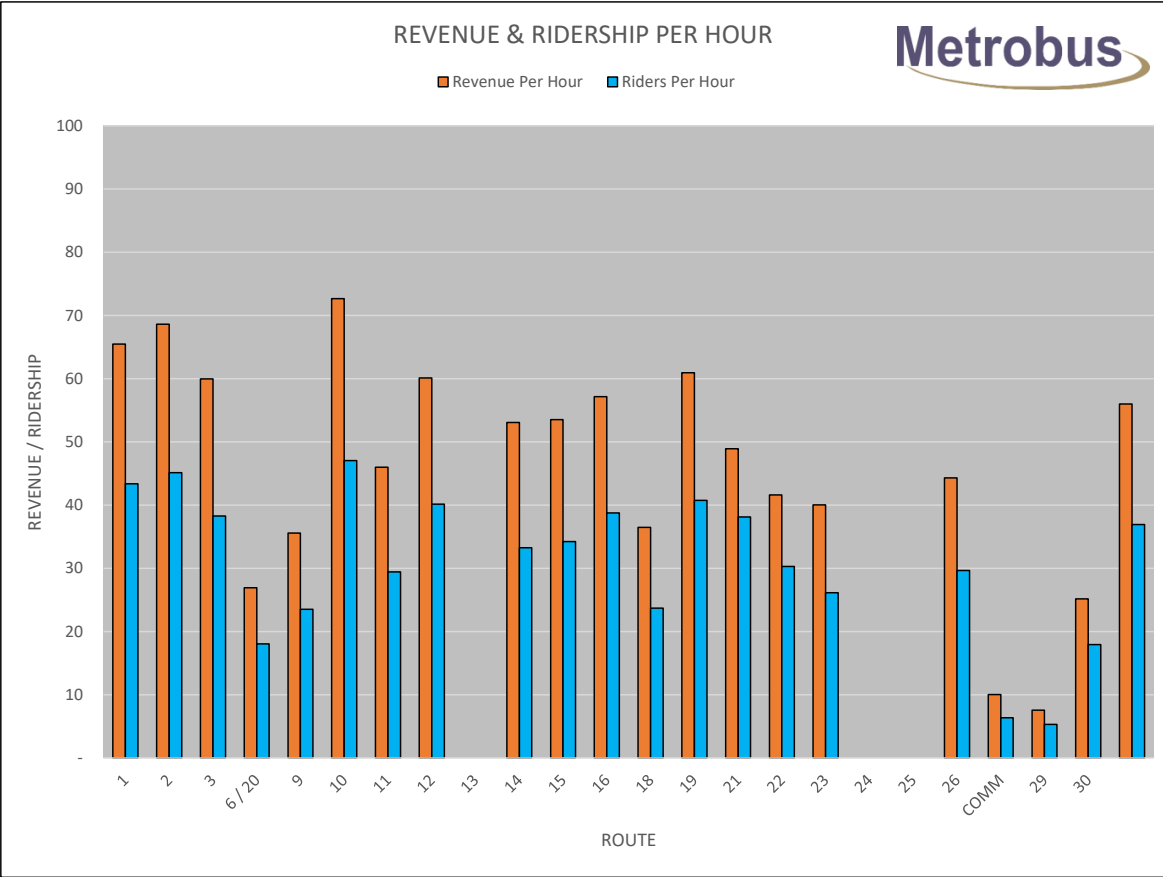
BANK LOAN PAYMENT	☆ Debt related to Community Bus, Radio System upgrade, m-card system upgrade, and on-board stop announcement system not yet taken.		
\$15,000			

ICIP FUNDING RECEIVED	☆ Accrual for funding claim on above Radio System Upgrade expenses.		
\$148,406	☆ Federal 50.00%		\$89,047
	☆ Provincial 33.33%		\$59,359
			<u><u>\$148,406</u></u>

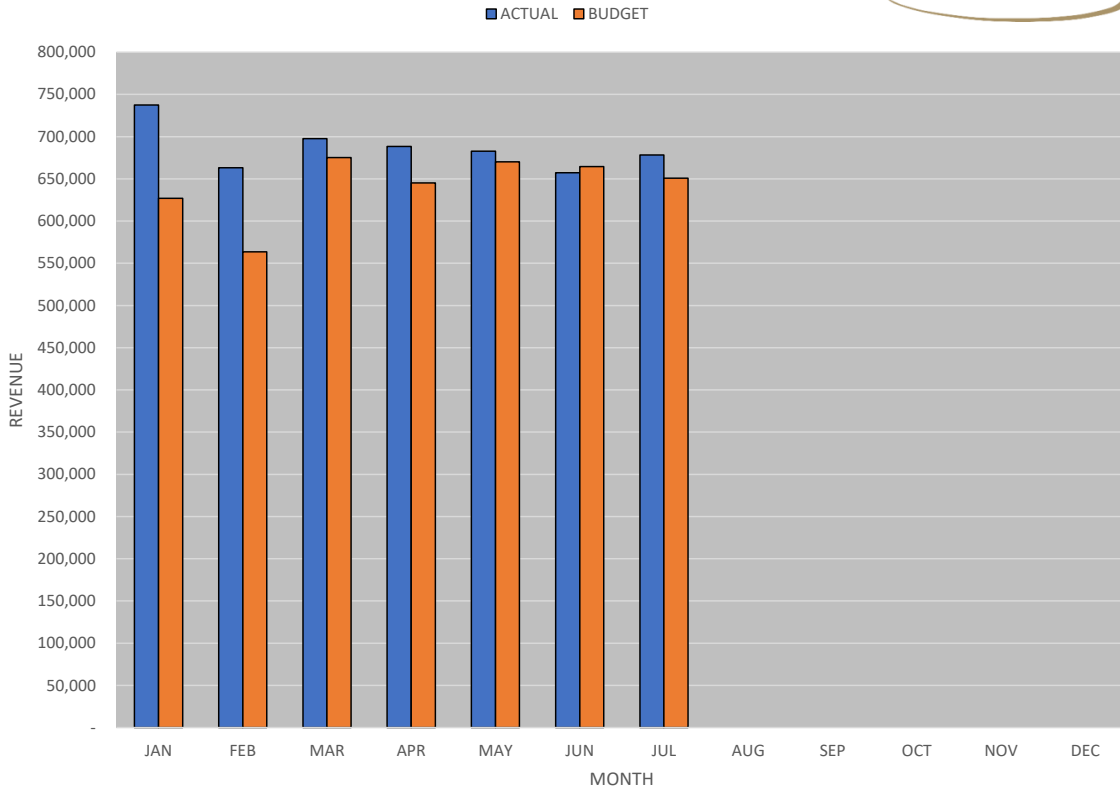
GOBUS

CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	8,890 rides @ \$26.71	\$237,452
\$23,913	☆ BUDGET - Ridership Taxi:	3,810 rides @ \$23.99	\$91,368
	☆ BUDGET - No Shows:	380 rides @ \$13.35	\$5,070
			<u><u>\$333,890</u></u>
	☆ ACTUAL - Ridership Bus:	8,539 rides @ \$26.71	(\$228,062)
	☆ ACTUAL - Ridership Taxi: incl. 196 taxi no shows.	2,952 rides @ \$25.14	(\$74,239)
	☆ ACTUAL - No Shows:	575 rides @ \$13.35	(\$7,676)
			<u><u>(\$309,977)</u></u>
			<u><u>\$23,913</u></u>

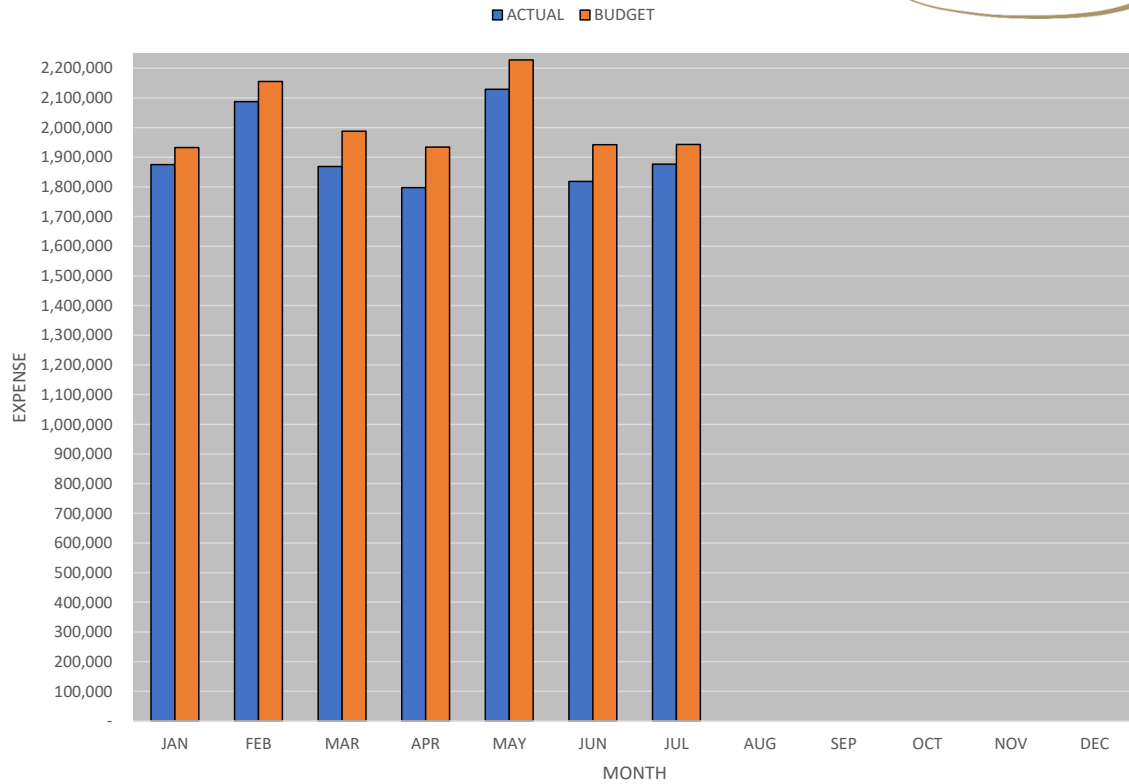
GASOLINE EXPENSE	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
(\$1,135)	☆ Actual Usage:	33,350 litres @ \$1.4100 / L	(\$47,035)
			<u><u>(\$1,135)</u></u>
	☆ Volume Variance:	(27,000 - 33,350) @ \$1.7000 / L	(\$10,795)
	☆ Price Variance:	33,350 @ (\$1.7000 - \$1.4100) / L	\$9,661
			<u><u>(\$1,135)</u></u>



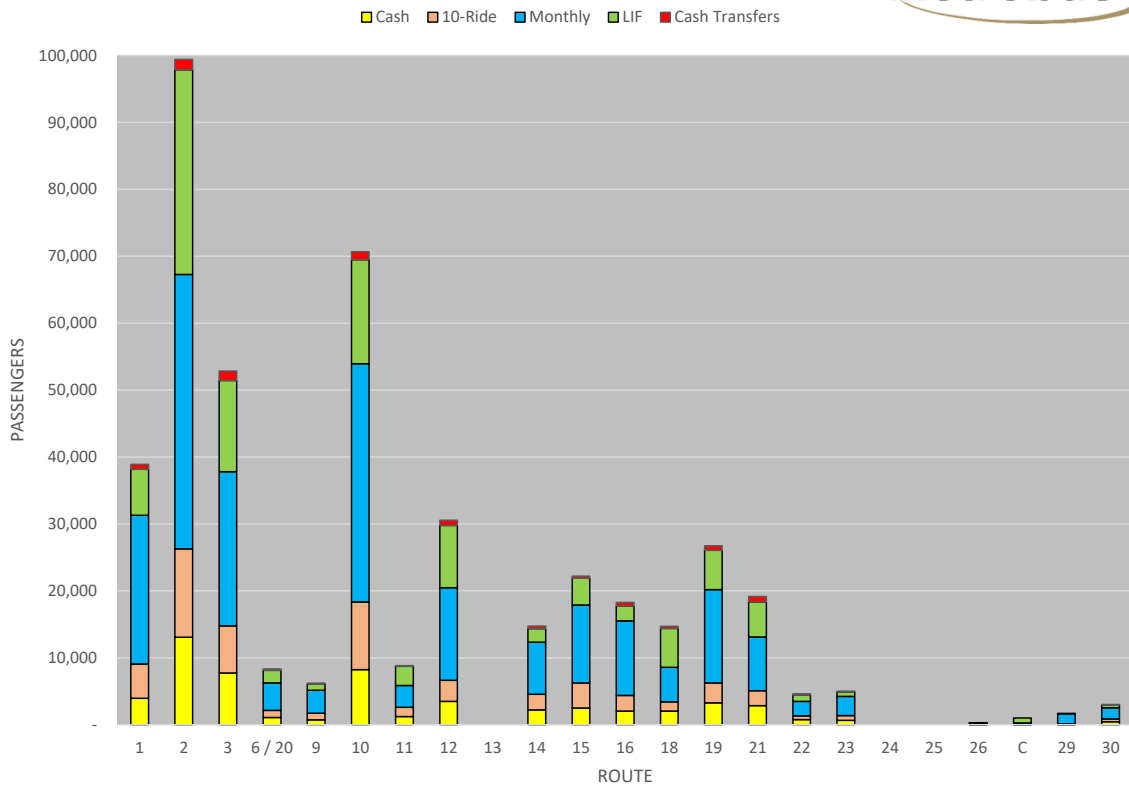
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	879.57		\$57,583.13	\$138,407.38	0.42	0.39
2	2,168.41		\$148,775.15	\$341,216.66	0.44	0.44
3	1,343.82		\$80,580.06	\$211,460.83	0.38	0.34
6	449.53		\$12,101.00	\$70,737.14	0.17	0.17
9	260.26		\$9,258.21	\$40,953.99	0.23	0.25
10	1,477.65		\$107,381.93	\$232,520.05	0.46	0.47
11	295.96		\$13,610.26	\$46,571.67	0.29	0.28
12	741.73		\$44,595.39	\$116,717.15	0.38	0.38
13	0.00		\$0.00	\$0.00	0.00	0.27
14	431.22		\$22,883.73	\$67,855.92	0.34	0.36
15	639.21		\$34,209.31	\$100,584.81	0.34	0.38
16	457.79		\$26,173.32	\$72,036.92	0.36	0.39
18	606.98		\$22,136.89	\$95,513.16	0.23	0.23
19	638.91		\$38,928.86	\$100,537.60	0.39	0.36
21	481.19	\$59,639.68	\$23,533.22	\$75,719.10	0.31	0.32
22	146.74	\$26,494.75	\$6,106.24	\$23,090.71	0.26	0.27
23	188.08		\$7,528.44	\$29,595.89	0.25	0.27
24	0.00		\$0.00	\$0.00	0.00	0.74
26	9.24		\$409.54	\$1,453.99	0.28	0.46
28 - Community	161.45		\$1,620.13	\$25,405.45	0.06	0.07
29 - On-Demand	315.26	\$8,750.00	\$2,384.96	\$49,608.68	0.05	0.05
30	164.32	\$34,407.70	\$4,133.04	\$25,857.07	0.16	0.15
TOTAL	11,857.32	\$129,292.13	\$663,932.80	\$1,865,844.16	0.36	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$157.38

Total Expenses	\$1,876,551
Debt Interest	\$0
Debt Payment	\$0

