



St. John's  
Transportation  
Commission

JULY  
2025

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## MONTHLY FINANCIAL STATEMENTS

*Issued On: SEPTEMBER 03, 2025*

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**Note to reader:** The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>METROBUS</b>						
<b>REVENUE</b>						
SJMC Subsidy	\$1,531,500	\$1,531,500	\$0	\$9,027,070	\$9,027,070	\$0
Passenger Revenue	492,041	567,990	(75,949)	3,543,021	3,826,300	(283,279)
Low Income Pass Revenue	151,373	153,810	(2,437)	1,080,509	1,096,290	(15,782)
On Demand Pilot Grant	5,828	0	5,828	40,796	0	40,796
Mt. Pearl Revenue	89,808	86,350	3,458	611,423	603,170	8,253
Paradise Revenue	33,961	34,480	(519)	238,330	240,960	(2,630)
Transit Advertising Revenue	19,690	27,250	(7,560)	152,893	120,750	32,143
Other Income	26,010	15,000	11,010	163,317	105,000	58,317
<b>TOTAL REVENUE</b>	<b>\$2,350,211</b>	<b>\$2,416,380</b>	<b>(\$66,169)</b>	<b>\$14,857,359</b>	<b>\$15,019,540</b>	<b>(\$162,182)</b>
<b>OPERATIONS</b>						
Operators Salaries	\$726,776	\$752,460	\$25,684	\$4,077,430	\$4,155,090	\$77,660
Salaries Operations	174,096	156,510	(17,586)	964,317	951,240	(13,077)
Diesel Fuel	205,692	297,150	91,458	1,693,318	2,213,850	520,532
Company Vehicles	2,811	3,040	229	19,187	21,280	2,093
Licenses	4,600	5,100	500	41,637	41,700	63
Communications Expense	6,778	2,230	(4,548)	33,418	15,610	(17,808)
1 On-Board Security Services	12,388	12,800	412	74,361	79,360	4,999
Miscellaneous	1,667	1,170	(497)	7,171	7,840	669
Uniforms & Clothing	5,525	5,720	195	39,021	38,840	(181)
Advertising Expense	18,945	22,460	3,515	34,855	54,840	19,985
Transit Advertising Expense	8,314	9,400	1,086	54,380	62,660	8,280
Promotions Expense	7,215	7,130	(85)	32,617	49,910	17,293
Registration & Membership	1,098	1,080	(18)	17,565	24,570	7,005
Schedules & Transfers	4,235	1,530	(2,705)	14,992	11,110	(3,882)
<b>TOTAL OPERATIONS</b>	<b>\$1,180,140</b>	<b>\$1,277,780</b>	<b>\$97,640</b>	<b>\$7,104,269</b>	<b>\$7,727,900</b>	<b>\$623,631</b>
<b>MAINTENANCE</b>						
Garage Salaries	\$296,444	\$262,230	(\$34,214)	\$1,560,372	\$1,592,270	\$31,898
Wash Salaries	29,234	33,700	4,466	190,474	208,920	18,446
Shop Tools & Equipment	2,444	1,450	(994)	13,896	16,650	2,754
Stock Parts	131,134	102,950	(28,184)	970,154	763,650	(206,504)
Garage Expense	10,925	6,390	(4,535)	82,367	50,260	(32,107)
Bus Lubricants	11,483	11,920	437	91,592	97,880	6,288
Tire Expense	16,049	10,000	(6,049)	81,594	90,600	9,006
Body Shop Supplies	734	800	66	2,907	8,100	5,193
Bus Wash	656	270	(386)	3,196	4,980	1,784
Building & Yards	18,799	12,530	(6,269)	207,196	117,510	(89,686)
Utilities	13,520	15,700	2,180	230,287	252,000	21,713
Maintenance Vehicles	6,882	3,300	(3,582)	28,832	33,400	4,568
Bus Stop & Shelters	1,859	4,650	2,791	13,386	25,500	12,114

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)  
JULY, 2025



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Janitorial & Sanitation	3,403	3,500	97	26,741	25,600	(1,141)
Farebox Repairs	3,093	1,400	(1,693)	8,975	9,500	525
Capital Out of Revenue	0	0	0	58,586	0	(58,586)
<b>TOTAL MAINTENANCE</b>	<b>\$546,659</b>	<b>\$470,790</b>	<b>(\$75,869)</b>	<b>\$3,570,556</b>	<b>\$3,296,820</b>	<b>(\$273,736)</b>
<b>FINANCE &amp; ADMINISTRATION</b>						
Administration Salaries	\$94,947	\$94,390	(\$557)	\$577,722	\$577,540	(\$182)
Employer's Payroll Tax	28,692	28,320	(372)	150,713	153,040	2,327
Sick Leave	20,000	20,000	0	140,000	140,000	0
Worker's Compensation	28,213	29,170	957	152,984	157,630	4,646
Employment Insurance	29,125	28,910	(215)	166,539	171,840	5,301
Retiring Allowance Expense	4,000	4,000	0	28,000	28,000	0
Group Insurance	59,791	62,470	2,679	441,762	424,050	(17,712)
CPP Expense	75,784	77,250	1,466	419,211	430,290	11,079
Pension Expense	132,321	128,070	(4,251)	842,153	818,010	(24,143)
Professional Fees	14,269	7,780	(6,489)	71,796	45,780	(26,016)
Telephone Expense	2,580	2,650	70	19,912	19,150	(762)
2 Computer Expense	31,628	38,330	6,702	195,960	240,000	44,040
Office Supplies Expense	6,503	6,920	417	35,028	43,460	8,432
Travel Expense	0	0	0	1,901	9,380	7,479
Training Expense	4,312	7,600	3,288	39,371	34,100	(5,271)
Fleet Insurance Expense	40,506	41,500	994	283,542	290,500	6,958
General Insurance Expense	6,135	6,100	(35)	42,945	42,700	(245)
Miscellaneous Expense	15,280	4,950	(10,330)	67,000	44,150	(22,850)
<b>TOTAL FINANCE &amp; ADMIN.</b>	<b>\$594,086</b>	<b>\$588,410</b>	<b>(\$5,676)</b>	<b>\$3,676,538</b>	<b>\$3,669,620</b>	<b>(\$6,918)</b>
Total Expenses	\$2,320,885	\$2,336,980	\$16,095	\$14,351,363	\$14,694,340	\$342,977
<b>NET BEFORE DEBT</b>	<b>\$29,326</b>	<b>\$79,400</b>	<b>(\$50,074)</b>	<b>\$505,995</b>	<b>\$325,200</b>	<b>\$180,795</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	\$0	\$20,400	20,400	\$0	\$90,200	\$90,200
Bank Loan Payment	0	59,000	59,000	0	235,000	235,000
<b>SUB-TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$29,326</b>	<b>\$0</b>	<b>\$29,326</b>	<b>\$505,995</b>	<b>\$0</b>	<b>\$505,995</b>
Capital Out of Revenue	\$199,559	\$0	(\$199,559)	\$6,983,886	\$0	(\$6,983,886)
LESS: ICIP Funding	147,223	0	147,223	5,084,385	0	5,084,385
<b>NET Capital out of Revenue</b>	<b>(\$52,336)</b>	<b>\$0</b>	<b>(\$52,336)</b>	<b>(\$1,899,501)</b>	<b>\$0</b>	<b>(\$1,899,501)</b>
<b>SURPLUS/(COST) OF SERVICE</b>	<b>(\$23,010)</b>	<b>\$0</b>	<b>(\$23,010)</b>	<b>(\$1,393,506)</b>	<b>\$0</b>	<b>(\$1,393,506)</b>

ST. JOHN'S TRANSPORTATION COMMISSION  
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)  
JULY, 2025



	JULY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
<b>GOBUS</b>						
<b>REVENUE</b>						
SJMC Subsidy	\$370,470	\$370,470	\$0	\$2,654,030	\$2,654,030	\$0
Passenger Revenue	12,262	12,500	(238)	84,777	87,500	(2,723)
Low Income Pass Revenue	13,127	10,690	2,437	91,994	76,210	15,784
Mt Pearl & Eastern Health Charges	8,549	7,300	1,249	59,918	49,370	10,548
Government Grant	7,875	7,900	(25)	55,125	55,300	(175)
<b>TOTAL REVENUE</b>	<b>\$412,283</b>	<b>\$408,860</b>	<b>\$3,423</b>	<b>\$2,945,844</b>	<b>\$2,922,410</b>	<b>\$23,434</b>
<b>EXPENSES</b>						
Contractor Expense	\$320,849	\$324,820	\$3,971	\$2,335,092	\$2,347,170	\$12,078
Administration Salaries	15,526	16,020	494	97,501	96,760	(741)
Employer's Payroll Tax	313	320	7	1,965	1,940	(25)
Worker's Compensation	323	330	7	2,024	1,990	(34)
Employment Insurance	357	520	163	2,240	3,150	910
Group Insurance	546	500	(46)	3,304	3,100	(204)
CPP Expense	892	950	58	5,597	5,760	163
3 Pension Expense	996	1,120	124	5,781	6,780	999
Gasoline Expense	33,312	40,500	7,188	258,738	283,500	24,762
Professional Fees	3,900	2,750	(1,150)	22,959	19,250	(3,709)
Telephone Expense	42	60	18	294	420	126
Computer Expense	14,289	14,270	(19)	104,688	103,190	(1,498)
Office Supplies Expense	1,987	250	(1,737)	2,801	1,750	(1,051)
Promotions Expense	64	200	136	1,978	1,400	(578)
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	1,643	0	(1,643)
Miscellaneous Expense	10,240	6,250	(3,990)	57,534	43,750	(13,784)
<b>TOTAL EXPENSE</b>	<b>\$403,636</b>	<b>\$408,860</b>	<b>\$5,224</b>	<b>\$2,904,140</b>	<b>\$2,922,410</b>	<b>\$18,270</b>
<b>NET BEFORE DEBT</b>	<b>\$8,647</b>	<b>\$0</b>	<b>\$8,647</b>	<b>\$41,704</b>	<b>\$0</b>	<b>\$41,704</b>
<b>DEBT CHARGES</b>						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
<b>TOTAL SURPLUS/(COST) OF SERVICE</b>	<b>\$8,647</b>	<b>\$0</b>	<b>\$8,647</b>	<b>\$41,704</b>	<b>\$0</b>	<b>\$41,704</b>
<b>CONTRACTOR TRIPS INFORMATION</b>						
BUS TRIPS	7,866	8,446	580	60,085	60,717	632
TAXI TRIPS (incl. taxi no shows) *	3,824	3,620	(204)	25,263	26,020	757
<b>TOTAL TRIPS</b>	<b>11,690</b>	<b>12,066</b>	<b>376</b>	<b>85,348</b>	<b>86,737</b>	<b>1,389</b>

\* Taxi Budgeted @ 30% of rides.

**ST. JOHN'S TRANSPORTATION COMMISSION**  
MONTHLY RIDERSHIP STATISTICS  
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%	433,022	4.69%
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%	403,251	-6.78%
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%	426,236	-5.46%
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%	415,201	-3.29%
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%	418,098	-5.17%
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%		
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%		
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%		
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	1,109,423	-66.15%	1,107,795	-0.15%	1,769,512	59.73%	2,613,447	47.69%	2,962,311	13.35%	2,876,814	-2.89%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		2,876,814	
Weekdays	143		147		147		148		146		147	
Saturdays	29		31		30		29		29		30	
Sundays	29		30		31		30		29		30	
No Service	9		1		1		2		6		1	
Stats	3		3		3		3		3		4	
	213		212		212		212		213		212	

\*\* Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

**ST. JOHN'S TRANSPORTATION COMMISSION**

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%	347,051	3.71%
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%	321,205	-6.98%
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%	340,137	-5.78%
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%	333,403	-3.41%
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%	340,004	-4.98%
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%		
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%		
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%		
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	983,249	-65.45%	930,833	-5.33%	1,489,899	60.06%	2,155,658	44.68%	2,384,178	10.60%	2,307,588	-3.21%
Total Year	1,690,116		1,911,827		2,960,704		3,913,613		4,143,394		2,307,588	

			JULY			
			BUDGET			
			VARIANCE			
				ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$28,119	\$31,640	(\$3,521)	\$188,773	\$197,431	(\$8,658)
City of Mount Pearl Billing	89,808	86,350	3,458	611,423	603,170	8,253
<b>Total Revenue</b>	<b>\$117,927</b>	<b>\$117,990</b>	<b>(\$63)</b>	<b>\$800,196</b>	<b>\$800,601</b>	<b>(\$405)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$67,153	\$71,453	\$4,300	\$373,158	\$401,644	\$28,486
Maintenance Expenses	29,896	25,129	(4,767)	163,420	152,422	(10,998)
Finance & Admin. Expenses	22,641	22,160	(481)	126,943	126,188	(755)
<b>Total Expenses</b>	<b>\$119,690</b>	<b>\$118,742</b>	<b>(\$948)</b>	<b>\$663,521</b>	<b>\$680,254</b>	<b>\$16,733</b>
6 <b>Total Overhead Contribution</b>	<b>(\$1,763)</b>	<b>(\$752)</b>	<b>(\$1,011)</b>	<b>\$136,675</b>	<b>\$120,347</b>	<b>\$16,328</b>
Mount Pearl Kilometers	15,315.2	15,315.2	0.0	103,921.6	103,921.4	0.2
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
Riders Per Hour^ - Route 21	34.7					
Riders Per Hour^ - Route 22	25.2					
^ Riders per hour average:						
	<b>Route 21</b>	<b>Route 22</b>				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2025	32.7	25.9				
<b>2016-2025</b>	<b>21.5</b>	<b>17.6</b>				

\*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
<b>REVENUES</b>						
Passenger Revenue	\$4,630	\$4,133	\$497	\$26,866	\$24,365	\$2,501
Town of Paradise Billing	33,961	34,480	(519)	238,330	240,960	(2,630)
<b>Total Revenue</b>	<b>\$38,591</b>	<b>\$38,613</b>	<b>(22)</b>	<b>\$265,196</b>	<b>\$265,325</b>	<b>(129)</b>
<b>*Less Variable Expenses</b>						
Operating Expenses	\$21,975	\$23,382	\$1,407	\$123,619	\$133,057	\$9,438
Maintenance Expenses	9,783	8,223	(1,560)	54,138	50,515	(3,623)
Finance & Admin. Expenses	7,409	7,252	(157)	42,049	41,803	(246)
<b>Total Expenses</b>	<b>\$39,167</b>	<b>\$38,857</b>	<b>(310)</b>	<b>\$219,806</b>	<b>\$225,375</b>	<b>\$5,569</b>
<b>Total Overhead Contribution</b>	<b>(\$576)</b>	<b>(\$244)</b>	<b>(\$332)</b>	<b>\$45,390</b>	<b>\$39,950</b>	<b>\$5,440</b>

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Paradise Kilometers	5,011.8	5,011.8	0.0	34,441.1	34,441.2	(0.0)
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour\* 19.4

\* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	15.7
<b>2016-2025</b>	<b>9.8</b>

\*Based on actual/budget kilometers and cost per kilometer



ST. JOHN'S TRANSPORTATION COMMISSION  
TRANSIT ADVERTISING FINANCIAL STATEMENT  
JULY, 2025



	ACTUAL	JULY BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
<b>REVENUES</b>						
Metrobus Transit Advertising	\$17,440	\$25,000	(\$7,560)	\$137,143	\$105,000	\$32,143
<b>Total Revenues</b>	<b>\$17,440</b>	<b>\$25,000</b>	<b>(\$7,560)</b>	<b>\$137,143</b>	<b>\$105,000</b>	<b>\$32,143</b>
<b>EXPENSES</b>						
Salaries	\$4,276	\$4,280	\$4	\$25,968	\$25,860	(\$108)
Sales Commission	2,404	1,920	(484)	14,904	14,400	(504)
Sign Production	28	580	552	1,913	4,060	2,147
Promotion	0	0	0	0	0	0
Vehicle	519	490	(29)	4,046	3,430	(616)
Telephone	52	60	8	334	420	86
Advertising	300	890	590	2,100	6,230	4,130
Sign Installations	0	630	630	344	4,410	4,066
8 Entertainment	0	190	190	0	1,330	1,330
Advertising Software	735	360	(375)	4,771	2,520	(2,251)
<b>Total Expenses</b>	<b>\$8,314</b>	<b>\$9,400</b>	<b>\$1,086</b>	<b>\$54,380</b>	<b>\$62,660</b>	<b>\$8,280</b>
<b>PROFIT / (LOSS)</b>	<b>\$9,126</b>	<b>\$15,600</b>	<b>(\$6,474)</b>	<b>\$82,763</b>	<b>\$42,340</b>	<b>\$40,423</b>
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$15,750	\$15,750	\$0
<b>TOTAL PROFIT / (LOSS)</b>	<b>\$11,376</b>	<b>\$17,850</b>	<b>(\$6,474)</b>	<b>\$98,513</b>	<b>\$58,090</b>	<b>\$40,423</b>

KEY PERFORMANCE INDICATORS

	7 MTH 2025	7 MTH 2024	7 MTH 2023	7 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
<b>FULL SYSTEM</b>								
PASSENGERS PER HOUR	31.72	34.10	31.35	21.66	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	18.67	21.87	21.23	23.44	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	33.5%	37.0%	35.6%	27.5%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	32.89	29.93	30.14	28.61	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.61	1.62	1.69	1.90	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	52.67	56.39	54.10	42.32	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	4.99	4.50	5.13	7.40	4.52	5.03	6.42	9.23
<b>ROUTE 28 (Community Bus)</b>								
REVENUE HOURS	1,070.4	1,069.1	1,087.2	1,076.7	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	7,077	6,915	6,896	5,257	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.61	6.47	6.34	4.88	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	10,929	11,762	13,945	10,797	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	10.21	11.00	12.83	10.03	10.92	12.41	10.53	35.17
<b>ROUTE 29 (On -Demand)</b>								
REVENUE HOURS	2,093.2	2,092.1	n/a	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	12,983	11,146	n/a	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.20	5.33	n/a	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	61,250	46,250	n/a	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	19,604	14,056	n/a	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	38.63	28.83	n/a	n/a	33.32	22.84	n/a	n/a

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KEY PERFORMANCE INDICATORS	7 MTH 2025	% of Paid Trips	7 MTH 2024	% of Paid Trips	7 MTH 2023	% of Paid Trips	7 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	60,085	67.4%	51,417	64.2%	42,202	54.2%	37,278	61.2%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	25,263	28.3%	25,184	31.4%	31,343	40.3%	20,633	33.9%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
<b>TOTAL TRIPS (St. John's)</b>	<b>85,348</b>		<b>76,601</b>		<b>73,545</b>		<b>57,911</b>		<b>134,538</b>		<b>125,016</b>		<b>110,022</b>		<b>97,224</b>	
NO SHOWS (St. John's)	3,777	4.2%	3,549	4.4%	4,288	5.5%	2,967	4.9%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
<b>TOTAL PAID TRIPS (St. John's)</b>	<b>89,125</b>		<b>80,150</b>		<b>77,833</b>		<b>60,878</b>		<b>140,461</b>		<b>132,695</b>		<b>116,045</b>		<b>101,723</b>	
CANCELLATIONS (St. John's)	56,453	63.3%	58,191	72.6%	52,322	67.2%	28,345	46.6%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	21,669	24.3%	17,657	22.0%	16,972	21.8%	14,813	24.3%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
<b>TOTAL COST PER RIDER (St. John's)</b>	<b>30.61</b>		<b>29.58</b>		<b>28.53</b>		<b>35.93</b>		<b>29.56</b>		<b>30.79</b>		<b>35.29</b>		<b>31.60</b>	

**REVENUES**

PASSENGER REVENUE (\$75,949)		2025	2024	Variance
	Cash Revenue	\$89,653	\$101,043	(\$11,390)
	10-Ride Passes	\$135,315	\$133,821	\$1,494
	Monthly Passes	\$254,436	\$277,220	(\$22,784)
	Other (double-rides, Go-Cards, etc)	\$13,965	\$12,454	\$1,512
	M-Card fees	\$3,119	\$3,492	(\$373)
	Credits / Discounts / Allocations	(\$3,220)	(\$649)	(\$2,572)
	Commission Paid	(\$1,227)	(\$1,470)	\$243
	<b>Total Revenue</b>	<b>\$492,041</b>	<b>\$525,910</b>	<b>(\$33,869)</b>

- ★ Cash revenue down 11% from last year & cash ridership down 5%.
- ★ 10-Ride pass revenue was up 1.1% from last year. 10-Ride riders were up 4.5% & sales were up 1.4%.
- ★ Monthly pass revenue was down 8.2% from last year. Monthly riders were down 13.4% & sales were down 7.7%.
- ★ LIF riders were up 5.4% from 2024.
- ★ Ridership of 418,098 was 5.2% lower than 2024 (440,892) and 7.5% lower than budget (451,990).
- NOTE: There were 22 week days in 2025 vs 22 in 2024 but Regatta Day was one of those days this year.
- ★ Avg fare (Incl. LIFT) of \$1.54 compared to \$1.61 last year and \$1.60 budget.
- ★ Rides per pass ratio was 24.9 (LIFT passes incl.) compared to 28.5 last year.
- ★ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	10.3%	15.0%	48.1%	26.6%
2024	11.4%	13.7%	50.9%	24.0%
2023	12.6%	14.7%	46.8%	25.9%
2022	17.4%	16.8%	37.9%	27.9%
2021	18.6%	16.4%	31.4%	33.7%
2020	32.3%	17.0%	50.7%	0.0%
2019	25.9%	17.0%	57.0%	0.0%

- ON DEMAND PILOT GRANT \$5,828
- ★ 3rd month in 2nd year of 3-year agreement with Memorial University.
  - ★ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.

- OTHER INCOME \$11,010
- ★ Interest earned on bank balance higher than budget. \$5,193
  - ★ Reimbursement of not at fault damages from Feb 12, 2025 accident. \$5,623
- \$10,816**

**OPERATIONS DEPT**

- OPERATORS SALARIES \$25,684
- ★ More operator hours at lower pay scale than budgeted. \$9,854
  - ★ Temp, OT, stat, floaters, net of docked time less than budget. \$9,962
  - ★ One less summer shift than budget. \$7,100
  - ★ Weekly overshift higher than budget. (\$1,200)
- \$25,716**

- OPERATIONS SALARIES (\$17,586)
- ★ Temporary supervisor costs not budgeted. (\$10,573)
  - ★ Overtime, etc higher than budget. (\$7,498)
- (\$18,071)**

FUEL EXPENSE	☆ Budgeted Usage:	162,778 litres @ \$1.8000 /L	\$293,000
\$91,458	☆ Actual Usage:	147,614 litres @ \$1.3554 /L	(\$200,076)
		<b>sub-total</b>	<b>\$92,924</b>
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$1,466)
	<b>Total Variance</b>		<b>\$91,458</b>
	☆ Volume Variance:	(162,775 - 147,614) @ \$1.8000 /L	\$27,295
	☆ Price Variance:	147,614 @ (\$1.8000 - \$1.3554)	\$65,629
		<b>sub-total</b>	<b>\$92,924</b>
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$1,466)
	<b>Total Variance</b>		<b>\$91,458</b>
	☆ Actual burn was 60.0 L / 100KM vs budget of 64.0 L / 100KM.		
	☆ Actual total KM was 255,640 vs budget of 261,380.		

## MAINTENANCE DEPT

GARAGE SALARIES	☆ Additional casual help position.		(\$3,030)
(\$34,214)	☆ Youth Apprentice not budgeted - will receive \$2,920 back in grant.		(\$3,238)
	☆ Overtime, net of docked time, higher than budget.		(\$27,940)
			<b>(\$34,208)</b>
STOCK PARTS EXPENSE	☆ Expenses higher than budget for the month.		
(\$28,184)	☆ Higher costed expenses include:		
	☆ Overhaul kit, bushings, refurb block - Bus 1209		(\$16,195)
	☆ Camshaft, tappets - Bus 1209		(\$3,151)
	☆ Fuel access door assembly - Bus 1204		(\$3,010)
	☆ Fuel pumps, camshaft, gears - Bus - 1201		(\$5,826)
			<b>(\$28,182)</b>
TIRE EXPENSE	☆ Timing of actual purchases vs budget. Ahead year-to-date.		
(\$6,049)			
BUILDING & YARDS	☆ Desk chairs & cabinets - offices.		(\$3,322)
(\$6,269)	☆ Grounds landscaping.		(\$1,772)
	☆ Fire extinguishers replacement.		(\$834)
			<b>(\$5,928)</b>

## FINANCE & HUMAN RESOURCES

PROFESSIONAL FEES	☆ HR support - operator recruitment.		(\$9,450)
(\$6,488)	☆ Call centre support - vacation relief less than budget.		\$2,962
			<b>(\$6,488)</b>
COMPUTER EXPENSE	☆ Timing of actual purchases vs budget.		
\$6,702			
MISCELLANEOUS EXPENSE	☆ Setup fees for onboard fare payment acceptance (Moneris).		(\$9,222)
(\$10,330)			

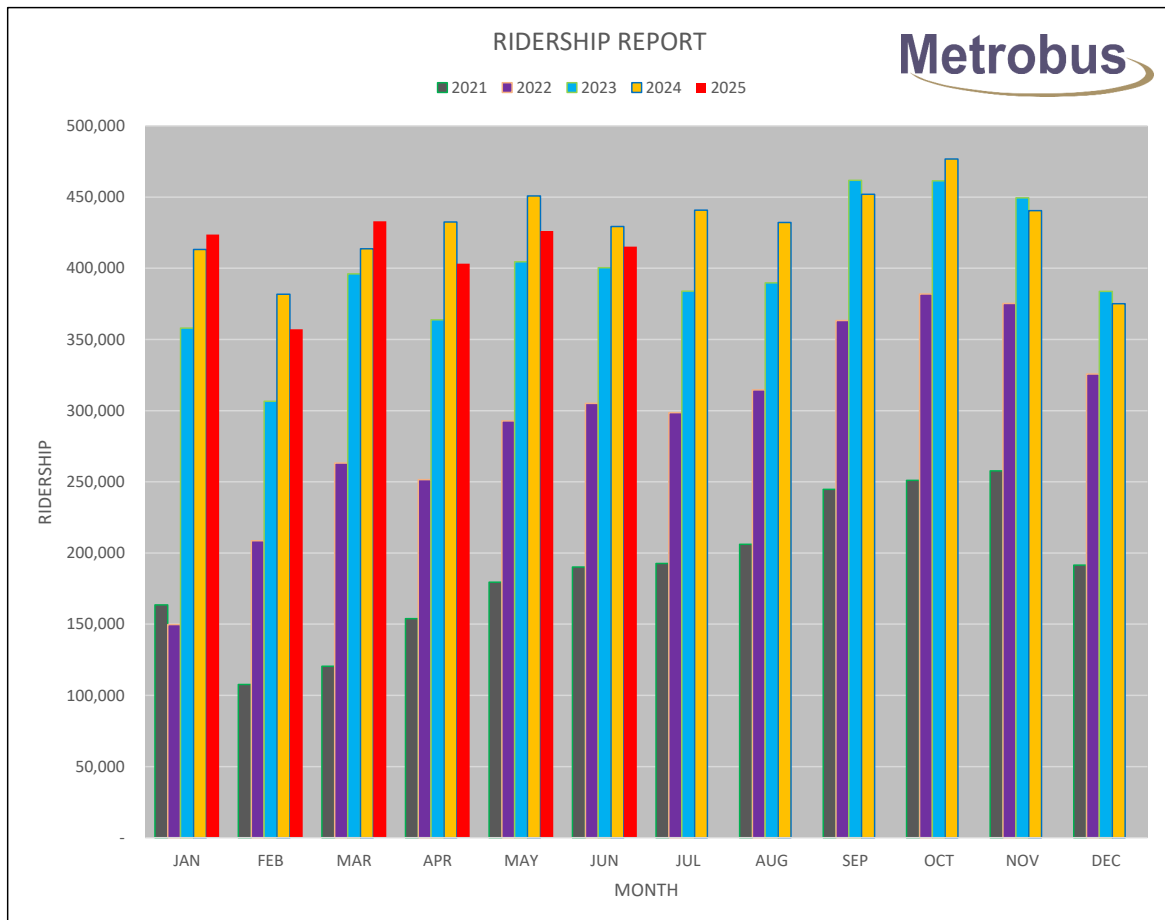
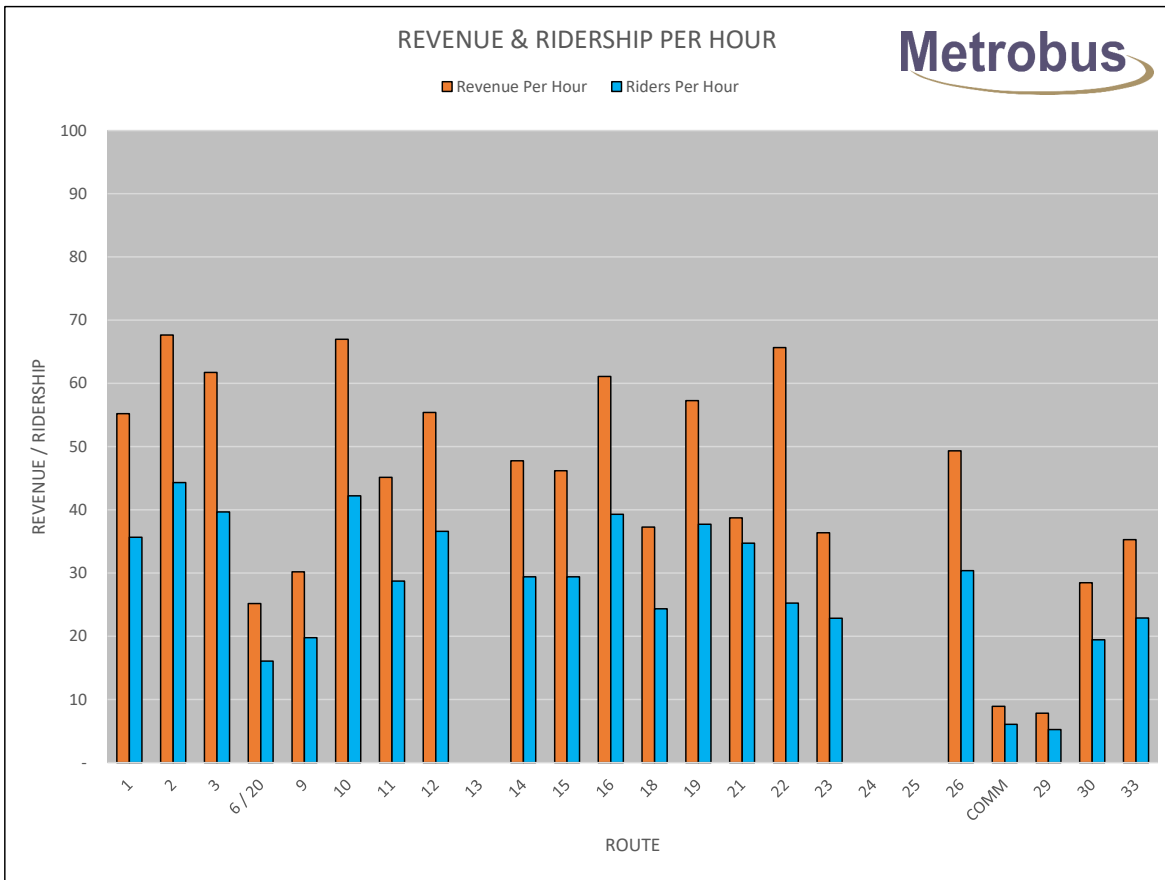
CAPITAL OUT OF REVENUE	☆☆ Switches for dispatch (Radio System upgrades).	(\$8,669)
(\$199,559)	☆☆ Fareboxes for 8 hybrids coming this fall.	(\$190,692)
	☆☆ Equipment for solar kits.	(\$198)
		<b>(\$199,559)</b>

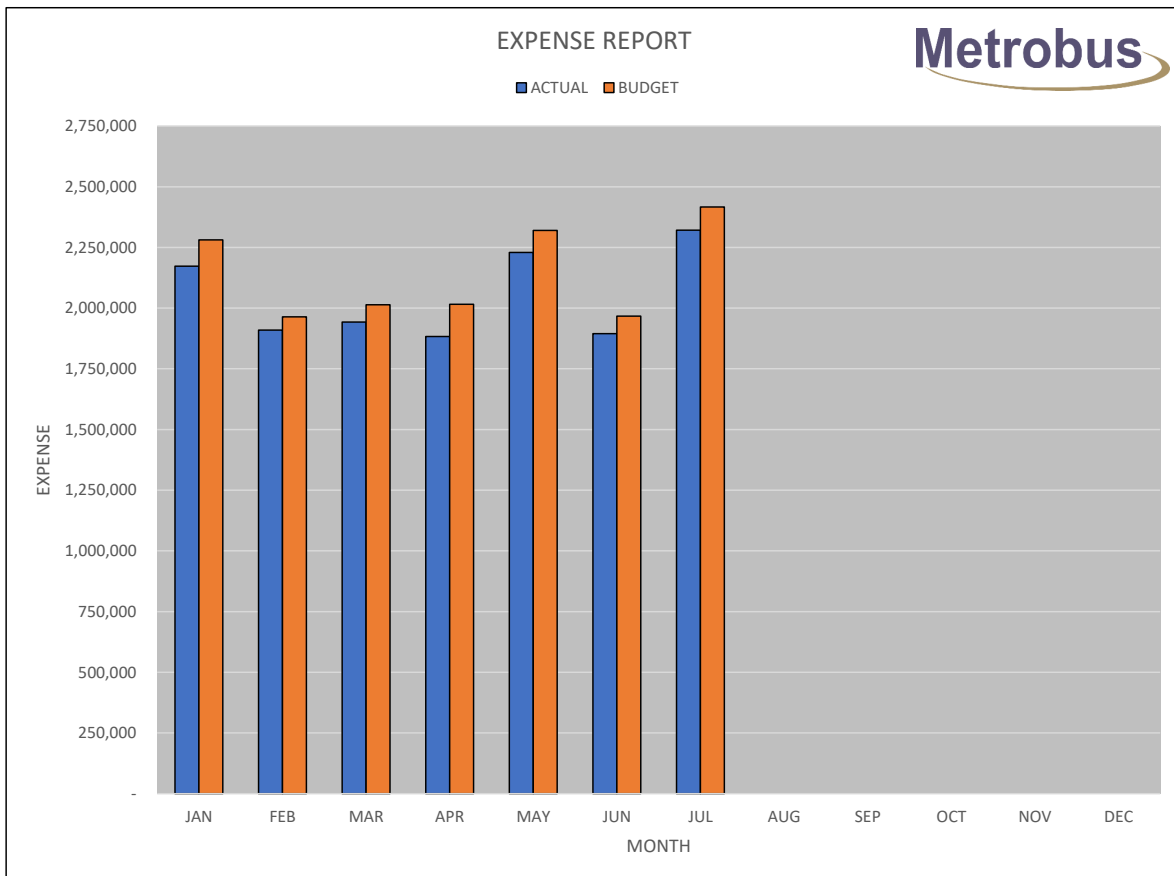
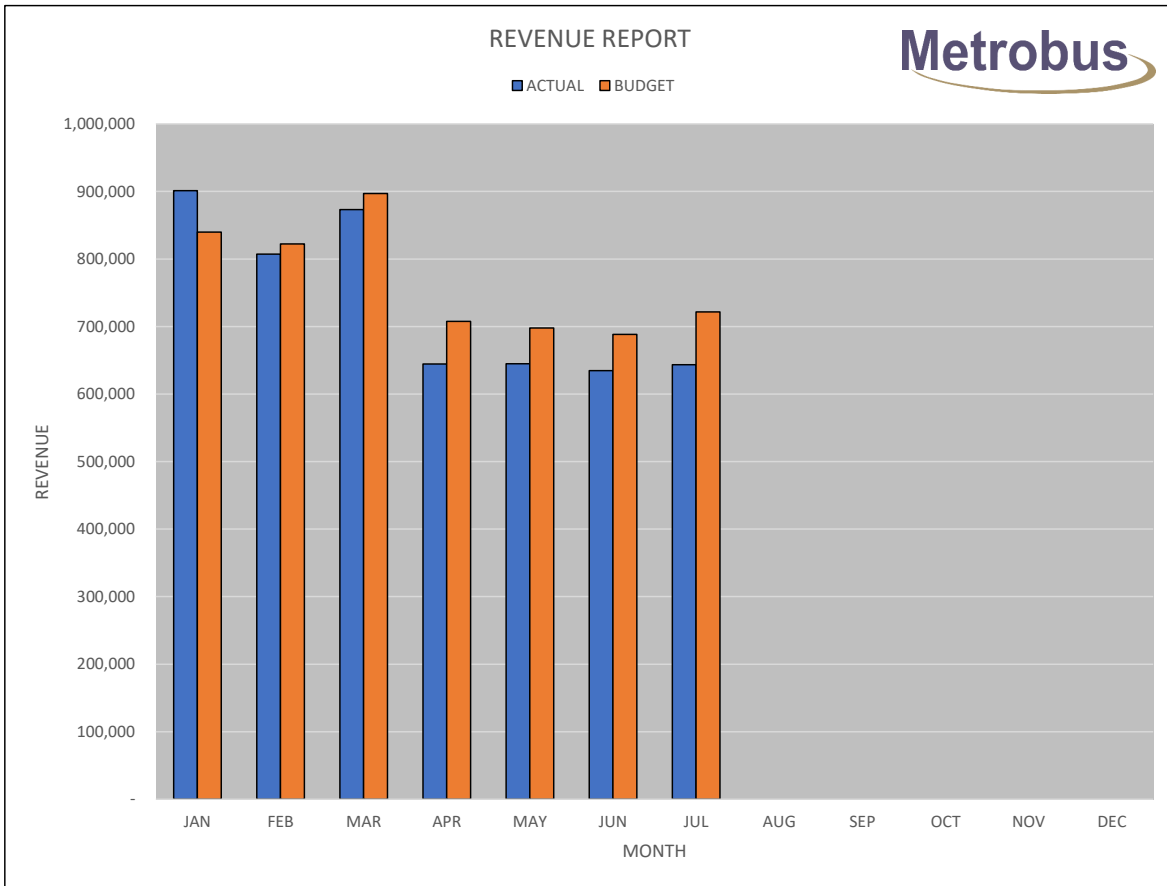
ICIP FUNDING	☆☆ Claim - Radio System Upgrade.	\$7,224
\$147,223	☆☆ Claim - Fareboxes for 8 hybrids coming this fall.	\$139,835
	☆☆ Claim - Equipment for solar kits.	\$164
		<b>\$147,223</b>

## GOBUS

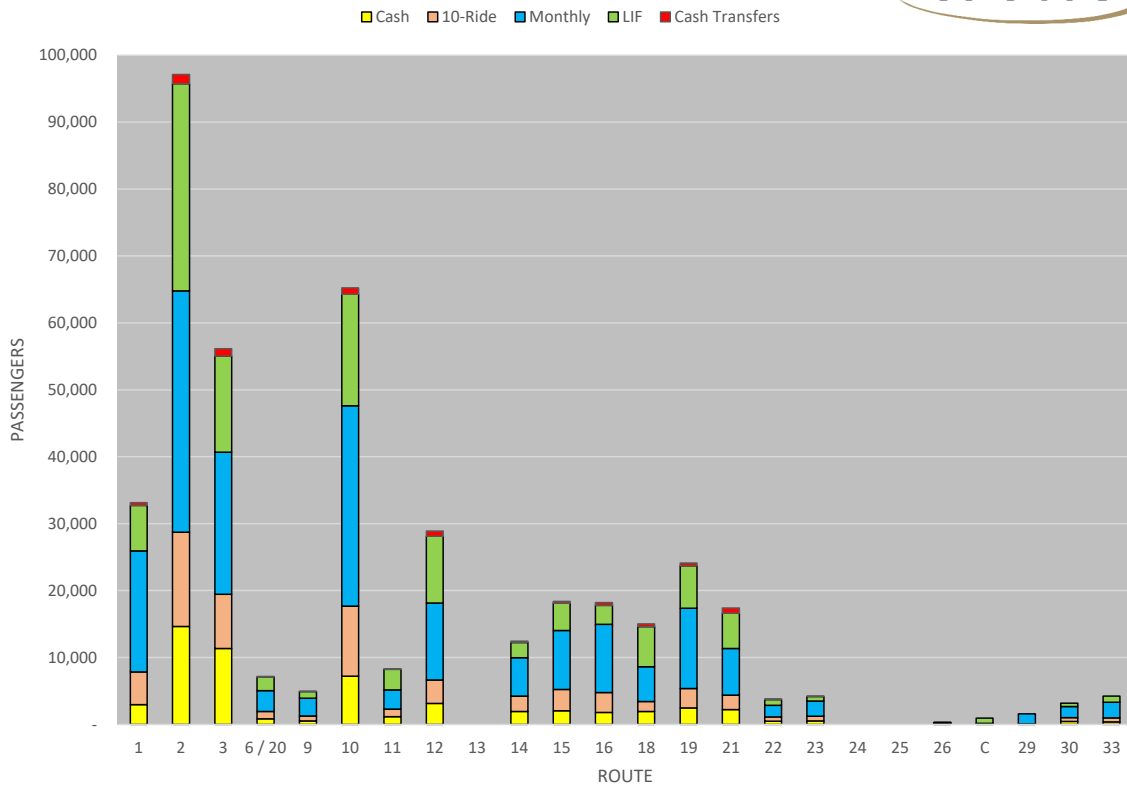
CONTRACTOR EXPENSE	☆☆ BUDGET - Ridership Bus:	8,446 rides @ \$27.38	\$231,251
\$3,971	☆☆ BUDGET - Ridership Taxi:	3,620 rides @ \$24.50	\$88,626
	☆☆ BUDGET - No Shows:	361 rides @ \$13.69	\$4,942
			<b>\$324,820</b>
	☆☆ ACTUAL - Ridership Bus:	7,866 rides @ \$27.38	(\$215,371)
	☆☆ ACTUAL - Ridership Taxi: incl. 239 taxi no shows.	3,824 rides @ \$26.21	(\$100,194)
	☆☆ ACTUAL - No Shows:	386 rides @ \$13.69	(\$5,284)
			<b>(\$320,849)</b>
			<b>\$3,971</b>

GASOLINE EXPENSE	☆☆ Budgeted Usage:	27,000 litres @ \$1.5000 / L	\$40,500
\$7,188	☆☆ Actual Usage:	27,025 litres @ \$1.2326 / L	(\$33,312)
			<b>\$7,188</b>
	☆☆ Volume Variance:	(27,000 - 27,025) @ \$1.7000 / L	(\$43)
	☆☆ Price Variance:	27,025 @ (\$1.7000 - \$1.2326) / L	\$12,630
			<b>\$12,588</b>





# TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	917.76		\$50,661.51	\$174,998.48	0.29	0.34
2	2,161.38		\$146,237.75	\$412,131.94	0.35	0.41
3	1,387.67		\$85,637.00	\$264,600.92	0.32	0.32
6	440.96		\$11,095.85	\$84,082.25	0.13	0.16
9	248.43		\$7,498.09	\$47,370.63	0.16	0.22
10	1,522.47		\$101,973.97	\$290,304.58	0.35	0.42
11	286.18		\$12,914.34	\$54,568.80	0.24	0.27
12	768.60		\$42,566.39	\$146,556.65	0.29	0.34
13	0.00		\$0.00	\$0.00		0.26
14	415.46		\$19,839.28	\$79,219.91	0.25	0.30
15	615.54		\$28,436.79	\$117,371.17	0.24	0.31
16	452.71		\$27,657.70	\$86,322.74	0.32	0.35
18	599.72		\$22,360.15	\$114,354.61	0.20	0.23
19	628.35		\$35,977.24	\$119,813.78	0.30	0.34
21	478.61	\$62,403.25	\$18,528.89	\$91,261.35	0.20	0.29
22	146.07	\$27,404.31	\$9,590.59	\$27,852.63	0.34	0.27
23	182.83		\$6,649.77	\$34,862.02	0.19	0.23
24	0.00		\$0.00	\$0.00		0.37
26	8.82		\$434.94	\$1,681.80	0.26	0.65
28 - Community	153.53		\$1,367.06	\$29,275.10	0.05	0.06
29 - On-Demand	300.93	\$5,828.00	\$2,353.17	\$57,381.33	0.04	0.06
30	162.65	\$33,961.23	\$4,629.63	\$31,014.10	0.15	0.15
33	185.43		\$6,539.72	\$35,357.79	0.18	0.19
	<b>12,064.10</b>	<b>\$129,596.79</b>	<b>\$642,949.82</b>	<b>\$2,300,382.59</b>	<b>0.28</b>	<b>0.33</b>

Cost / revenue hour (includes regular debt payments & special pension):

\$190.68

Total Expenses	\$2,320,885
Debt Interest	\$0
Debt Payment	\$0



