



St. John's
Transportation
Commission

August 31

2024

MONTHLY FINANCIAL STATEMENTS

Issued: SEPTEMBER 19, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 AUGUST, 2024



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,392,650	\$1,392,650	\$0	\$9,967,720	\$9,967,720	\$0
Passenger Revenue	535,509	504,500	31,009	4,252,586	3,904,700	347,886
Low Income Pass Revenue	152,459	153,810	(1,351)	1,240,627	1,250,100	(9,473)
On Demand Pilot Grant	5,828	0	5,828	43,312	0	43,312
Mt. Pearl Revenue	88,705	93,440	(4,735)	676,457	733,050	(56,593)
Paradise Revenue	35,815	27,560	8,255	261,183	212,910	48,273
Charter Revenue	1,849	7,000	(5,151)	17,761	28,700	(10,939)
Transit Advertising Revenue	19,445	27,250	(7,805)	112,125	148,000	(35,875)
Other Income	28,032	12,000	16,032	260,855	96,000	164,855
TOTAL REVENUE	\$2,260,292	\$2,218,210	\$42,082	\$16,832,626	\$16,341,180	\$491,446
OPERATIONS						
Operators Salaries	\$625,985	\$658,270	\$32,285	\$4,384,291	\$4,435,350	\$51,059
Salaries Operations	143,910	148,580	4,670	972,348	1,023,190	50,842
Diesel Fuel	248,593	337,500	88,907	2,148,103	2,919,560	771,457
Company Vehicles	927	3,430	2,503	15,585	27,440	11,855
Licenses	4,600	4,600	0	46,938	46,300	(638)
Communications Expense	3,470	2,230	(1,240)	18,535	17,840	(695)
Miscellaneous	1,371	670	(701)	11,518	6,010	(5,508)
Uniforms & Clothing	5,393	5,720	327	43,108	44,560	1,452
Advertising Expense	49,585	18,670	(30,915)	127,377	94,510	(32,867)
Bus Charter Expense	1,415	4,510	3,095	15,092	18,880	3,788
Transit Advertising Expense	7,914	9,960	2,046	55,708	68,190	12,482
Promotions Expense	5,044	7,130	2,086	48,216	57,040	8,824
Registration & Membership	433	380	(53)	18,530	23,500	4,970
Schedules & Transfers	1,501	1,530	29	15,067	12,640	(2,427)
TOTAL OPERATIONS	\$1,100,141	\$1,203,180	\$103,039	\$7,920,416	\$8,795,010	\$874,594
MAINTENANCE						
Garage Salaries	\$244,441	\$244,300	(\$141)	\$1,642,768	\$1,659,040	\$16,272
Wash Salaries	29,477	34,050	4,573	214,248	232,130	17,882
Shop Tools & Equipment	10,449	1,450	(8,999)	23,239	17,150	(6,089)
Stock Parts	137,773	116,450	(21,323)	904,900	801,600	(103,300)
Garage Expense	16,606	6,790	(9,816)	83,844	57,050	(26,794)
Bus Lubricants	7,274	5,750	(1,524)	101,888	103,630	1,742
Tire Expense	20,891	10,000	(10,891)	101,829	97,000	(4,829)
Body Shop Supplies	39	1,550	1,511	2,639	9,650	7,011
Bus Wash	53	1,470	1,417	3,964	6,450	2,486
Building & Yards	15,242	15,430	188	122,407	109,140	(13,267)
Utilities	14,054	16,200	2,146	238,023	258,700	20,677
Maintenance Vehicles	2,544	5,800	3,256	33,632	39,200	5,568
Bus Stop & Shelters	1,967	2,650	683	30,388	28,150	(2,238)
Janitorial & Sanitation	4,320	3,500	(820)	30,663	29,100	(1,563)
Farebox Repairs	0	1,300	1,300	1,489	10,800	9,311

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 AUGUST, 2024



	AUGUST			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Capital Out of Revenue	0	0	0	26,023	0	(26,023)
TOTAL MAINTENANCE	\$505,130	\$466,690	(\$38,440)	\$3,561,944	\$3,458,790	(\$103,154)
FINANCE & ADMINISTRATION						
Administration Salaries	\$92,176	\$92,090	(\$86)	\$639,826	\$639,940	\$114
Employer's Payroll Tax	23,168	23,730	562	161,366	163,200	1,834
Sick Leave	19,000	19,000	0	152,000	152,000	0
Worker's Compensation	21,041	20,490	(551)	156,117	158,560	2,443
Employment Insurance	22,607	22,570	(37)	178,197	178,640	443
Retiring Allowance Expense	4,000	4,000	0	32,000	32,000	0
Group Insurance	51,063	53,260	2,197	456,152	455,630	(522)
CPP Expense	58,932	61,600	2,668	444,286	451,530	7,244
Pension Expense	120,125	125,190	5,065	883,765	900,320	16,555
Professional Fees	13,349	2,000	(11,349)	135,409	91,000	(44,409)
Telephone Expense	2,568	2,600	32	19,828	21,400	1,572
2 Computer Expense	43,133	39,510	(3,623)	219,936	236,120	16,184
Office Supplies Expense	9,935	6,450	(3,485)	42,780	50,260	7,480
Travel Expense	0	0	0	4,570	9,380	4,810
Training Expense	54	800	746	36,095	34,000	(2,095)
Fleet Insurance Expense	39,978	41,500	1,522	319,824	332,000	12,176
General Insurance Expense	5,828	6,100	272	46,624	48,800	2,176
Miscellaneous Expense	6,566	4,850	(1,716)	69,495	49,000	(20,495)
Capital Out of Revenue	1,616,825	0	(1,616,825)	2,272,724	0	(2,272,724)
TOTAL FINANCE & ADMIN.	\$2,150,348	\$525,740	(\$1,624,608)	\$6,270,994	\$4,003,780	(\$2,267,214)
Total Expenses	\$3,755,619	\$2,195,610	(\$1,560,009)	\$17,753,354	\$16,257,580	(\$1,495,774)
NET BEFORE DEBT	(\$1,495,327)	\$22,600	(\$1,517,927)	(\$920,728)	\$83,600	(\$1,004,328)
DEBT CHARGES						
Loan Interest Expense	0	5,600	5,600	\$0	\$19,600	\$19,600
Bank Loan Payment	0	17,000	17,000	0	64,000	64,000
NET TOTAL SURPLUS/(COST) OF SERVICE	(\$1,495,327)	\$0	(\$1,495,327)	(\$920,728)	\$0	(\$920,728)
LESS: ICIP Funding	\$1,368,985	\$0	\$1,368,985	\$1,888,315	\$0	\$1,888,315
SURPLUS/(COST) OF SERVICE	(\$126,342)	\$0	(\$126,342)	\$967,587	\$0	\$967,587

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 AUGUST, 2024



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$377,350	377,350	\$0	\$3,129,300	\$3,129,300	\$0
Passenger Revenue	11,252	12,500	(1,248)	88,608	100,000	(11,392)
Low Income Pass Revenue	12,041	10,690	1,351	96,374	86,900	9,474
Mt Pearl & Eastern Health Charges	8,878	7,660	1,218	62,516	58,340	4,176
Government Grant	7,875	7,900	(25)	63,000	63,200	(200)
TOTAL REVENUE	\$417,396	\$416,100	\$1,296	\$3,439,798	\$3,437,740	\$2,058
EXPENSES						
Contractor Expense	\$294,811	\$326,120	\$31,309	\$2,308,769	\$2,738,860	\$430,091
Administration Salaries	15,153	13,530	(1,623)	105,127	93,000	(12,127)
Employer's Payroll Tax	304	270	(34)	2,111	1,870	(241)
Worker's Compensation	301	270	(31)	2,089	1,830	(259)
Employment Insurance	352	440	88	2,443	3,020	577
Group Insurance	481	260	(221)	3,358	1,730	(1,628)
CPP Expense	865	810	(55)	6,000	5,520	(480)
3 Pension Expense	865	950	85	5,901	6,510	609
Gasoline Expense	40,335	45,900	5,565	288,571	367,200	78,629
Professional Fees	3,191	2,280	(911)	21,452	18,240	(3,212)
Telephone Expense	42	360	318	331	2,880	2,549
Computer Expense	16,887	15,600	(1,287)	116,765	127,500	10,735
Office Supplies Expense	2	250	248	678	2,000	1,322
Promotions Expense	107	310	203	993	2,480	1,487
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,379	6,250	(1,129)	52,767	50,000	(2,767)
TOTAL EXPENSE	\$381,075	\$413,600	\$32,525	\$2,917,355	\$3,425,140	\$507,785
NET BEFORE DEBT	\$36,321	\$2,500	\$33,821	\$522,443	\$12,600	\$509,843
DEBT CHARGES						
Loan Interest Expense	\$0	\$500	\$500	\$0	\$3,600	\$3,600
Bank Loan Payment	0	2,000	2,000	0	9,000	9,000
TOTAL SURPLUS/(COST) OF SERVICE	\$36,321	\$0	\$36,321	\$522,443	\$0	\$522,443
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	8,326	8,680	354	59,743	72,590	12,847
TAXI TRIPS (incl. taxi no shows) *	2,816	3,720	904	28,000	31,110	3,110
TOTAL TRIPS	11,142	12,400	1,258	87,743	103,700	15,957

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%		
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%		
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>2,091,129</u>		<u>1,258,611</u>	<u>-39.81%</u>	<u>1,313,893</u>	<u>4.39%</u>	<u>2,084,085</u>	<u>58.62%</u>	<u>3,003,297</u>	<u>44.11%</u>	<u>3,394,435</u>	<u>13.02%</u>
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>3,394,435</u>	
Weekdays	169		165		168		169		170		168	
Saturdays	35		33		35		34		33		35	
Sundays	34		33		35		35		34		33	
No Service	1		9		1		1		2		4	
Stats	4		4		4		4		4		4	
	243		244		243		243		243		244	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%		
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%		
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>1,817,038</u>		<u>1,113,786</u>	-38.70%	<u>1,104,228</u>	-0.86%	<u>1,754,858</u>	58.92%	<u>2,477,421</u>	41.18%	<u>2,734,643</u>	10.38%
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>2,734,643</u>	

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ST. JOHN'S TRANSPORTATION COMMISSION
MOUNT PEARL SUMMARY REPORT
AUGUST, 2024



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$30,163	\$25,488	\$4,675	\$228,490	\$185,698	\$42,792
City of Mount Pearl Billing	88,705	93,440	(4,735)	676,458	733,050	(56,592)
Total Revenue	\$118,868	\$118,928	(\$60)	\$904,948	\$918,748	(\$13,800)
*Less Variable Expenses						
Operating Expenses	\$64,213	\$70,696	\$6,483	\$438,838	\$476,326	\$37,488
Maintenance Expenses	28,461	25,688	(2,773)	175,980	166,759	(9,221)
Finance & Admin. Expenses	19,946	20,168	222	142,121	139,980	(2,141)
Total Expenses	\$112,620	\$116,552	\$3,932	\$756,939	\$783,065	\$26,126
6 Total Overhead Contribution	\$6,248	\$2,376	\$3,872	\$148,009	\$135,683	\$12,326
Mount Pearl Kilometers	15,457.5	15,457.5	0.0	117,678.5	119,421.3	(1,742.8)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	34.7					
Riders Per Hour^ - Route 22	28.1					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.2	28.3				
2016-2024	21.0	17.3				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 AUGUST, 2024



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$4,531	\$2,539	\$1,992	\$28,506	\$16,863	\$11,643
Town of Paradise Billing	35,815	27,560	8,255	261,182	212,910	48,272
Total Revenue	\$40,346	\$30,099	\$10,247	\$289,688	\$229,773	\$59,915
*Less Variable Expenses						
Operating Expenses	\$21,795	\$17,901	(\$3,894)	\$140,970	\$119,164	(\$21,806)
Maintenance Expenses	9,660	6,504	(3,156)	56,370	41,720	(14,650)
Finance & Admin. Expenses	6,770	5,107	(1,663)	45,568	35,016	(10,552)
Total Expenses	\$38,225	\$29,512	(\$8,713)	\$242,908	\$195,900	(\$47,008)
Total Overhead Contribution	\$2,121	\$587	\$1,534	\$46,780	\$33,873	\$12,907
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Paradise Kilometers	5,246.5	3,914.0	1,332.5	37,670.6	29,868.0	7,802.6
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	17.5					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	15.5					
2016-2024	8.7					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$1,849	\$7,000	(\$5,151)	\$17,761	\$28,700	(\$10,939)
Total Revenue	\$1,849	\$7,000	(\$5,151)	\$17,761	\$28,700	(\$10,939)
EXPENSES						
Operators Salary Expense	\$698	\$2,330	\$1,632	\$9,702	\$9,500	(\$202)
Operation's Salaries Expense	300	300	0	1,300	1,300	0
Diesel Fuel Expense	186	710	524	2,051	2,930	879
Maintenance Expenses *	231	1,170	939	2,039	4,800	2,761
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	350	350
Administration Expense	0	0	0	0	0	0
Total Expenses	\$1,415	\$4,510	\$3,095	\$15,092	\$18,880	\$3,788
PROFIT / (LOSS)	\$434	\$2,490	(\$2,056)	\$2,669	\$9,820	(\$7,151)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
TRANSIT ADVERTISING FINANCIAL STATEMENT
AUGUST, 2024



	ACTUAL	AUGUST BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$17,195	\$25,000	(\$7,805)	\$94,125	\$130,000	(\$35,875)
Total Revenues	\$17,195	\$25,000	(\$7,805)	\$94,125	\$130,000	(\$35,875)
EXPENSES						
Salaries	\$4,152	\$4,150	(\$2)	\$28,706	\$28,710	\$4
Sales Commission	1,832	2,610	778	10,314	13,880	3,566
Sign Production	733	580	(153)	3,796	4,640	844
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	3,916	3,920	4
Telephone	52	60	8	376	480	104
Advertising	300	890	590	2,650	7,120	4,470
Sign Installations	0	630	630	3,070	5,040	1,970
9 Entertainment	0	190	190	0	1,520	1,520
Advertising Software	360	360	0	2,880	2,880	0
Total Expenses	\$7,914	\$9,960	\$2,046	\$55,708	\$68,190	\$12,482
PROFIT / (LOSS)	\$9,281	\$15,040	(\$5,759)	\$38,417	\$61,810	(\$23,393)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$18,000	\$18,000	\$0
TOTAL PROFIT / (LOSS)	\$11,531	\$17,290	(\$5,759)	\$56,417	\$79,810	(\$23,393)

KEY PERFORMANCE INDICATORS

	8 MTH 2024	8 MTH 2023	8 MTH 2022	8 MTH 2021	8 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	34.37	31.60	22.46	15.38	15.73	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	21.75	21.24	23.35	13.71	11.40	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.4%	35.2%	28.2%	24.4%	21.4%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.95	30.71	28.67	29.58	31.22	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.62	1.68	1.87	2.21	2.01	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	56.76	54.28	43.23	35.15	32.46	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.55	5.17	7.14	9.95	10.30	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	1,221.5	1,249.3	1,238.5	1,227.0	1,175.9	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	7,954	7,852	6,155	4,703	4,423	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.51	6.29	4.97	3.83	3.76	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	34,200	56,675	-	-	50,000	85,000
PASSENGER REVENUE	13,406	15,873	12,611	9,406	8,638	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	10.98	12.71	10.18	35.54	55.54	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	2,393.1	n/a	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	12,475	n/a	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.21	n/a	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	55,000	n/a	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	16,019	n/a	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	29.68	n/a	n/a	n/a	n/a	22.84	n/a	n/a	n/a

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KEY PERFORMANCE INDICATORS	8 MTH 2024	% of Paid Trips	8 MTH 2023	% of Paid Trips	8 MTH 2022	% of Paid Trips	8 MTH 2021	% of Paid Trips	8 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	59,743	65.1%	47,728	53.7%	43,582	61.5%	41,822	66.9%	30,915	60.5%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	28,000	30.5%	35,907	40.4%	23,921	33.7%	18,257	29.2%	18,008	35.2%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
TOTAL TRIPS (St. John's)	87,743		83,635		67,503		60,079		48,923		125,016		110,022		99,086		81,719	
NO SHOWS (St. John's)	4,055	4.4%	5,241	5.9%	3,393	4.8%	2,478	4.0%	2,191	4.3%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	91,798		88,876		70,896		62,557		51,114		132,695		116,045		103,585		85,235	
CANCELLATIONS (St. John's)	66,103	72.0%	58,032	65.3%	34,408	48.5%	30,368	48.5%	58,257	114.0%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	20,540	22.4%	20,346	22.9%	17,250	24.3%	12,306	19.7%	8,006	15.7%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	29.71		28.60		35.63		32.35		32.73		30.79		35.29		31.60		31.91	

REVENUES

		<u>2024</u>	<u>2023</u>	<u>Variance</u>
PASSENGER REVENUE				
\$31,009	Cash Revenue	\$108,503	\$112,534	(\$4,031)
	10-Ride Passes	\$134,861	\$127,413	\$7,448
	Monthly Passes	\$279,758	\$228,062	\$51,696
	Other (double-rides, Go-Cards, etc)	\$10,090	\$12,291	(\$2,201)
	M-Card fees	\$4,970	\$5,481	(\$512)
	Credits / Discounts / Allocations	(\$480)	(\$2,337)	\$1,857
	Commission Paid	(\$2,192)	(\$2,227)	\$35
	Total Revenue	\$535,509	\$481,217	\$54,292

- ☆ Cash revenue down 3.5% from 2023 and cash ridership was up .5%. (U12 Child rides up 16% - 13,825 vs 11,481).
- ☆ 10-Ride pass revenue was up 5.8% from last year. 10-Ride riders were up 4.1% & sales were up 6.2%.
- ☆ Monthly pass revenue was up 22% from last year. Monthly riders were up 21% & sales were up 21%.
- ☆ LIF riders were up 4.5% from 2023.
- ☆ Ridership of 432,124 was 11% higher than 2023 (389,850) and 7% higher than budget (403,760).
 NOTE: There were 21 week days in 2024 vs 22 in 2023.
- ☆ Avg fare (Incl. LIFT) of \$1.59 compared to \$1.62 last year and \$1.63 budget.
- ☆ Rides per pass ratio was 27.0 (LIFT passes incl.) compared to 26.2 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	11.9%	13.7%	50.3%	24.1%
2023	13.2%	14.7%	46.2%	25.9%
2022	17.9%	16.5%	37.5%	28.0%
2021	18.9%	16.3%	31.2%	33.6%
2020	32.0%	17.5%	50.5%	0.0%
2019	27.0%	17.0%	56.1%	0.0%
2018	30.1%	16.8%	53.0%	0.0%

ON DEMAND PILOT GRANT \$5,828 ☆ Fourth month of new 3 year agreement with Memorial University.
 ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.

PARADISE REVENUE \$8,255 ☆ Ridership revenues higher than budget , resulting in lower direct billing.
 ☆ Higher KM Billed than budget due increase in service hours as requested from the town.
 (See Paradise statement for more information).

CHARTER REVENUE (\$5,151) ☆ Less billable hours than budgeted (13 vs 40).
 (See Charter statement for more information).

TRANSIT ADVERTISING REVENUE (\$7,805) ☆ Sales booked for the month were less than budget.
 (See Transit Advertising statement for more information).

OTHER INCOME \$16,032 ☆ Interest earned on bank balance higher than budget. \$14,990

OPERATIONS DEPT

OPERATIONS SALARIES \$32,285	<ul style="list-style-type: none"> ☆ More operator hours at lower pay scale than budgeted. \$15,085 ☆ Vacation weeks less than budget (74 vs 85). \$15,856 ☆ Temp pay, overtime, stat pay, net of docked time less than budget. \$0 ☆ Weekly overshift higher than budget. (\$1,910) 	<hr/> <hr/> \$29,031
FUEL EXPENSE \$88,907	<ul style="list-style-type: none"> ☆ Budgeted Usage: 147,240 litres @ \$2.2500 /L \$331,290 ☆ Actual Usage: 157,736 litres @ \$1.5526 /L (\$244,901) 	<hr/> <hr/> \$86,389
	<ul style="list-style-type: none"> ☆ On Demand Bus Gasoline @ Depot less than budget. \$2,518 	<hr/> <hr/> \$2,518
	Total Variance	\$88,907
	<ul style="list-style-type: none"> ☆ Volume Variance: (147,240 - 157,736) @ \$2.2500 /L (\$23,616) ☆ Price Variance: 161,686 @ (\$2.2500 - \$1.5899) \$110,005 	<hr/> <hr/> \$86,389
	<ul style="list-style-type: none"> ☆ On Demand Bus Gasoline @ Depot less than budget. \$2,518 	<hr/> <hr/> \$2,518
	Total Variance	\$88,907
	<ul style="list-style-type: none"> ☆ Actual burn was 65.5 L / 100KM vs budget of 60.0 L / 100KM. ☆ Actual total KM was 247,940 vs budget of 252,800. 	
ADVERTISING EXPENSE (\$30,915)	<ul style="list-style-type: none"> ☆ Expenses related to on-demand service ads. (\$3,161) ☆ Expenses related to passenger code of conduct. (\$3,662) ☆ Expenses related to hiring mechanics. (\$19,042) ☆ Expenses related to hiring operators. (\$3,848) 	<hr/> <hr/> (\$29,713)

MAINTENANCE DEPT

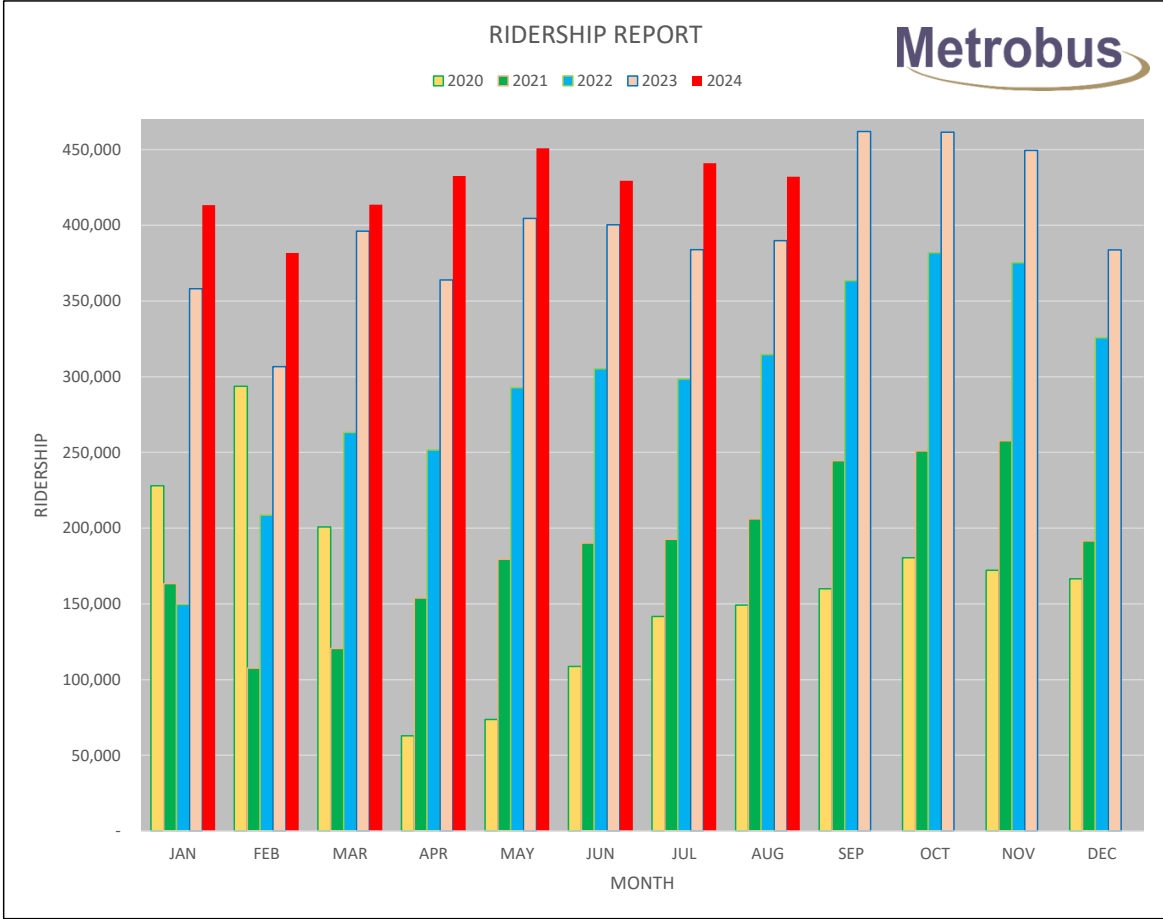
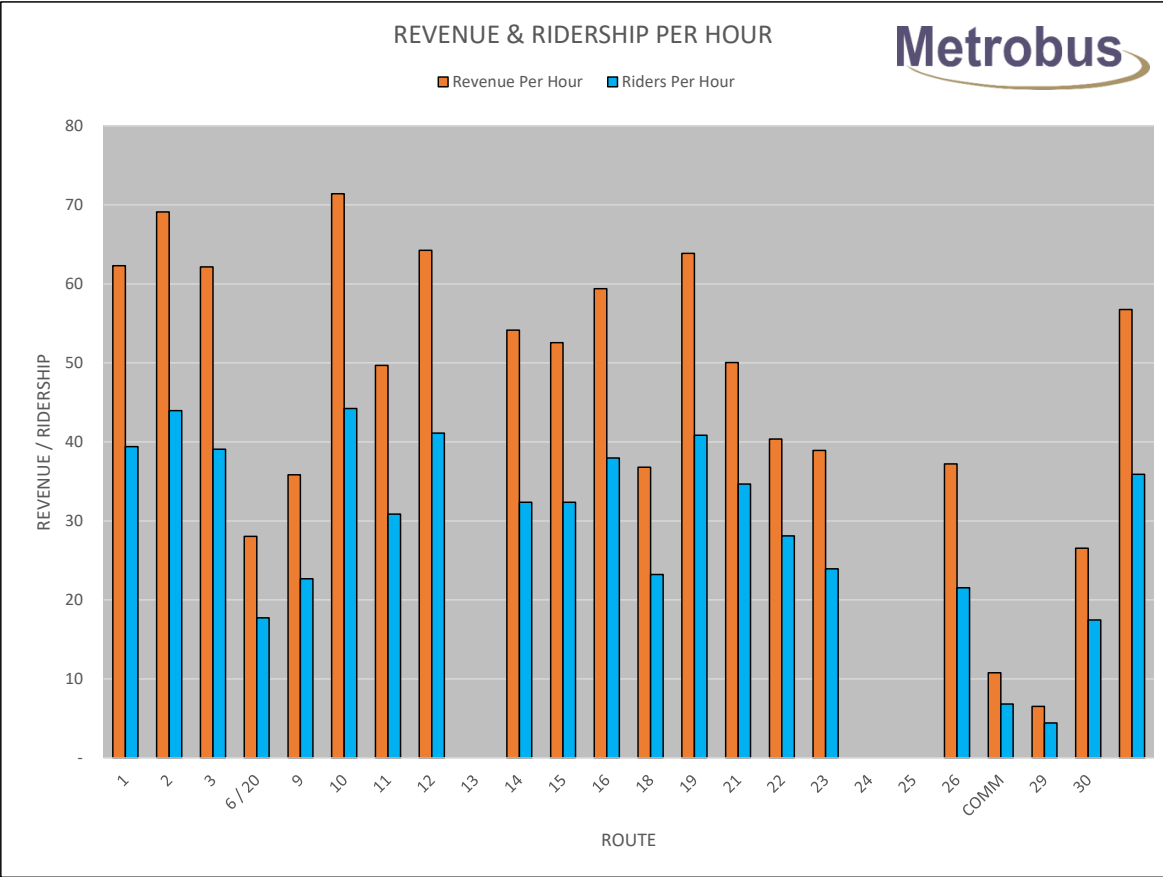
SHOP TOOLS & EQUIPMENT (\$8,999)	<ul style="list-style-type: none"> ☆ Unbudgeted item - Repairs to tire machine. (\$6,925) ☆ Unbudgeted item - sling chains (\$1,900) 	<hr/> <hr/> (\$8,825)												
STOCK PARTS EXPENSE (\$21,323)	<ul style="list-style-type: none"> ☆ Expenses much than budget for the month. Now 13% over budget through 8 months. <ul style="list-style-type: none"> ☆ Higher costed expenses include: <table border="0" style="margin-left: 20px;"> <tr> <td>☆ Injector Kit</td> <td>Bus 0860</td> <td style="text-align: right;">(\$8,598)</td> </tr> <tr> <td>☆ Turbo</td> <td>Bus 1418</td> <td style="text-align: right;">(\$6,230)</td> </tr> <tr> <td>☆ Cylinder heads</td> <td>Bus 1418</td> <td style="text-align: right;">(\$10,200)</td> </tr> <tr> <td>☆ Turbo</td> <td>Bus 0860</td> <td style="text-align: right;">(\$6,060)</td> </tr> </table> 	☆ Injector Kit	Bus 0860	(\$8,598)	☆ Turbo	Bus 1418	(\$6,230)	☆ Cylinder heads	Bus 1418	(\$10,200)	☆ Turbo	Bus 0860	(\$6,060)	<hr/> <hr/> (\$31,088)
☆ Injector Kit	Bus 0860	(\$8,598)												
☆ Turbo	Bus 1418	(\$6,230)												
☆ Cylinder heads	Bus 1418	(\$10,200)												
☆ Turbo	Bus 0860	(\$6,060)												
GARAGE EXPENSE (\$9,816)	<ul style="list-style-type: none"> ☆ Contractual foreman support costs not budgeted. (\$4,810) ☆ Bulk purchase of discontinued brake cleaner. New product does not work nearly as good. (\$4,238) 	<hr/> <hr/> (\$9,048)												
TIRE EXPENSE (\$10,891)	<ul style="list-style-type: none"> ☆ Timing of purchases & numerous tire walls damaged due to driving through construction areas. 													

FINANCE & HUMAN RESOURCES

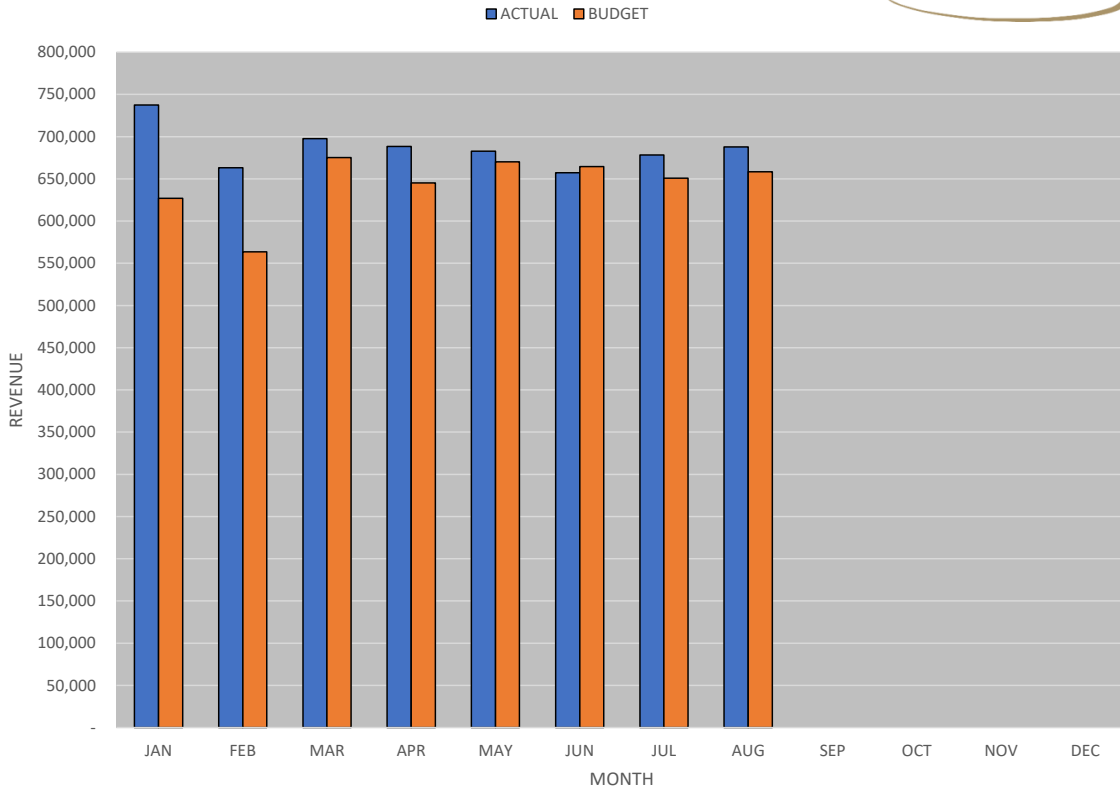
PENSION EXPENSE \$5,065	☆ Special pension payment less than budget.	\$4,780
PROFESSIONAL FEES (\$11,349)	☆ Legal costs associated with 2 terminations. ☆ Call centre support expenses.	(\$7,000) (\$4,349) (\$11,349)
CAPITAL OUT OF REVENUE (\$1,616,825)	☆ Claim made in August for: ☆ Cash Farebox Upgrade expenses. ☆ Community Bus payment.	(\$1,365,875) (\$250,869)
BANK LOAN PAYMENT & INTEREST \$22,600	☆ Debt related to Community Bus, Radio System upgrade, m-card system upgrade, and on-board stop announcement system not yet taken.	
ICIP FUNDING \$1,368,985	☆ Accrual for funding claim on above Radio System Upgrade expenses. ☆ Cash Farebox Upgrade claim #2. ☆ Community Bus Claim.	\$1,160,085 \$209,070

GOBUS

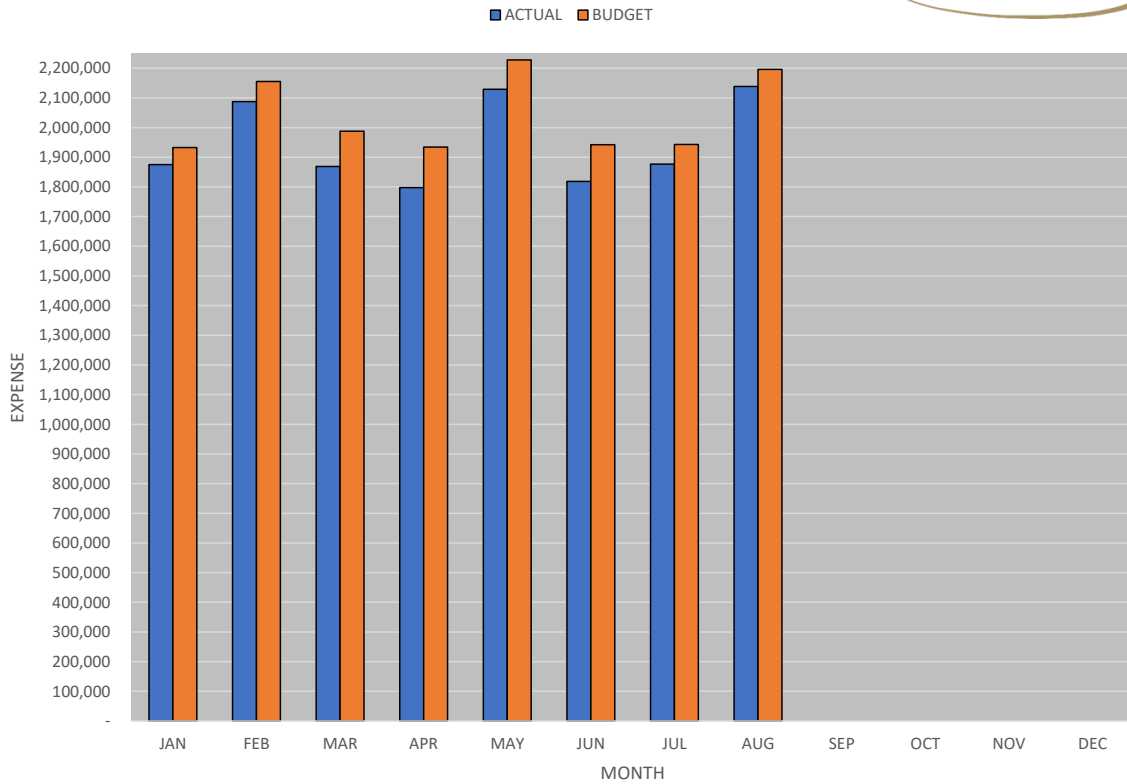
CONTRACTOR EXPENSE \$31,309	☆ BUDGET - Ridership Bus:	8,680 rides @ \$26.71	\$231,843
	☆ BUDGET - Ridership Taxi:	3,810 rides @ \$23.99	\$89,207
	☆ BUDGET - No Shows:	380 rides @ \$13.35	\$5,070
			\$326,120
	☆ ACTUAL - Ridership Bus:	8,326 rides @ \$26.71	(\$222,372)
	☆ ACTUAL - Ridership Taxi: incl. 172 taxi no shows:	2,816 rides @ \$23.32	(\$65,683)
	☆ ACTUAL - No Shows:	506 rides @ \$13.35	(\$6,755)
		(\$294,811)	
		\$31,309	
GASOLINE EXPENSE \$5,565	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
	☆ Actual Usage:	29,376 litres @ \$1.3730 / L	(\$40,335)
			\$5,565
	☆ Volume Variance:	(27,000 - 29,376) @ \$1.7000 / L	(\$4,039)
	☆ Price Variance:	33,350 @ (\$1.7000 - \$1.4100) / L	\$9,604
		\$5,565	



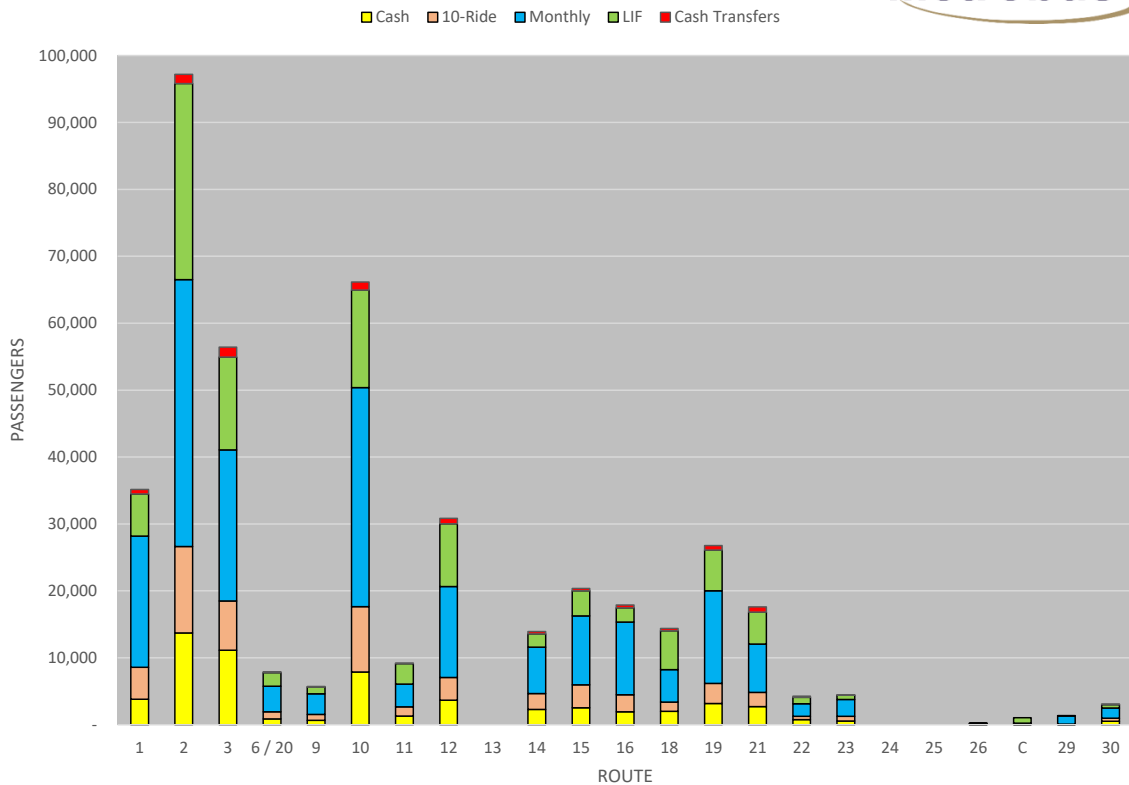
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	875.49		\$54,546.73	\$157,561.94	0.35	0.38
2	2,179.80		\$150,662.59	\$392,298.61	0.38	0.43
3	1,406.55		\$87,401.47	\$253,136.80	0.35	0.34
6	438.28		\$12,289.16	\$78,877.25	0.16	0.17
9	248.43		\$8,900.40	\$44,709.95	0.20	0.24
10	1,467.82		\$104,814.93	\$264,163.57	0.40	0.46
11	295.38		\$14,679.17	\$53,159.54	0.28	0.28
12	730.40		\$46,923.38	\$131,450.09	0.36	0.38
13	0.00		\$0.00	\$0.00	0.00	0.27
14	419.89		\$22,740.52	\$75,567.60	0.30	0.35
15	618.54		\$32,518.09	\$111,318.64	0.29	0.37
16	460.21		\$27,329.84	\$82,823.99	0.33	0.38
18	604.65		\$22,249.50	\$108,818.86	0.20	0.23
19	638.95		\$40,797.82	\$114,991.83	0.35	0.36
21	484.78	\$61,999.79	\$24,267.40	\$87,245.86	0.28	0.31
22	146.07	\$26,705.52	\$5,895.47	\$26,288.22	0.22	0.26
23	183.92		\$7,160.56	\$33,100.08	0.22	0.26
24	0.00		\$0.00	\$0.00	0.00	0.74
26	8.82		\$328.24	\$1,587.34	0.21	0.44
28 - Community	152.44		\$1,643.85	\$27,434.63	0.06	0.07
29 - On-Demand	300.93	\$8,750.00	\$1,963.20	\$54,158.37	0.04	0.05
30	170.73	\$35,814.98	\$4,530.61	\$30,726.28	0.15	0.15
	11,832.08	\$133,270.29	\$671,642.93	\$2,129,419.44	0.32	0.35

Cost / revenue hour (includes regular debt payments & special pension):

\$179.97

Total Expenses	\$2,138,794
Debt Interest	\$0
Debt Payment	\$0

