



St. John's
Transportation
Commission

OCTOBER 31
2024

MONTHLY FINANCIAL STATEMENTS

Issued On: NOVEMBER 20, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 OCTOBER, 2024



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,372,880	\$1,372,880	\$0	\$12,475,900	\$12,475,900	\$0
Passenger Revenue	590,911	522,100	68,811	5,438,722	4,949,550	489,172
Low Income Pass Revenue	184,577	186,530	(1,953)	1,577,531	1,590,440	(12,909)
On Demand Pilot Grant	5,828	0	5,828	54,968	0	54,968
Mt. Pearl Revenue	87,320	90,030	(2,710)	845,256	908,190	(62,934)
Paradise Revenue	33,995	26,870	7,125	326,373	264,510	61,863
Charter Revenue	5,518	7,000	(1,482)	23,394	42,700	(19,306)
Transit Advertising Revenue	24,705	22,250	2,455	159,493	192,500	(33,007)
Other Income	33,168	12,000	21,168	323,157	120,000	203,157
TOTAL REVENUE	\$2,338,902	\$2,239,660	\$99,242	\$21,224,794	\$20,543,790	\$681,004
OPERATIONS						
Operators Salaries	\$621,615	\$632,900	\$11,285	\$5,510,519	\$5,586,060	\$75,541
Salaries Operations	143,189	147,140	3,951	1,230,334	1,290,540	60,206
Diesel Fuel	266,283	375,270	108,987	2,658,054	3,647,340	989,286
Company Vehicles	1,456	3,430	1,974	17,942	34,300	16,358
Licenses	4,600	4,600	0	56,138	56,000	(138)
Communications Expense	2,551	2,400	(151)	23,190	22,470	(720)
1 On-Board Security Services	13,027	0	(13,027)	41,818	0	(41,818)
Miscellaneous	1,189	600	(589)	15,245	7,780	(7,465)
Uniforms & Clothing	5,780	5,420	(360)	53,990	55,400	1,410
Advertising Expense	11,585	10,870	(715)	174,398	113,850	(60,548)
Bus Charter Expense	4,750	4,310	(440)	19,931	28,000	8,069
Transit Advertising Expense	7,841	9,460	1,619	70,677	86,280	15,603
Promotions Expense	9,407	12,330	2,923	63,981	76,500	12,519
Registration & Membership	433	920	487	26,745	28,800	2,055
Schedules & Transfers	1,299	1,530	231	21,059	16,100	(4,959)
TOTAL OPERATIONS	\$1,095,005	\$1,211,180	\$116,175	\$9,984,021	\$11,049,420	\$1,065,399
MAINTENANCE						
Garage Salaries	\$207,755	\$235,540	\$27,785	\$2,018,853	\$2,092,060	\$73,207
Wash Salaries	26,736	32,690	5,954	263,072	291,710	28,638
Shop Tools & Equipment	11,976	3,050	(8,926)	46,018	24,330	(21,688)
Stock Parts	145,012	90,450	(54,562)	1,196,700	982,500	(214,200)
Garage Expense	17,516	8,090	(9,426)	112,849	71,530	(41,319)
Bus Lubricants	17,582	26,000	8,418	130,096	139,700	9,604
Tire Expense	18,792	12,500	(6,292)	137,532	122,000	(15,532)
Body Shop Supplies	294	800	506	2,933	12,750	9,817
Bus Wash	722	1,470	748	5,331	8,190	2,859
Building & Yards	15,902	14,430	(1,472)	150,994	132,400	(18,594)
Utilities	14,705	26,900	12,195	271,860	307,400	35,540
Maintenance Vehicles	9,462	5,800	(3,662)	45,950	48,300	2,350
Bus Stop & Shelters	3,535	2,350	(1,185)	44,753	35,450	(9,303)
Janitorial & Sanitation	3,939	3,500	(439)	37,454	36,100	(1,354)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
OCTOBER, 2024



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Farebox Repairs	62	1,300	1,238	1,551	13,500	11,949
Capital Out of Revenue	0	0	0	26,023	0	(26,023)
TOTAL MAINTENANCE	\$493,990	\$464,870	(\$29,120)	\$4,491,969	\$4,317,920	(\$174,049)
FINANCE & ADMINISTRATION						
Administration Salaries	\$92,501	\$92,090	(\$411)	\$806,737	\$806,160	(\$577)
Employer's Payroll Tax	22,304	22,970	666	202,900	206,110	3,210
Sick Leave	19,000	19,000	0	190,000	190,000	0
Worker's Compensation	16,876	18,740	1,864	189,247	194,040	4,793
Employment Insurance	15,182	11,690	(3,492)	210,108	206,500	(3,608)
Retiring Allowance Expense	4,000	4,000	0	40,000	40,000	0
Group Insurance	52,402	51,780	(622)	567,896	566,580	(1,316)
CPP Expense	46,622	47,340	718	537,070	549,190	12,120
Pension Expense	125,812	125,190	(622)	1,164,683	1,131,860	(32,823)
Professional Fees	2,263	2,000	(263)	154,712	95,000	(59,712)
Telephone Expense	2,672	2,600	(72)	25,135	26,900	1,765
2 Computer Expense	27,949	29,040	1,091	280,566	323,450	42,884
Office Supplies Expense	6,552	9,170	2,618	54,425	66,080	11,655
Travel Expense	3,773	0	(3,773)	8,343	10,880	2,537
Training Expense	4,882	5,000	118	41,615	40,000	(1,615)
Fleet Insurance Expense	39,978	41,500	1,522	399,780	415,000	15,220
General Insurance Expense	5,828	6,100	272	58,280	61,000	2,720
Miscellaneous Expense	18,209	5,300	(12,909)	103,561	64,500	(39,061)
Capital Out of Revenue	90,000	0	(90,000)	2,437,871	0	(2,437,871)
TOTAL FINANCE & ADMIN.	\$596,805	\$493,510	(\$103,295)	\$7,472,929	\$4,993,250	(\$2,479,679)
Total Expenses	\$2,185,800	\$2,169,560	(\$16,240)	\$21,948,919	\$20,360,590	(\$1,588,329)
NET BEFORE DEBT	\$153,102	\$70,100	\$83,002	(\$724,125)	\$183,200	(\$907,325)
DEBT CHARGES						
Loan Interest Expense	0	22,100	22,100	\$0	\$49,200	\$49,200
Bank Loan Payment	0	48,000	48,000	0	134,000	134,000
NET TOTAL SURPLUS/(COST) OF SERVICE	\$153,102	\$0	\$153,102	(\$724,125)	\$0	(\$724,125)
LESS: ICIP Funding	\$68,825	\$0	\$68,825	\$1,997,861	\$0	\$1,997,861
SURPLUS/(COST) OF SERVICE	\$221,927	\$0	\$221,927	\$1,273,736	\$0	\$1,273,736

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
 OCTOBER, 2024



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$431,440	431,440	\$0	\$3,934,820	\$3,934,820	\$0
Passenger Revenue	11,839	12,500	(662)	111,315	125,000	(13,685)
Low Income Pass Revenue	14,923	12,970	1,953	123,470	110,560	12,910
Mt Pearl & Eastern Health Charges	3,900	7,370	(3,470)	74,008	72,900	1,108
Government Grant	7,875	7,900	(25)	78,750	79,000	(250)
TOTAL REVENUE	\$469,977	\$472,180	(\$2,204)	\$4,322,363	\$4,322,280	\$83
EXPENSES						
Contractor Expense	\$328,031	\$382,100	\$54,069	\$2,929,364	\$3,446,950	\$517,586
Administration Salaries	14,935	13,530	(1,405)	132,202	117,360	(14,842)
Employer's Payroll Tax	300	270	(30)	2,655	2,360	(295)
Worker's Compensation	297	270	(27)	2,627	2,310	(317)
Employment Insurance	154	440	286	2,871	3,810	939
Group Insurance	481	260	(221)	4,224	2,200	(2,024)
CPP Expense	775	810	35	7,468	6,970	(498)
3 Pension Expense	865	950	85	7,458	8,220	762
Gasoline Expense	37,254	45,900	8,646	366,551	459,000	92,449
Professional Fees	1,773	2,280	507	25,530	22,800	(2,730)
Telephone Expense	42	360	318	415	3,600	3,185
Computer Expense	11,979	15,600	3,621	142,493	158,700	16,207
Office Supplies Expense	109	250	141	789	2,500	1,711
Promotions Expense	73	310	237	1,172	3,100	1,928
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	7,892	6,250	(1,642)	68,563	62,500	(6,063)
TOTAL EXPENSE	\$404,960	\$469,580	\$64,620	\$3,694,382	\$4,304,880	\$610,498
NET BEFORE DEBT	\$65,017	\$2,600	\$62,417	\$627,981	\$17,400	\$610,581
DEBT CHARGES						
Loan Interest Expense	\$0	\$600	\$600	\$0	\$4,400	\$4,400
Bank Loan Payment	0	2,000	2,000	0	13,000	13,000
TOTAL SURPLUS/(COST) OF SERVICE	\$65,017	\$0	\$65,017	\$627,981	\$0	\$627,981
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	7,730	10,150	2,420	75,207	91,420	16,213
TAXI TRIPS (incl. taxi no shows) *	4,669	4,350	(319)	35,935	39,180	3,245
TOTAL TRIPS	12,399	14,500	2,101	111,142	130,600	19,458

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%		
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>2,733,344</u>		<u>1,599,096</u>	<u>-41.50%</u>	<u>1,809,561</u>	<u>13.16%</u>	<u>2,829,365</u>	<u>56.36%</u>	<u>3,926,654</u>	<u>38.78%</u>	<u>4,323,298</u>	<u>10.10%</u>
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>4,323,298</u>	
Weekdays	211		207		209		210		211		210	
Saturdays	43		42		44		43		42		43	
Sundays	43		41		44		44		43		42	
No Service	1		9		1		1		2		4	
Stats	6		6		6		6		6		6	
	304		305		304		304		304		305	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%		
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>2,374,470</u>		<u>1,405,448</u>	<u>-40.81%</u>	<u>1,524,490</u>	<u>8.47%</u>	<u>2,378,149</u>	<u>56.00%</u>	<u>3,236,835</u>	<u>36.11%</u>	<u>3,486,602</u>	<u>7.72%</u>
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>3,486,602</u>	

	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$30,453	\$26,390	\$4,063	\$287,504	\$235,653	\$51,851
City of Mount Pearl Billing	87,320	90,030	(2,710)	845,258	908,190	(62,932)
Total Revenue	\$117,774	\$116,420	\$1,354	\$1,132,762	\$1,143,843	(\$11,081)
*Less Variable Expenses						
Operating Expenses	\$55,670	\$62,877	\$7,207	\$542,223	\$592,908	\$50,685
Maintenance Expenses	23,180	21,987	(1,193)	219,654	207,243	(12,411)
Finance & Admin. Expenses	16,134	16,204	70	176,516	172,144	(4,372)
Total Expenses	\$94,984	\$101,068	\$6,084	\$938,393	\$972,295	\$33,902
6 Total Overhead Contribution	\$22,790	\$15,352	\$7,438	\$194,369	\$171,548	\$22,821
Mount Pearl Kilometers	15,315.2	15,131.0	184.2	147,303.2	148,677.6	(1,374.4)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	34.8					
Riders Per Hour^ - Route 22	27.7					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.3	28.2				
2016-2024	21.3	17.5				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 OCTOBER, 2024



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$4,545	\$2,138	\$2,407	\$37,549	\$21,041	\$16,508
Town of Paradise Billing	33,995	26,870	7,125	326,373	264,510	61,863
Total Revenue	\$38,541	\$29,008	\$9,533	\$363,921	\$285,551	\$78,370
*Less Variable Expenses						
Operating Expenses	\$18,218	\$15,668	(\$2,550)	\$174,665	\$148,063	(\$26,602)
Maintenance Expenses	7,585	5,479	(2,106)	70,602	51,756	(18,846)
Finance & Admin. Expenses	5,280	4,038	(1,242)	56,771	42,986	(13,785)
Total Expenses	\$31,083	\$25,185	(\$5,898)	\$302,038	\$242,805	(\$59,233)
Total Overhead Contribution	\$7,458	\$3,823	\$3,635	\$61,883	\$42,746	\$19,137
7						
Paradise Kilometers	5,011.8	3,770.5	1,241.3	47,323.9	37,118.4	10,205.5
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	18.1					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	16.1					
2016-2024	9.0					

*Based on actual/budget kilometers and cost per kilometer



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$5,518	\$7,000	(\$1,482)	\$23,394	\$42,700	(\$19,306)
Total Revenue	\$5,518	\$7,000	(\$1,482)	\$23,394	\$42,700	(\$19,306)
EXPENSES						
Operators Salary Expense	\$2,564	\$2,330	(\$234)	\$12,267	\$14,160	\$1,894
Operation's Salaries Expense	100	100	0	1,400	1,700	300
Diesel Fuel Expense	783	710	(73)	2,894	4,350	1,456
Maintenance Expenses *	1,303	1,170	(133)	3,371	7,140	3,769
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$4,750	\$4,310	(\$440)	\$19,932	\$28,000	\$8,068
PROFIT / (LOSS)	\$768	\$2,690	(\$1,922)	\$3,462	\$14,700	(\$11,238)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 OCTOBER, 2024



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$22,455	\$20,000	\$2,455	\$136,993	\$170,000	(\$33,007)
Total Revenues	\$22,455	\$20,000	\$2,455	\$136,993	\$170,000	(\$33,007)
EXPENSES						
Salaries	\$4,152	\$4,150	(\$2)	\$36,180	\$36,180	\$0
Sales Commission	2,358	2,110	(248)	14,826	18,100	3,274
Sign Production	134	580	446	4,218	5,800	1,582
Promotion	0	0	0	0	0	0
Vehicle	485	490	5	4,886	4,900	14
Telephone	52	60	8	480	600	120
Advertising	300	890	590	3,250	8,900	5,650
Sign Installations	0	630	630	3,237	6,300	3,063
9 Entertainment	0	190	190	0	1,900	1,900
Advertising Software	360	360	0	3,600	3,600	0
Total Expenses	\$7,841	\$9,460	\$1,619	\$70,677	\$86,280	\$15,603
PROFIT / (LOSS)	\$14,614	\$10,540	\$4,074	\$66,316	\$83,720	(\$17,404)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$22,500	\$22,500	\$0
TOTAL PROFIT / (LOSS)	\$16,864	\$12,790	\$4,074	\$88,816	\$106,220	(\$17,404)

KEY PERFORMANCE INDICATORS

	10 MTH 2024	10 MTH 2023	10 MTH 2022	10 MTH 2021	10 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	34.57	32.62	24.20	16.70	15.61	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	21.26	21.67	23.60	14.19	11.13	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	36.9%	37.0%	30.9%	26.2%	23.0%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.93	29.71	28.76	29.82	30.50	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.62	1.68	1.85	2.20	2.16	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	57.39	55.98	46.08	38.06	34.58	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.51	4.99	6.62	9.29	10.29	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	1,529.0	1,555.7	1,537.8	1,523.6	1,479.4	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	9,865	9,687	7,818	6,035	5,725	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.45	6.23	5.08	3.96	3.87	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	42,800	70,975	-	-	50,000	85,000
PASSENGER REVENUE	16,614	19,436	15,815	12,053	11,259	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	10.87	12.49	10.28	36.00	55.59	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	2,994.9	605.0	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	16,285	2,346	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.44	3.88	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	72,500	10,000	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	23,991	3,522	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	32.22	22.35	n/a	n/a	n/a	22.84	n/a	n/a	n/a

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KEY PERFORMANCE INDICATORS	10 MTH 2024	% of Paid Trips	10 MTH 2023	% of Paid Trips	10 MTH 2022	% of Paid Trips	10 MTH 2021	% of Paid Trips	10 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020
BUS TRIPS (St. John's)	75,207	64.8%	59,452	53.4%	56,319	60.2%	54,596	65.6%	41,813	61.3%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523
TAXI TRIPS (St. John's)	35,935	30.9%	45,148	40.6%	32,500	34.8%	25,344	30.5%	23,529	34.5%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196
TOTAL TRIPS (St. John's)	111,142		104,600		88,819		79,940		65,342		125,016		110,022		99,086		81,719
NO SHOWS (St. John's)	4,987	4.3%	6,708	6.0%	4,668	5.0%	3,275	3.9%	2,817	4.1%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516
TOTAL PAID TRIPS (St. John's)	116,129		111,308		93,487		83,215		68,159		132,695		116,045		103,585		85,235
CANCELLATIONS (St. John's)	82,710	71.2%	72,905	65.5%	45,441	48.6%	37,943	45.6%	64,671	94.9%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522
GOBUS rides on METROBUS	26,711	23.0%	26,927	24.2%	21,730	23.2%	16,605	20.0%	10,876	16.0%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618
TOTAL COST PER RIDER (St. John's)	29.75		28.53		35.31		32.09		32.14		30.79		35.29		31.60		31.91

REVENUES

PASSENGER REVENUE		2024	2023	Variance
\$68,811	Cash Revenue	\$90,098	\$96,871	(\$6,773)
	10-Ride Passes	\$145,305	\$134,654	\$10,651
	Monthly Passes	\$344,771	\$344,506	\$265
	Other (double-rides, Go-Cards, etc)	\$11,699	\$10,342	\$1,358
	M-Card fees	\$3,516	\$3,618	(\$102)
	Credits / Discounts / Allocations	(\$2,828)	(\$5,255)	\$2,427
	Commission Paid	(\$1,650)	(\$1,755)	\$104
	Total Revenue	\$590,911	\$582,982	\$7,929

- ☆ Cash revenue down 7% from 2023 & cash ridership down 9%. (U12 Child rides down 6% - 7,632 vs 8,112).
- ☆ 10-Ride pass revenue was up 7.9% from last year. 10-Ride riders were up 12.7% & sales were up 8.3%.
- ☆ Monthly pass revenue was up 0.08% from last year. Monthly riders were up 2.9% & sales were up 0.04%.
- ☆ LIF riders were up 5.3% from 2023.
- ☆ Ridership of 476,812 was 3.3% higher than 2023 (461,502) and 14% higher than budget (417,900).
 NOTE: There were 22 week days in 2024 vs 21 in 2023.
- ☆ Avg fare (Incl. LIFT) of \$1.63 compared to \$1.65 last year and \$1.70 budget.
- ☆ Rides per pass ratio was 29.2 (LIFT passes incl.) compared to 29.3 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	11.6%	13.7%	50.8%	23.9%
2023	12.9%	14.4%	47.6%	25.1%
2022	17.1%	16.0%	39.6%	27.3%
2021	18.6%	16.3%	33.3%	31.8%
2020	30.3%	17.7%	48.0%	4.0%
2019	26.3%	16.7%	57.1%	0.0%
2018	29.5%	16.8%	53.8%	0.0%

ON DEMAND PILOT GRANT \$5,828

- ☆ 6th month of new 3 year agreement with Memorial University.
- ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.

PARADISE REVENUE \$7,125

- ☆ Ridership revenues higher than budget , resulting in lower direct billing.
- ☆ Higher KM billed than budget due increase in service hours as requested from the town. (See Paradise statement for more information).

OTHER INCOME \$21,168

- ☆ Interest earned on bank balance higher than budget. \$18,274
- ☆ Reimbursement of damages from non-preventable accident. \$2,503

\$20,777

OPERATIONS DEPT

OPERATIONS SALARIES \$11,285

- ☆ More operator hours at lower pay scale than budgeted. \$12,770
- ☆ Vacation weeks less than budget (17 vs 30). \$17,924
- ☆ 1 additional shift not budgeted. (\$6,894)
- ☆ Temp pay, OT, stat pay, net of docked time higher than budget. (\$6,013)
- ☆ Weekly overshift higher than budget. (\$5,645)

\$12,142

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

OCTOBER, 2024



FUEL EXPENSE	☆ Budgeted Usage:	164,027 litres @ \$2.2500 /L	\$369,060
\$108,987	☆ Actual Usage:	176,287 litres @ \$1.4738 /L	(\$259,813)
		sub-total	\$109,247
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$260)
		Total Variance	\$108,987
	☆ Volume Variance:	(164,027 - 176,287) @ \$2.2500 /L	(\$27,587)
	☆ Price Variance:	176,287 @ (\$2.2500 - \$1.4738)	\$136,834
		sub-total	\$109,247
	☆ On Demand & Community Bus Gasoline higher than budget.**		(\$260)
		Total Variance	\$108,987
	☆ Actual burn was 63.7 L / 100KM vs budget of 60.0 L / 100KM.		
	☆ Actual total KM was 286,870 vs budget of 280,780.		
	☆ ** Gasoline for October was at North Atlantic instead of Depot, resulting in higher prices. Depot fuel system was being replaced.		

ON-BOARD SECURITY SERVICES ☆ Expenses related to passenger and operator safety were not budgeted.
(\$13,027)

MAINTENANCE DEPT

GARAGE SALARIES	☆ Twenty two mechanic weeks empty for month (4 full mth + 1 for first two wks)	\$37,460
\$27,785	☆ One apprentice at school each week of October.	\$6,950
	☆ Overtime, net of docked time, higher than budget.	(\$16,550)
		\$27,860
WASH SALARIES	☆ One utility wash position empty for the month.	\$5,550
\$5,954		
SHOP TOOLS & EQUIPMENT	☆ Unbudgeted item - IDS Software - Hybrid buses diagnostics.	(\$10,195)
(\$8,926)		
STOCK PARTS EXPENSE	☆ Expenses much than budget for the month. Now 21% over budget through 10 months.	
(\$54,562)	☆ Higher costed expenses include:	
	☆ Turbo - Bus 1525, 1311, 1206	(\$18,758)
	☆ DPF Assembly - Bus 1314	(\$1,872)
	☆ DOC - Bus 1314	(\$2,087)
	☆ Fuel Pump Head - Bus 1419	(\$2,190)
	☆ Brake Calipers - Bus 1066, 1522, 1066	(\$3,670)
	☆ Rear wheel rims (2)	(\$4,770)
	☆ Turbo & Fuel Pump - Bus 1209	(\$10,857)
	☆ EGR Coolers - Bus 1314, 0962, 1311	(\$6,366)
		(\$50,569)
GARAGE EXPENSE	☆ Contractual foreman support costs not budgeted.	(\$3,207)
(\$9,426)	☆ PPE related expenses associated with Hybrid Buses.	(\$5,153)
		(\$8,360)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

OCTOBER, 2024



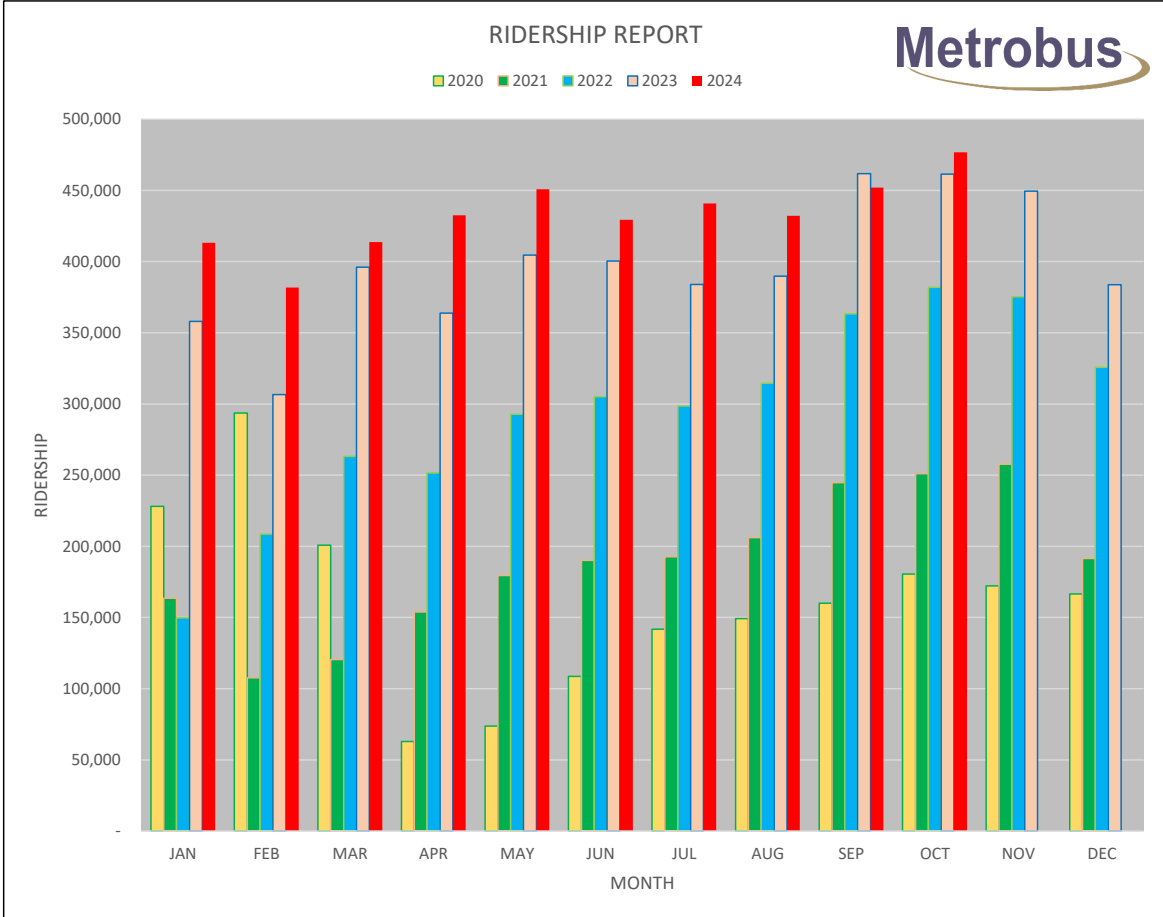
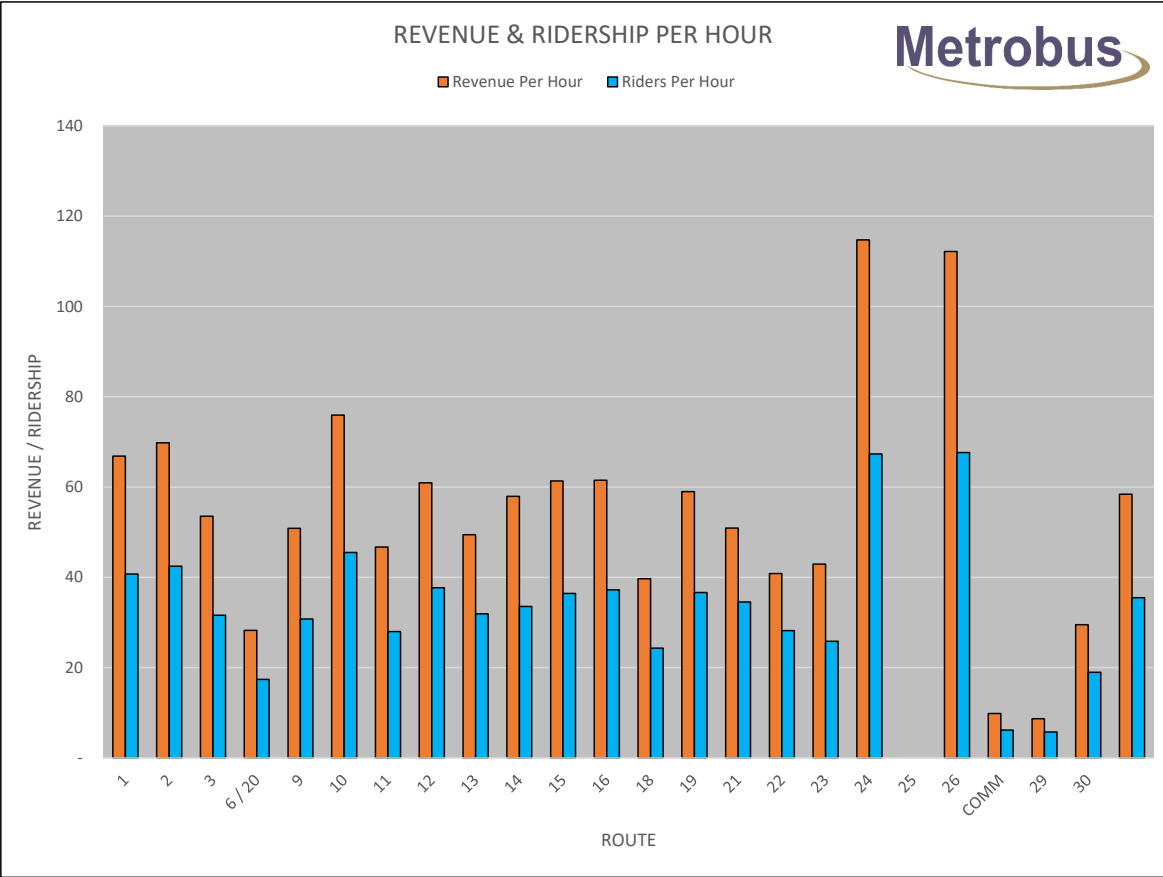
BUS LUBRICANTS \$8,418	☆ Timing of purchases vs budgeted month.		
TIRE EXPENSE (\$6,292)	☆ Higher useage and prices for tires in 2024 from budget.		
UTILITIES EXPENSE \$12,195	☆ Messenger Drive electricity	BUDGET	\$26,900
	☆ Messenger Drive electricity	ACTUAL	<u>(\$14,705)</u>
			<u>\$12,195</u>
	☆ Current billing had 114,600 kWh & 487 kVA & while last year had 182,400 kWh & 650 kVA		

FINANCE & HUMAN RESOURCES

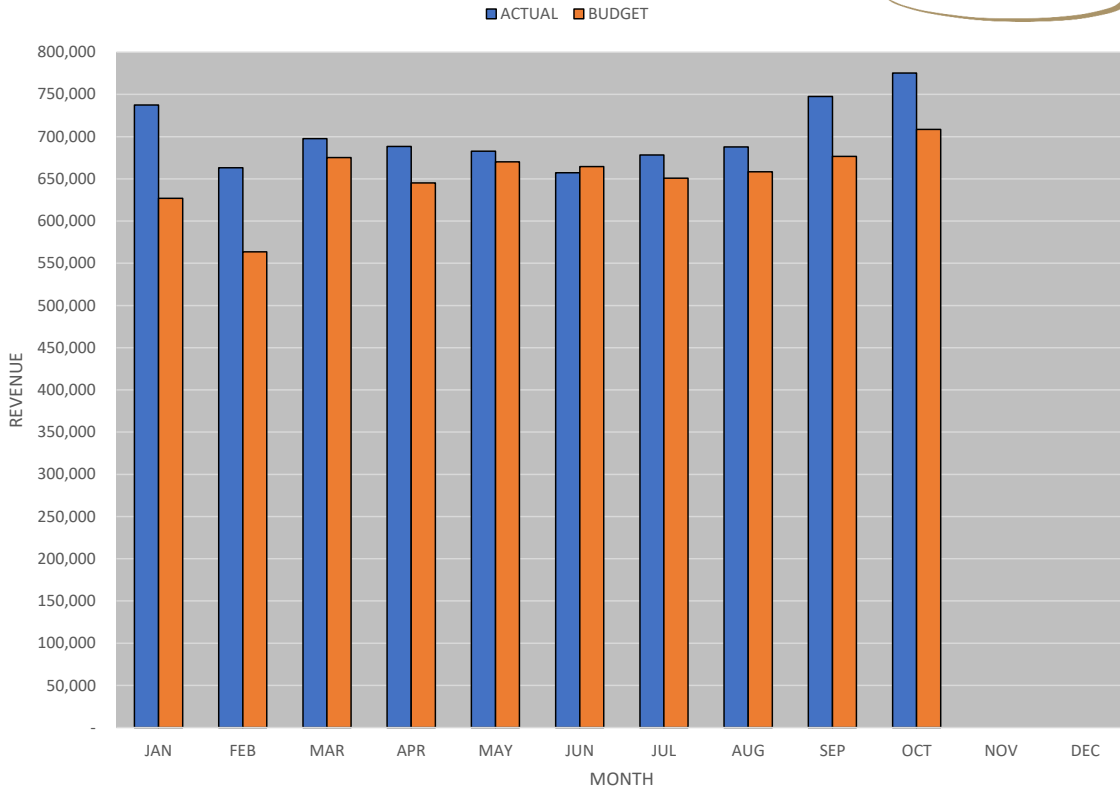
MISCELLANEOUS EXPENSE (\$12,909)	☆ Expenses related to operator traning screening.		(\$7,300)
	☆ Estore fees higher than budget.		<u>(\$5,840)</u>
			<u>(\$13,140)</u>
CAPITAL OUT OF REVENUE (\$90,000)	☆ Deposits on three (3) short on-demand vehicles.		(\$90,000)
BANK LOAN PAYMENT & INTEREST \$70,100	☆ Debt related to Community Bus, Radio System upgrade, m-card system upgrade, on-board stop announcement system, and 8 hybrid buses not yet taken.		
ICIP FUNDING \$68,825	☆ Funding received on above on-demand vehicle deposits paid.		\$68,825

GOBUS

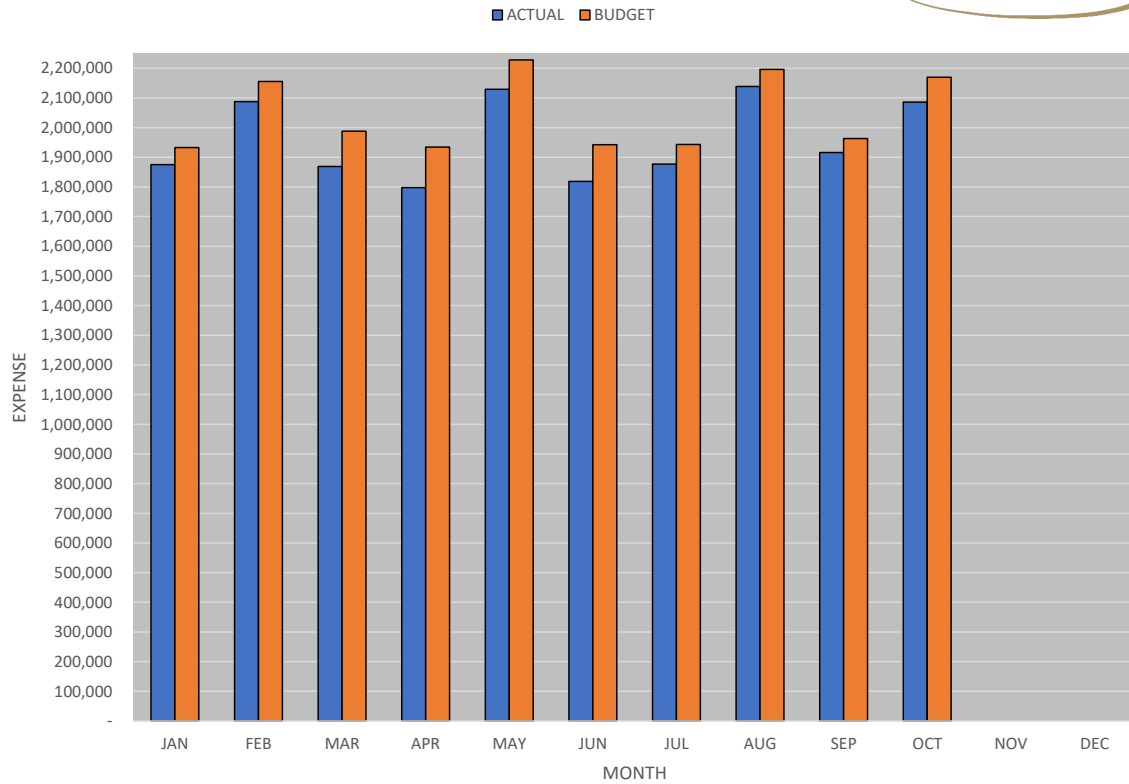
CONTRACTOR EXPENSE \$54,069	☆ BUDGET - Ridership Bus:	10,150 rides @ \$26.71	\$271,107
	☆ BUDGET - Ridership Taxi:	4,350 rides @ \$23.99	\$104,319
	☆ BUDGET - No Shows:	370 rides @ \$13.35	\$6,675
			<u>\$382,100</u>
	☆ ACTUAL - Ridership Bus:	7,730 rides @ \$26.71	(\$206,468)
	☆ ACTUAL - Ridership Taxi: incl. 326 taxi no shows.	4,669 rides @ \$24.42	(\$115,368)
	☆ ACTUAL - No Shows:	464 rides @ \$13.35	(\$6,194)
			<u>(\$328,031)</u>
			<u>\$54,069</u>
GASOLINE EXPENSE \$8,646	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
	☆ Actual Usage:	25,464 litres @ \$1.4630 / L	<u>(\$37,254)</u>
			<u>\$8,646</u>
	☆ Volume Variance:	(27,000 - 25,464) @ \$1.7000 / L	\$2,611
	☆ Price Variance:	25,464 @ (\$1.7000 - \$1.5141) / L	\$6,035
			<u>\$8,646</u>



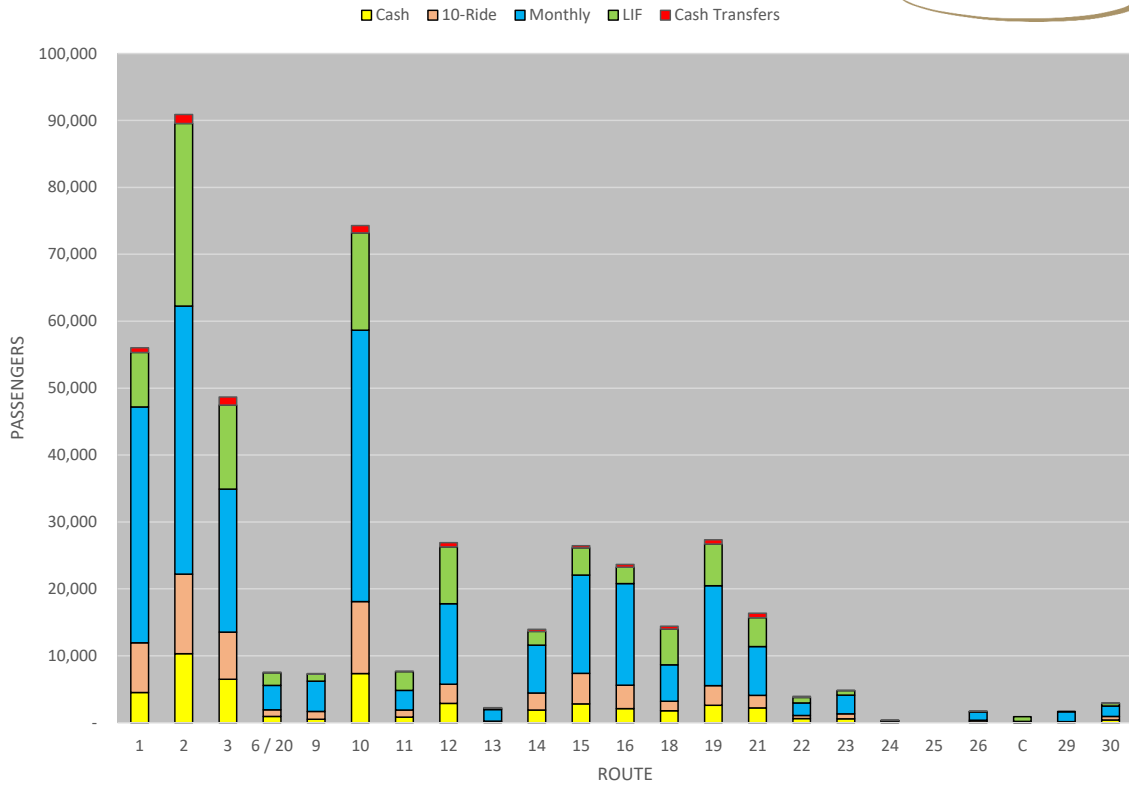
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,464.33		\$93,330.14	\$223,792.09	0.42	0.39
2	2,234.41		\$155,285.58	\$341,482.65	0.45	0.44
3	1,597.48		\$83,956.55	\$244,141.27	0.34	0.34
6	449.53		\$12,762.35	\$68,701.22	0.19	0.17
9	260.26		\$12,078.78	\$39,775.28	0.30	0.26
10	1,714.15		\$126,893.63	\$261,971.83	0.48	0.47
11	295.96		\$13,237.00	\$45,231.27	0.29	0.28
12	741.73		\$43,435.17	\$113,357.85	0.38	0.38
13	75.24		\$3,953.11	\$11,498.85	0.00	0.29
14	431.22		\$21,351.91	\$65,902.92	0.32	0.35
15	763.73		\$44,265.84	\$116,720.09	0.38	0.37
16	666.79		\$38,695.74	\$101,904.85	0.38	0.39
18	606.98		\$24,968.82	\$92,764.15	0.27	0.24
19	774.65		\$44,165.67	\$118,388.98	0.37	0.36
21	481.19	\$60,456.23	\$24,716.67	\$73,539.79	0.34	0.32
22	146.74	\$26,864.26	\$5,736.73	\$22,426.13	0.26	0.26
23	188.08		\$8,067.36	\$28,744.08	0.28	0.26
24	5.50		\$354.64	\$840.56	0.00	0.68
26	27.50		\$3,771.34	\$4,202.80	0.90	0.54
28 - Community	161.12		\$1,763.82	\$24,623.81	0.07	0.07
29 - On-Demand	315.26	\$5,828.00	\$3,075.09	\$48,180.87	0.06	0.05
30	164.32	\$33,995.42	\$4,545.32	\$25,112.86	0.18	0.16
TOTAL	13,566.17	\$127,143.91	\$770,411.24	\$2,073,304.19	0.37	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$152.83

Total Expenses	\$2,085,872
Debt Interest	\$0
Debt Payment	\$0

