



St. John's
Transportation
Commission

OCTOBER
2025

MONTHLY FINANCIAL STATEMENTS

Issued On: NOVEMBER 19, 2025

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

		OCTOBER			YEAR TO DATE		
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
METROBUS							
REVENUE							
	SJMC Subsidy	\$1,486,990	\$1,486,990	\$0	\$12,999,430	\$12,999,430	\$0
	Passenger Revenue	548,072	561,300	(13,228)	5,122,309	5,489,690	(367,381)
	Low Income Pass Revenue	182,942	186,530	(3,588)	1,565,621	1,590,440	(24,820)
	On Demand Pilot Grant	5,828	0	5,828	58,280	0	58,280
	Mt. Pearl Revenue	106,090	89,140	16,950	908,028	863,760	44,268
	Paradise Revenue	57,349	35,230	22,119	385,807	344,610	41,197
	Transit Advertising Revenue	19,046	22,250	(3,204)	215,679	192,500	23,179
	Other Income	39,961	15,000	24,961	252,815	150,000	102,815
	TOTAL REVENUE	\$2,446,278	\$2,396,440	\$49,838	\$21,507,969	\$21,630,430	(\$122,462)
OPERATIONS							
	Operators Salaries	\$684,749	\$715,450	\$30,701	\$5,853,072	\$6,000,690	\$147,618
	Salaries Operations	163,540	155,960	(7,580)	1,384,293	1,361,510	(22,783)
	Diesel Fuel	238,259	359,310	121,051	2,366,151	3,213,090	846,939
	Company Vehicles	1,995	3,040	1,045	25,813	30,400	4,587
	Licenses	4,600	4,600	0	56,697	56,000	(697)
	Communications Expense	1,929	2,400	471	39,868	22,470	(17,398)
1	On-Board Security Services	14,502	12,800	(1,702)	114,942	112,640	(2,302)
	Miscellaneous	709	1,100	391	11,824	11,280	(544)
	Uniforms & Clothing	5,118	5,420	302	55,203	55,400	197
	Advertising Expense	2,404	6,870	4,466	58,959	83,850	24,891
	Transit Advertising Expense	9,885	9,880	(5)	77,820	90,100	12,280
	Promotions Expense	10,736	12,330	1,594	51,773	76,500	24,727
	Registration & Membership	2,088	990	(1,098)	27,896	30,460	2,564
	Schedules & Transfers	2,790	1,530	(1,260)	27,311	17,200	(10,111)
	TOTAL OPERATIONS	\$1,143,304	\$1,291,680	\$148,376	\$10,151,622	\$11,161,590	\$1,009,968
MAINTENANCE							
	Garage Salaries	\$254,001	\$268,360	\$14,359	\$2,226,197	\$2,301,340	\$75,143
	Wash Salaries	33,560	33,700	140	268,612	298,890	30,278
	Shop Tools & Equipment	4,154	3,050	(1,104)	19,316	25,280	5,964
	Stock Parts	122,354	99,950	(22,404)	1,383,038	1,092,500	(290,538)
	Garage Expense	10,501	8,090	(2,411)	111,533	71,530	(40,003)
	Bus Lubricants	12,394	13,000	606	134,020	131,700	(2,320)
	Tire Expense	18,334	13,700	(4,634)	132,649	128,000	(4,649)
	Body Shop Supplies	113	800	687	3,394	12,750	9,356
	Bus Wash	809	1,470	661	6,001	8,190	2,189
	Building & Yards	44,274	8,430	(35,844)	310,098	206,900	(103,198)
	Utilities	24,467	26,600	2,133	285,297	313,800	28,503
	Maintenance Vehicles	2,988	5,800	2,812	43,241	48,300	5,059
	Bus Stop & Shelters	5,794	2,350	(3,444)	25,363	35,450	10,087

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
OCTOBER, 2025



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Janitorial & Sanitation	2,762	3,500	738	36,359	36,100	(259)
Farebox Repairs	3,808	1,300	(2,508)	12,841	13,500	659
Capital Out of Revenue	0	0	0	58,586	0	(58,586)
TOTAL MAINTENANCE	\$540,313	\$490,100	(\$50,213)	\$5,056,546	\$4,724,230	(\$332,316)
FINANCE & ADMINISTRATION						
Administration Salaries	\$95,148	\$94,390	(\$758)	\$825,914	\$823,830	(\$2,084)
Employer's Payroll Tax	25,025	25,550	525	216,862	220,630	3,768
Sick Leave	20,000	20,000	0	200,000	200,000	0
Worker's Compensation	21,310	22,320	1,010	212,567	217,250	4,683
Employment Insurance	19,297	14,690	(4,607)	224,002	223,380	(622)
Retiring Allowance Expense	4,000	4,000	0	40,000	40,000	0
Group Insurance	52,091	55,850	3,759	608,330	598,220	(10,110)
CPP Expense	56,855	55,010	(1,845)	580,455	592,370	11,915
Pension Expense	142,258	129,070	(13,188)	1,217,922	1,165,980	(51,942)
Professional Fees	2,000	2,000	0	103,607	57,560	(46,047)
Telephone Expense	2,615	2,650	35	28,655	27,400	(1,255)
2 Computer Expense	26,806	43,360	16,554	265,466	353,780	88,314
Office Supplies Expense	9,797	9,120	(677)	54,607	65,580	10,973
Travel Expense	0	0	0	4,936	10,880	5,944
Training Expense	3,714	4,250	536	61,725	43,150	(18,575)
Fleet Insurance Expense	40,505	41,500	995	405,059	415,000	9,941
General Insurance Expense	6,135	6,100	(35)	61,350	61,000	(350)
Miscellaneous Expense	8,296	5,300	(2,996)	92,127	64,500	(27,627)
TOTAL FINANCE & ADMIN.	\$535,852	\$535,160	(\$692)	\$5,203,583	\$5,180,510	(\$23,073)
Total Expenses	\$2,219,469	\$2,316,940	\$97,471	\$20,411,751	\$21,066,330	\$654,579
NET BEFORE DEBT	\$226,809	\$79,500	\$147,309	\$1,096,218	\$564,100	\$532,118
DEBT CHARGES						
Loan Interest Expense	\$0	\$18,500	18,500	\$0	\$148,100	\$148,100
Bank Loan Payment	0	61,000	61,000	0	416,000	416,000
SUB-TOTAL SURPLUS/(COST) OF SERVICE	\$226,809	\$0	\$226,809	\$1,096,218	\$0	\$1,096,218
Capital Out of Revenue	\$0	\$0	\$0	\$7,454,675	\$0	(\$7,454,675)
LESS: ICIP Funding	0	0	0	5,459,446	0	5,459,446
NET Capital out of Revenue	\$0	\$0	\$0	(\$1,995,229)	\$0	(\$1,995,229)
SURPLUS/(COST) OF SERVICE	\$226,809	\$0	\$226,809	(\$899,012)	\$0	(\$899,012)

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
OCTOBER, 2025



	OCTOBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
GOBUS						
REVENUE						
SJMC Subsidy	\$415,350	\$415,350	\$0	\$3,788,090	\$3,788,090	\$0
Passenger Revenue	12,234	12,500	(266)	121,020	125,000	(3,980)
Low Income Pass Revenue	16,559	12,970	3,589	135,383	110,560	24,823
Mt Pearl & Eastern Health Charges	9,682	7,030	2,652	84,372	70,060	14,312
Government Grant	7,875	7,900	(25)	78,750	79,000	(250)
TOTAL REVENUE	\$461,700	\$455,750	\$5,950	\$4,207,615	\$4,172,710	\$34,905
EXPENSES						
Contractor Expense	\$342,751	\$371,710	\$28,959	\$3,321,279	\$3,353,250	\$31,971
Administration Salaries	15,660	16,020	360	138,703	138,400	(303)
Employer's Payroll Tax	314	320	6	2,793	2,780	(13)
Worker's Compensation	324	330	6	2,876	2,840	(36)
Employment Insurance	157	520	363	2,948	4,510	1,562
Group Insurance	414	500	86	4,382	4,400	18
CPP Expense	789	950	161	7,847	8,230	383
3 Pension Expense	996	1,120	124	8,369	9,700	1,331
Gasoline Expense	34,063	40,500	6,437	360,263	405,000	44,737
Professional Fees	5,704	2,750	(2,954)	36,879	27,500	(9,379)
Telephone Expense	42	60	18	430	600	170
Computer Expense	17,061	14,270	(2,791)	143,714	146,000	2,286
Office Supplies Expense	3	250	247	2,962	2,500	(462)
Promotions Expense	66	200	134	2,175	2,000	(175)
Travel Expense	0	0	0	0	2,500	2,500
Training Expense	0	0	0	1,643	0	(1,643)
Miscellaneous Expense	9,829	6,250	(3,579)	86,531	62,500	(24,031)
TOTAL EXPENSE	\$428,173	\$455,750	\$27,577	\$4,123,793	\$4,172,710	\$48,917
NET BEFORE DEBT	\$33,527	\$0	\$33,527	\$83,821	\$0	\$83,821
DEBT CHARGES						
Loan Interest Expense	0	0	0	\$0	\$0	\$0
Bank Loan Payment	0	0	0	0	0	0
TOTAL SURPLUS/(COST) OF SERVICE	\$33,527	\$0	\$33,527	\$83,821	\$0	\$83,821
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	9,080	9,640	560	85,968	86,885	917
TAXI TRIPS (incl. taxi no shows) *	3,310	4,133	823	35,078	37,221	2,143
TOTAL TRIPS	12,390	13,773	1,383	121,046	124,106	3,060

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
MONTHLY RIDERSHIP STATISTICS
FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%	423,764	2.54%
February	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%	357,242	-6.41%
March	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%	433,022	4.69%
April	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%	403,251	-6.78%
May	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%	426,236	-5.46%
June	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%	415,201	-3.29%
July	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%	418,098	-5.17%
August	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%	400,433	-7.33%
September	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%	439,214	-2.84%
October	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%	458,205	-3.90%
November	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%		
December	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%		
Year-to-date	1,599,096	-51.21%	1,809,561	13.16%	2,829,365	56.36%	3,926,654	38.78%	4,323,298	10.10%	4,174,666	-3.44%
Total Year	1,937,805		2,258,870		3,530,379		4,759,833		5,138,789		4,174,666	
Weekdays	205		209		210		211		209		211	
Saturdays	43		44		43		42		42		43	
Sundays	42		44		44		43		42		43	
No Service	9		1		1		2		6		1	
Stats	6		6		6		6		6		6	
	305		304		304		304		305		304	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION

MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)

FROM 2019 to 2025



Month	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024	2025	Percentage change 2024/2025
January	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%	340,346	2.01%
February	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%	285,442	-6.89%
March	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%	347,051	3.71%
April	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%	321,205	-6.98%
May	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%	340,137	-5.78%
June	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%	333,403	-3.41%
July	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%	340,004	-4.98%
August	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%	322,372	-8.02%
September	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%	354,007	-3.56%
October	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%	368,321	-4.30%
November	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%		
December	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%		
Year-to-date	<u>1,405,448</u>	<u>-50.61%</u>	<u>1,524,490</u>	<u>8.47%</u>	<u>2,378,149</u>	<u>56.00%</u>	<u>3,236,835</u>	<u>36.11%</u>	<u>3,486,602</u>	<u>7.72%</u>	<u>3,352,288</u>	<u>-3.85%</u>
Total Year	<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>4,143,394</u>		<u>3,352,288</u>	

	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$30,852	\$28,854	\$1,998	\$276,467	\$284,161	(\$7,694)
City of Mount Pearl Billing	106,090	89,140	16,950	908,029	863,760	44,269
Total Revenue	\$136,942	\$117,994	\$18,948	\$1,184,496	\$1,147,921	\$36,575
*Less Variable Expenses						
Operating Expenses	\$64,382	\$61,887	(\$2,495)	\$542,652	\$573,241	\$30,589
Maintenance Expenses	26,365	21,642	(4,723)	237,942	216,531	(21,411)
Finance & Admin. Expenses	19,717	16,099	(3,618)	182,471	174,901	(7,570)
Total Expenses	\$110,464	\$99,628	(\$10,836)	\$963,065	\$964,673	\$1,608
6 Total Overhead Contribution	\$26,478	\$18,366	\$8,112	\$221,431	\$183,248	\$38,183
Mount Pearl Kilometers	17,784.7	15,315.2	2,469.5	153,830.7	149,003.7	4,827.0
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	
Riders Per Hour^ - Route 21	32.4					
Riders Per Hour^ - Route 22	23.8					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2025	32.8	25.1				
2016-2025	22.5	18.4				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$5,699	\$3,378	\$2,321	\$41,922	\$35,494	\$6,428
Town of Paradise Billing	57,349	35,230	22,119	385,807	344,610	41,197
Total Revenue	\$63,048	\$38,608	\$24,440	\$427,729	\$380,104	\$47,625
*Less Variable Expenses						
Operating Expenses	\$29,642	\$20,252	(\$9,390)	\$195,389	\$189,766	(\$5,623)
Maintenance Expenses	12,139	7,082	(5,057)	85,613	71,719	(13,894)
Finance & Admin. Expenses	9,078	5,268	(3,810)	65,393	57,911	(7,482)
Total Expenses	\$50,859	\$32,602	(\$18,257)	\$346,395	\$319,396	(\$26,999)
Total Overhead Contribution	\$12,189	\$6,006	\$6,183	\$81,334	\$60,708	\$20,626

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Paradise Kilometers	8,188.1	5,011.8	3,176.3	55,549.2	49,341.0	6,208.3
Cost per Kilometer	\$7.70	\$7.70		\$7.70	\$7.70	

Riders Per Hour* 12.4

* Riders per hour average:

2016 (Jun-Dec)	7.2
2017	7.7
2018	7.2
2019	6.9
2020	4.0
2021	5.0
2022	9.3
2023	15.0
2024	16.0
2025	14.7
2016-2025	10.0

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
TRANSIT ADVERTISING FINANCIAL STATEMENT
OCTOBER, 2025



	ACTUAL	OCTOBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$16,796	\$20,000	(\$3,204)	\$193,179	\$175,000	\$18,179
Total Revenues	\$16,796	\$20,000	(\$3,204)	\$193,179	\$175,000	\$18,179
EXPENSES						
Salaries	\$4,277	\$4,280	\$3	\$37,088	\$36,980	(\$108)
Sales Commission	2,404	2,400	(4)	21,154	21,120	(34)
Sign Production	1,566	580	(986)	2,066	5,800	3,734
Promotion	0	0	0	0	0	0
Vehicle	519	490	(29)	5,810	4,900	(910)
Telephone	52	60	8	490	600	110
Advertising	300	890	590	3,000	8,900	5,900
Sign Installations	0	630	630	735	6,300	5,565
8 Entertainment	0	190	190	0	1,900	1,900
Advertising Software	767	360	(407)	7,477	3,600	(3,877)
Total Expenses	\$9,885	\$9,880	(\$5)	\$77,820	\$90,100	\$12,280
PROFIT / (LOSS)	\$6,911	\$10,120	(\$3,209)	\$115,359	\$84,900	\$30,459
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$22,500	\$22,500	\$0
TOTAL PROFIT / (LOSS)	\$9,161	\$12,370	(\$3,209)	\$137,859	\$107,400	\$30,459

KEY PERFORMANCE INDICATORS

	10 MTH 2025	10 MTH 2024	10 MTH 2023	10 MTH 2022	TOTAL 2024	TOTAL 2023	TOTAL 2022	TOTAL 2021
FULL SYSTEM								
PASSENGERS PER HOUR	31.72	34.57	32.62	24.20	34.21	32.73	25.04	17.17
ENERGY EFFIC. (Diesel / Rev Hours)	17.98	21.26	21.67	23.60	21.17	21.81	24.23	14.72
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	34.0%	36.9%	37.0%	30.9%	37.3%	36.7%	30.6%	26.9%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	32.41	30.93	29.71	28.76	30.15	30.16	29.33	29.39
AVERAGE FARE (Low Income Pass incl.)	1.60	1.62	1.68	1.85	1.63	1.68	1.85	2.20
OPERATING REVENUE / HOUR	52.46	57.39	55.98	46.08	57.33	56.28	47.47	39.50
TOTAL COST PER RIDER	4.89	4.51	4.99	6.62	4.52	5.03	6.42	9.23
ROUTE 28 (Community Bus)								
REVENUE HOURS	1,537.9	1,529.0	1,555.7	1,537.8	1,820.6	1,855.6	1,845.0	1,844.2
RIDERS	10,136	9,865	9,687	7,818	11,650	11,482	9,585	7,462
PASSENGERS PER HOUR	6.59	6.45	6.23	5.08	6.40	6.19	5.20	4.05
OPERATING FUNDING	-	-	-	-	-	-	-	50,000
PASSENGER REVENUE	15,455	16,614	19,436	15,815	19,887	23,025	19,422	14,864
OPERATING REVENUE / HOUR	10.05	10.87	12.49	10.28	10.92	12.41	10.53	35.17
ROUTE 29 (On -Demand)								
REVENUE HOURS	3,010.4	2,994.9	605.0	n/a	3,568.1	1,192.4	n/a	n/a
RIDERS	18,769	16,285	2,346	n/a	19,447	4,874	n/a	n/a
PASSENGERS PER HOUR	6.23	5.44	3.88	n/a	5.45	4.09	n/a	n/a
OPERATING FUNDING	87,500	72,500	10,000	n/a	90,000	20,000	n/a	n/a
PASSENGER REVENUE	28,173	23,991	3,522	n/a	28,899	7,235	n/a	n/a
OPERATING REVENUE / HOUR	38.43	32.22	22.35	n/a	33.32	22.84	n/a	n/a

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KEY PERFORMANCE INDICATORS	10 MTH 2025	% of Paid Trips	10 MTH 2024	% of Paid Trips	10 MTH 2023	% of Paid Trips	10 MTH 2022	% of Paid Trips	TOTAL 2024	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips
BUS TRIPS (St. John's)	85,968	68.5%	75,207	64.8%	59,452	53.4%	56,319	60.2%	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%
TAXI TRIPS (St. John's)	35,078	27.9%	35,935	30.9%	45,148	40.6%	32,500	34.8%	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%
TOTAL TRIPS (St. John's)	121,046		111,142		104,600		88,819		134,538		125,016		110,022		97,224	
NO SHOWS (St. John's) (Bus)	4,502	3.6%	4,987	4.3%	6,708	6.0%	4,668	5.0%	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%
TOTAL PAID TRIPS (St. John's)	125,548		116,129		111,308		93,487		140,461		132,695		116,045		101,723	
CANCELLATIONS (St. John's)	81,194	64.7%	82,710	71.2%	72,905	65.5%	45,441	48.6%	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%
GOBUS rides on METROBUS	33,016	26.3%	26,711	23.0%	26,927	24.2%	21,730	23.2%	32,069	22.8%	32,396	24.4%	26,263	22.6%	20,396	20.1%
TOTAL COST PER RIDER (St. John's)	30.60		29.75		28.53		35.31		29.56		30.79		35.29		31.60	

REVENUES

PASSENGER REVENUE (\$13,228)		2025	2024	Variance
	Cash Revenue	\$83,758	\$90,098	(\$6,340)
	10-Ride Passes	\$152,253	\$145,305	\$6,948
	Monthly Passes	\$303,263	\$344,771	(\$41,508)
	Other (double-rides, Go-Cards, etc)	\$10,045	\$11,699	(\$1,654)
	M-Card fees	\$3,277	\$3,516	(\$239)
	Credits / Discounts / Allocations	(\$3,132)	(\$2,828)	(\$304)
	Commission Paid	(\$1,392)	(\$1,650)	\$258
	Total Revenue	\$548,072	\$590,911	(\$42,839)

- ☆ Cash revenue down 7% from last year & cash ridership down 3.8%.
- ☆ 10-Ride pass revenue was up 4.8% from last year. 10-Ride riders were up 4.2% & sales were up 4.7%.
- ☆ Monthly pass revenue was down 12% from last year. Monthly riders were down 12.2% & sales were down 11.9%.
- ☆ LIF riders were up 10.3% from 2024.
- ☆ Ridership of 458,206 was 3.9% lower than 2024 (476,812) and 0.2% lower than budget (457,483).
- NOTE: There were 21 week days in 2025 vs 22 in 2024.
- ☆ Avg fare (Incl. LIFT) of \$1.60 compared to \$1.63 last year and \$1.63 budget.
- ☆ Rides per pass ratio was 27.1 (LIFT passes incl.) compared to 29.2 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2025	10.6%	15.1%	47.6%	26.8%
2024	11.6%	13.7%	50.8%	23.9%
2023	12.9%	14.4%	47.6%	25.1%
2022	17.1%	16.0%	39.6%	27.3%
2021	18.6%	16.3%	33.3%	31.8%
2020	30.3%	17.7%	48.0%	4.0%
2019	26.3%	16.7%	57.1%	0.0%

LOW INCOME PASS REVENUE (\$3,588)	☆ 8,475 active m-Cards (GoBus cards excluded) - 120,850 rides this month (26.2% of total rides).
ON DEMAND PILOT GRANT \$5,828	☆ 6th month in 2nd year of 3-year agreement with Memorial University. ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.
MOUNT PEARL REVENUE \$16,950	☆ Ridership revenues higher than budget (particularly LIF). ☆ Higher KM billed than budget due increase in service hours. (See Mount Pearl statement for more information).
PARADISE REVENUE \$22,119	☆ Ridership revenues higher than budget, resulting in lower direct billing. ☆ Higher KM billed than budget due increase in service hours. (See Paradise statement for more information).
OTHER INCOME \$24,961	☆ Interest earned on bank balance higher than budget. \$6,343 ☆ Charter billings in September. \$5,485 ☆ Repairs reimbursement for 2 not at fault accidents. \$6,606 ☆ Govt Grant received for tax paid on accessible components of 8 Hybrids. \$6,527 \$24,961

OPERATIONS DEPT

OPERATORS SALARIES	☆ More operator hours at lower pay scale than budgeted.	\$10,820
\$30,701	☆ Overtime, Stat pay (net of docked time) less than budget.	\$10,280
	☆ Vacation weeks taken less than budget (23 vs 30).	\$9,940
		\$31,040
OPERATIONS SALARIES	☆ Temporary Supervisor vacation coverage not budgeted.	(\$7,522)
FUEL EXPENSE	☆ Budgeted Usage: 197,311 litres @ \$1.8000 /L	\$355,160
\$121,051	☆ Actual Usage: 174,746 litres @ \$1.3323 /L	(\$232,814)
	sub-total	\$122,346
	☆ On Demand & Community Bus Gasoline higher than budget.**	(\$1,294)
	Total Variance	\$121,051
	☆ Volume Variance: (197,311 - 174,746) @ \$1.8000 /L	\$40,617
	☆ Price Variance: 174,746 @ (\$1.8000 - \$1.3323)	\$81,729
	sub-total	\$122,346
	☆ On Demand & Community Bus Gasoline higher than budget.**	(\$1,294)
	Total Variance	\$121,051
	☆ Actual burn was 58.8 L / 100KM vs budget of 65.0 L / 100KM.	
	☆ Actual total KM was 307,436 vs budget of 310,594.	

MAINTENANCE DEPT

GARAGE SALARIES	☆ One mechanic position not filled.	\$8,480
\$14,359	☆ Overtime, net of docked time, less than budget.	\$5,879
		\$14,359
STOCK PARTS EXPENSE	☆ Expenses higher than budget for the month.	
(\$22,404)	☆ Higher costed expenses include:	
	☆ Reinforced bevel gear Spare axle	(\$5,243)
	☆ Air compressor Bus 0754	(\$2,603)
	☆ Turbo Bus 1202	(\$3,984)
	☆ Transmission rebuild Bus 0753	(\$7,303)
	☆ Turbo Bus 1524	(\$4,190)
		(\$23,323)
BUILDING & YARDS EXPENSE	☆ Expense related to dismantling the paint booth for auction prep.	(\$35,457)
(\$35,844)		

FINANCE & HUMAN RESOURCES

PENSION EXPENSE	☆ DC plan fees not budgeted.	(\$6,500)
(\$13,188)	☆ More DC members than budgeted (net of DB Position) & changes in DB rates	
	(Union 124.8% vs 122.8%, Non-union 162.0% vs 159.7%)	(\$11,468)
	☆ Special payment less than budget.	\$4,780
		(\$13,188)

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
OCTOBER, 2025



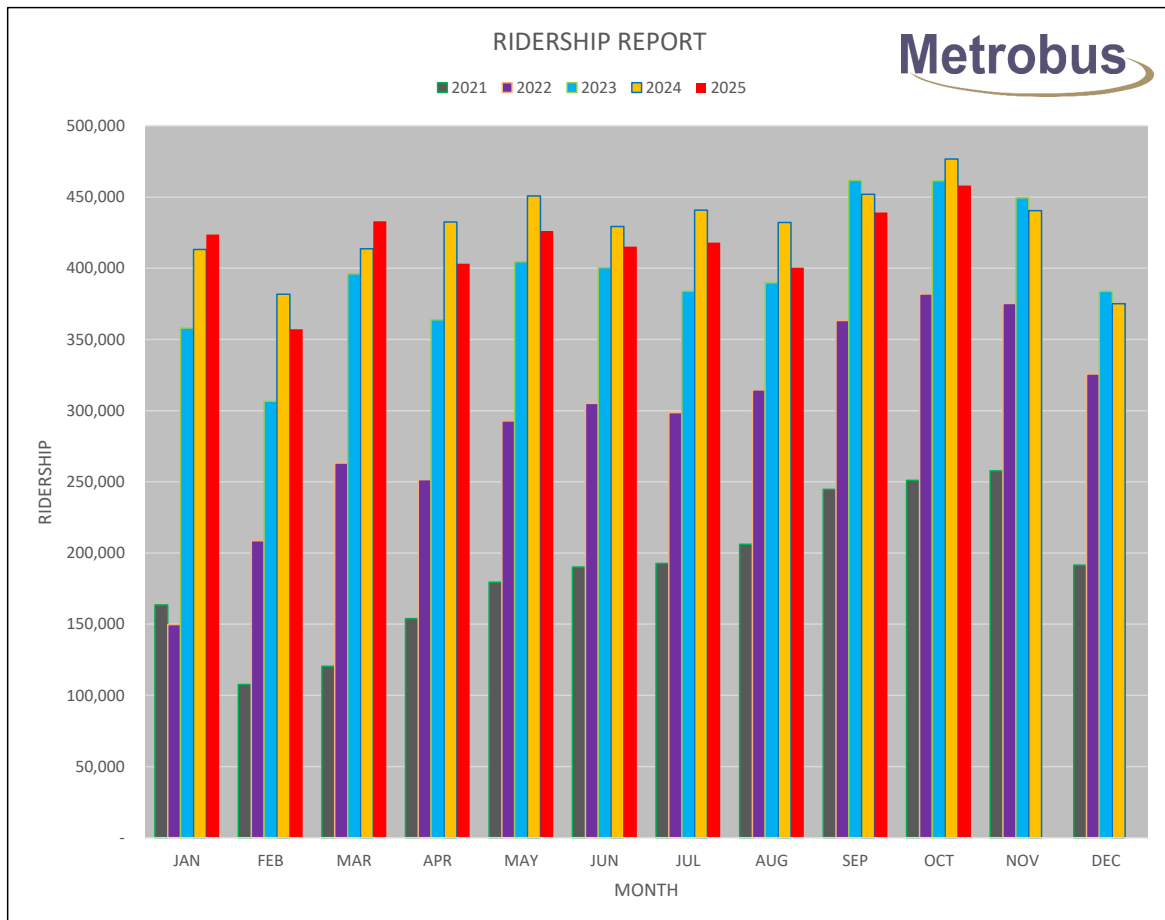
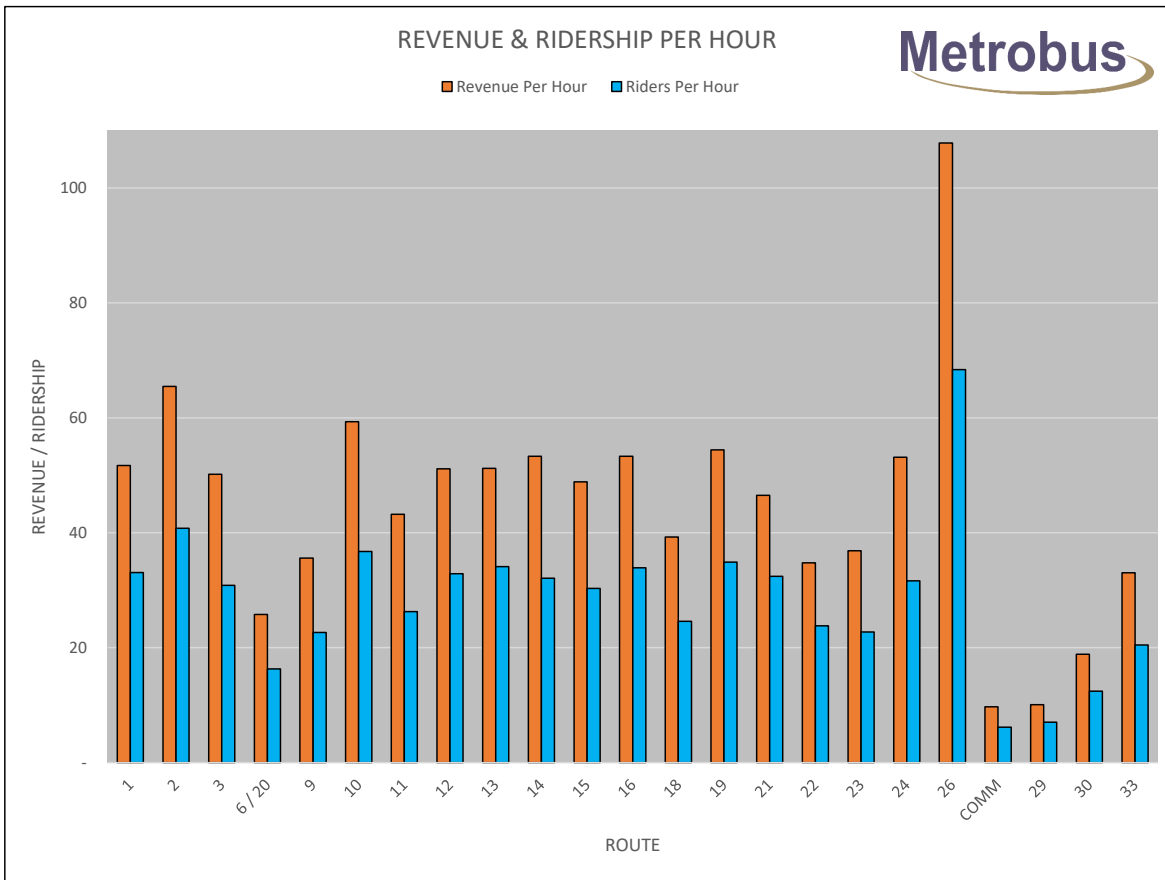
COMPUTER EXPENSE	☆☆ New Planning software not implemented.	\$5,000
\$16,554	☆☆ New Accounting software not implemented.	\$3,500
	☆☆ New Stop Announcement support not implemented.	\$4,333
	☆☆ Other general expenses less than budget.	\$3,721
		\$16,554

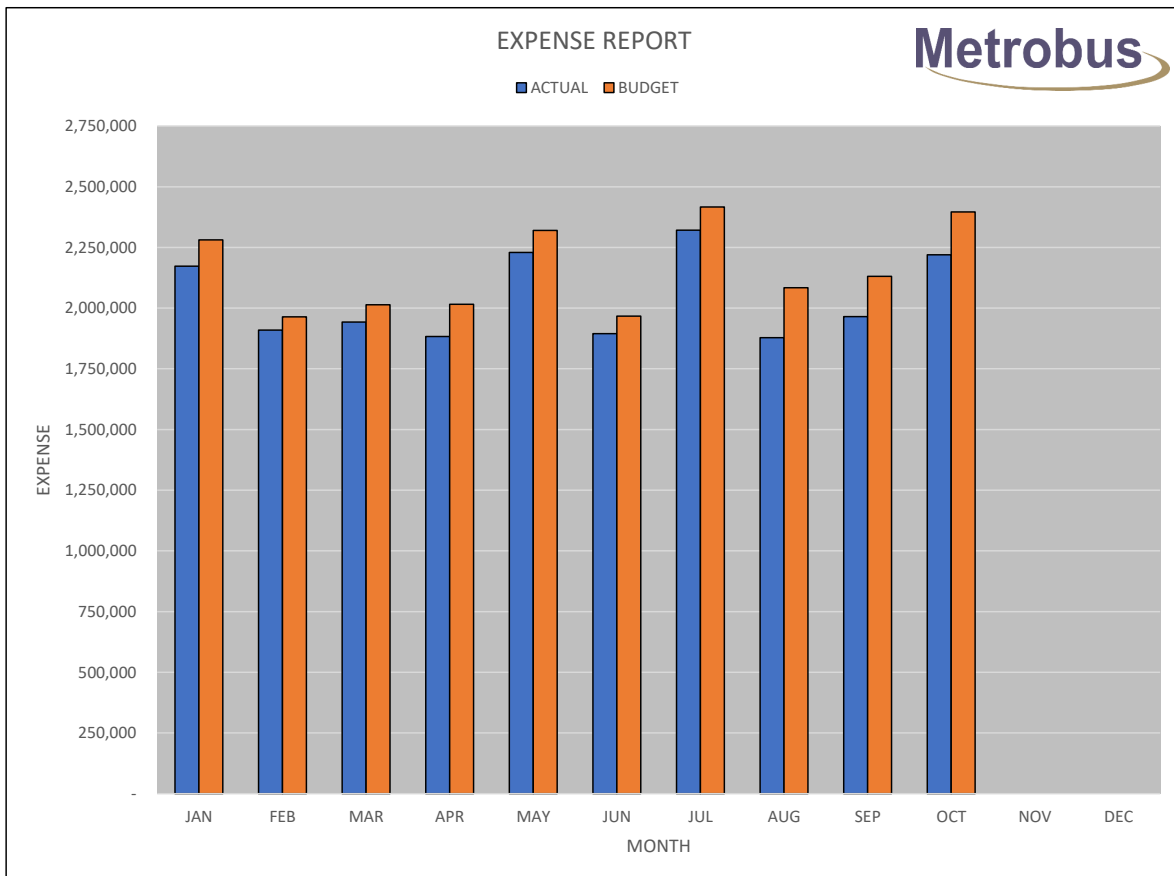
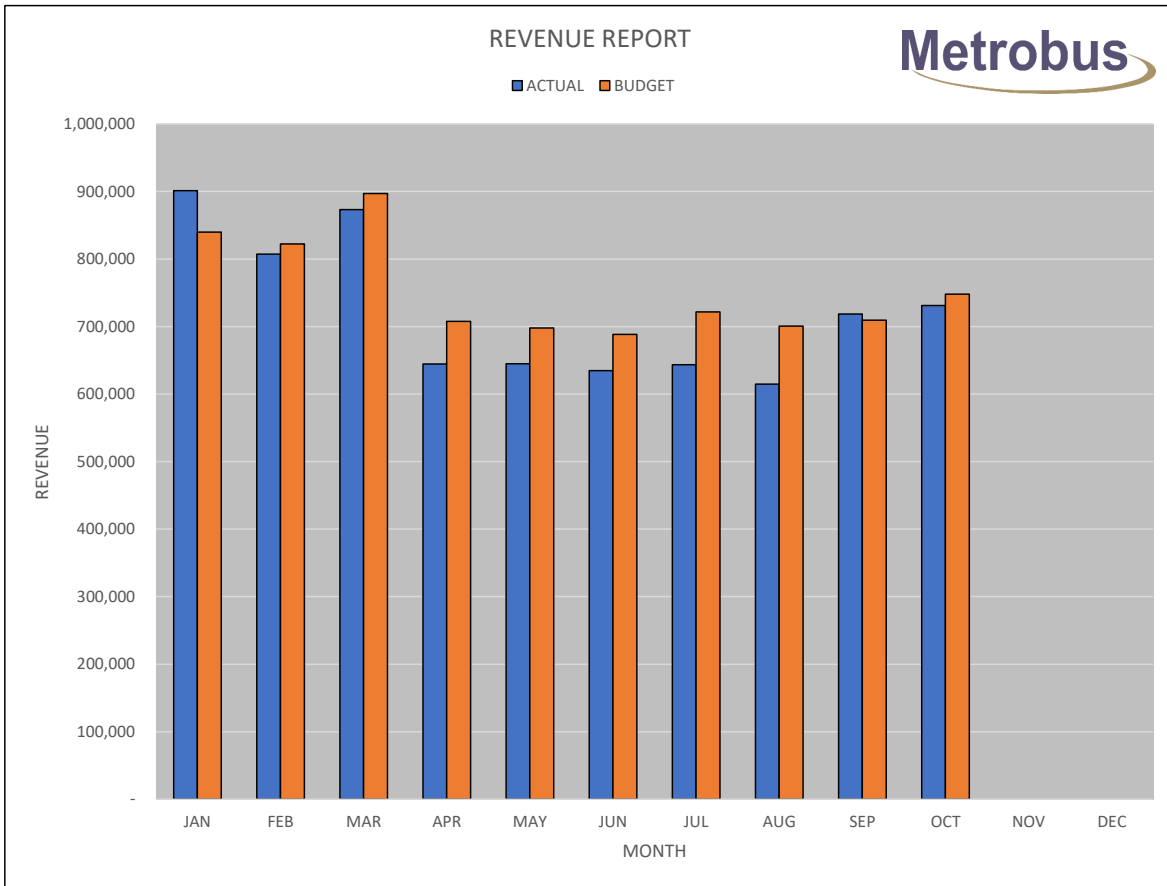
BANK LOAN PAYMENT & INTEREST☆☆ Debt related to 16 Hybrid buses and on-board stop announcement system
\$79,500 budgeted but not utilized yet.

GOBUS

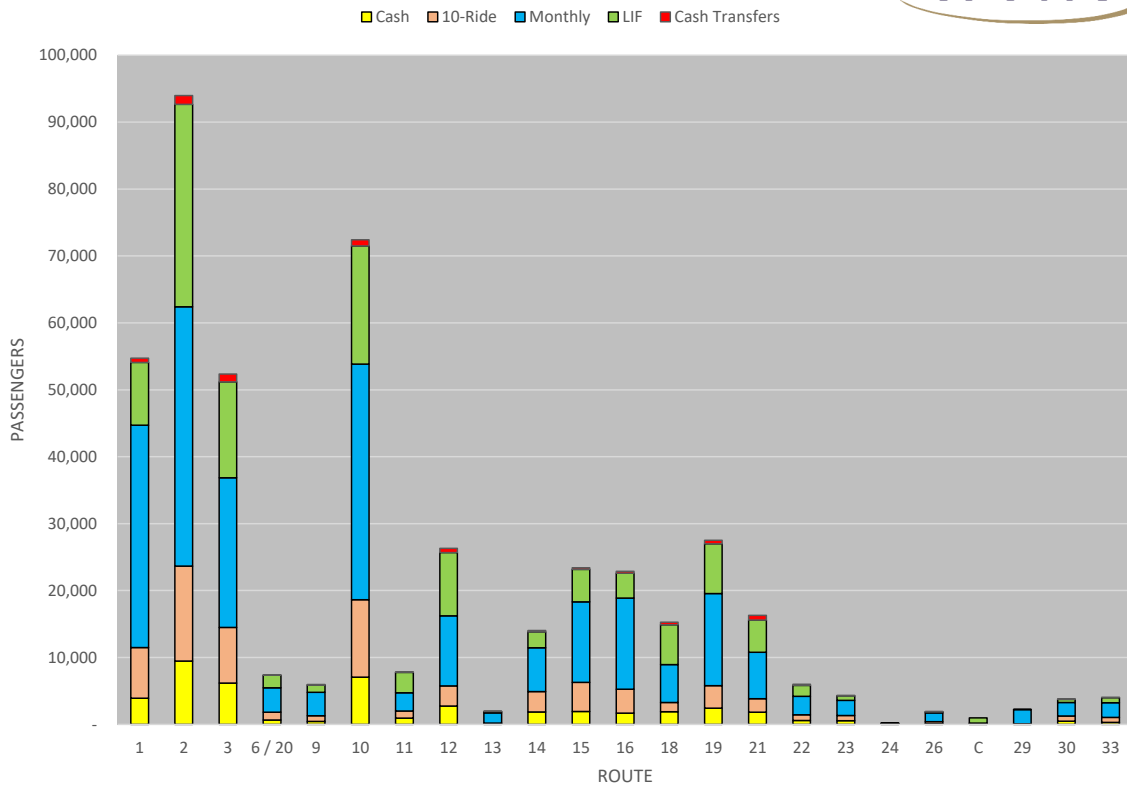
CONTRACTOR EXPENSE	☆☆ BUDGET - Ridership Bus:	9,640 rides @ \$27.38	\$263,943
\$28,949	☆☆ BUDGET - Ridership Taxi:	4,133 rides @ \$24.50	\$101,265
	☆☆ BUDGET - No Shows:	352 rides @ \$13.69	\$6,503
			\$371,710
	☆☆ ACTUAL - Ridership Bus:	9,080 rides @ \$27.38	(\$248,610)
	☆☆ ACTUAL - Ridership Taxi: incl. 198 taxi no shows.	3,310 rides @ \$26.66	(\$88,241)
	☆☆ ACTUAL - No Shows:	439 rides @ \$13.69	(\$6,010)
			(\$342,862)
			\$28,849

GASOLINE EXPENSE	☆☆ Budgeted Usage:	27,000 litres @ \$1.5000 / L	\$40,500
\$6,437	☆☆ Actual Usage:	27,429 litres @ \$1.2418 / L	(\$34,063)
			\$6,437
	☆☆ Volume Variance:	(27,000 - 27,429) @ \$1.5000 / L	(\$644)
	☆☆ Price Variance:	27,677 @ (\$1.7000 - \$1.2293) / L	\$7,081
			\$6,437





TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,635.75		\$84,575.96	\$249,075.65	0.34	0.35
2	2,272.11		\$148,742.50	\$345,974.19	0.43	0.42
3	1,658.48		\$83,262.86	\$252,536.75	0.33	0.33
6	449.93		\$11,609.95	\$68,510.84	0.17	0.16
9	260.26		\$9,259.19	\$39,629.79	0.23	0.22
10	1,944.21		\$115,365.38	\$296,044.86	0.39	0.41
11	295.96		\$12,795.32	\$45,065.83	0.28	0.27
12	780.97		\$39,944.62	\$118,918.30	0.34	0.35
13	56.76		\$2,907.27	\$8,642.85	0.34	0.28
14	431.22		\$22,996.55	\$65,661.87	0.35	0.31
15	763.73		\$37,326.73	\$116,293.17	0.32	0.32
16	665.79		\$35,487.64	\$101,379.84	0.35	0.36
18	604.66		\$23,743.87	\$92,071.58	0.26	0.24
19	772.89		\$42,057.07	\$117,687.96	0.36	0.35
21	481.19	\$62,905.80	\$22,377.86	\$73,270.80	0.31	0.30
22	243.76	\$43,184.41	\$8,474.12	\$37,117.34	0.23	0.25
23	188.08		\$6,936.52	\$28,638.94	0.24	0.23
24	5.50		\$292.38	\$837.49	0.35	0.36
26	27.50		\$2,965.89	\$4,187.43	0.71	0.64
28 - Community	160.78		\$1,560.47	\$24,481.97	0.06	0.07
29 - On-Demand	315.26	\$5,828.00	\$3,180.23	\$48,004.64	0.07	0.06
30	301.82	\$57,349.08	\$5,699.29	\$45,958.13	0.12	0.15
33	194.26		\$6,422.49	\$29,579.97	0.22	0.20
	14,510.87	\$169,267.29	\$727,984.18	\$2,209,570.17	0.33	0.33

Cost / revenue hour (includes regular debt payments & special pension):

\$152.27

Total Expenses	\$2,219,469
Debt Interest	\$0
Debt Payment	\$0

