



St. John's
Transportation
Commission

NOVEMBER 30

2024

MONTHLY FINANCIAL STATEMENTS

Issued On: DECEMBER 19, 2024

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
NOVEMBER, 2024



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,193,870	\$1,193,870	\$0	\$13,669,770	\$13,669,770	\$0
Passenger Revenue	547,891	506,550	41,341	5,986,613	5,456,100	530,513
Low Income Pass Revenue	184,278	186,530	(2,252)	1,761,809	1,776,970	(15,161)
On Demand Pilot Grant	5,828	0	5,828	60,796	0	60,796
Mt. Pearl Revenue	82,109	85,510	(3,401)	927,365	993,700	(66,335)
Paradise Revenue	33,148	26,010	7,138	359,521	290,520	69,001
Charter Revenue	104	700	(596)	23,498	43,400	(19,902)
Transit Advertising Revenue	20,569	22,250	(1,681)	180,062	214,750	(34,688)
Other Income	29,742	12,000	17,742	352,899	132,000	220,899
TOTAL REVENUE	\$2,097,539	\$2,033,420	\$64,119	\$23,322,333	\$22,577,210	\$745,123
OPERATIONS						
Operators Salaries	\$556,156	\$555,350	(\$806)	\$6,066,675	\$6,141,410	\$74,735
Salaries Operations	114,150	118,300	4,150	1,344,484	1,408,840	64,356
Diesel Fuel	268,194	367,900	99,706	2,926,248	4,015,240	1,088,992
Company Vehicles	2,961	3,430	469	20,903	37,730	16,827
Licenses	6,435	5,100	(1,335)	62,573	61,100	(1,473)
Communications Expense	7,361	2,400	(4,961)	30,551	24,870	(5,681)
1 On-Board Security Services	5,807	0	(5,807)	47,625	0	(47,625)
Miscellaneous	1,440	600	(840)	16,685	8,380	(8,305)
Uniforms & Clothing	5,636	5,420	(216)	59,626	60,820	1,194
Advertising Expense	8,195	9,870	1,675	182,593	123,720	(58,873)
Bus Charter Expense	83	520	437	20,014	28,520	8,506
Transit Advertising Expense	7,962	9,630	1,668	78,639	95,910	17,271
Promotions Expense	10,818	11,630	812	74,799	88,130	13,331
Registration & Membership	433	380	(53)	27,178	29,180	2,002
Schedules & Transfers	1,464	1,530	66	22,523	17,630	(4,893)
TOTAL OPERATIONS	\$997,095	\$1,092,060	\$94,965	\$10,981,116	\$12,141,480	\$1,160,364
MAINTENANCE						
Garage Salaries	\$177,628	\$198,120	\$20,492	\$2,196,481	\$2,290,180	\$93,699
Wash Salaries	23,382	26,780	3,398	286,454	318,490	32,036
Shop Tools & Equipment	701	1,550	849	46,719	25,880	(20,839)
Stock Parts	85,888	90,450	4,562	1,282,588	1,072,950	(209,638)
Garage Expense	14,132	8,640	(5,492)	126,981	80,170	(46,811)
Bus Lubricants	9,483	11,270	1,787	139,579	150,970	11,391
Tire Expense	19,427	14,300	(5,127)	156,959	136,300	(20,659)
Body Shop Supplies	161	1,800	1,639	3,094	14,550	11,456
Bus Wash	34	270	236	5,365	8,460	3,095
Building & Yards	39,755	35,330	(4,425)	190,749	167,730	(23,019)
Utilities	23,866	34,000	10,134	295,726	341,400	45,674
Maintenance Vehicles	6,648	4,100	(2,548)	52,598	52,400	(198)
Bus Stop & Shelters	5,154	4,250	(904)	49,907	39,700	(10,207)
Janitorial & Sanitation	2,302	3,500	1,198	39,756	39,600	(156)
Farebox Repairs	0	1,400	1,400	1,551	14,900	13,349

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
NOVEMBER, 2024



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
Capital Out of Revenue	0	0	0	26,023	0	(26,023)
TOTAL MAINTENANCE	\$408,561	\$435,760	\$27,199	\$4,900,530	\$4,753,680	(\$146,850)
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,160	\$74,130	(\$30)	\$880,897	\$880,290	(\$607)
Employer's Payroll Tax	18,722	19,620	898	221,622	225,730	4,108
Sick Leave	19,000	19,000	0	209,000	209,000	0
Worker's Compensation	12,407	13,420	1,013	201,654	207,460	5,806
Employment Insurance	6,997	5,800	(1,197)	217,105	212,300	(4,805)
Retiring Allowance Expense	4,000	4,000	0	44,000	44,000	0
Group Insurance	58,140	57,990	(150)	626,036	624,570	(1,466)
CPP Expense	32,617	26,370	(6,247)	569,687	575,560	5,873
Pension Expense	104,844	106,350	1,506	1,269,527	1,238,210	(31,317)
Professional Fees	40,517	2,000	(38,517)	195,229	97,000	(98,229)
Telephone Expense	2,843	2,600	(243)	27,978	29,500	1,522
2 Computer Expense	19,848	23,790	3,942	300,414	347,240	46,826
Office Supplies Expense	10,137	5,950	(4,187)	64,562	72,030	7,468
Travel Expense	9,056	11,380	2,324	17,399	22,260	4,861
Training Expense	6,063	8,750	2,687	47,678	48,750	1,072
Fleet Insurance Expense	40,018	43,000	2,982	439,798	458,000	18,202
General Insurance Expense	6,135	6,100	(35)	64,415	67,100	2,685
Miscellaneous Expense	6,286	6,150	(136)	109,847	70,650	(39,197)
TOTAL FINANCE & ADMIN.	\$471,790	\$436,400	(\$35,390)	\$5,506,848	\$5,429,650	(\$77,198)
Total Expenses	\$1,877,446	\$1,964,220	\$86,774	\$21,388,494	\$22,324,810	\$936,316
NET BEFORE DEBT	\$220,093	\$69,200	\$150,893	\$1,933,839	\$252,400	\$1,681,439
DEBT CHARGES						
Loan Interest Expense	0	21,200	\$21,200	\$0	\$70,400	\$70,400
Bank Loan Payment	0	48,000	48,000	0	182,000	182,000
SUB-TOTAL SURPLUS/(COST) OF SERVICE	\$220,093	\$0	\$220,093	\$1,933,839	\$0	\$1,933,839
Capital Out of Revenue	\$3,551,752	\$0	(\$3,551,752)	\$5,989,623	\$0	(\$5,989,623)
LESS: ICIP Funding	2,560,015	0	2,560,015	4,557,876	0	4,557,876
NET Capital out of Revenue	(\$991,738)	\$0	(\$991,738)	(\$1,431,748)	\$0	(\$1,431,748)
SURPLUS/(COST) OF SERVICE	(\$771,645)	\$0	(\$771,645)	\$502,091	\$0	\$502,091

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
NOVEMBER, 2024



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$412,340	412,340	\$0	\$4,347,160	\$4,347,160	\$0
Passenger Revenue	10,372	12,500	(2,128)	121,687	137,500	(15,813)
Low Income Pass Revenue	15,222	12,970	2,252	138,692	123,530	15,162
Mt Pearl & Eastern Health Charges	7,717	7,270	447	81,725	80,170	1,555
Government Grant	7,875	7,900	(25)	86,625	86,900	(275)
TOTAL REVENUE	\$453,526	\$452,980	\$546	\$4,775,889	\$4,775,260	\$629
EXPENSES						
Contractor Expense	\$297,475	\$363,710	\$66,235	\$3,226,839	\$3,810,660	\$583,821
Administration Salaries	12,140	10,830	(1,310)	144,342	128,190	(16,152)
Employer's Payroll Tax	244	220	(24)	2,899	2,580	(319)
Worker's Compensation	241	210	(31)	2,868	2,520	(348)
Employment Insurance	15	350	335	2,886	4,160	1,274
Group Insurance	385	210	(175)	4,609	2,410	(2,199)
CPP Expense	324	640	316	7,792	7,610	(182)
3 Pension Expense	692	760	68	8,150	8,980	830
Gasoline Expense	31,655	45,900	14,245	398,206	504,900	106,694
Professional Fees	4,166	2,280	(1,886)	29,696	25,080	(4,616)
Telephone Expense	42	360	318	457	3,960	3,503
Computer Expense	18,358	15,600	(2,758)	160,851	174,300	13,449
Office Supplies Expense	162	250	88	951	2,750	1,799
Promotions Expense	68	310	242	1,240	3,410	2,170
Travel Expense	2,306	2,500	194	2,306	5,000	2,694
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,976	6,250	(726)	75,539	68,750	(6,789)
TOTAL EXPENSE	\$375,249	\$450,380	\$75,131	\$4,069,631	\$4,755,260	\$685,629
NET BEFORE DEBT	\$78,277	\$2,600	\$75,677	\$706,258	\$20,000	\$686,258
DEBT CHARGES						
Loan Interest Expense	\$0	\$600	\$600	\$0	\$5,000	\$5,000
Bank Loan Payment	0	2,000	2,000	0	15,000	15,000
TOTAL SURPLUS/(COST) OF SERVICE	\$78,277	\$0	\$78,277	\$706,258	\$0	\$706,258
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	7,443	9,660	2,217	82,650	101,080	18,430
TAXI TRIPS (incl. taxi no shows) *	4,886	4,140	(746)	40,821	43,320	2,499
TOTAL TRIPS	12,329	13,800	1,471	123,471	144,400	20,929

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%		
Year-to-date	<u>3,035,109</u>		<u>1,771,249</u>	<u>-41.64%</u>	<u>2,067,334</u>	<u>16.72%</u>	<u>3,204,622</u>	<u>55.01%</u>	<u>4,376,121</u>	<u>36.56%</u>	<u>4,763,721</u>	<u>8.86%</u>
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>4,763,721</u>	
Weekdays	231		227		230		231		232		230	
Saturdays	48		46		48		47		46		48	
Sundays	47		46		48		48		47		46	
No Service	1		9		1		1		2		4	
Stats	7		7		7		7		7		7	
	334		335		334		334		334		335	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	2019	Percentage change 2018/2019	2020	Percentage change 2019/2020	2021	Percentage change 2020/2021	2022	Percentage change 2021/2022	2023	Percentage change 2022/2023	2024	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%		
Year-to-date	<u>2,635,225</u>		<u>1,550,050</u>	-41.18%	<u>1,744,321</u>	12.53%	<u>2,690,254</u>	54.23%	<u>3,602,783</u>	33.92%	<u>3,841,438</u>	6.62%
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>3,841,438</u>	

5

	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$29,026	\$24,270	\$4,756	\$316,530	\$259,923	\$56,607
City of Mount Pearl Billing	82,109	85,510	(3,401)	927,367	993,700	(66,333)
Total Revenue	\$111,135	\$109,780	\$1,355	\$1,243,897	\$1,253,623	(\$9,726)
*Less Variable Expenses						
Operating Expenses	\$50,588	\$56,449	\$5,861	\$592,811	\$649,357	\$56,546
Maintenance Expenses	17,534	18,818	1,284	237,188	226,061	(11,127)
Finance & Admin. Expenses	13,642	13,531	(111)	190,158	185,675	(4,483)
Total Expenses	\$81,764	\$88,798	\$7,034	\$1,020,157	\$1,061,093	\$40,936
6 Total Overhead Contribution	\$29,371	\$20,982	\$8,389	\$223,740	\$192,530	\$31,210
Mount Pearl Kilometers	14,451.9	14,267.7	184.2	161,755.1	162,945.3	(1,190.2)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	34.3					
Riders Per Hour^ - Route 22	27.8					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.3	28.2				
2016-2024	21.4	17.6				

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$4,351	\$1,869	\$2,482	\$41,900	\$22,910	\$18,990
Town of Paradise Billing	33,148	26,010	7,138	359,521	290,520	69,001
Total Revenue	\$37,499	\$27,879	\$9,620	\$401,421	\$313,430	\$87,991
*Less Variable Expenses						
Operating Expenses	\$17,069	\$14,336	(\$2,733)	\$191,734	\$162,399	(\$29,335)
Maintenance Expenses	5,916	4,779	(1,137)	76,518	56,535	(19,983)
Finance & Admin. Expenses	4,603	3,436	(1,167)	61,374	46,422	(14,952)
Total Expenses	\$27,588	\$22,551	(\$5,037)	\$329,626	\$265,356	(\$64,270)
Total Overhead Contribution	\$9,911	\$5,328	\$4,583	\$71,795	\$48,074	\$23,721
7 Paradise Kilometers	4,876.3	3,623.4	1,252.9	52,200.2	40,741.8	11,458.4
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	17.1					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	16.2					
2016-2024	9.1					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$104	\$700	(\$596)	\$23,498	\$43,400	(\$19,902)
Total Revenue	\$104	\$700	(\$596)	\$23,498	\$43,400	(\$19,902)
EXPENSES						
Operators Salary Expense	\$0	\$230	\$230	\$12,267	\$14,390	\$2,124
Operation's Salaries Expense	0	100	100	1,400	1,800	400
Diesel Fuel Expense	54	70	16	2,948	4,420	1,472
Maintenance Expenses *	29	120	91	3,400	7,260	3,860
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$83	\$520	\$437	\$20,015	\$28,520	\$8,505
PROFIT / (LOSS)	\$21	\$180	(\$159)	\$3,483	\$14,880	(\$11,397)

8

* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
 TRANSIT ADVERTISING FINANCIAL STATEMENT
 NOVEMBER, 2024



	ACTUAL	NOVEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$18,319	\$20,000	(\$1,681)	\$155,312	\$190,000	(\$34,688)
Total Revenues	\$18,319	\$20,000	(\$1,681)	\$155,312	\$190,000	(\$34,688)
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$39,502	\$39,500	(\$2)
Sales Commission	1,944	2,110	166	16,770	20,210	3,440
Sign Production	1,140	580	(560)	5,358	6,380	1,022
Promotion	0	1,000	1,000	0	1,000	1,000
Vehicle	104	490	386	4,990	5,390	400
Telephone	42	60	18	522	660	138
Advertising	300	890	590	3,550	9,790	6,240
Sign Installations	0	630	630	3,237	6,930	3,693
9 Entertainment	0	190	190	0	2,090	2,090
Advertising Software	1,110	360	(750)	4,710	3,960	(750)
Total Expenses	\$7,962	\$9,630	\$1,668	\$78,639	\$95,910	\$17,271
PROFIT / (LOSS)	\$10,357	\$10,370	(\$13)	\$76,673	\$94,090	(\$17,417)
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$24,750	\$24,750	\$0
TOTAL PROFIT / (LOSS)	\$12,607	\$12,620	(\$13)	\$101,423	\$118,840	(\$17,417)

KEY PERFORMANCE INDICATORS

	11 MTH 2024	11 MTH 2023	11 MTH 2022	11 MTH 2021	11 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	34.55	32.81	24.83	17.24	15.61	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	21.22	21.79	23.99	14.50	11.13	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	37.3%	36.5%	30.6%	27.1%	23.0%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.44	30.46	29.14	29.38	30.50	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.63	1.68	1.84	2.18	2.16	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	57.50	56.19	46.99	39.33	34.58	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.48	5.03	6.44	8.95	10.29	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	1,674.7	1,555.7	1,537.8	1,523.6	1,479.4	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	10,731	9,687	7,818	6,035	5,725	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.41	6.23	5.08	3.96	3.87	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	42,800	70,975	-	-	50,000	85,000
PASSENGER REVENUE	18,428	19,436	15,815	12,053	11,259	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	11.00	12.49	10.28	36.00	55.59	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	3,281.5	605.0	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	18,013	2,346	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.49	3.88	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	81,250	10,000	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	26,474	3,522	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	32.83	22.35	n/a	n/a	n/a	22.84	n/a	n/a	n/a

10

KEY PERFORMANCE INDICATORS	11 MTH 2024	% of Paid Trips	11 MTH 2023	% of Paid Trips	11 MTH 2022	% of Paid Trips	11 MTH 2021	% of Paid Trips	11 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020
BUS TRIPS (St. John's)	82,650	64.1%	65,414	53.2%	62,553	59.4%	60,594	65.0%	47,344	61.6%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523
TAXI TRIPS (St. John's)	40,821	31.7%	49,933	40.6%	37,377	35.5%	28,778	30.9%	26,360	34.3%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196
TOTAL TRIPS (St. John's)	123,471		115,347		99,930		89,372		73,704		125,016		110,022		99,086		81,719
NO SHOWS (St. John's)	5,447	4.2%	7,513	6.1%	5,438	5.2%	3,887	4.2%	3,159	4.1%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516
TOTAL PAID TRIPS (St. John's)	128,918		122,860		105,368		93,259		76,863		132,695		116,045		103,585		85,235
CANCELLATIONS (St. John's)	90,397	70.1%	81,002	65.9%	51,515	48.9%	42,781	45.9%	67,742	88.1%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522
GOBUS rides on METROBUS	29,431	22.8%	29,756	24.2%	24,134	22.9%	16,605	17.8%	11,813	15.4%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618
TOTAL COST PER RIDER (St. John's)	29.49		28.54		35.22		31.97		31.92		30.79		35.29		31.60		31.91

REVENUES

PASSENGER REVENUE		2024	2023	Variance
\$41,341	Cash Revenue	\$82,943	\$90,936	(\$7,993)
	10-Ride Passes	\$139,874	\$132,813	\$7,061
	Monthly Passes	\$318,165	\$327,618	(\$9,453)
	Other (double-rides, Go-Cards, etc)	\$8,121	\$11,898	(\$3,778)
	M-Card fees	\$3,133	\$2,938	\$195
	Credits / Discounts / Allocations	(\$2,922)	(\$5,070)	\$2,148
	Commission Paid	(\$1,422)	(\$1,542)	\$119
	Total Revenue	\$547,891	\$559,591	(\$11,700)

- ☆ Cash revenue down 8.8% from 2023 & cash ridership down 9.5%.
- ☆ 10-Ride pass revenue was up 5.3% from last year. 10-Ride riders were up 7.2% & sales were up 5.8%.
- ☆ Monthly pass revenue was down 2.9% from last year. Monthly riders were down 4.6% & sales were down 3.0%.
- ☆ LIF riders were up 2.2% from 2023.
- ☆ Ridership of 440,423 was 2.0% lower than 2023 (449,467) but 8.6% higher than budget (405,400).
 NOTE: There were 20 week days in 2024 vs 21 in 2023.
- ☆ Avg fare (incl. LIFT) of \$1.66 compared to \$1.66 last year and \$1.71 budget.
- ☆ Rides per pass ratio was 27.4 (LIFT passes incl.) compared to 29.4 last year.
- ☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	11.4%	13.8%	50.9%	23.9%
2023	12.6%	14.2%	48.3%	24.9%
2022	16.6%	15.8%	40.6%	27.1%
2021	18.3%	16.3%	34.2%	31.2%
2020	29.2%	17.6%	46.4%	6.8%
2019	25.8%	16.6%	57.5%	0.0%
2018	29.0%	16.8%	54.2%	0.0%

ON DEMAND PILOT GRANT \$5,828 ☆ 7th month of new 3 year agreement with Memorial University.
 ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement. This is 85 passes @ 50% discount rate.

PARADISE REVENUE \$7,138 ☆ Ridership revenues higher than budget, resulting in lower direct billing.
 ☆ Higher KM billed than budget due increase in service hours as requested from the town.
 (See Paradise statement for more information).

OTHER INCOME \$17,742 ☆ Interest earned on bank balance higher than budget. \$17,404

OPERATIONS DEPT

FUEL EXPENSE	☆ Budgeted Usage:	160,920 litres @ \$2.2500 /L	\$362,070
\$99,706	☆ Actual Usage:	171,336 litres @ \$1.5404 /L	(\$263,926)
		sub-total	\$98,144
	☆ On Demand & Community Bus Gasoline lower than budget.**		\$1,562
		Total Variance	\$99,706

ST. JOHN'S TRANSPORTATION COMMISSION
BUDGET VARIANCES (CONTINUED...)
 NOVEMBER, 2024



FUEL EXPENSE (Cont'd)	☆	Volume Variance:	(160,920 - 171,336) @ \$2.2500 /L	(\$23,438)
\$99,706	☆	Price Variance:	171,336 @ (\$2.2500 - \$1.5404)	\$121,582
			sub-total	\$98,144
	☆	On Demand & Community Bus Gasoline higher than budget.**		\$1,562
			Total Variance	\$99,706
	☆	Actual burn was 65.0 L / 100KM vs budget of 62.0 L / 100KM.		
	☆	Actual total KM was 271,976 vs budget of 266,300.		
	☆	** Gasoline for Oct 1-Nov 14 was at North Atlantic instead of Depot, resulting in higher prices. Depot fuel system was being replaced.		

ON-BOARD SECURITY SERVICES ☆ Expenses related to passenger and operator safety were not budgeted.
 (\$5,807)

MAINTENANCE DEPT

GARAGE SALARIES	☆	Five positions empty for month.	\$32,800
\$20,492	☆	Tool allowance less than budget.	\$1,923
	☆	Overtime, net of docked time, higher than budget.	(\$14,260)
			\$20,463

GARAGE EXPENSE ☆ Contractual foreman support costs not budgeted. (\$5,211)
 (\$5,492)

TIRE EXPENSE ☆ Higher useage and prices for tires in 2024 from budget.
 (\$5,127)

UTILITIES EXPENSE	☆	Messenger Drive electricity	BUDGET	\$34,000
\$10,134	☆	Messenger Drive electricity	ACTUAL	(\$23,866)
				\$10,134

☆ Current billing had 170,700 kWh & 608 kVA & while last year had 269,100 kWh & 708 kVA

FINANCE & HUMAN RESOURCES

CPP EXPENSE ☆ Fewer employees maxed out on contributions than budgeted for November.
 (\$6,247)

PROFESSIONAL FEES	☆	Mercer Pay / Salary work & benchmarking.	(\$17,775)
(\$38,517)	☆	Legal fees - Termination of Employee (2).	(\$20,742)
			(\$38,517)

CAPITAL OUT OF REVENUE	☆	Three 40 ft Hybrid buses.	(\$3,393,989)
(\$3,551,752)	☆	Camera systems for the 3 hybrids.	(\$15,483)
	☆	Equipment for 30 solar power kits.	(\$70,813)
	☆	Radio Upgrade expenses.	(\$14,533)
	☆	Small Tractor for shelter clearing.	(\$56,933)
			(\$3,551,752)

ST. JOHN'S TRANSPORTATION COMMISSION

BUDGET VARIANCES (CONTINUED...)

NOVEMBER, 2024



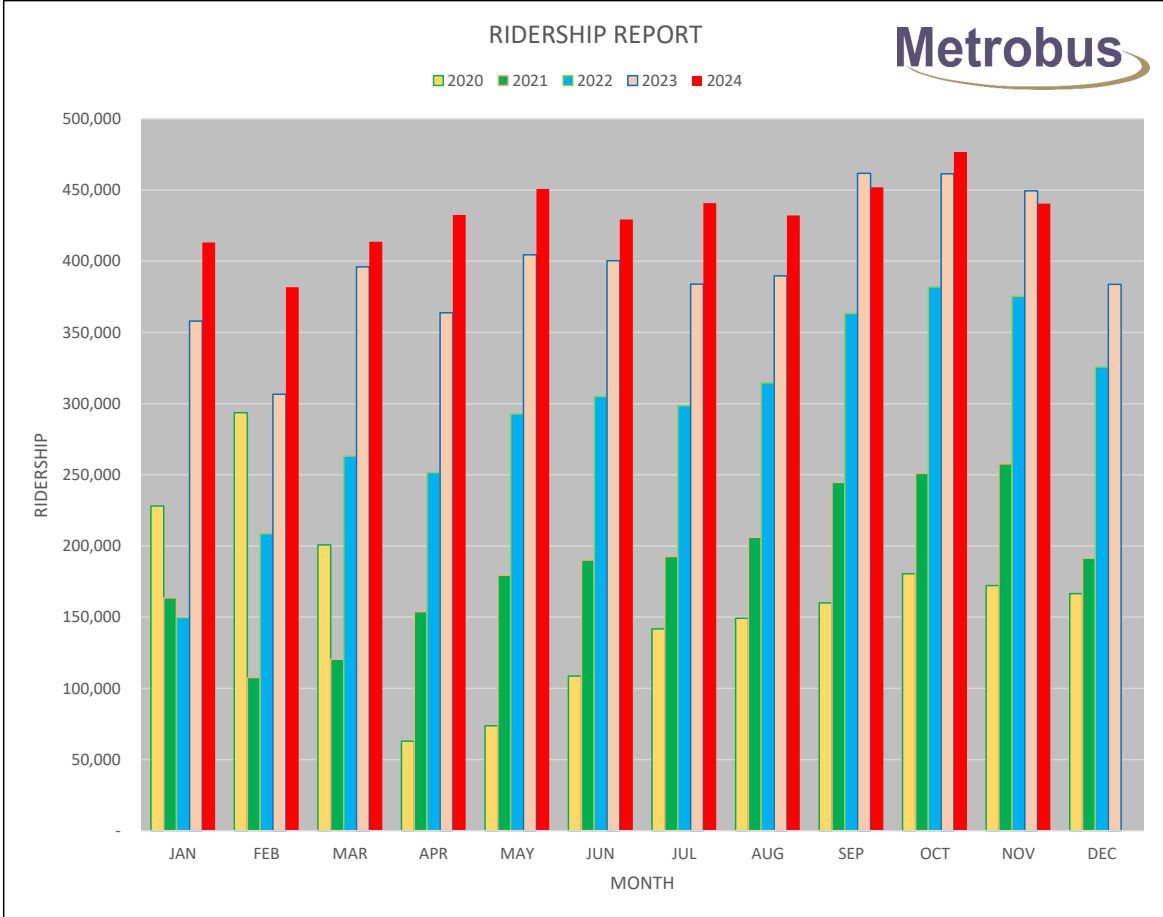
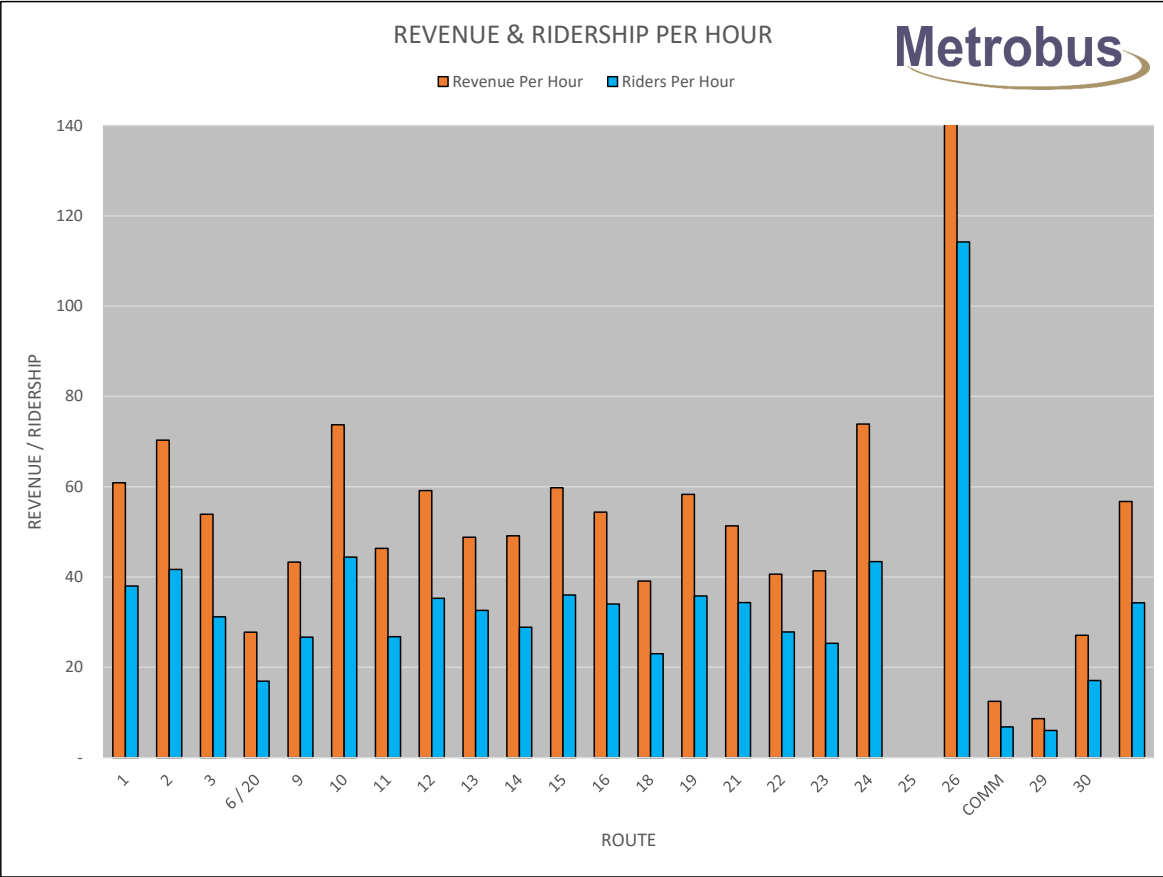
BANK LOAN PAYMENT & INTEREST ☆ Debt related to Community Bus, Radio System upgrade, m-card system upgrade, on-board stop announcement system, and 8 hybrid buses budgeted but not utilized yet.
\$69,200

ICIP FUNDING	☆ Funding claim on 3 hybrid buses.		\$2,488,812
\$2,560,015	☆ Funding claim on radio upgrade expenses.		\$12,194
	☆ Funding claim on solar panel kits.		\$59,009
			\$2,560,015

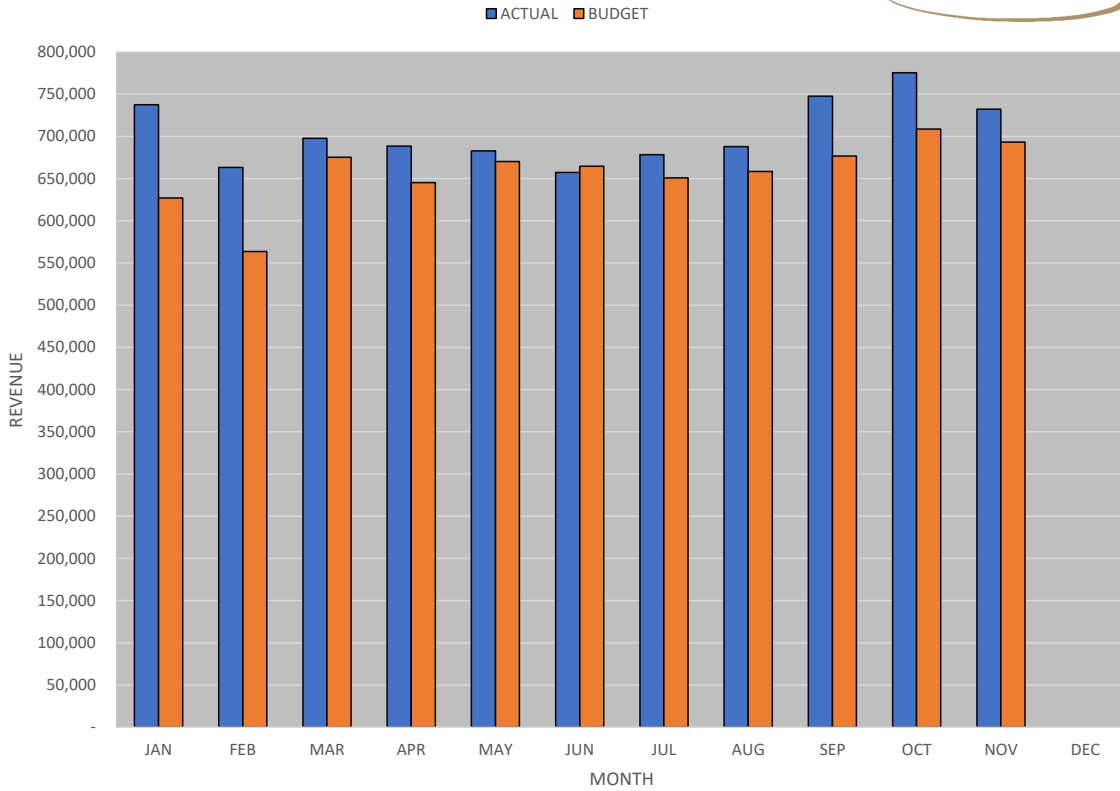
GOBUS

CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	9,660 rides @ \$26.71	\$258,019
\$66,235	☆ BUDGET - Ridership Taxi:	4,140 rides @ \$23.99	\$99,284
	☆ BUDGET - No Shows:	480 rides @ \$13.35	\$6,408
			\$363,710
	☆ ACTUAL - Ridership Bus:	7,443 rides @ \$26.71	(\$198,803)
	☆ ACTUAL - Ridership Taxi: incl. 279 taxi no shows.	4,886 rides @ \$18.97	(\$92,532)
	☆ ACTUAL - No Shows:	460 rides @ \$13.35	(\$6,141)
			(\$297,476)
			\$66,235

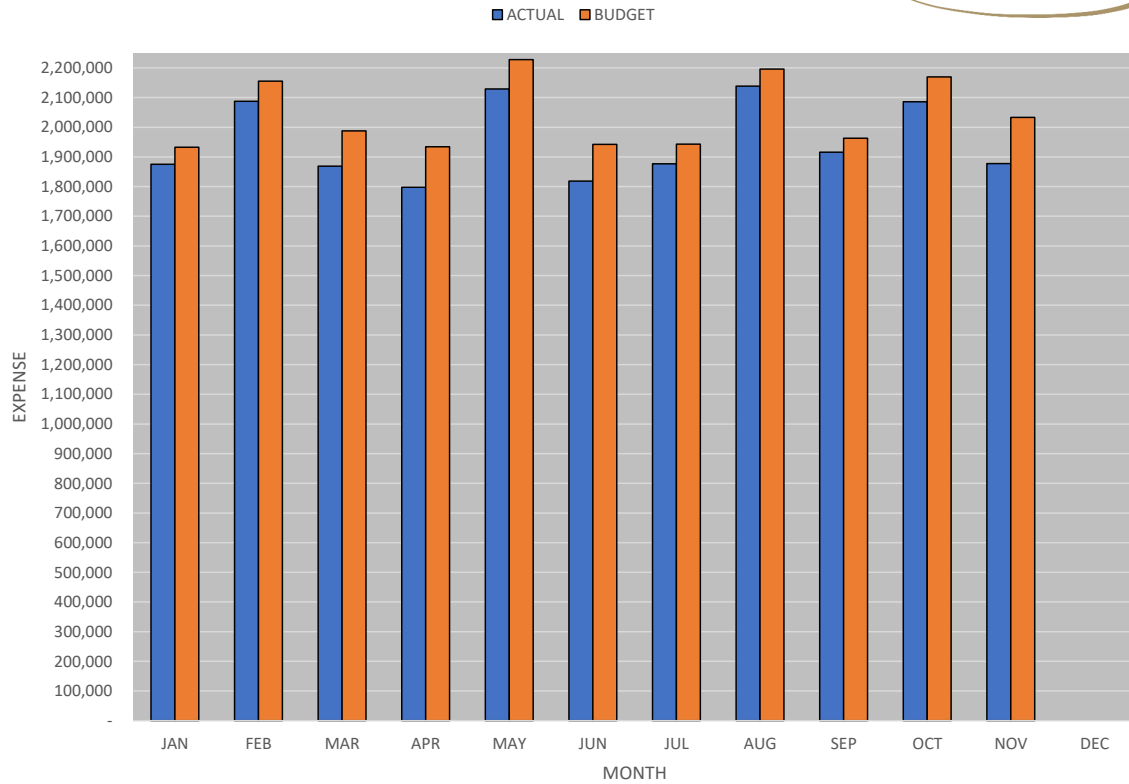
GASOLINE EXPENSE	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
\$14,245	☆ Actual Usage:	23,128 litres @ \$1.3687 / L	(\$31,655)
			\$14,245
	☆ Volume Variance:	(27,000 - 23,128) @ \$1.7000 / L	\$6,582
	☆ Price Variance:	23,128 @ (\$1.7000 - \$1.3687) / L	\$7,662
			\$14,245



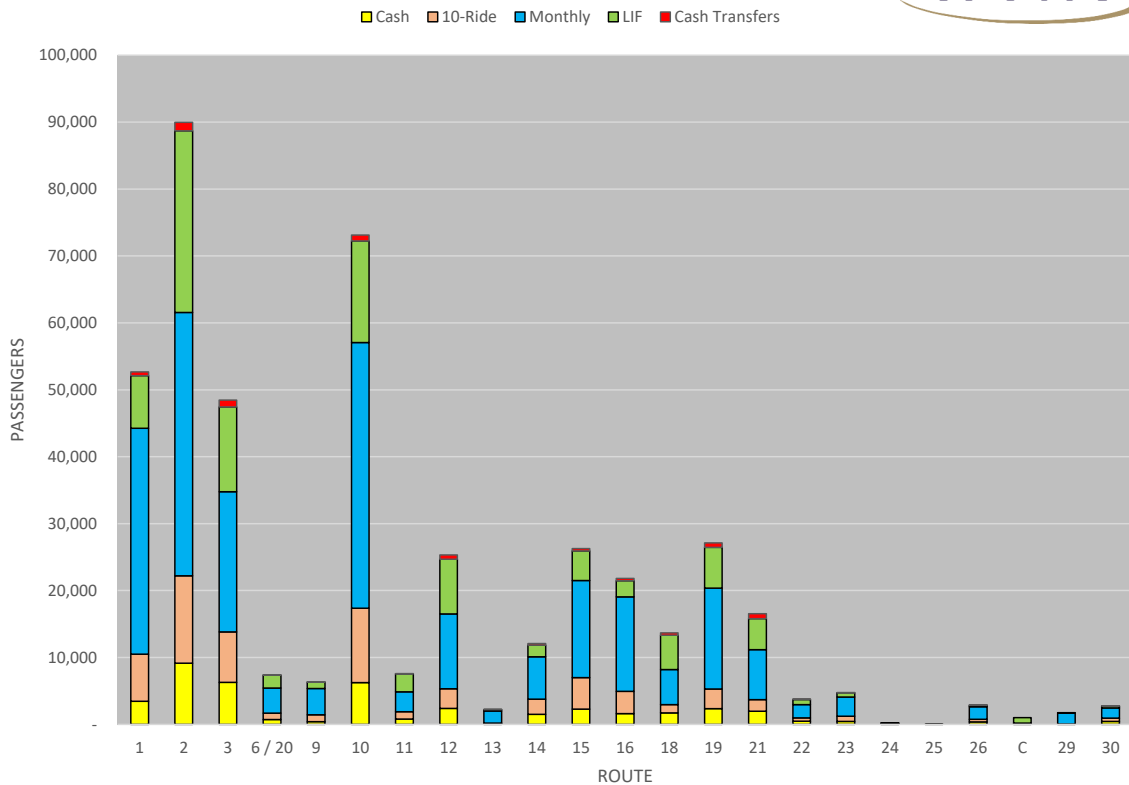
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	REVENUE	COST	RC RATIOS	
					MONTHLY	YTD
1	1,371.25		\$83,473.16	\$199,542.93	0.42	0.40
2	2,127.00		\$149,562.50	\$309,518.91	0.48	0.44
3	1,522.00		\$82,058.00	\$221,479.92	0.37	0.34
6	432.95		\$12,035.94	\$63,002.45	0.19	0.17
9	236.60		\$10,246.70	\$34,429.80	0.30	0.26
10	1,626.65		\$119,966.22	\$236,708.48	0.51	0.47
11	281.60		\$13,045.88	\$40,978.15	0.32	0.29
12	699.90		\$41,404.21	\$101,848.75	0.41	0.38
13	68.40		\$3,337.88	\$9,953.50	0.00	0.30
14	409.55		\$20,130.90	\$59,597.31	0.34	0.35
15	719.90		\$43,047.12	\$104,759.13	0.41	0.38
16	630.80		\$34,293.23	\$91,793.39	0.37	0.38
18	579.90		\$22,682.52	\$84,386.47	0.27	0.24
19	737.90		\$43,043.60	\$107,378.47	0.40	0.36
21	459.95	\$57,895.40	\$23,602.45	\$66,931.46	0.35	0.32
22	133.40	\$24,213.55	\$5,423.71	\$19,412.23	0.28	0.26
23	186.25		\$7,706.70	\$27,102.91	0.28	0.27
24	5.00		\$369.41	\$727.60	0.51	0.66
26	25.00		\$4,619.13	\$3,637.98	1.27	0.62
28 - Community	145.69		\$1,814.07	\$21,200.66	0.09	0.07
29 - On-Demand	286.60	\$5,828.00	\$2,482.91	\$41,705.75	0.06	0.05
30	160.40	\$33,147.67	\$4,351.08	\$23,341.25	0.19	0.16
	12,846.69	\$121,084.62	\$728,697.32	\$1,869,437.48	0.39	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$145.52

