



St. John's
Transportation
Commission

DECEMBER 31

2024

MONTHLY FINANCIAL STATEMENTS

Issued On: JANUARY 22, 2025

Note to reader: The figures contained herein are unaudited and for discussion purposes and may change as a result of timing issues and other best estimates used in preparation.

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 DECEMBER, 2024



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$1,292,020	\$1,292,020	\$0	\$14,961,790	\$14,961,790	\$0
Passenger Revenue	466,884	400,550	66,334	6,453,497	5,856,650	596,847
Low Income Pass Revenue	184,059	186,530	(2,471)	1,945,868	1,963,500	(17,632)
On Demand Pilot Grant	5,828	0	5,828	66,624	0	66,624
Mt. Pearl Revenue	81,304	86,870	(5,566)	1,008,669	1,080,570	(71,901)
Paradise Revenue	32,221	25,110	7,111	391,742	315,630	76,112
Charter Revenue	588	0	588	24,086	43,400	(19,314)
Transit Advertising Revenue	32,894	12,250	20,644	212,956	227,000	(14,044)
Other Income	30,383	12,000	18,383	383,282	144,000	239,282
TOTAL REVENUE	\$2,126,181	\$2,015,330	\$110,851	\$25,448,514	\$24,592,540	\$855,974
OPERATIONS						
Operators Salaries	\$494,402	\$499,570	\$5,168	\$6,561,077	\$6,640,980	\$79,903
Salaries Operations	112,340	115,870	3,530	1,456,824	1,524,710	67,886
Diesel Fuel	254,455	364,520	110,065	3,180,703	4,379,760	1,199,057
Company Vehicles	1,551	3,430	1,879	22,454	41,160	18,706
Licenses	4,600	4,600	0	67,173	65,700	(1,473)
Communications Expense	2,929	2,400	(529)	33,480	27,270	(6,210)
1 On-Board Security Services	7,212	0	(7,212)	54,837	0	(54,837)
Miscellaneous	2,072	460	(1,612)	18,757	8,840	(9,917)
Uniforms & Clothing	5,052	5,420	368	64,678	66,240	1,562
Advertising Expense	6,851	11,870	5,019	189,444	135,590	(53,854)
Bus Charter Expense	7,014	100	(6,914)	27,028	28,620	1,592
Transit Advertising Expense	9,350	7,630	(1,720)	87,989	103,540	15,551
Promotions Expense	5,550	13,130	7,580	80,349	101,260	20,911
Registration & Membership	1,737	680	(1,057)	28,915	29,860	945
Schedules & Transfers	1,860	1,530	(330)	24,383	19,160	(5,223)
TOTAL OPERATIONS	\$916,975	\$1,031,210	\$114,235	\$11,898,091	\$13,172,690	\$1,274,599
MAINTENANCE						
Garage Salaries	\$177,830	\$193,820	\$15,990	\$2,374,311	\$2,484,000	\$109,689
Wash Salaries	26,808	26,650	(158)	313,262	345,140	31,878
Shop Tools & Equipment	3,113	1,700	(1,413)	49,832	27,580	(22,252)
Stock Parts	99,629	90,450	(9,179)	1,382,217	1,163,400	(218,817)
Garage Expense	7,349	8,990	1,641	134,330	89,160	(45,170)
Bus Lubricants	7,185	19,750	12,565	146,764	170,720	23,956
Tire Expense	12,211	12,500	289	169,170	148,800	(20,370)
Body Shop Supplies	18	800	782	3,112	15,350	12,238
Bus Wash	38	7,470	7,432	5,403	15,930	10,527
Building & Yards	17,258	20,940	3,682	208,007	188,670	(19,337)
Utilities	33,361	48,100	14,739	329,087	389,500	60,413
Maintenance Vehicles	3,276	4,100	824	55,874	56,500	626
Bus Stop & Shelters	8,311	2,550	(5,761)	58,218	42,250	(15,968)
Janitorial & Sanitation	4,657	3,500	(1,157)	44,413	43,100	(1,313)
Farebox Repairs	0	1,300	1,300	1,551	16,200	14,649

ST. JOHN'S TRANSPORTATION COMMISSION
 STATEMENT OF REVENUE & EXPENDITURES (METROBUS)
 DECEMBER, 2024



	DECEMBER			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Capital Out of Revenue	0	0	0	26,023	0	(26,023)
TOTAL MAINTENANCE	\$401,044	\$442,620	\$41,576	\$5,301,574	\$5,196,300	(\$105,274)
FINANCE & ADMINISTRATION						
Administration Salaries	\$74,160	\$74,130	(\$30)	\$955,057	\$954,420	(\$637)
Employer's Payroll Tax	19,089	18,340	(749)	240,711	244,070	3,359
Sick Leave	19,000	19,000	0	228,000	228,000	0
Worker's Compensation	8,719	12,160	3,441	210,373	219,620	9,247
Employment Insurance	4,657	3,310	(1,347)	221,762	215,610	(6,152)
Retiring Allowance Expense	4,000	4,000	0	48,000	48,000	0
Group Insurance	57,551	57,990	439	683,587	682,560	(1,027)
CPP Expense	23,113	22,560	(553)	592,800	598,120	5,320
Pension Expense	144,395	106,350	(38,045)	1,413,922	1,344,560	(69,362)
Professional Fees	45,498	2,000	(43,498)	240,727	99,000	(141,727)
Telephone Expense	2,752	2,900	148	30,730	32,400	1,670
2 Computer Expense	31,818	39,560	7,742	332,232	386,800	54,568
Office Supplies Expense	2,364	5,750	3,386	66,926	77,780	10,854
Travel Expense	0	0	0	17,399	22,260	4,861
Training Expense	6,907	0	(6,907)	54,585	48,750	(5,835)
Fleet Insurance Expense	40,018	43,000	2,982	479,816	501,000	21,184
General Insurance Expense	6,135	6,100	(35)	70,550	73,200	2,650
Miscellaneous Expense	17,236	11,750	(5,486)	127,083	82,400	(44,683)
TOTAL FINANCE & ADMIN.	\$507,412	\$428,900	(\$78,512)	\$6,014,260	\$5,858,550	(\$155,710)
Total Expenses	\$1,825,431	\$1,902,730	\$77,299	\$23,213,925	\$24,227,540	\$1,013,615
NET BEFORE DEBT	\$300,750	\$112,600	\$188,150	\$2,234,589	\$365,000	\$1,869,589
DEBT CHARGES						
Loan Interest Expense	0	22,600	\$22,600	\$0	\$93,000	\$93,000
Bank Loan Payment	0	50,000	50,000	0	232,000	232,000
SUB-TOTAL SURPLUS/(COST) OF SERVICE	\$300,750	\$40,000	\$260,750	\$2,234,589	\$40,000	\$2,194,589
Capital Out of Revenue	\$117,956	\$40,000	(\$77,956)	\$6,107,579	\$40,000	(\$6,067,579)
LESS: ICIP Funding	8,907	0	8,907	4,566,782	0	4,566,782
NET Capital out of Revenue	(\$109,049)	(\$40,000)	(\$69,049)	(\$1,540,797)	\$0	(\$1,540,797)
SURPLUS/(COST) OF SERVICE	\$191,701	\$0	\$191,701	\$693,792	\$40,000	\$653,792

ST. JOHN'S TRANSPORTATION COMMISSION
STATEMENT OF REVENUE & EXPENDITURES (GOBUS)
DECEMBER, 2024



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUE						
SJMC Subsidy	\$373,190	373,190	\$0	\$4,720,350	\$4,720,350	\$0
Passenger Revenue	8,745	12,500	(3,755)	130,432	150,000	(19,568)
Low Income Pass Revenue	15,441	12,970	2,471	154,133	136,500	17,633
Mt Pearl & Eastern Health Charges	7,923	6,980	943	89,648	87,150	2,498
Government Grant	7,875	7,600	275	94,500	94,500	0
TOTAL REVENUE	\$413,174	\$413,240	(\$66)	\$5,189,063	\$5,188,500	\$563
EXPENSES						
Contractor Expense	\$289,440	\$326,470	\$37,030	\$3,529,639	\$4,137,130	\$607,491
Administration Salaries	12,401	10,830	(1,571)	156,743	139,020	(17,723)
Employer's Payroll Tax	249	220	(29)	3,148	2,800	(348)
Worker's Compensation	0	210	210	2,868	2,730	(138)
Employment Insurance	247	350	103	3,133	4,510	1,377
Group Insurance	385	210	(175)	4,994	2,620	(2,374)
CPP Expense	186	640	454	7,978	8,250	272
3 Pension Expense	692	760	68	8,842	9,740	898
Gasoline Expense	34,849	45,900	11,051	433,055	550,800	117,745
Professional Fees	2,305	2,280	(25)	32,001	27,360	(4,641)
Telephone Expense	42	360	318	499	4,320	3,821
Computer Expense	14,371	15,600	1,229	175,222	189,900	14,678
Office Supplies Expense	57	250	193	1,008	3,000	1,992
Promotions Expense	72	310	238	1,312	3,720	2,408
Travel Expense	0	0	0	2,306	5,000	2,694
Training Expense	0	0	0	0	0	0
Miscellaneous Expense	6,757	6,250	(507)	82,296	75,000	(7,296)
TOTAL EXPENSE	\$362,053	\$410,640	\$48,587	\$4,445,044	\$5,165,900	\$720,856
NET BEFORE DEBT	\$51,121	\$2,600	\$48,521	\$744,018	\$22,600	\$721,418
DEBT CHARGES						
Loan Interest Expense	\$0	\$600	\$600	\$0	\$5,600	\$5,600
Bank Loan Payment	0	2,000	2,000	0	17,000	17,000
TOTAL SURPLUS/(COST) OF SERVICE	\$51,121	\$0	\$51,121	\$744,018	\$0	\$744,018
CONTRACTOR TRIPS INFORMATION						
BUS TRIPS	7,403	8,610	1,207	90,053	109,690	19,637
TAXI TRIPS (incl. taxi no shows) *	3,664	3,690	26	44,485	47,010	2,525
TOTAL TRIPS	11,067	12,300	1,233	134,538	156,700	22,162

* Taxi Budgeted @ 30% of rides.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY RIDERSHIP STATISTICS
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	271,038	7.15%	228,072	-15.85% **	163,498	-28.31%	149,721	-8.43%	358,076	139.16%	413,286	15.42%
February	245,122	8.04%	293,617	19.78% **	107,644	-63.34%	208,544	93.73%	306,575	47.01%	381,728	24.51%
March	284,308	11.39%	200,818	-29.37%	120,403	-40.04%	263,211	118.61%	396,109	50.49%	413,639	4.43%
April	253,668	8.33%	62,868	-75.22%	153,926	144.84%	251,554	63.43%	363,836	44.64%	432,581	18.89%
May	262,952	12.28%	73,659	-71.99%	179,561	143.77%	292,724	63.02%	404,580	38.21%	450,859	11.44%
June	252,025	8.66%	108,719	-56.86%	190,113	74.87%	305,174	60.52%	400,379	31.20%	429,326	7.23%
July	256,666	8.25%	141,670	-44.80%	192,650	35.99%	298,584	54.99%	383,892	28.57%	440,892	14.85%
August	265,350	7.41%	149,188	-43.78%	206,098	38.15%	314,573	52.63%	389,850	23.93%	432,124	10.84%
September	315,538	12.06%	159,966	-49.30%	244,651	52.94%	363,367	48.52%	461,855	27.10%	452,051	-2.12%
October	326,677	9.16%	180,519	-44.74%	251,017	39.05%	381,913	52.15%	461,502	20.84%	476,812	3.32%
November	301,765	6.54%	172,153	-42.95%	257,773	49.73%	375,257	45.58%	449,467	19.78%	440,423	-2.01%
December	242,702	12.27%	166,556	-31.37%	191,536	15.00%	325,757	70.08%	383,712	17.79%	375,068	-2.25%
Year-to-date	<u>3,277,811</u>		<u>1,937,805</u>	<u>-40.88%</u>	<u>2,258,870</u>	<u>16.57%</u>	<u>3,530,379</u>	<u>56.29%</u>	<u>4,759,833</u>	<u>34.82%</u>	<u>5,138,789</u>	<u>7.96%</u>
Total Year	<u>3,277,811</u>		<u>1,937,805</u>		<u>2,258,870</u>		<u>3,530,379</u>		<u>4,759,833</u>		<u>5,138,789</u>	
Weekdays	251		249		253		252		251		250	
Saturdays	52		49		51		52		51		52	
Sundays	52		50		51		51		52		51	
No Service	3		11		3		3		4		6	
Stats	7		7		7		7		7		7	
	365		365		365		365		365		365	

** Ridership impacted by 8 days of no service due to SOE and free service from the JAN 25th to FEB 7th after SOE lifted.

ST. JOHN'S TRANSPORTATION COMMISSION
 MONTHLY REVENUE RIDERSHIP STATISTICS (EXCLUDES TRANSFERS DATA)
 FROM JANUARY 2019 to DECEMBER 2024



Month	2019		2020		2021		2022		2023		2024	
	Ridership	Percentage change 2018/2019	Ridership	Percentage change 2019/2020	Ridership	Percentage change 2020/2021	Ridership	Percentage change 2021/2022	Ridership	Percentage change 2022/2023	Ridership	Percentage change 2023/2024
January	236,644	6.40%	209,658	-11.40%	146,552	-30.10%	129,588	-11.58%	297,214	129.35%	333,642	12.26%
February	211,826	7.61%	265,263	25.23%	87,564	-66.99%	176,418	101.47%	253,201	43.52%	306,557	21.07%
March	246,623	10.69%	171,362	-30.52%	99,088	-42.18%	221,458	123.50%	328,353	48.27%	334,643	1.92%
April	219,821	6.85%	53,859	-75.50%	128,706	138.97%	212,487	65.09%	300,773	41.55%	345,313	14.81%
May	226,291	11.16%	63,239	-72.05%	149,872	136.99%	244,912	63.41%	331,108	35.19%	361,011	9.03%
June	218,751	7.83%	95,352	-56.41%	158,106	65.81%	254,258	60.81%	327,995	29.00%	345,189	5.24%
July	223,562	6.71%	124,516	-44.30%	160,945	29.26%	250,778	55.82%	317,014	26.41%	357,823	12.87%
August	233,520	6.21%	130,537	-44.10%	173,395	32.83%	264,959	52.81%	321,763	21.44%	350,465	8.92%
September	275,090	10.72%	138,690	-49.58%	207,853	49.87%	305,212	46.84%	381,107	24.87%	367,087	-3.68%
October	282,342	7.95%	152,972	-45.82%	212,409	38.85%	318,079	49.75%	378,307	18.93%	384,872	1.74%
November	260,755	5.37%	144,602	-44.54%	219,831	52.02%	312,105	41.97%	365,948	17.25%	354,836	-3.04%
December	210,393	10.76%	140,066	-33.43%	167,506	19.59%	270,450	61.46%	310,830	14.93%	301,956	-2.85%
Year-to-date	<u>2,845,618</u>		<u>1,690,116</u>	<u>-40.61%</u>	<u>1,911,827</u>	<u>13.12%</u>	<u>2,960,704</u>	<u>54.86%</u>	<u>3,913,613</u>	<u>32.19%</u>	<u>4,143,394</u>	<u>5.87%</u>
Total Year	<u>2,845,618</u>		<u>1,690,116</u>		<u>1,911,827</u>		<u>2,960,704</u>		<u>3,913,613</u>		<u>4,143,394</u>	

	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$27,321	\$21,809	\$5,512	\$343,851	\$281,732	\$62,119
City of Mount Pearl Billing	81,304	86,870	(5,566)	1,008,670	1,080,570	(71,900)
Total Revenue	\$108,624	\$108,679	(\$55)	\$1,352,521	\$1,362,302	(\$9,781)
*Less Variable Expenses						
Operating Expenses	\$48,018	\$53,929	\$5,911	\$640,829	\$703,286	\$62,457
Maintenance Expenses	18,215	19,631	1,416	255,403	245,692	(9,711)
Finance & Admin. Expenses	15,435	13,256	(2,179)	205,593	198,931	(6,662)
Total Expenses	\$81,668	\$86,816	\$5,148	\$1,101,825	\$1,147,909	\$46,084
6 Total Overhead Contribution	\$26,956	\$21,863	\$5,093	\$250,696	\$214,393	\$36,303
Mount Pearl Kilometers	14,125.4	14,125.4	0.0	175,880.5	177,070.6	(1,190.1)
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour^ - Route 21	31.5					
Riders Per Hour^ - Route 22	24.6					
^ Riders per hour average:						
	Route 21	Route 22				
2016	20.6	16.6				
2017	19.6	15.7				
2018	18.7	15.1				
2019	20.1	17.6				
2020	13.5	10.6				
2021	14.9	12.6				
2022	20.8	18.4				
2023	29.7	24.4				
2024	34.1	27.9				
2016-2024	21.5	17.6				

*Based on actual/budget kilometers and cost per kilometer

ST. JOHN'S TRANSPORTATION COMMISSION
 PARADISE SUMMARY REPORT
 DECEMBER, 2024



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YTD BUDGET	VARIANCE
REVENUES						
Passenger Revenue	\$3,472	\$1,650	\$1,822	\$45,372	\$24,560	\$20,812
Town of Paradise Billing	32,221	25,110	7,111	391,742	315,630	76,112
Total Revenue	\$35,693	\$26,760	\$8,933	\$437,114	\$340,190	\$96,924
*Less Variable Expenses						
Operating Expenses	\$15,778	\$13,286	(\$2,492)	\$207,512	\$175,685	(\$31,827)
Maintenance Expenses	5,985	4,836	(1,149)	82,503	61,371	(21,132)
Finance & Admin. Expenses	5,072	3,266	(1,806)	66,446	49,688	(16,758)
Total Expenses	\$26,835	\$21,388	(\$5,447)	\$356,461	\$286,744	(\$69,717)
Total Overhead Contribution	\$8,858	\$5,372	\$3,486	\$80,653	\$53,446	\$27,207
7						
Paradise Kilometers	4,641.5	3,479.9	1,161.6	56,841.7	44,221.7	12,620.0
Cost per Kilometer	\$7.69	\$7.69		\$7.69	\$7.69	
Riders Per Hour*	13.6					
* Riders per hour average:						
2016 (Jun-Dec)	7.2					
2017	7.7					
2018	7.2					
2019	6.9					
2020	4.0					
2021	5.0					
2022	9.3					
2023	15.0					
2024	16.0					
2016-2024	9.2					

*Based on actual/budget kilometers and cost per kilometer

	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Charter Revenue	\$588	\$0	\$588	\$24,086	\$43,400	(\$19,314)
Total Revenue	\$588	\$0	\$588	\$24,086	\$43,400	(\$19,314)
EXPENSES						
Operators Salary Expense	\$5,240	\$0	(\$5,240)	\$17,507	\$14,390	(\$3,117)
Operation's Salaries Expense	100	100	0	1,500	1,900	400
Diesel Fuel Expense	1,448	0	(1,448)	4,396	4,420	24
Maintenance Expenses *	226	0	(226)	3,626	7,260	3,634
Meals & Miscellaneous Expenses	0	0	0	0	0	0
Marketing Expense	0	0	0	0	650	650
Administration Expense	0	0	0	0	0	0
Total Expenses	\$7,014	\$100	(\$6,914)	\$27,029	\$28,620	\$1,591
PROFIT / (LOSS)	(\$6,426)	-\$100	(\$6,326)	(\$2,943)	\$14,780	(\$17,723)

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* Maintenance Expenses include Garage Salaries, Wash Salaries, Stock Parts, Garage Expense, Bus Lubricants, Tire Expense, Bus Wash Expense.

ST. JOHN'S TRANSPORTATION COMMISSION
TRANSIT ADVERTISING FINANCIAL STATEMENT
DECEMBER, 2024



	ACTUAL	DECEMBER BUDGET	VARIANCE	ACTUAL	YEAR TO DATE BUDGET	VARIANCE
REVENUES						
Metrobus Transit Advertising	\$30,644	\$10,000	\$20,644	\$185,956	\$200,000	(\$14,044)
Total Revenues	\$30,644	\$10,000	\$20,644	\$185,956	\$200,000	(\$14,044)
EXPENSES						
Salaries	\$3,322	\$3,320	(\$2)	\$42,824	\$42,820	(\$4)
Sales Commission	3,177	1,110	(2,067)	19,947	21,320	1,373
Sign Production	763	580	(183)	6,121	6,960	839
Promotion	0	0	0	0	1,000	1,000
Vehicle	311	490	179	5,301	5,880	579
Telephone	42	60	18	564	720	156
Advertising	300	890	590	3,850	10,680	6,830
Sign Installations	0	630	630	3,237	7,560	4,323
9 Entertainment	700	190	(510)	700	2,280	1,580
Advertising Software	735	360	(375)	5,445	4,320	(1,125)
Total Expenses	\$9,350	\$7,630	(\$1,720)	\$87,989	\$103,540	\$15,551
PROFIT / (LOSS)	\$21,294	\$2,370	\$18,924	\$97,967	\$96,460	\$1,507
Contra Transit Advertising Revenue	\$2,250	\$2,250	\$0	\$27,000	\$27,000	\$0
TOTAL PROFIT / (LOSS)	\$23,544	\$4,620	\$18,924	\$124,967	\$123,460	\$1,507

KEY PERFORMANCE INDICATORS

	12 MTH 2024	12 MTH 2023	12 MTH 2022	12 MTH 2021	12 MTH 2020	TOTAL 2023	TOTAL 2022	TOTAL 2021	TOTAL 2020
FULL SYSTEM									
PASSENGERS PER HOUR	34.21	32.73	25.04	17.17	15.61	32.73	25.04	17.17	15.61
ENERGY EFFIC. (Diesel / Rev Hours)	21.17	21.81	24.23	14.72	11.13	21.81	24.23	14.72	11.13
FINANCIAL PERFORMANCE (Op Rev / Op Cost)	37.3%	36.7%	30.6%	26.9%	23.0%	36.7%	30.6%	26.9%	23.0%
MAINTENANCE EFFIC. (Bus Maint / Rev Hours)	30.15	30.16	29.33	29.39	30.50	30.16	29.33	29.39	30.50
AVERAGE FARE (Low Income Pass incl.)	1.63	1.68	1.85	2.20	2.16	1.68	1.85	2.20	2.16
OPERATING REVENUE / HOUR	57.33	56.28	47.47	39.50	34.58	56.28	47.47	39.50	34.58
TOTAL COST PER RIDER	4.52	5.03	6.42	9.23	10.29	5.03	6.42	9.23	10.29
ROUTE 28 (Community Bus)									
REVENUE HOURS	1,820.6	1,855.7	1,845.3	1,844.3	1,783.9	1,855.6	1,845.0	1,844.2	1,783.8
RIDERS	11,650	11,482	9,585	7,462	6,992	11,482	9,585	7,462	6,992
PASSENGERS PER HOUR	6.40	6.19	5.19	4.05	3.92	6.19	5.20	4.05	3.92
OPERATING FUNDING	-	-	-	50,000	85,275	-	-	50,000	85,000
PASSENGER REVENUE	19,887	23,025	19,421	14,865	13,790	23,025	19,422	14,864	13,790
OPERATING REVENUE / HOUR	10.92	12.41	10.52	35.17	55.53	12.41	10.53	35.17	55.38
ROUTE 29 (On -Demand)									
REVENUE HOURS	3,568.1	1,192.4	n/a	n/a	n/a	1,192.4	n/a	n/a	n/a
RIDERS	19,447	4,874	n/a	n/a	n/a	4,874	n/a	n/a	n/a
PASSENGERS PER HOUR	5.45	4.09	n/a	n/a	n/a	4.09	n/a	n/a	n/a
OPERATING FUNDING	90,000	20,000	n/a	n/a	n/a	20,000	n/a	n/a	n/a
PASSENGER REVENUE	28,899	7,235	n/a	n/a	n/a	7,235	n/a	n/a	n/a
OPERATING REVENUE / HOUR	33.32	22.84	n/a	n/a	n/a	22.84	n/a	n/a	n/a

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KEY PERFORMANCE INDICATORS	12 MTH 2024	% of Paid Trips	12 MTH 2023	% of Paid Trips	12 MTH 2022	% of Paid Trips	12 MTH 2021	% of Paid Trips	12 MTH 2020	% of Paid Trips	TOTAL 2023	% of Paid Trips	TOTAL 2022	% of Paid Trips	TOTAL 2021	% of Paid Trips	TOTAL 2020	
BUS TRIPS (St. John's)	90,053	64.1%	71,402	53.8%	68,185	58.8%	65,456	64.3%	52,523	61.6%	71,402	53.8%	68,185	58.8%	65,456	63.2%	52,523	61.6%
TAXI TRIPS (St. John's)	44,485	31.7%	53,614	40.4%	41,837	36.1%	31,768	31.2%	29,196	34.3%	53,614	40.4%	41,837	36.1%	33,630	32.5%	29,196	34.3%
TOTAL TRIPS (St. John's)	134,538		125,016		110,022		97,224		81,719		125,016		110,022		99,086		81,719	
NO SHOWS (St. John's)	5,923	4.2%	7,679	5.8%	6,023	5.2%	4,499	4.4%	3,516	4.1%	7,679	5.8%	6,023	5.2%	4,499	4.3%	3,516	4.1%
TOTAL PAID TRIPS (St. John's)	140,461		132,695		116,045		101,723		85,235		132,695		116,045		103,585		85,235	
CANCELLATIONS (St. John's)	99,114	70.6%	89,315	67.3%	58,465	50.4%	48,379	47.6%	71,522	83.9%	89,315	67.3%	58,465	50.4%	48,379	46.7%	71,522	83.9%
GOBUS rides on METROBUS	32,069	22.8%	32,396	24.4%	26,263	22.6%	18,254	17.9%	12,618	14.8%	32,396	24.4%	26,263	22.6%	20,396	19.7%	12,618	14.8%
TOTAL COST PER RIDER (St. John's)	29.56		30.79		31.99		29.39		28.79		30.79		35.29		31.60		31.91	

REVENUES

		<u>2024</u>	<u>2023</u>	<u>Variance</u>
PASSENGER REVENUE				
\$66,334	Cash Revenue	\$75,722	\$85,352	(\$9,630)
	10-Ride Passes	\$124,312	\$127,319	(\$3,007)
	Monthly Passes	\$260,995	\$265,890	(\$4,895)
	Other (double-rides, Go-Cards, etc)	\$7,790	\$8,515	(\$725)
	M-Card fees	\$2,685	\$3,325	(\$640)
	Credits / Discounts / Allocations	(\$3,091)	(\$1,801)	(\$1,290)
	Commission Paid	(\$1,529)	(\$1,861)	\$331
	Total Revenue	\$466,884	\$486,739	(\$19,855)

- ☆☆ Cash revenue down 11% from 2023 & cash ridership down 13%.
- ☆☆ 10-Ride pass revenue was down 2.4% from last year. 10-Ride riders were up 7.6% & sales were down 2%.
- ☆☆ Monthly pass revenue was down 1.8% from last year. Monthly riders were down 5.7% & sales were down 2.7%.
- ☆☆ LIF riders were up 4.5% from 2023.
- ☆☆ Ridership of 375,068 was 2.3% lower than 2023 (383,713) but 26% higher than budget (320,250).
 NOTE: There were 20 week days in 2024 vs 19 in 2023.
- ☆☆ Avg fare (incl. LIFT) of \$1.74 compared to \$1.75 last year and \$1.82 budget.
- ☆☆ Rides per pass ratio was 24.1 (LIFT passes incl.) compared to 25.8 last year.
- ☆☆ Revenue source percentages with historical comparison:

	Cash	10R	Mth	LIFT
2024	11.3%	13.9%	50.7%	24.0%
2023	12.6%	14.2%	48.4%	24.8%
2022	16.4%	15.7%	40.8%	27.1%
2021	18.4%	16.3%	34.3%	30.9%
2020	28.3%	17.5%	44.9%	9.2%
2019	25.9%	16.7%	57.5%	0.0%
2018	29.1%	16.8%	54.1%	0.0%

ON DEMAND PILOT GRANT \$5,828 ☆ 8th month of new 3 year agreement with Memorial University.
 ☆ There is also monthly semester revenue of \$2,922 in Passenger Revenue as part of the agreement.
 This is 85 passes @ 50% discount rate.

MOUNT PEARL REVENUE (\$5,566) ☆ Ridership revenues higher than budget (particularly LIF), resulting in lower direct billing.
 (See Mount Pearl statement for more information).

PARADISE REVENUE \$7,111 ☆ Ridership revenues higher than budget, resulting in lower direct billing.
 ☆ Higher KM billed than budget due increase in service hours as requested from the town.
 (See Paradise statement for more information).

TRANSIT ADVERTISING REVENUE \$20,644 ☆ Sales booked for the month were higher than budget.
 ☆ (See Transit Advertising statement for more information).

OTHER INCOME \$18,383 ☆ Interest earned on bank balance higher than budget. \$15,257

OPERATIONS DEPT

OPERATORS SALARIES	☆	More operator hours at lower pay scale than budgeted.	\$11,130
\$5,168	☆	Vacation weeks less than budget (17 vs 30).	\$4,136
	☆	1 additional shift not budgeted.	(\$5,515)
	☆	Temp pay, OT, stat pay, net of docked time higher than budget.	\$580
	☆	Weekly overshift higher than budget.	(\$4,544)
			<u><u>\$5,787</u></u>

FUEL EXPENSE	☆	Budgeted Usage: 159,373 litres @ \$2.2500 /L	\$358,589
\$110,065	☆	Actual Usage: 159,661 litres @ \$1.5652 /L	(\$249,901)
		sub-total	<u><u>\$108,688</u></u>
	☆	On Demand & Community Bus Gasoline lower than budget.**	\$1,377
		Total Variance	<u><u>\$110,065</u></u>

	☆	Volume Variance: (159,373 - 159,661) @ \$2.2500 /L	(\$648)
	☆	Price Variance: 159,661 @ (\$2.2500 - \$1.5652)	\$109,336
		sub-total	<u><u>\$108,688</u></u>
	☆	On Demand & Community Bus Gasoline higher than budget.**	\$1,377
		Total Variance	<u><u>\$110,065</u></u>

☆ Actual burn was 64.6 L / 100KM vs budget of 63.0 L / 100KM.
 ☆ Actual total KM was 256,725 vs budget of 259,700.

ON-BOARD SECURITY SERVICES ☆ Expenses related to passenger and operator safety were not budgeted.
 (\$7,212)

ADVERTISING EXPENSE ☆ Budget not fully utilized.
 \$5,019

CHARTER EXPENSE ☆ Expenses related to operating the Santa Shuttles which were delayed until December.
 (\$6,914)

PROMOTIONS EXPENSE ☆ Budget not fully utilized.
 \$7,580

MAINTENANCE DEPT

GARAGE SALARIES	☆	Three positions empty for month.	\$19,770
\$15,990	☆	Apprentice in school for 3 weeks.	\$4,163
	☆	Floater, Overtime, net of docked time, higher than budget.	(\$7,717)
			<u><u>\$16,216</u></u>

STOCK PARTS EXPENSE ☆ Overall part expenses over budget.
 (\$9,179) ☆ Largest item was an air compressor purchased for 1207 for \$6,593.

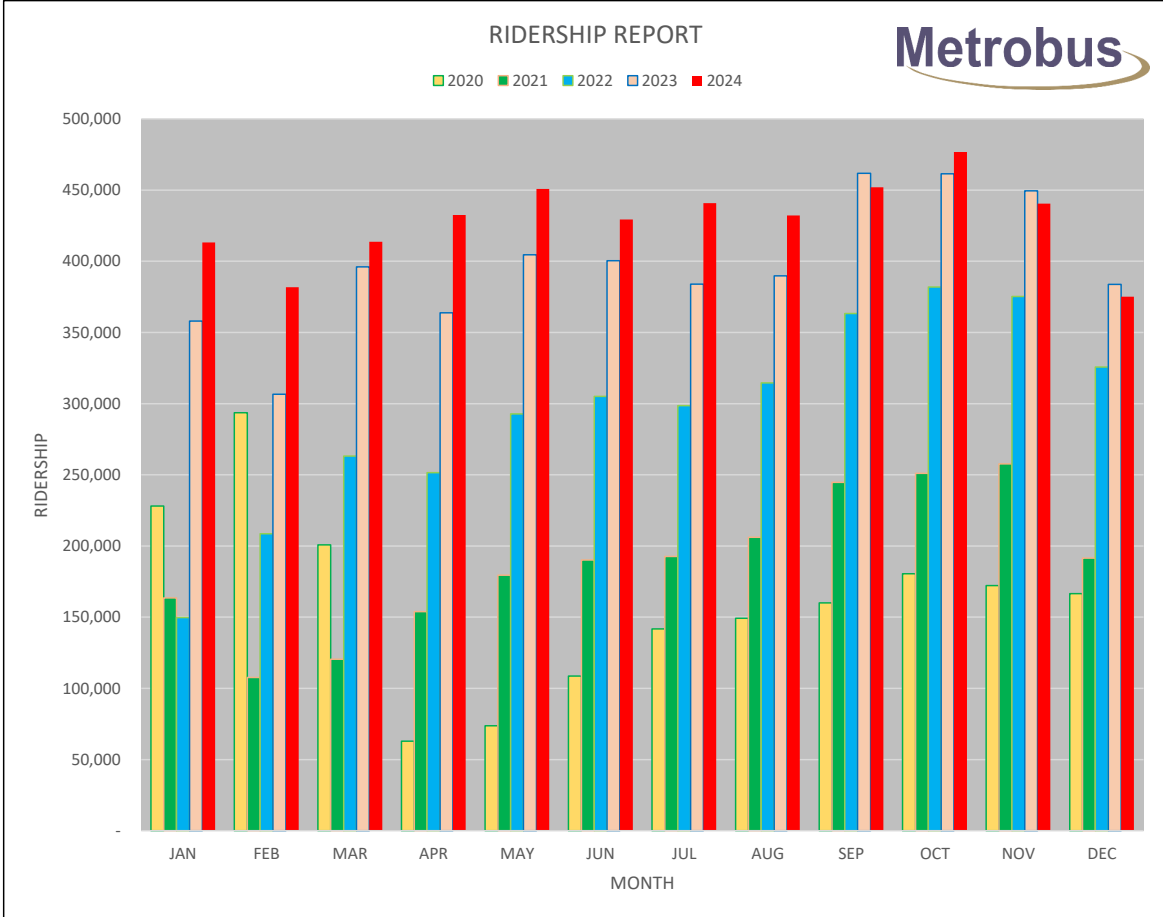
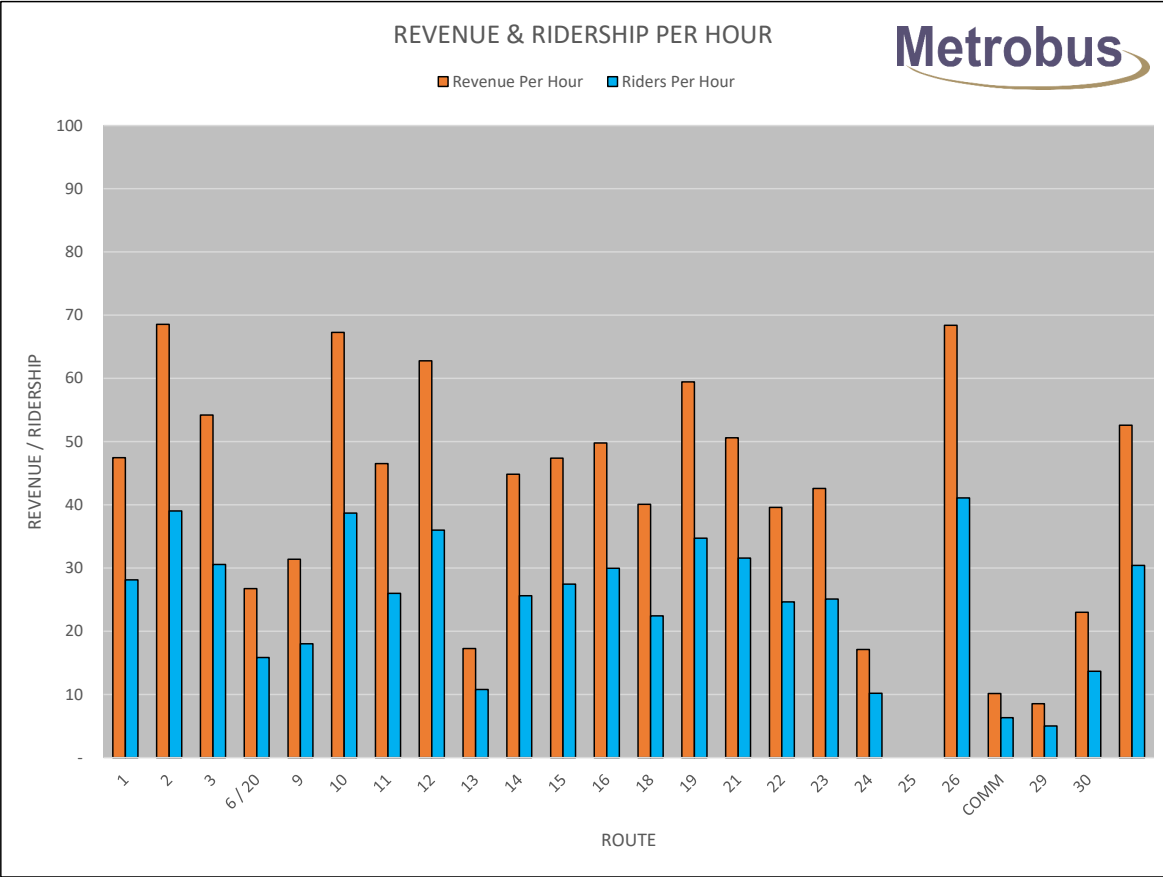
BUS LUBRICANTS \$12,565	☆ Budget not fully utilized.		
BUS WASH EXPENSE \$7,432	☆ Budget not fully utilized.		
UTILITIES EXPENSE \$14,739	☆ Messenger Drive electricity	BUDGET	\$46,600
	☆ Messenger Drive electricity	ACTUAL	(\$31,321)
	Messenger Drive water	BUDGET	\$1,500
	Messenger Drive water	ACTUAL	(\$2,040)
			\$14,739
	☆ Current billing had 182,100 kWh & 649 kVA & while last year had 309,600 kWh & 729 kVA		
BUS STOPS & SHELTERS (\$5,761)	☆ Concrete pad expense for new bus shelter.		

FINANCE & HUMAN RESOURCES

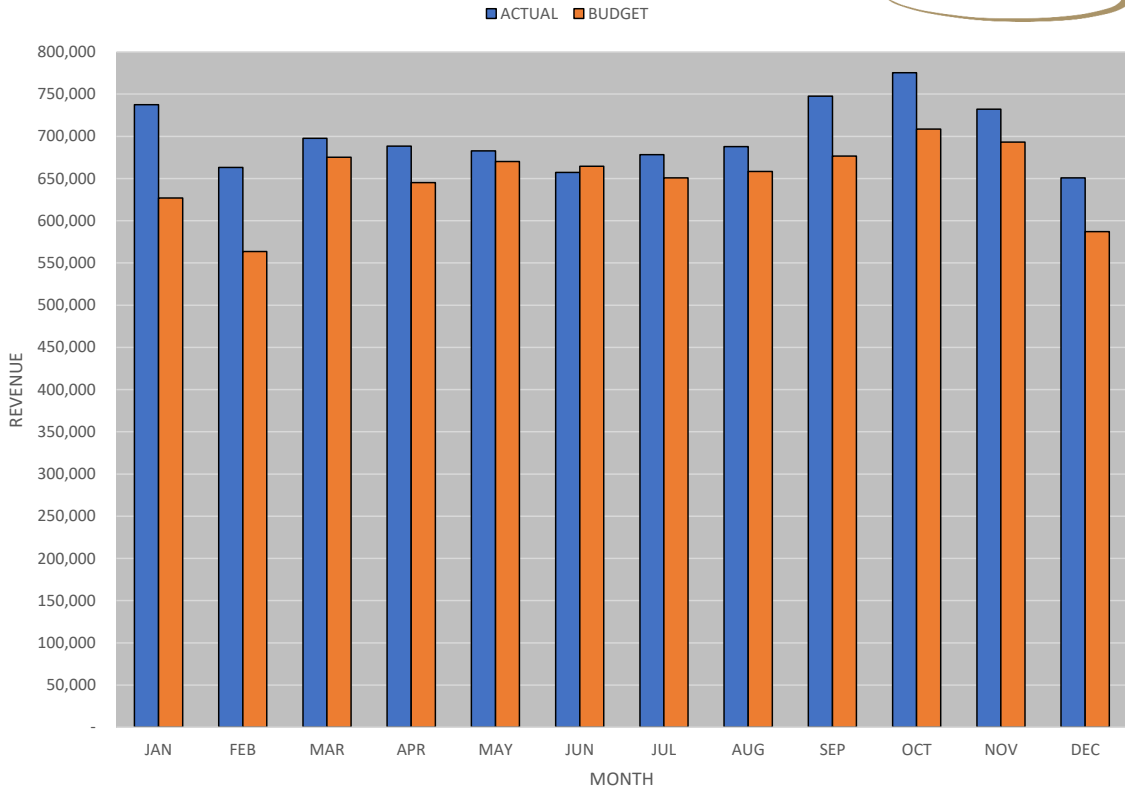
PENSION EXPENSE (\$38,045)	☆ Solvency deficit payment on termination of employees.		(\$39,030)
PROFESSIONAL FEES (\$43,498)	☆ Mercer - retirement benefits valuation work.		(\$22,146)
	☆ Legal fees - Termination of Employee.		(\$14,261)
	☆ Interim Audit fee expense (2024 year end).		(\$7,091)
			(\$43,498)
COMPUTER EXPENSE \$7,742	☆ Budget not fully utilized.		
TRAINING EXPENSE (\$6,907)	☆ Honorariums for December trainee graduates.		(\$5,000)
MISCELLANEOUS EXPENSE (\$5,486)	☆ e-store banking fees higher than budget.		(\$3,465)
	☆ Christmas related functions, expenses higher than budget.		(\$2,234)
			(\$5,699)
BANK LOAN PAYMENT & INTEREST \$72,600	☆ Debt related to Community Bus, Radio System upgrade, m-card system upgrade, on-board stop announcement system, and 8 hybrid buses budgeted but not. These expenses were paid out of 2024 surplus funds.		
CAPITAL OUT OF REVENUE (\$77,956)	☆ Equipment for 30 solar power kits.		(\$8,086)
	☆ Floor Scrubber for garage.		(\$103,518)
	☆ Tooling for hybrid buses.		(\$6,352)
			(\$117,956)
ICIP FUNDING \$8,907	☆ Further funding claim on solar panel kits expenses.		

GOBUS

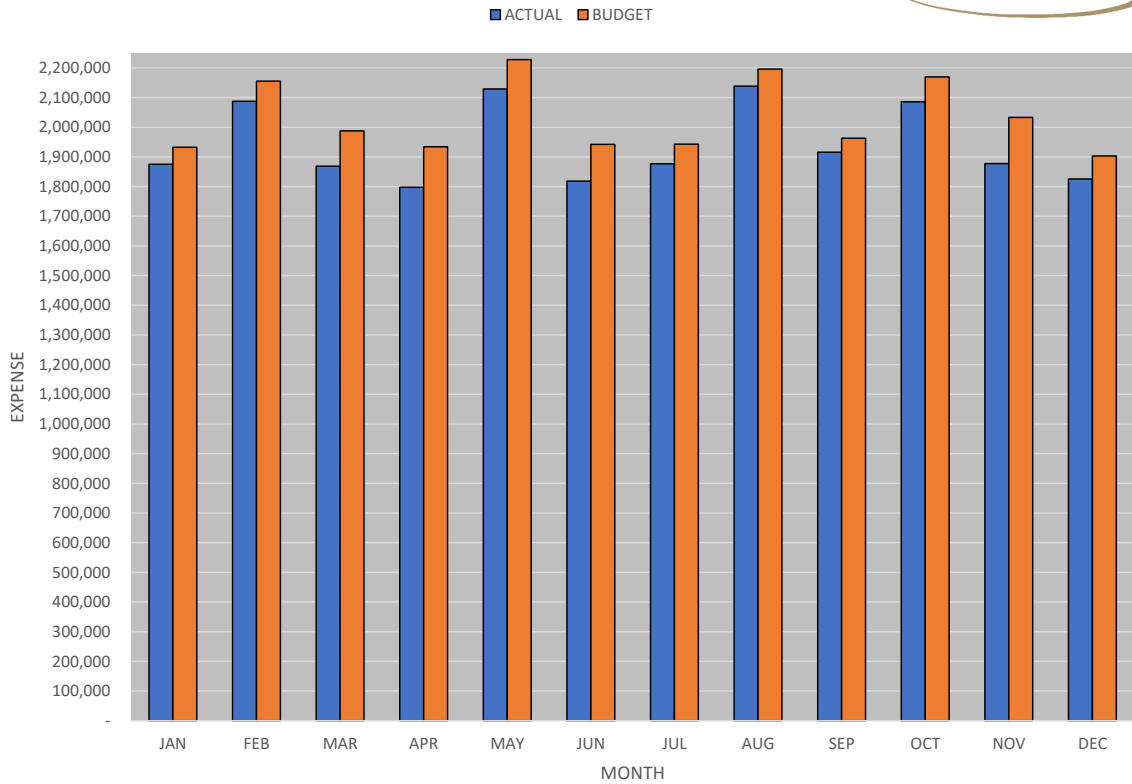
CONTRACTOR EXPENSE	☆ BUDGET - Ridership Bus:	8,610 rides @ \$26.71	\$229,973
\$37,030	☆ BUDGET - Ridership Taxi:	3,689 rides @ \$23.99	\$88,487
	☆ BUDGET - No Shows:	600 rides @ \$13.35	\$8,010
			<u>\$326,470</u>
	☆ ACTUAL - Ridership Bus:	7,403 rides @ \$26.71	(\$197,734)
	☆ ACTUAL - Ridership Taxi: incl. 279 taxi no shows.	3,664 rides @ \$23.29	(\$85,352)
	☆ ACTUAL - No Shows:	476 rides @ \$13.35	(\$6,355)
			<u>(\$289,440)</u>
			<u>\$37,030</u>
GASOLINE EXPENSE	☆ Budgeted Usage:	27,000 litres @ \$1.7000 / L	\$45,900
\$11,051	☆ Actual Usage:	25,259 litres @ \$1.3797 / L	(\$34,849)
			<u>\$11,051</u>
	☆ Volume Variance:	(27,000 - 25,259) @ \$1.7000 / L	\$2,960
	☆ Price Variance:	23,128 @ (\$1.7000 - \$1.3687) / L	\$8,091
			<u>\$11,051</u>



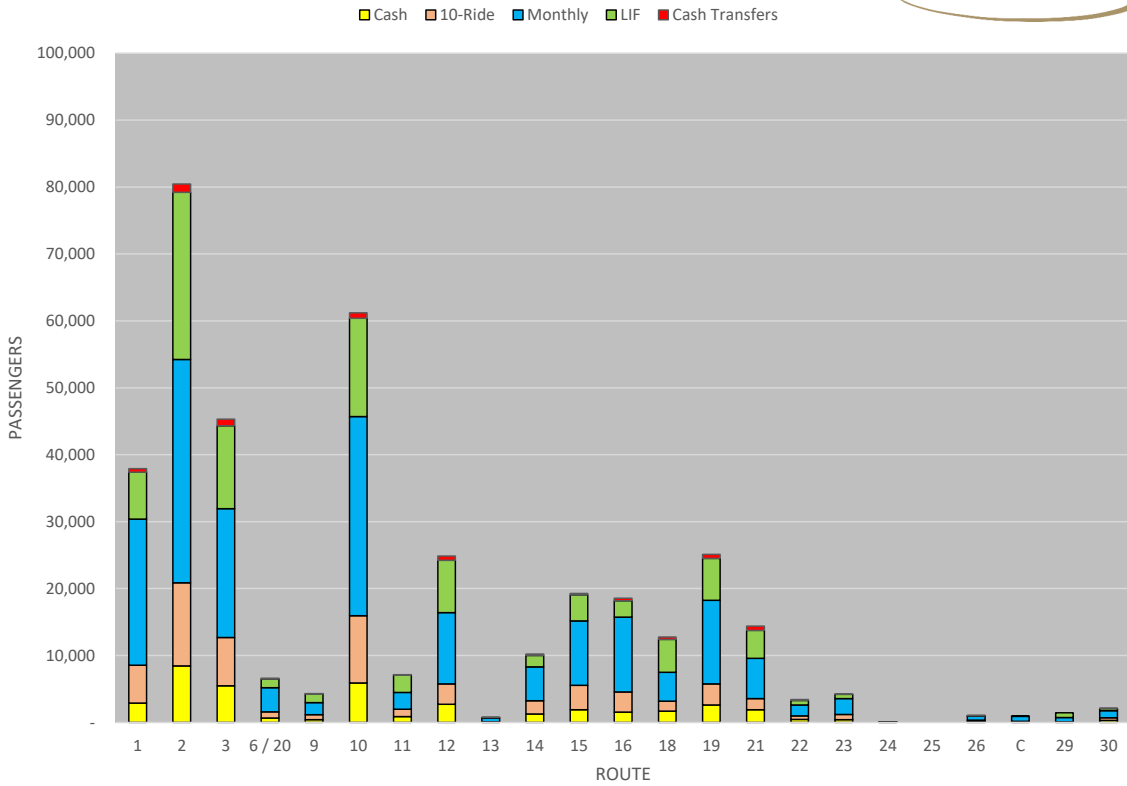
REVENUE REPORT



EXPENSE REPORT



TOTAL PASSENGERS BY ROUTE



ROUTE	REVENUE HOURS	DIRECT BILLING	RC RATIOS			
			REVENUE	COST	MONTHLY	YTD
1	1,330.49		\$63,117.52	\$195,194.86	0.32	0.39
2	2,028.59		\$139,021.88	\$297,612.41	0.47	0.44
3	1,451.58		\$78,692.00	\$212,959.85	0.37	0.35
6	410.03		\$10,958.96	\$60,155.09	0.18	0.17
9	236.60		\$7,429.52	\$34,711.35	0.21	0.26
10	1,559.99		\$104,926.59	\$228,864.57	0.46	0.47
11	272.40		\$12,670.25	\$39,963.53	0.32	0.29
12	673.57		\$42,291.71	\$98,818.78	0.43	0.39
13	68.40		\$1,181.36	\$10,034.90	0.00	0.28
14	390.88		\$17,518.21	\$57,345.61	0.31	0.35
15	694.57		\$32,920.27	\$101,899.67	0.32	0.37
16	606.63		\$30,200.07	\$88,998.08	0.34	0.38
18	552.16		\$22,137.34	\$81,006.84	0.27	0.24
19	705.81		\$41,959.73	\$103,548.68	0.41	0.37
21	435.53	\$56,949.97	\$22,037.10	\$63,896.17	0.34	0.32
22	133.40	\$24,353.76	\$5,283.50	\$19,570.98	0.27	0.26
23	167.08		\$7,117.76	\$24,512.14	0.29	0.27
24	5.00		\$85.50	\$733.55	0.12	0.59
26	25.00		\$1,709.94	\$3,667.73	0.47	0.61
28 - Community	145.94		\$1,479.17	\$21,410.71	0.07	0.07
29 - On-Demand	286.60	\$5,828.00	\$2,442.19	\$42,046.80	0.06	0.05
30	150.98	\$32,220.92	\$3,472.22	\$22,150.12	0.16	0.16
	12,331.23	\$119,352.65	\$648,652.80	\$1,809,102.42	0.36	0.36

Cost / revenue hour (includes regular debt payments & special pension):

\$146.71

Total Expenses	\$1,825,431
Debt Interest	\$0
Debt Payment	\$0

